

3504 Eastern Ave, Baltimore, Maryland, 21224

Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.28661 Longitude: -76.56782

			Longitude: -/6.56/82
B. A. L. C	1 mile	2 miles	3 miles
Population Summary	25 672	02.660	200 252
2000 Total Population	35,672	92,669	200,353
2010 Total Population	37,184	88,470	193,256
2018 Total Population	39,882	93,301	201,613
2018 Group Quarters	198	1,306	9,564
2023 Total Population	39,822	93,603	203,920
2018-2023 Annual Rate	-0.03%	0.06%	0.23%
2018 Total Daytime Population	34,306	129,790	296,406
Workers	17,511	83,443	198,730
Residents Household Summary	16,795	46,347	97,676
•	14,663	37,560	79,405
2000 Households			
2000 Average Household Size	2.41	2.44	2.38
2010 Households	15,259 2.42	36,638	79,584
2010 Average Household Size		2.38	2.31
2018 Households	16,359	38,767	83,816
2018 Average Household Size	2.43	2.37	2.29
2023 Households	16,317	39,050	85,491
2023 Average Household Size	2.43	2.36	2.27
2018-2023 Annual Rate	-0.05%	0.15%	0.40%
2010 Families	7,255	18,348	39,100
2010 Average Family Size	3.13	3.12	3.11
2018 Families	7,721	19,128	39,975
2018 Average Family Size	3.18	3.17	3.15
2023 Families	7,693	19,106	40,062
2023 Average Family Size	3.20	3.18	3.16
2018-2023 Annual Rate	-0.07%	-0.02%	0.04%
Housing Unit Summary			
2000 Housing Units	17,416	46,105	94,898
Owner Occupied Housing Units	52.4%	41.4%	42.1%
Renter Occupied Housing Units	31.8%	40.1%	41.6%
Vacant Housing Units	15.8%	18.5%	16.3%
2010 Housing Units	18,314	44,571	95,524
Owner Occupied Housing Units	45.2%	38.5%	38.1%
Renter Occupied Housing Units	38.1%	43.7%	45.2%
Vacant Housing Units	16.7%	17.8%	16.7%
2018 Housing Units	19,439	47,123	101,638
Owner Occupied Housing Units	44.5%	37.1%	36.2%
Renter Occupied Housing Units	39.7%	45.2%	46.3%
Vacant Housing Units	15.8%	17.7%	17.5%
2023 Housing Units	19,520	47,796	103,971
Owner Occupied Housing Units	44.8%	36.7%	35.4%
Renter Occupied Housing Units	38.7%	45.0%	46.8%
Vacant Housing Units	16.4%	18.3%	17.8%
Median Household Income			
2018	\$60,324	\$47,495	\$47,301
2023	\$76,791	\$57,369	\$56,381
Median Home Value			
2018	\$229,121	\$204,225	\$182,458
2023	\$255,854	\$231,961	\$206,198
Per Capita Income			
2018	\$35,978	\$31,718	\$30,146
2023	\$42,997	\$38,316	\$36,681
Median Age			
2010	31.7	32.6	32.9
2018	33.5	34.3	34.3
2023	34.4	35.1	35.3

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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	1 mile	2 miles	3 mile
2018 Households by Income			
Household Income Base	16,359	38,755	83,801
<\$15,000	11.8%	19.3%	18.8%
\$15,000 - \$24,999	9.2%	11.6%	11.1%
\$25,000 - \$34,999	8.1%	8.9%	9.7%
\$35,000 - \$49,999	13.1%	11.7%	12.0%
\$50,000 - \$74,999	15.4%	14.4%	16.3%
\$75,000 - \$99,999	11.7%	10.0%	10.3%
\$100,000 - \$149,999	15.8%	11.7%	11.19
\$150,000 - \$199,999	7.0%	5.4%	4.9%
\$200,000+	7.9%	7.0%	5.7%
Average Household Income	\$87,241	\$75,331	\$71,07
2023 Households by Income	+ - · / - · -	7. 2/22	7/
Household Income Base	16,317	39,038	85,47
<\$15,000	10.3%	17.7%	17.29
\$15,000 - \$24,999	7.7%	10.1%	9.7%
\$25,000 - \$34,999	6.5%	7.3%	8.0%
\$35,000 - \$49,999	10.6%	9.9%	10.1%
\$50,000 - \$74,999	13.7%	13.5%	15.2%
\$75,000 - \$99,999	12.6%	10.9%	11.69
\$100,000 - \$149,999	20.2%	15.0%	14.5%
\$150,000 - \$199,999	8.5%	6.7%	6.2%
\$200,000+	9.9%	8.9%	7.6%
Average Household Income	\$104,455	\$90,819	\$86,10
2018 Owner Occupied Housing Units by Value			
Total	8,651	17,475	36,732
<\$50,000	2.6%	8.2%	7.0%
\$50,000 - \$99,999	8.8%	13.1%	15.1%
\$100,000 - \$149,999	11.0%	12.5%	17.79
\$150,000 - \$199,999	16.7%	15.0%	15.8%
\$200,000 - \$249,999	18.8%	14.3%	12.29
\$250,000 - \$299,999	13.6%	10.6%	9.3%
\$300,000 - \$399,999	15.1%	13.2%	11.39
\$400,000 - \$499,999	7.1%	6.9%	6.0%
\$500,000 - \$749,999	4.3%	4.2%	3.6%
\$750,000 \$749,999	1.4%	0.9%	1.19
\$1,000,000 - \$1,499,999	0.5%	1.1%	0.89
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.1%
\$2,000,000 +	0.0%	0.0%	0.0%
Average Home Value	\$261,703	\$240,717	\$226,38
2023 Owner Occupied Housing Units by Value		.=	
Total	8,754	17,530	36,78
<\$50,000	2.0%	7.3%	6.3%
\$50,000 - \$99,999	7.7%	11.8%	13.69
\$100,000 - \$149,999	8.6%	10.3%	14.79
\$150,000 - \$199,999	13.3%	12.5%	14.09
\$200,000 - \$249,999	16.7%	12.7%	11.49
\$250,000 - \$299,999	14.4%	11.1%	10.00
\$300,000 - \$399,999	18.8%	16.1%	14.09
\$400,000 - \$499,999	9.4%	9.1%	7.99
\$500,000 - \$749,999	6.2%	6.2%	5.4
\$750,000 - \$999,999	2.0%	1.4%	1.5
\$1,000,000 - \$1,499,999	0.7%	1.5%	1.19
\$1,500,000 - \$1,999,999	0.1%	0.0%	0.19
\$2,000,000 +	0.1%	0.0%	0.09
Average Home Value	\$292,692	\$272,412	\$255,37

