## FOR SALE: RETAIL/ SHOWROOM SPACE 3504-3506 EASTERN AVE BALTIMORE, MD 21224 MACKENZIE

STAR Medical Sug (410) Wheel Chair 276-3100 Walkers -

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COMMERCIAL REAL ESTATE SERVICES, LLC

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## **INVESTMENT OPPORTUNITY**

MACKENZIE COMMERCIAL REAL ESTATE SERVICES, LLC



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## **CONFIDENTIAL MEMORANDUM =**

This is a **Confidential Memorandum** intended solely for your own limited use to determine whether you wish to express interest in the property.

This Confidential Memorandum contains certain information pertaining to the business of the Property and has been prepared by MacKenzie Commercial Real Estate Services primarily from information supplied by the Property Owner. This memorandum does not purport to be all-inclusive or to contain all the information that a prospective purchaser may desire. Neither the Owner, nor any of its officers, directors, employees or agents, including MacKenzie Commercial Real Estate Services, make any representation, express or implied, as to the accuracy or completeness of this Confidential Memorandum or any of its contents.

By your receipt of this Confidential Memorandum, you agree that this memorandum and the information contained herein, is of a confidential nature and that you will not disclose this memorandum or any part of the contents to any other person, firm, or entity without prior written authorization of the Owner or agents. Further, you will not discuss this matter with any other financial institution without first contacting MacKenzie Commercial Real Estate Services, LLC or MacKenzie Capital, LLC.

If you do not wish to pursue this matter, please return this Confidential Memorandum to MacKenzie Commercial Real Estate Services, LLC. Photocopying or other duplication is not authorized.

All communications, inquiries, and request for information relating to these materials should be addressed to:

MacKenzie Commercial Real Estate, LLC 2328 W. Joppa Road, Suite 200 Baltimore, Maryland 21093 Phone: (410) 821-8585

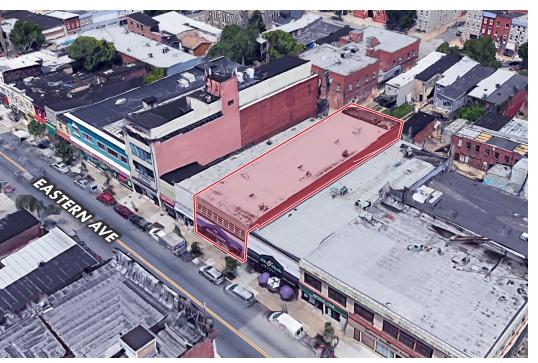
#### **DEDICATED PROJECT TEAM:**

**BROKERAGE** | MacKenzie Commercial Real Estate Services, LLC:

Mike Ruocco Vice President (443) 798-9338 mruocco@mackenziecommercial.com

## **EXECUTIVE SUMMARY** =





#### The Offering

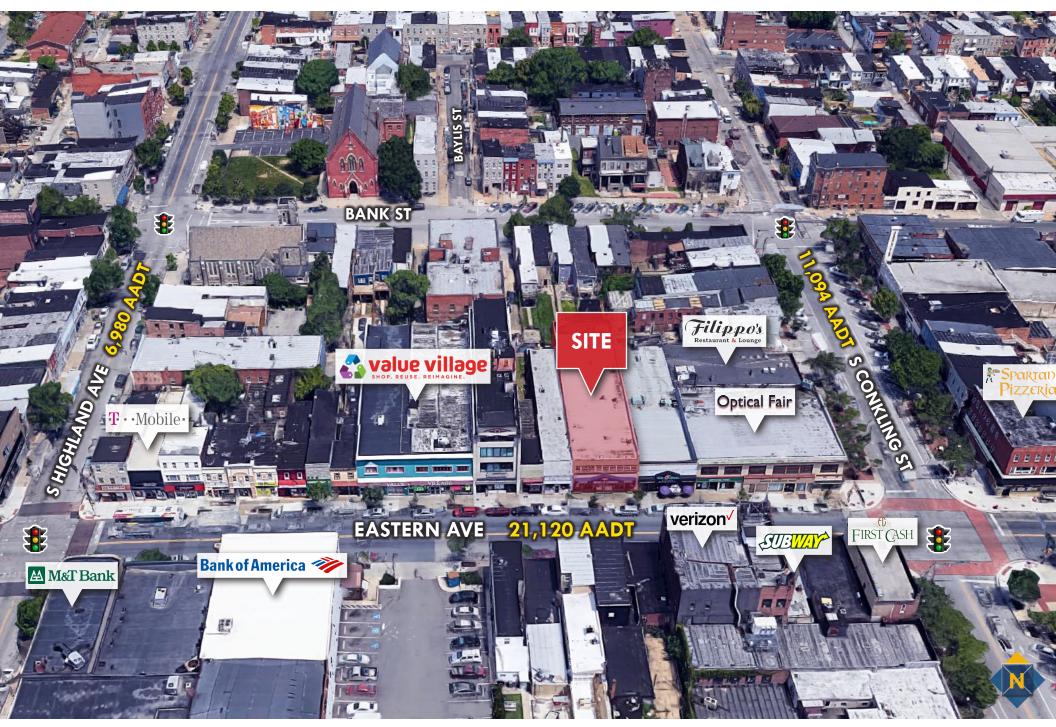
MacKenzie Commercial Real Estate Services is pleased to offer **3504-3506 Eastern Avenue**, located at the intersection of Baltimore's Highlandtown, Canton and Brewers Hill neighborhoods.

