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Mackenzie Capital Welcomes Former Provident Bank V.P.

MacKenzie Capital, LLC is proud to welcome George D. Decker to their Debt and Equity placement practice. As a Senior Vice President with MacKenzie, Decker will specialize in advisory services and the arrangement and placement of all types of capital, including debt, joint venture equity, and mezzanine financing.

Decker brings more than 30 years of commercial real estate finance experience in commercial banking to MacKenzie's Capital Team. Previously a Division Manager and Senior Vice President at Provident, Decker was involved with the closing of over \$1.5 billion of commercial/residential real estate loans including land acquisition, and development and construction loans for all types of income properties and for-sale housing. In addition, Decker established the Bank's residential construction lending departments for both Maryland and Northern Virginia markets. Prior to joining Provident, Decker was a commercial real estate loan officer for four years at First National Bank of Maryland, now M&T Bank.

Decker is a graduate of Johns Hopkins University with a Masters of Management, and Towson University with a Bachelor's of Science degree in Business Administration.

"George comes from banking, an industry with a relationship culture where he served as its client's trusted advisor. MacKenzie Capital, and each of MacKenzie's divisions, share that same philosophy and aim to build long-term, mutually-beneficial relationships with each client. His parallel business values and extensive experience in commercial lending make George a perfect fit for MacKenzie Capital," said Glenn Ercole, Senior Vice President and Principal of MacKenzie Capital, LLC.

MacKenzie Capital LLC, provides financing strategies for owners and borrowers of all types of commercial projects including office and industrial buildings, shopping centers, mixed-use developments, medical facilities, educational institutions, and resort and residential communities. MacKenzie's Capital Team represents real estate owners and developers (not lenders) matching their business objectives with appropriate capital sources for construction, acquisition, and non-recourse loans, mezzanine financing, and joint venture opportunities. Their tailored approach, combined with in-depth knowledge of capital markets and their ability to attract a wide-range of capital sources, allows MacKenzie to maximize client financing objectives quickly and with certainty of closure.

For more information on MacKenzie Capital, please visit www.mackenziecommercial.com. To contact George Decker, email gdecker@mackenziecommercial.com or call 410.821.8585.

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MacKenzie Commercial Real Estate Services, LLC provides a full range of commercial real estate services, including leasing and sales, tenant and landlord advisory services, corporate consulting, commercial and residential development, general construction, property and asset management, market research, and debt and equity capital placement. With offices strategically located throughout the State of Maryland and 140 employees, MacKenzie is one of the largest full-service commercial real estate service firms in Maryland. Please visit www.mackenziecommercial.com for more information.

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