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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2010 Dec Letter In Acco	1 mile	2 miles	3 miles
2010 Population by Age Total	27 102	88,469	102.256
0 - 4	37,182 7.0%	7.3%	193,256 6.5%
0 - 4 5 - 9	4.5%	5.3%	
10 - 14	3.9%	4.7%	5.1% 4.7%
10 - 14 15 - 24			
25 - 34	13.5% 29.3%	13.9%	15.3%
25 - 34 35 - 44		23.9%	22.4%
	14.0%	13.4%	13.1%
45 - 54	10.7%	12.2%	13.2%
55 - 64	8.5%	9.3%	9.9%
65 - 74	4.6%	5.4%	5.3%
75 - 84	2.6%	3.2%	3.3%
85 +	1.3%	1.4%	1.3%
18 +	82.2%	79.7%	80.5%
2018 Population by Age	20.005	00.004	201.615
Total	39,885	93,301	201,615
0 - 4	6.3%	6.6%	5.8%
5 - 9	5.2%	5.8%	5.2%
10 - 14	4.4%	5.1%	4.8%
15 - 24	11.1%	11.8%	13.0%
25 - 34	27.0%	22.4%	22.6%
35 - 44	16.0%	14.7%	13.8%
45 - 54	10.3%	11.2%	11.5%
55 - 64	9.4%	10.6%	11.1%
65 - 74	6.0%	7.0%	7.3%
75 - 84	2.9%	3.4%	3.4%
85 +	1.4%	1.5%	1.5%
18 +	81.8%	79.9%	81.5%
2023 Population by Age			
Total	39,823	93,606	203,920
0 - 4	6.4%	6.6%	5.8%
5 - 9	5.1%	5.5%	4.9%
10 - 14	4.5%	5.1%	4.7%
15 - 24	11.0%	11.6%	12.5%
25 - 34	24.6%	21.0%	21.5%
35 - 44	17.6%	16.0%	15.2%
45 - 54	10.7%	11.0%	11.0%
55 - 64	9.0%	10.2%	10.6%
65 - 74	6.7%	7.8%	8.2%
75 - 84	3.2%	3.8%	4.0%
85 +	1.3%	1.4%	1.4%
18 +	81.6%	80.1%	81.9%
2010 Population by Sex			
Males	18,763	43,015	95,665
Females	18,421	45,455	97,591
2018 Population by Sex			
Males	20,200	45,682	100,501
Females	19,682	47,619	101,113
2023 Population by Sex			
Males	20,231	46,008	101,987
Females	19,591	47,595	101,934
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Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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	1 mile	2 miles	3 miles
2010 Population by Race/Ethnicity			
Total	37,183	88,471	193,256
White Alone	60.2%	46.7%	42.0%
Black Alone	23.5%	40.7%	48.5%
American Indian Alone	1.1%	0.8%	0.6%
Asian Alone	2.4%	2.4%	2.8%
Pacific Islander Alone	0.1%	0.1%	0.1%
Some Other Race Alone	9.7%	6.7%	3.8%
Two or More Races	3.1%	2.6%	2.3%
Hispanic Origin	18.5%	13.2%	7.9%
Diversity Index	70.8	70.4	64.8
2018 Population by Race/Ethnicity			
Total	39,883	93,300	201,613
White Alone	58.7%	45.8%	41.4%
Black Alone	21.8%	39.2%	47.0%
American Indian Alone	1.1%	0.8%	0.6%
Asian Alone	2.8%	2.8%	3.4%
Pacific Islander Alone	0.1%	0.1%	0.1%
Some Other Race Alone	11.9%	8.2%	4.8%
Two or More Races	3.6%	3.1%	2.8%
Hispanic Origin	23.0%	16.5%	10.2%
Diversity Index	74.6	73.6	67.8
2023 Population by Race/Ethnicity			
Total	39,824	93,604	203,921
White Alone	57.5%	45.3%	40.9%
Black Alone	20.5%	37.7%	45.7%
American Indian Alone	1.1%	0.8%	0.6%
Asian Alone	3.1%	3.1%	4.0%
Pacific Islander Alone	0.1%	0.1%	0.1%
Some Other Race Alone	13.6%	9.5%	5.6%
Two or More Races	4.1%	3.5%	3.2%
Hispanic Origin	27.0%	19.4%	12.2%
Diversity Index	77.4	76.0	70.3
2010 Population by Relationship and Household Type		, 5.0	7 0.0
Total	37,184	88,470	193,256
In Households	99.5%	98.5%	95.3%
In Family Households	66.4%	69.2%	66.8%
Householder	19.5%	20.7%	20.2%
Spouse	10.9%	9.7%	9.5%
Child	22.9%	27.2%	27.0%
Other relative	7.7%	7.2%	6.3%
Nonrelative			
	5.3%	4.5%	3.8%
In Nonfamily Households	33.1%	29.3%	28.5%
In Group Quarters	0.5%	1.5%	4.7%
Institutionalized Population	0.4%	0.5%	3.3%
Noninstitutionalized Population	0.1%	1.0%	1.5%