#### **Property Overview**

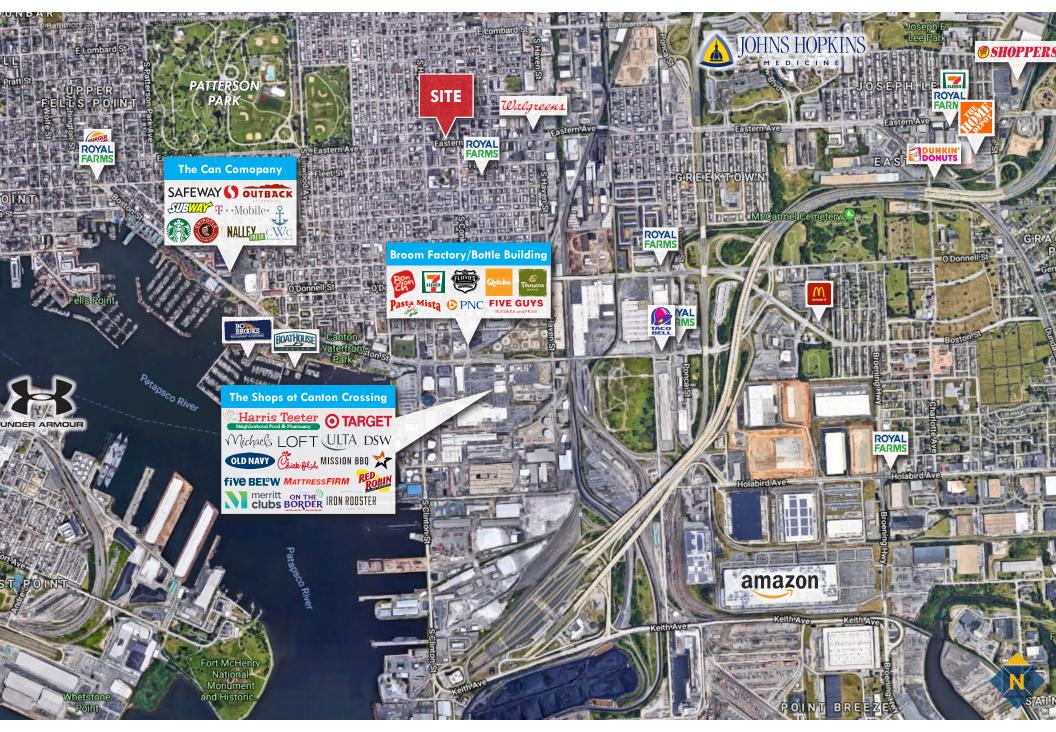
Address:	3504-3506 Eastern Avenue Baltimore, MD 21224		
Building Size:	11,360 sf		
Year Built:	1920		
Lot Size:	0.13 Acres		
Zoning:	C-2 (Community Commercial District)		
Current Tax Bill (2018):	\$10,128.00		
Current Occupancy:	100%		
Offering Price:	\$793,000		
2018 NOI:	\$49,000		
Original Lease Date:	March 1, 2016		
Current Lease Expiration:	February 28, 2021		
Current Lease Amount:	\$49,000/Year		
Lease Renewal Options:	(1) 5 Year Option: \$51,000/Year		
Reimbursement Method:	NNN. Tenant is responsible for all repairs and maintenance of the interior and exterior of the property. Landlord is responsible for the building remaining structurally sound as well as the roof.		
Lease and Lease Amendments:	Available upon request		