**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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2018 Population 25+ by Educational Attainment	1 mile	2 miles	3 miles
Total	29,120	66,047	143,504
Less than 9th Grade	8.4%	7.9%	5.8%
9th - 12th Grade, No Diploma	8.0%	10.1%	10.5%
High School Graduate	16.4%	19.4%	22.3%
GED/Alternative Credential	4.4%	4.8%	5.9%
Some College, No Degree	11.5%	14.2%	15.5%
Associate Degree	3.6%	3.7%	3.9%
Bachelor's Degree	25.3%	20.9%	19.0%
Graduate/Professional Degree	22.5%	19.1%	17.1%
2018 Population 15+ by Marital Status	22.3 /0	13.170	17.170
Total	33,536	77,019	169,630
Never Married	54.3%	54.3%	56.2%
Married	33.5%	30.4%	28.6%
Widowed	3.8%	5.0%	5.0%
Divorced	8.5%	10.2%	10.2%
2018 Civilian Population 16+ in Labor Force	0.5 /0	10.2 /0	10.2 /0
Civilian Employed	94.8%	92.2%	91.9%
Civilian Unemployed (Unemployment Rate)	5.2%	7.8%	8.1%
2018 Employed Population 16+ by Industry	5.270	7.070	0.170
Total	23,497	47,841	100,362
Agriculture/Mining	0.1%	0.2%	0.2%
Construction	9.0%	7.2%	5.8%
Manufacturing	5.9%	6.0%	5.2%
Wholesale Trade	2.4%	2.0%	2.0%
Retail Trade	6.1% 3.5%	6.8%	7.6%
Transportation/Utilities		4.2%	4.8%
Information	1.6% 6.4%	1.8% 5.9%	2.0% 5.7%
Finance/Insurance/Real Estate			59.0%
Services	58.5%	59.4%	
Public Administration	6.3%	6.5%	7.6%
2018 Employed Population 16+ by Occupation	22.405	47.042	100.260
Total	23,495	47,842	100,360
White Collar	63.7%	62.4%	63.2%
Management/Business/Financial	18.4%	16.1%	14.8%
Professional	30.0%	29.0%	29.2%
Sales	7.6%	8.0%	8.1%
Administrative Support	7.7%	9.3%	11.1%
Services	19.6%	20.8%	20.7%
Blue Collar	16.6%	16.8%	16.1%
Farming/Forestry/Fishing	0.3%	0.3%	0.1%
Construction/Extraction	6.8%	5.4%	4.2%
Installation/Maintenance/Repair	2.3%	2.4%	2.3%
Production	3.7%	3.8%	3.9%
Transportation/Material Moving	3.6%	4.9%	5.6%
2010 Population By Urban/ Rural Status			
Total Population	37,184	88,470	193,256
Population Inside Urbanized Area	100.0%	100.0%	100.0%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	0.0%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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	1 mile	2 miles	3 miles
2010 Households by Type			
Total	15,259	36,638	79,584
Households with 1 Person	33.1%	35.3%	37.4%
Households with 2+ People	66.9%	64.7%	62.6%
Family Households	47.5%	50.1%	49.1%
Husband-wife Families	26.6%	23.4%	23.0%
With Related Children	9.8%	8.7%	8.6%
Other Family (No Spouse Present)	21.0%	26.7%	26.1%
Other Family with Male Householder	6.1%	6.0%	5.4%
With Related Children	2.9%	2.8%	2.6%
Other Family with Female Householder	14.8%	20.7%	20.7%
With Related Children	9.3%	13.6%	13.5%
Nonfamily Households	19.4%	14.6%	13.5%
All Households with Children	22.6%	25.6%	25.1%
Multigenerational Households	4.4%	5.4%	5.6%
Unmarried Partner Households	11.5%	10.2%	9.6%
Male-female	10.3%	9.1%	8.5%
Same-sex	1.2%	1.1%	1.1%
2010 Households by Size			
Total	15,260	36,638	79,583
1 Person Household	33.1%	35.3%	37.4%
2 Person Household	33.4%	30.6%	29.9%
3 Person Household	14.9%	15.2%	14.7%
4 Person Household	8.2%	8.8%	8.7%
5 Person Household	4.8%	5.0%	4.8%
6 Person Household	2.5%	2.5%	2.3%
7 + Person Household	3.1%	2.6%	2.2%
2010 Households by Tenure and Mortgage Status			
Total	15,259	36,638	79,584
Owner Occupied	54.3%	46.8%	45.8%
Owned with a Mortgage/Loan	42.7%	33.8%	34.0%
Owned Free and Clear	11.6%	13.0%	11.7%
Renter Occupied	45.7%	53.2%	54.2%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	18,314	44,571	95,524
Housing Units Inside Urbanized Area	100.0%	100.0%	100.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.0%	0.0%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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Top 3 Tapestry Segments	Makes David	···· (2D)	Materia Dantena (2D)	Matura Baratana (2D)
1.		` '	Metro Renters (3B)	Metro Renters (3B)
2.		` '	City Commons (11E)	Modest Income Homes
3.	Laptops and Lati	tes (3A)	Front Porches (8E)	Front Porches (8E)
2018 Consumer Spending				
Apparel & Services: Total \$		20,298	\$80,485,986	\$162,611,202
Average Spent	\$2,	415.81	\$2,076.15	\$1,940.10
Spending Potential Index		111	95	89
Education: Total \$		60,815	\$52,481,414	\$106,896,455
Average Spent	\$1,	580.83	\$1,353.77	\$1,275.37
Spending Potential Index		109	94	88
Entertainment/Recreation: Total \$		44,500	\$110,534,008	\$225,926,337
Average Spent	\$3,	273.09	\$2,851.24	\$2,695.50
Spending Potential Index		102	89	84
Food at Home: Total \$	\$88,2	84,267	\$183,054,457	\$370,892,254
Average Spent	\$5,	396.68	\$4,721.91	\$4,425.08
Spending Potential Index		108	94	88
Food Away from Home: Total \$	\$63,4	61,145	\$128,741,527	\$261,181,747
Average Spent	\$3,	879.28	\$3,320.91	\$3,116.13
Spending Potential Index		110	95	89
Health Care: Total \$	\$87,9	71,084	\$185,445,579	\$383,132,322
Average Spent	\$5,	377.53	\$4,783.59	\$4,571.11
Spending Potential Index		94	84	80
HH Furnishings & Equipment: Total \$	\$34,9	39,579	\$71,285,619	\$145,766,737
Average Spent		135.80	\$1,838.82	\$1,739.13
Spending Potential Index		102	88	83
Personal Care Products & Services: Total \$	\$14,2	50,193	\$29,030,411	\$59,193,491
Average Spent		871.09	\$748.84	\$706.23
Spending Potential Index		105	90	85
Shelter: Total \$	\$309,7	70,507	\$633,549,267	\$1,281,230,923
Average Spent		,935.79	\$16,342.49	\$15,286.23
Spending Potential Index	. ,	113	97	91
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$39.7	23,352	\$82,889,673	\$170,369,146
Average Spent		428.23	\$2,138.15	\$2,032.66
Spending Potential Index	<del>1</del> – /	98	86	82
Travel: Total \$	\$35.2	65,447	\$70,803,389	\$144,920,115
Average Spent		155.72	\$1,826.38	\$1,729.03
Spending Potential Index	4-1	100	85	80
Vehicle Maintenance & Repairs: Total \$	¢17.0	92,440	\$37,088,853	\$75,813,073
• •		.099.85	\$956.71	\$904.52
Average Spent	\$1,	102	·	\$904.52 84
Spending Potential Index		102	89	84

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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3504 Eastern Ave, Baltimore, Maryland, 21224 2 3504 Eastern Ave, Baltimore, Maryland, 21224 Ring: 1 mile radius

Latitude: 39.28661 Longitude: -76.56782

Prepared by Esri

Top Tapestry Segments	Percent 32.8%	Demographic Summary	<b>2018</b> 39,882	<b>2</b>
Metro Renters (3B)		Population	•	39,
Front Porches (8E)	12.3%	Households	16,359	16
Laptops and Lattes (3A)	10.6%	Families	7,721	7
Emerald City (8B)	10.6%	Median Age	33.5	
Fresh Ambitions (13D)	6.6%	Median Household Income	\$60,324	\$76
		Spending Potential	Average Amount	<u>_</u>
		Index	Spent	+20 F20
Apparel and Services		111	\$2,415.81	\$39,520
Men's		112	\$465.10	\$7,608
Women's		109	\$809.64	\$13,244
Children's		113	\$364.60	\$5,964
Footwear		113	\$530.54	\$8,679
Watches & Jewelry		110	\$156.93	\$2,567
Apparel Products and Services (1)		108	\$89.00	\$1,455
Computer				
Computers and Hardware for Home Us	e	116	\$197.26	\$3,227
Portable Memory		113	\$6.15	\$100
Computer Software		124	\$13.07	\$213
Computer Accessories		108	\$20.30	\$332
Entertainment & Recreation		102	\$3,273.09	\$53,544
Fees and Admissions		102	\$696.24	\$11,389,
Membership Fees for Clubs (2)		101	\$228.71	\$3,741
Fees for Participant Sports, excl. Trip	S	97	\$109.06	\$1,784
Tickets to Theatre/Operas/Concerts		107	\$70.56	\$1,154
Tickets to Movies/Museums/Parks		116	\$92.24	\$1,508
Admission to Sporting Events, excl.	Trips	95	\$56.36	\$921
Fees for Recreational Lessons		100	\$138.24	\$2,261
Dating Services		160	\$1.07	\$17
TV/Video/Audio		107	\$1,390.58	\$22,748
Cable and Satellite Television Service	es	104	\$998.85	\$16,340
Televisions		115	\$135.32	\$2,213
Satellite Dishes		94	\$1.66	\$27,
VCRs, Video Cameras, and DVD Play	ers	117	\$6.48	\$105
Miscellaneous Video Equipment		95	\$13.75	\$224
Video Cassettes and DVDs		113	\$14.03	\$229
Video Game Hardware/Accessories		127	\$37.95	\$620
Video Game Software		133	\$19.92	\$325
Streaming/Downloaded Video		124	\$41.21	\$674
Rental of Video Cassettes and DVDs		121	\$15.54	\$254
Installation of Televisions		89	\$0.82	\$13
Audio (3)		108	\$100.79	\$1,648
Rental and Repair of TV/Radio/Sound	d Equipment	106	\$4.27	\$69
Pets		92	\$585.31	\$9,575
Toys/Games/Crafts/Hobbies (4)		112	\$129.03	\$2,110
Recreational Vehicles and Fees (5)		80	\$87.23	\$1,427
Sports/Recreation/Exercise Equipment	(6)	102	\$182.65	\$2,987
Photo Equipment and Supplies (7)		107	\$57.18	\$935
Reading (8)		101	\$114.09	\$1,866
Catered Affairs (9)		101	\$30.78	\$503,
Food		109	\$9,275.96	\$151,745
Food at Home		108	\$5,396.68	\$88,284
Bakery and Cereal Products		107	\$708.14	\$11,584
Meats, Poultry, Fish, and Eggs		108	\$1,222.67	\$20,001
Dairy Products		107	\$552.58	\$9,039
Fruits and Vegetables		109	\$1,071.34	\$17,526
Snacks and Other Food at Home (10	)	107	\$1,841.95	\$30,132
Food Away from Home		110	\$3,879.28	\$63,461
Alcoholic Beverages		114	\$639.31	\$10,458,

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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3504 Eastern Ave, Baltimore, Maryland, 21224 2 3504 Eastern Ave, Baltimore, Maryland, 21224 Ring: 1 mile radius Prepared by Esri Latitude: 39.28661 Longitude: -76.56782

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	87	\$4,409.36	\$72,132,743
Value of Retirement Plans	83	\$19,219.50	\$314,411,863
Value of Other Financial Assets	88	\$1,244.17	\$20,353,439
Vehicle Loan Amount excluding Interest	98	\$2,746.84	\$44,935,524
Value of Credit Card Debt	102	\$600.13	\$9,817,541
Health			
Nonprescription Drugs	97	\$129.38	\$2,116,532
Prescription Drugs	89	\$321.11	\$5,253,012
Eyeglasses and Contact Lenses	95	\$88.24	\$1,443,539
Home			
Mortgage Payment and Basics (11)	80	\$6,931.00	\$113,384,221
Maintenance and Remodeling Services	78	\$1,583.14	\$25,898,563
Maintenance and Remodeling Materials (12)	75	\$367.95	\$6,019,279
Utilities, Fuel, and Public Services	102	\$5,041.34	\$82,471,301
Household Furnishings and Equipment			
Household Textiles (13)	108	\$106.47	\$1,741,713
Furniture	107	\$655.45	\$10,722,553
Rugs	105	\$25.92	\$424,093
Major Appliances (14)	90	\$312.77	\$5,116,613
Housewares (15)	102	\$105.34	\$1,723,273
Small Appliances	112	\$54.93	\$898,658
Luggage	111	\$15.27	\$249,846
Telephones and Accessories	110	\$77.16	\$1,262,216
Household Operations			
Child Care	115	\$592.62	\$9,694,634
Lawn and Garden (16)	81	\$348.78	\$5,705,742
Moving/Storage/Freight Express	131	\$84.48	\$1,382,016
Housekeeping Supplies (17)	101	\$725.69	\$11,871,502
Insurance			
Owners and Renters Insurance	79	\$449.18	\$7,348,072
Vehicle Insurance	104	\$1,309.55	\$21,422,958
Life/Other Insurance	85	\$352.45	\$5,765,762
Health Insurance	95	\$3,574.37	\$58,473,133
Personal Care Products (18)	108	\$524.45	\$8,579,498
School Books and Supplies (19)	110	\$170.83	\$2,794,621
Smoking Products	112	\$463.47	\$7,581,875
Transportation			
Payments on Vehicles excluding Leases	100	\$2,399.07	\$39,246,376
Gasoline and Motor Oil	104	\$2,499.82	\$40,894,595
Vehicle Maintenance and Repairs	102	\$1,099.85	\$17,992,440
Travel		, , ,	, , , , , , , , ,
Airline Fares	107	\$562.43	\$9,200,864
Lodging on Trips	95	\$541.86	\$8,864,346
Auto/Truck Rental on Trips	101	\$28.02	\$458,413

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August 13, 2018

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3504 Eastern Ave, Baltimore, Maryland, 21224 2 3504 Eastern Ave, Baltimore, Maryland, 21224 Ring: 2 mile radius

Latitude: 39.28661 Longitude: -76.56782

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2018	2023
Metro Renters (3B)	26.7%	Population	93,301	93,603
City Commons (11E)	10.6%	Households	38,767	39,050
Front Porches (8E)	10.2%	Families	19,128	19,106
Modest Income Homes (12D)	9.0%	Median Age	34.3	35.1
Laptops and Lattes (3A)	8.2%	Median Household Income	\$47,495	\$57,369
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		95	\$2,076.15	\$80,485,986
Men's		97	\$401.89	\$15,579,971
Women's		94	\$696.57	\$27,003,855
Children's		96	\$311.55	\$12,078,036
Footwear		97	\$457.01	\$17,716,910
Watches & Jewelry		93	\$132.71	\$5,144,756
Apparel Products and Services (1)		92	\$76.42	\$2,962,457
Computer				
Computers and Hardware for Home	Use	98	\$167.33	\$6,486,865
Portable Memory		96	\$5.22	\$202,217
Computer Software		105	\$11.05	\$428,202
Computer Accessories		92	\$17.33	\$671,899
Entertainment & Recreation		89	\$2,851.24	\$110,534,00
Fees and Admissions		86	\$586.25	\$22,727,270
Membership Fees for Clubs (2)	<del>-</del> ·	85	\$193.15	\$7,487,798
Fees for Participant Sports, excl.	•	83	\$93.44	\$3,622,470
Tickets to Theatre/Operas/Conce		90	\$59.41	\$2,303,010
Tickets to Movies/Museums/Parks		96	\$76.39	\$2,961,22
Admission to Sporting Events, ex	cl. Irips	82	\$48.50	\$1,880,36
Fees for Recreational Lessons		83	\$114.43	\$4,436,22
Dating Services		139	\$0.93	\$36,16
TV/Video/Audio		95	\$1,238.18	\$48,000,37
Cable and Satellite Television Ser	vices	94	\$901.79	\$34,959,68
Televisions		100	\$117.84	\$4,568,48
Satellite Dishes	<b>.</b>	78	\$1.38	\$53,50
VCRs, Video Cameras, and DVD F	layers	101	\$5.57	\$215,79
Miscellaneous Video Equipment		83	\$11.97	\$464,11
Video Cassettes and DVDs		97	\$12.07	\$467,74
Video Game Hardware/Accessorie	es	111	\$33.08	\$1,282,57
Video Game Software		116	\$17.36	\$673,00
Streaming/Downloaded Video	D -	104	\$34.61	\$1,341,58
Rental of Video Cassettes and DV	DS	102	\$13.04	\$505,69
Installation of Televisions		74 91	\$0.68	\$26,37
Audio (3)	und Equipment	91	\$84.94	\$3,292,83
Rental and Repair of TV/Radio/So	una Equipment		\$3.84	\$148,97
Pets Taya/Camaa/Crafts/Habbias (4)		81	\$515.70	\$19,992,04
Toys/Games/Crafts/Hobbies (4)		96	\$110.77	\$4,294,19 \$2,936,80
Recreational Vehicles and Fees (5)	nnt (6)	69	\$75.76	
Sports/Recreation/Exercise Equipmer Photo Equipment and Supplies (7)	ent (6)	86	\$152.66	\$5,918,31
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		90 88	\$47.87	\$1,855,90 #3,841,00
Reading (8)			\$99.10	\$3,841,90
Catered Affairs (9)		82	\$24.95	\$967,20
Food Food at Home		94 94	\$8,042.82	\$311,795,98
		94	\$4,721.91	\$183,054,45
Bakery and Cereal Products			\$621.51	\$24,094,26
Meats, Poultry, Fish, and Eggs		95	\$1,076.00	\$41,713,39
Dairy Products		93	\$482.99	\$18,723,99
Fruits and Vegetables	(10)	94 93	\$930.10	\$36,057,26
			\$1,611.31	\$62,465,53
Snacks and Other Food at Home Food Away from Home	(10)	95	\$3,320.91	\$128,741,52