\* Value add opportunity to redevelop 2nd floor space, which is currently not utilized, to achieve additional FAR (multi-family, shared/coworking space, etc.)

## **BIRDSEYE / PROPERTY OUTLINE**



### **TRADE AREA**



## - DEMOGRAPHICS ------

The service of the se	Ave Ave Ave Ave Ave Ave Ave Ave	RESIDENTIAL	NUMBER OF HOUSEHOLDS	AVERAGE HOUSEHOLD SIZE	MEDIAN AGE
North Ave North Ave North Ave W Saratoga St to W Saratoga St t	au Ave Batavia Par. 2000 - 2000 Intensate 6950 - 2000 Casturore a 2000 - 2000 Casturore a 2000 - 2000 Casturore a 2000 - 2000 Casturore a Casturore a	39,882 1 MILE 93,301 2 MILES 201,613 3 MILES	16,359 1 MILE 38,767 2 MILES 83,816 3 MILES	2.43 1 MILE 2.37 2 MILES 2.29 3 MILES	33.5 1 MILE 34.3 2 MILES 34.3 3 MILES
Emol Par Ca <sup>NU</sup> <sup>S</sup> Emol Par Ca <sup>NU</sup> <sup>S</sup> Built Buil	Miles Miles And	AVERAGE HOUSEHOLD INCOME	EDUCATION (COLLEGE+)	EMPLOYMENT (AGE 16+ IN LABOR FORCE)	DAYTIME POPULATION
d Ave Nurseee	A A A A A A A A A A A A A A A A A A A	\$87,241 1 MILE \$75,331 2 MILES \$71,074 3 MILES	62.9% 1 MILE 57.9% 2 MILES 55.5% 3 MILES	94.8% 1 MILE 92.2% 2 MILES 91.9% 3 MILES	34,306 1 MILE 129,790 2 MILES 296,406 3 MILES
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## **MIKE RUOCCO**

VICE PRESIDENT MACKENZIE RETAIL, LLC

2328 W. Joppa Road, Suite 200 Lutherville, Maryland 21093 **443.798.9338** mruocco@mackenziecommercial.com



As a Vice President for MacKenzie Commercial Real Estate Services, Mike has an array of experience across the retail and office leasing and sales platforms. He strives to maintain an active role in the community both in the workplace and beyond. Having successfully navigated the procurement of multiple off the-market assets for his clients, Mike also has experience in the Note Sale, Distressed Asset, and Development arena. Formerly a Senior Associate with JLL and Colliers International, Mike continues to actively represent the interests of both landlords and tenants within Greater Baltimore and surrounding areas. He currently holds a real estate license in Maryland and Washington, D.C.

A Baltimore native, Mike is a graduate of Calvert Hall and attended Towson University.

#### **Represented Clients**

- > Bimbo Bakeries USA
- > Bon Secours Baltimore Health System
- > The Columbia Bank
- > Commercial Development, Inc.
- > ExxonMobil
- > First National Bank
- > General Growth Properties
- > Hand and Stone Massage
- > Jai Medical Systems
- > LNR Partners
- > Magna Hospitality
- > Manekin Development
- > Miracle Ear
- > Mosaic Community Services
- > Santoni's Marketplace
- > TradePoint Atlantic

#### Memberships

- > NAIOP Developing Leaders Committee
- > Greater Towson Committee Executive Board



### MIKE RUOCCO

VICE PRESIDENT MACKENZIE COMMERCIAL REAL ESTATE SERVICES, LLC 443 798 9338 MRUOCCO@MACKENZIECOMMERCIAL.COM

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