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	Spending Potential Index	Average Amount Spent	Total
Financial	inuex	Openic	1000
Value of Stocks/Bonds/Mutual Funds	75	\$3,793.70	\$147,070,544
Value of Retirement Plans	73	\$16,894.43	\$654,946,301
Value of Other Financial Assets	78	\$1,107.40	\$42,930,605
Vehicle Loan Amount excluding Interest	86	\$2,417.56	\$93,721,519
Value of Credit Card Debt Health	89	\$522.17	\$20,243,104
Nonprescription Drugs	87	\$115.42	\$4,474,320
Prescription Drugs	82	\$295.29	\$11,447,658
Eyeglasses and Contact Lenses	83	\$77.38	\$2,999,607
Home			
Mortgage Payment and Basics (11)	69	\$5,974.76	\$231,623,629
Maintenance and Remodeling Services	68	\$1,381.31	\$53,549,288
Maintenance and Remodeling Materials (12)	66	\$324.41	\$12,576,569
Utilities, Fuel, and Public Services	91	\$4,495.70	\$174,284,923
Household Furnishings and Equipment			
Household Textiles (13)	93	\$92.15	\$3,572,528
Furniture	93	\$567.78	\$22,011,202
Rugs	93	\$22.79	\$883,623
Major Appliances (14)	80	\$278.20	\$10,785,041
Housewares (15)	88	\$90.96	\$3,526,312
Small Appliances	97	\$47.46	\$1,839,698
Luggage	93	\$12.71	\$492,741
Telephones and Accessories	91	\$63.76	\$2,471,679
Household Operations			
Child Care	96	\$495.07	\$19,192,456
Lawn and Garden (16)	72	\$309.57	\$12,001,136
Moving/Storage/Freight Express	109	\$70.48	\$2,732,475
Housekeeping Supplies (17)	89	\$639.76	\$24,801,563
Insurance			
Owners and Renters Insurance	72	\$406.28	\$15,750,427
Vehicle Insurance	91	\$1,146.95	\$44,463,871
Life/Other Insurance	75	\$310.63	\$12,042,215
Health Insurance	84	\$3,175.80	\$123,116,132
Personal Care Products (18)	93	\$452.22	\$17,531,356
School Books and Supplies (19)	94	\$145.49	\$5,640,128
Smoking Products	104	\$433.34	\$16,799,362
Transportation			
Payments on Vehicles excluding Leases	87	\$2,091.08	\$81,064,945
Gasoline and Motor Oil	91	\$2,181.24	\$84,560,154
Vehicle Maintenance and Repairs	89	\$956.71	\$37,088,853
Travel			
Airline Fares	89	\$470.90	\$18,255,561
Lodging on Trips	81	\$464.81	\$18,019,243
Auto/Truck Rental on Trips	85	\$23.50	\$910,959
Food and Drink on Trips	85	\$440.56	\$17,079,166

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Top Tapestry Segments	Percent	Demographic Summary	2018	2023
Metro Renters (3B)	26.9%	Population	201,613	203,920
Modest Income Homes (12D)	10.8%	Households	83,816	85,491
,	8.2%	Families	•	40,062
Front Porches (8E)			39,975	
City Commons (11E)	6.9%	Median Age	34.3	35.3
Laptops and Lattes (3A)	6.8%	Median Household Income	\$47,301	\$56,381
		Spending Potential	Average Amount	T.1.1
A		Index	Spent	Total
Apparel and Services		89	\$1,940.10	\$162,611,202
Men's		91	\$375.04	\$31,434,768
Women's		88	\$653.66	\$54,787,395
Children's		90	\$289.15	\$24,235,124
Footwear		90	\$424.88	\$35,611,856
Watches & Jewelry		87	\$125.35	\$10,506,643
Apparel Products and Services (1)		87	\$72.01	\$6,035,416
Computer				
Computers and Hardware for Home U	se	92	\$156.49	\$13,116,369
Portable Memory		90	\$4.87	\$408,377
Computer Software		97	\$10.26	\$859,592
Computer Accessories		87	\$16.31	\$1,366,788
<b>Entertainment &amp; Recreation</b>		84	\$2,695.50	\$225,926,337
Fees and Admissions		81	\$554.10	\$46,442,699
Membership Fees for Clubs (2)		81	\$183.48	\$15,378,507
Fees for Participant Sports, excl. Tri	ips	79	\$89.27	\$7,481,945
Tickets to Theatre/Operas/Concerts	i	85	\$55.95	\$4,689,531
Tickets to Movies/Museums/Parks		89	\$70.73	\$5,928,499
Admission to Sporting Events, excl.	Trips	78	\$46.45	\$3,893,211
Fees for Recreational Lessons	•	78	\$107.37	\$8,999,195
Dating Services		128	\$0.86	\$71,810
TV/Video/Audio		89	\$1,166.14	\$97,741,468
Cable and Satellite Television Service	ces	88	\$851.78	\$71,392,885
Televisions		94	\$110.54	\$9,265,179
Satellite Dishes		73	\$1.28	\$107,339
VCRs, Video Cameras, and DVD Pla	vers	94	\$5.19	\$435,169
Miscellaneous Video Equipment	,	79	\$11.47	\$961,471
Video Cassettes and DVDs		91	\$11.29	\$946,343
Video Game Hardware/Accessories		103	\$30.67	\$2,570,921
Video Game Software		107	\$16.08	\$1,347,499
Streaming/Downloaded Video		97	\$32.12	\$2,692,490
Rental of Video Cassettes and DVDs	\$	94	\$12.01	\$1,006,896
Installation of Televisions		70	\$0.64	\$53,495
Audio (3)		85	\$79.48	\$6,661,980
Rental and Repair of TV/Radio/Sour	nd Fauinment	89	\$3.58	\$299,800
Pets	.a _qa.pcc	77	\$491.96	\$41,234,071
Toys/Games/Crafts/Hobbies (4)		90	\$103.40	\$8,666,432
Recreational Vehicles and Fees (5)		67	\$73.03	\$6,120,969
Sports/Recreation/Exercise Equipmen	t (6)	81	\$144.62	\$12,121,660
Photo Equipment and Supplies (7)	(0)	85	\$45.11	\$3,780,698
Reading (8)		83	\$93.77	\$7,859,265
Catered Affairs (9)		77	\$23.37	\$1,959,075
Food		88	\$7,541.21	\$632,074,001
Food at Home		88	\$4,425.08	\$370,892,254
Bakery and Cereal Products		88	\$583.08	\$48,871,687
Meats, Poultry, Fish, and Eggs		89	\$1,005.80	\$84,302,333
Dairy Products		87	\$1,003.80	\$37,926,381
Fruits and Vegetables		88		
<u> </u>	0)	88	\$870.16	\$72,933,308 \$126,959,545
Snacks and Other Food at Home (1 Food Away from Home	U)	88	\$1,513.54	\$126,858,545
Alcoholic Beverages		91	\$3,116.13 ¢510.23	\$261,181,747
AICUITUTE Deverages		91	\$510.23	\$42,765,192

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Financia    Value of Stocks/Bonds/Mutual Funds   73   \$3,655.06   \$307,19     Value of Retirement Plans   71   \$16,506.73   \$1,383,52     Value of Other Financial Assets   77   \$1,082.26   \$90,71     Vehicle Loan Amount excluding Interest   82   \$2,297.06   \$192,731     Value of Credit Card Debt   84   \$493,95   \$41,40     Health   84   \$493,95   \$41,40     Health   85   \$109.93   \$9,21     Prescription Drugs   82   \$109.93   \$9,21     Prescription Drugs   79   \$283.77   \$23,78     Eyeglasses and Contact Lenses   79   \$73.79   \$6,18     Home   Mortgage Payment and Basics (11)   68   \$5,831.19   \$488,74     Maintenance and Remodeling Services   66   \$1,353.58   \$113,45     Maintenance and Remodeling Materials (12)   65   \$320.31   \$26,84     Utilities, Fuel, and Public Services   86   \$4,252.20   \$356,40     Household Furnishings and Equipment   88   \$86.51   \$7,25     Furniture   88   \$536.58   \$44,97     Rugs   87   \$21.49   \$1,80     Major Appliances (14)   77   \$267.09   \$22,38     Housewares (15)   83   \$85.99   \$7,20     Small Appliances   90   \$44.28   \$3,71     Luggage   87   \$11.88   \$99     Telephones and Accessories   84   \$59.10   \$4,95     Household Operations   90   \$44.28   \$3,71     Luggage   87   \$11.88   \$99     Telephones and Accessories   90   \$462.91   \$38,99     Telephones and Accessories   90   \$462.91   \$38,99     Telephones and Accessories   90   \$462.91   \$38,99     Telephones and Accessories   90   \$45.00   \$5.00     Household Operations   90   \$65.00   \$5,44     Housekeeping Supplies (17)   84   \$604.20   \$50,64     Housekeeping Supplies (17)   84   \$604.20   \$50,64     Housekeeping Supplies (17)   84   \$604.20   \$50,64     Housekeeping Supplies (17)   \$84   \$604.20   \$50,64     Housekeeping Supplies (17)
Value of Retirement Plans       71       \$16,506.73       \$1,383,52         Value of Other Financial Assets       77       \$1,082.26       \$90,71         Vehicle Loan Amount excluding Interest       82       \$2,297.06       \$192,53         Value of Credit Card Debt       84       \$493.95       \$41,40         Health         Nonprescription Drugs       82       \$109.93       \$9,21-7         Prescription Drugs       79       \$283.77       \$23,78-8         Eyeglasses and Contact Lenses       79       \$73.79       \$61,8-8-8         Home       8       \$5,831.19       \$488,74-4-8-8-8-8-8-8-8-1-8-8-8-1-8-8-8-1-8-8-8-1-8-8-8-1-8-8-8-1-8-8-8-1-8-8-8-1-1-8-8-8-8-8-1-8-8-8-8-1-8-8-8-8-1-8-8-8-8-1-8-8-8-8-1-8-8-8-8-1-8-8-8-8-8-1-8-8-8-8-1-8-8-8-8-8-8-1-8
Value of Other Financial Assets       77       \$1,082.26       \$90,71         Vehicle Loan Amount excluding Interest       82       \$2,297.06       \$192,53         Value of Credit Card Debt       84       \$493.95       \$41,40         Health       "**********************************
Vehicle Loan Amount excluding Interest         82         \$2,297.06         \$192,530           Value of Credit Card Debt         84         \$493.95         \$41,40           Health           Nonprescription Drugs         82         \$109.93         \$9,21           Prescription Drugs         79         \$283.77         \$23,78           Eyeglasses and Contact Lenses         79         \$73.79         \$6,18           Home         Mortgage Payment and Basics (11)         68         \$5,831.19         \$488,74           Maintenance and Remodeling Services         66         \$1,353.58         \$113,45           Maintenance and Remodeling Materials (12)         65         \$320.31         \$26,84           Utilities, Fuel, and Public Services         86         \$4,252.20         \$356,40           Household Furnishings and Equipment         88         \$86.51         \$7,25           Furniture         88         \$536.58         \$44,97           Rugs         \$7         \$267.09         \$22,38           Housewares (15)         83         \$85.99         \$7,20           Small Appliances         90         \$44.28         \$3,71           Lugage         87         \$11.88         \$99
Value of Credit Card Debt       84       \$493.95       \$41,40         Health         Nonprescription Drugs       82       \$109.93       \$9,21-         Prescription Drugs       79       \$283.77       \$23,78-         Eyeglasses and Contact Lenses       79       \$73.79       \$6,18-         Home       Mortgage Payment and Basics (11)       68       \$5,831.19       \$488,74-         Maintenance and Remodeling Services       66       \$1,353.58       \$113,45-         Maintenance and Remodeling Materials (12)       65       \$320.31       \$26,84-         Utilities, Fuel, and Public Services       86       \$4,252.20       \$356,40-         Household Furnishings and Equipment       Household Textiles (13)       88       \$66.51       \$7,25         Furniture       88       \$536.58       \$44,97-         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84
Nonprescription Drugs
Nonprescription Drugs         82         \$109.93         \$9,21-1           Prescription Drugs         79         \$283.77         \$23,78-2           Eyeglasses and Contact Lenses         79         \$73.79         \$6,18-2           Home         Wortgage Payment and Basics (11)         68         \$5,831.19         \$488,74-2           Maintenance and Remodeling Services         66         \$1,353.58         \$113,45-2           Maintenance and Remodeling Materials (12)         65         \$320.31         \$26,84-2           Utilities, Fuel, and Public Services         86         \$4,252.20         \$356,40-2           Household Furnishings and Equipment         88         \$86.51         \$7,25           Furniture         88         \$536.58         \$44,97           Rugs         87         \$21.49         \$1,80           Major Appliances (14)         77         \$267.09         \$22,38           Housewares (15)         83         \$85.99         \$7,20           Small Appliances         90         \$44.28         \$3,71           Luggage         87         \$11.88         \$99           Telephones and Accessories         84         \$59.10         \$4,95           Household Operations         90         \$4
Prescription Drugs         79         \$283.77         \$23,78           Eyeglasses and Contact Lenses         79         \$73.79         \$6,18           Home         ************************************
Eyeglasses and Contact Lenses         79         \$73.79         \$6.18           Home         ************************************
Home         Mortgage Payment and Basics (11)       68       \$5,831.19       \$488,744         Maintenance and Remodeling Services       66       \$1,353.58       \$113,45         Maintenance and Remodeling Materials (12)       65       \$320.31       \$26,840         Utilities, Fuel, and Public Services       86       \$4,252.20       \$356,400         Household Furnishings and Equipment         Household Textiles (13)       88       \$86.51       \$7,25         Furniture       88       \$536.58       \$444,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20
Mortgage Payment and Basics (11)       68       \$5,831.19       \$488,744         Maintenance and Remodeling Services       66       \$1,353.58       \$113,45         Maintenance and Remodeling Materials (12)       65       \$320.31       \$26,844         Utilities, Fuel, and Public Services       86       \$4,252.20       \$356,40         Household Furnishings and Equipment         Household Textiles (13)       88       \$56.51       \$7,25         Furniture       88       \$536.58       \$44,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       84       \$59.10       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64
Maintenance and Remodeling Services       66       \$1,353.58       \$113,45         Maintenance and Remodeling Materials (12)       65       \$320.31       \$26,84         Utilities, Fuel, and Public Services       86       \$4,252.20       \$356,40         Household Furnishings and Equipment         Household Textiles (13)       88       \$86.51       \$7,25         Furniture       88       \$536.58       \$44,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations         Child Care       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64
Maintenance and Remodeling Materials (12)       65       \$320.31       \$26,840         Utilities, Fuel, and Public Services       86       \$4,252.20       \$356,400         Household Furnishings and Equipment         Household Textiles (13)       88       \$86.51       \$7,25         Furniture       88       \$536.58       \$44,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       50       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64
Utilities, Fuel, and Public Services       \$356,400         Household Furnishings and Equipment         Household Textiles (13)       88       \$86.51       \$7,25         Furniture       88       \$536.58       \$44,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,380         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       84       \$59.10       \$4,95         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64       \$50,64
Household Furnishings and Equipment         Household Textiles (13)       88       \$86.51       \$7,25         Furniture       88       \$536.58       \$44,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations         Child Care       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance
Household Textiles (13)       88       \$86.51       \$7,25         Furniture       88       \$536.58       \$44,97         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64       \$50,64
Furniture       88       \$536.58       \$44,974         Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       V       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64       \$50,64
Rugs       87       \$21.49       \$1,80         Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       Child Care       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64       \$50,64
Major Appliances (14)       77       \$267.09       \$22,38         Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations       Child Care       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64       \$50,64
Housewares (15)       83       \$85.99       \$7,20         Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations         Child Care       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance
Small Appliances       90       \$44.28       \$3,71         Luggage       87       \$11.88       \$99         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations         Child Care       90       \$462.91       \$38,79         Lawn and Garden (16)       70       \$301.83       \$25,29         Moving/Storage/Freight Express       100       \$65.00       \$5,44         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance
Luggage       87       \$11.88       \$999         Telephones and Accessories       84       \$59.10       \$4,95         Household Operations         Child Care       90       \$462.91       \$38,799         Lawn and Garden (16)       70       \$301.83       \$25,298         Moving/Storage/Freight Express       100       \$65.00       \$5,448         Housekeeping Supplies (17)       84       \$604.20       \$50,648         Insurance
Telephones and Accessories       84       \$59.10       \$4,95.50         Household Operations       Child Care       90       \$462.91       \$38,79.50         Lawn and Garden (16)       70       \$301.83       \$25,290         Moving/Storage/Freight Express       100       \$65.00       \$5,440         Housekeeping Supplies (17)       84       \$604.20       \$50,640         Insurance       \$50,640       \$50,640       \$50,640
Household Operations         Child Care       90       \$462.91       \$38,799         Lawn and Garden (16)       70       \$301.83       \$25,299         Moving/Storage/Freight Express       100       \$65.00       \$5,449         Housekeeping Supplies (17)       84       \$604.20       \$50,649         Insurance       \$50,649       \$50,649
Child Care       90       \$462.91       \$38,799         Lawn and Garden (16)       70       \$301.83       \$25,296         Moving/Storage/Freight Express       100       \$65.00       \$5,446         Housekeeping Supplies (17)       84       \$604.20       \$50,64         Insurance       \$50,64       \$50,64       \$50,64
Lawn and Garden (16)       70       \$301.83       \$25,296         Moving/Storage/Freight Express       100       \$65.00       \$5,446         Housekeeping Supplies (17)       84       \$604.20       \$50,646         Insurance       \$50,646<
Moving/Storage/Freight Express 100 \$65.00 \$5,446 Housekeeping Supplies (17) 84 \$604.20 \$50,646  Insurance
Housekeeping Supplies (17) 84 \$604.20 \$50,64.  Insurance
Insurance
Owners and Renters Insurance 70 \$398.58 \$3.2.40
Office and Refice Distribute 70 0.00 pb. 170 p
Vehicle Insurance         86         \$1,082.57         \$90,730
Life/Other Insurance 72 \$300.56 \$25,19.
Health Insurance 80 \$3,034.40 \$254,336
Personal Care Products (18) 87 \$424.08 \$35,546
School Books and Supplies (19) 88 \$135.90 \$11,39
Smoking Products         98         \$405.43         \$33,98
Transportation
Payments on Vehicles excluding Leases 83 \$1,986.18 \$166,475
Gasoline and Motor Oil 86 \$2,055.02 \$172,245
Vehicle Maintenance and Repairs 84 \$904.52 \$75,81
Travel
Airline Fares 84 \$442.06 \$37,05
Lodging on Trips 78 \$444.08 \$37,220
Auto/Truck Rental on Trips 80 \$22.10 \$1,855
Food and Drink on Trips 81 \$417.39 \$34,98.

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

August 13, 2018

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3504 Eastern Ave, Baltimore, Maryland, 21224 2 3504 Eastern Ave, Baltimore, Maryland, 21224 Ring: 3 mile radius

Latitude: 39.28661 Longitude: -76.56782

Prepared by Esri

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Data for all businesses in area

Total Businesses:

Total Employees:

# **Business Summary**

3504 Eastern Ave, Baltimore, Maryland, 21224 2 3504 Eastern Ave, Baltimore, Maryland, 21224

Latitude: 39.28661 Rings: 1, 2, 3 mile radii Longitude: -76.56782 1 mile 2 miles 3 miles 1,395 3,755 9,655 14,696 71,454 182,505

Total Residential Population:			93,30	)1		201,613						
Employee/Residential Population Ratio (per 100 Residents)	37			77				91				
	Businesses Employees		yees	Businesses Employe			yees	Businesses		Employees		
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture & Mining	14	1.0%	106	0.7%	26	0.7%	287	0.4%	50	0.5%	682	0.4%
Construction	72	5.2%	862	5.9%	157	4.2%	1,740	2.4%	325	3.4%	3,520	1.9%
Manufacturing	52	3.7%	1,276	8.7%	132	3.5%	3,470	4.9%	267	2.8%	7,382	4.0%
Transportation	70	5.0%	632	4.3%	159	4.2%	1,629	2.3%	293	3.0%	4,513	2.5%
Communication	13	0.9%	45	0.3%	39	1.0%	167	0.2%	83	0.9%	432	0.2%
Utility	5	0.4%	24	0.2%	11	0.3%	214	0.3%	33	0.3%	1,716	0.9%
Wholesale Trade	56	4.0%	1,039	7.1%	134	3.6%	2,252	3.2%	260	2.7%	3,707	2.0%
Retail Trade Summary	378	27.1%	3,140	21.4%	1,024	27.3%	12,517	17.5%	2,224	23.0%	25,666	14.1%
Home Improvement	6	0.4%	122	0.8%	21	0.6%	524	0.7%	45	0.5%	761	0.4%
General Merchandise Stores	5	0.4%	141	1.0%	22	0.6%	320	0.4%	55	0.6%	670	0.4%
Food Stores	55	3.9%	410	2.8%	133	3.5%	2,295	3.2%	275	2.8%	3,521	1.9%
Auto Dealers, Gas Stations, Auto Aftermarket	31	2.2%	320	2.2%	73	1.9%	753	1.1%	149	1.5%	1,381	0.8%
Apparel & Accessory Stores	12	0.9%	73	0.5%	54	1.4%	2,328	3.3%	127	1.3%	4,097	2.2%
Furniture & Home Furnishings	19	1.4%	98	0.7%	44	1.2%	261	0.4%	88	0.9%	624	0.3%
Eating & Drinking Places	188	13.5%	1,492	10.2%	509	13.6%	4,995	7.0%	1,058	11.0%	11,973	6.6%
Miscellaneous Retail	61	4.4%	483	3.3%	169	4.5%	1,040	1.5%	427	4.4%	2,639	1.4%
Finance, Insurance, Real Estate Summary	132	9.5%	1,296	8.8%	339	9.0%	5,869	8.2%	999	10.3%	15,294	8.4%
Banks, Savings & Lending Institutions	32	2.3%	380	2.6%	74	2.0%	1,906	2.7%	176	1.8%	4,967	2.7%
Securities Brokers	2	0.1%	18	0.1%	28	0.7%	1,471	2.1%	132	1.4%	2,792	1.5%
Insurance Carriers & Agents	28	2.0%	341	2.3%	47	1.3%	984	1.4%	139	1.4%	2,775	1.5%
Real Estate, Holding, Other Investment Offices	69	4.9%	557	3.8%	189	5.0%	1,507	2.1%	552	5.7%	4,761	2.6%
Services Summary	503	36.1%	6,070	41.3%	1,470	39.1%	41,526	58.1%	4,179	43.3%	100,280	54.9%
Hotels & Lodging	2	0.1%	6	0.0%	20	0.5%	1,135	1.6%	80	0.8%	5,076	2.8%
Automotive Services	34	2.4%	250	1.7%	93	2.5%	912	1.3%	260	2.7%	2,404	1.3%
Motion Pictures & Amusements	29	2.1%	193	1.3%	83	2.2%	511	0.7%	224	2.3%	2,113	1.2%
Health Services	52	3.7%	1,188	8.1%	214	5.7%	19,833	27.8%	507	5.3%	36,816	20.2%
Legal Services	21	1.5%	117	0.8%	39	1.0%	265	0.4%	485	5.0%	7,527	4.1%
Education Institutions & Libraries	23	1.6%	770	5.2%	111	3.0%	4,242	5.9%	259	2.7%	14,108	7.7%
Other Services	343	24.6%	3,546	24.1%	909	24.2%	14,628	20.5%	2,364	24.5%	32,236	17.7%
Government	11	0.8%	142	1.0%	30	0.8%	1,400	2.0%	304	3.1%	18,299	10.0%
Unclassified Establishments	88	6.3%	65	0.4%	236	6.3%	383	0.5%	639	6.6%	1,015	0.6%
Totals	1,395	100.0%	14,696	100.0%	3,755	100.0%	71,454	100.0%	9,655	100.0%	182,505	100.0%

Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2018.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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# **Business Summary**

3504 Eastern Ave, Baltimore, Maryland, 21224 2 3504 Eastern Ave, Baltimore, Maryland, 21224

Rings: 1, 2, 3 mile radii

		Businesses		Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen	
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	1	0.0%	4	0.0%	5	0.1%	151	0.1%	
Mining	1	0.1%	4	0.0%	4	0.1%	23	0.0%	5	0.1%	33	0.0%	
Utilities	0	0.0%	0	0.0%	2	0.1%	146	0.2%	16	0.2%	1,605	0.9%	
Construction	80	5.7%	918	6.2%	181	4.8%	1,945	2.7%	378	3.9%	4,065	2.2%	
Manufacturing	66	4.7%	1,321	9.0%	151	4.0%	4,456	6.2%	258	2.7%	6,716	3.7%	
Wholesale Trade	55	3.9%	1,021	6.9%	130	3.5%	2,207	3.1%	248	2.6%	3,636	2.0%	
Retail Trade	169	12.1%	1,499	10.2%	480	12.8%	6,207	8.7%	1,115	11.5%	12,238	6.7%	
Motor Vehicle & Parts Dealers	25	1.8%	216	1.5%	56	1.5%	576	0.8%	109	1.1%	1,094	0.6%	
Furniture & Home Furnishings Stores	7	0.5%	39	0.3%	21	0.6%	144	0.2%	42	0.4%	369	0.2%	
Electronics & Appliance Stores	9	0.6%	23	0.2%	20	0.5%	80	0.1%	40	0.4%	185	0.1%	
Bldg Material & Garden Equipment & Supplies Dealers	6	0.4%	122	0.8%	21	0.6%	524	0.7%	45	0.5%	761	0.4%	
Food & Beverage Stores	49	3.5%	329	2.2%	143	3.8%	1,138	1.6%	304	3.1%	2,338	1.3%	
Health & Personal Care Stores	16	1.1%	158	1.1%	35	0.9%	271	0.4%	107	1.1%	729	0.4%	
Gasoline Stations	6	0.4%	103	0.7%	18	0.5%	178	0.2%	40	0.4%	288	0.2%	
Clothing & Clothing Accessories Stores	15	1.1%	79	0.5%	60	1.6%	2,348	3.3%	156	1.6%	4,254	2.3%	
Sport Goods, Hobby, Book, & Music Stores	5	0.4%	31	0.2%	13	0.3%	67	0.1%	40	0.4%	263	0.1%	
General Merchandise Stores	5	0.4%	141	1.0%	22	0.6%	320	0.4%	55	0.6%	670	0.4%	
Miscellaneous Store Retailers	18	1.3%	240	1.6%	62	1.7%	520	0.7%	153	1.6%	1,048	0.6%	
Nonstore Retailers	6	0.4%	17	0.1%	11	0.3%	43	0.1%	25	0.3%	240	0.1%	
Transportation & Warehousing	54	3.9%	574	3.9%	121	3.2%	1,436	2.0%	227	2.4%	4,190	2.3%	
Information	40	2.9%	277	1.9%	93	2.5%	1,866	2.6%	264	2.7%	5,129	2.8%	
Finance & Insurance	63	4.5%	745	5.1%	155	4.1%	4,395	6.2%	471	4.9%	10,857	5.9%	
Central Bank/Credit Intermediation & Related Activities	33	2.4%	386	2.6%	78	2.1%	1,932	2.7%	178	1.8%	4,889	2.7%	
Securities, Commodity Contracts & Other Financial	2	0.1%	18	0.1%	30	0.8%	1,479	2.1%	150	1.6%	3,177	1.7%	
Insurance Carriers & Related Activities; Funds, Trusts &	28	2.0%	341	2.3%	47	1.3%	984	1.4%	143	1.5%	2,791	1.5%	
Real Estate, Rental & Leasing	84	6.0%	598	4.1%	223	5.9%	1,743	2.4%	595	6.2%	4,535	2.5%	
Professional, Scientific & Tech Services	130	9.3%	1,954	13.3%	300	8.0%	6,267	8.8%	1,216	12.6%	20,898	11.5%	
Legal Services	25	1.8%	144	1.0%	46	1.2%	319	0.4%	509	5.3%	7,680	4.2%	
Management of Companies & Enterprises	1	0.1%	15	0.1%	3	0.1%	52	0.1%	11	0.1%	150	0.1%	
Administrative & Support & Waste Management & Remediation	46	3.3%	386	2.6%	123	3.3%	1,866	2.6%	326	3.4%	4,564	2.5%	
Educational Services	22	1.6%	761	5.2%	110	2.9%	4,154	5.8%	254	2.6%	13,643	7.5%	
Health Care & Social Assistance	80	5.7%	1,529	10.4%	293	7.8%	20,699	29.0%	716	7.4%	39,081	21.4%	
Arts, Entertainment & Recreation	26	1.9%	237	1.6%	74	2.0%	754	1.1%	208	2.2%	3,575	2.0%	
Accommodation & Food Services	194	13.9%	1,555	10.6%	537	14.3%	6,213	8.7%	1,151	11.9%	17,178	9.4%	
Accommodation	2	0.1%	6	0.0%	20	0.5%	1,135	1.6%	80	0.8%	5,076	2.8%	
Food Services & Drinking Places	192	13.8%	1,548	10.5%	516	13.7%	5,078	7.1%	1,071	11.1%	12,101	6.6%	
Other Services (except Public Administration)	186	13.3%	1,096	7.5%	508	13.5%	5,238	7.3%	1,247	12.9%	10,772	5.9%	
Automotive Repair & Maintenance	27	1.9%	159	1.1%	64	1.7%	438	0.6%	127	1.3%	799	0.4%	
Public Administration	11	0.8%	142	1.0%	30	0.8%	1,401	2.0%	306	3.2%	18,475	10.1%	
Unclassified Establishments	88	6.3%	65	0.4%	236	6.3%	383	0.5%	639	6.6%	1,015	0.6%	
Total	1,395	100.0%	14,696	100.0%	3,755	100.0%	71,454	100.0%	9,655	100.0%	182,505	100.0%	

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Longitude: -76.56782

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