#### Market Profile

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Rings: 1, 3, 5 mile radii Prepared by Esri

Latitude: 39.52884 Longitude: -76.13082

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	1 mile	3 miles	5 miles
Population Summary	017	27 124	27 500
2000 Total Population	917	27,124	37,599
2010 Total Population	2,201	28,313	40,117
2019 Total Population	3,334	31,340 327	44,670
2019 Group Quarters	0		1,660
2024 Total Population	3,752	32,746	46,961
2019-2024 Annual Rate	2.39%	0.88%	1.01%
2019 Total Daytime Population	3,476	33,109	47,974
Workers	1,951	17,688	26,486
Residents	1,525	15,421	21,488
Household Summary	272	10.001	
2000 Households	372	10,621	14,418
2000 Average Household Size	2.47	2.52	2.55
2010 Households	886	11,183	15,268
2010 Average Household Size	2.48	2.50	2.52
2019 Households	1,342	12,380	17,053
2019 Average Household Size	2.48	2.51	2.52
2024 Households	1,511	12,932	17,949
2024 Average Household Size	2.48	2.51	2.52
2019-2024 Annual Rate	2.40%	0.88%	1.03%
2010 Families	641	7,433	10,186
2010 Average Family Size	2.90	3.05	3.06
2019 Families	958	8,186	11,335
2019 Average Family Size	2.92	3.07	3.07
2024 Families	1,074	8,535	11,914
2024 Average Family Size	2.93	3.07	3.08
2019-2024 Annual Rate	2.31%	0.84%	1.00%
Housing Unit Summary			
2000 Housing Units	401	11,506	15,504
Owner Occupied Housing Units	79.3%	53.0%	55.4%
Renter Occupied Housing Units	13.5%	39.3%	37.6%
Vacant Housing Units	7.2%	7.7%	7.0%
2010 Housing Units	958	12,582	17,056
Owner Occupied Housing Units	78.7%	57.9%	57.3%
Renter Occupied Housing Units	13.8%	31.0%	32.2%
Vacant Housing Units	7.5%	11.1%	10.5%
2019 Housing Units	1,450	14,065	19,249
Owner Occupied Housing Units	82.4%	55.8%	55.6%
Renter Occupied Housing Units	10.1%	32.2%	32.9%
Vacant Housing Units	7.4%	12.0%	11.4%
2024 Housing Units	1,634	14,818	20,405
Owner Occupied Housing Units	83.5%	56.6%	56.8%
Renter Occupied Housing Units	8.9%	30.7%	31.2%
Vacant Housing Units	7.5%	12.7%	12.0%
Median Household Income	7.570	12.7 /0	12.070
2019	\$106,878	\$62,666	\$62,716
2019 2024	\$115,192	\$73,259	\$72,621
Median Home Value	\$115,192	\$75,255	\$72,021
	\$330,667	\$270,215	\$268,273
2019			
2024	\$357,557	\$302,208	\$300,697
Per Capita Income	¢52.001		#24.12F
2019	\$53,601	\$35,164	\$34,125
2024	\$59,373	\$40,450	\$39,005
Median Age		40.4	
2010	44.8	40.1	39.8
2019	47.0	41.0	40.7
2024	47.7	41.3	41.1

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

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Latitude: 39.52884 Longitude: -76.13082

		Lon	gitude: -76.13082
	1 mile	3 miles	5 miles
2019 Households by Income			
Household Income Base	1,342	12,380	17,050
<\$15,000	3.9%	10.7%	9.9%
\$15,000 - \$24,999	3.1%	8.5%	9.2%
\$25,000 - \$34,999	3.9%	8.3%	7.7%
\$35,000 - \$49,999	11.6%	12.7%	13.5%
\$50,000 - \$74,999	10.6%	16.3%	16.1%
\$75,000 - \$99,999	12.7%	11.3%	12.1%
\$100,000 - \$149,999	20.9%	15.4%	15.9%
\$150,000 - \$199,999	16.8%	9.2%	8.3%
\$200,000+	16.4%	7.5%	7.2%
Average Household Income	\$133,246	\$89,306	\$88,380
2024 Households by Income			
Household Income Base	1,511	12,932	17,946
<\$15,000	3.2%	8.9%	8.3%
\$15,000 - \$24,999	2.4%	7.0%	7.7%
\$25,000 - \$34,999	3.5%	7.7%	7.1%
\$35,000 - \$49,999	10.6%	11.8%	12.6%
\$50,000 - \$74,999	9.6%	15.4%	15.4%
\$75,000 - \$99,999	12.4%	11.6%	12.4%
\$100,000 - \$149,999	20.8%	17.1%	17.5%
\$150,000 - \$199,999	19.1%	11.4%	10.3%
\$200,000+	18.3%	9.2%	8.8%
Average Household Income	\$147,227	\$102,773	\$101,158
2019 Owner Occupied Housing Units by Value			
Total	1,195	7,850	10,706
<\$50,000	3.8%	4.7%	4.0%
\$50,000 - \$99,999	0.4%	2.8%	2.4%
\$100,000 - \$149,999	0.9%	7.5%	7.5%
\$150,000 - \$199,999	9.0%	13.1%	14.1%
\$200,000 - \$249,999	14.1%	14.6%	15.4%
\$250,000 - \$299,999	10.3%	18.0%	18.4%
\$300,000 - \$399,999	37.7%	26.4%	25.5%
\$400,000 - \$499,999	18.9%	8.8%	8.5%
\$500,000 - \$749,999	5.0%	3.8%	3.9%
\$750,000 - \$999,999	0.0%	0.2%	0.2%
\$1,000,000 - \$1,499,999	0.0%	0.1%	0.2%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.0%	0.0%	0.1%
Average Home Value	\$326,212	\$276,507	\$280,006
2024 Owner Occupied Housing Units by Value			
Total	1,365	8,378	11,583
<\$50,000	2.2%	3.4%	2.7%
\$50,000 - \$99,999	0.2%	1.8%	1.6%
\$100,000 - \$149,999	0.5%	4.7%	4.6%
\$150,000 - \$199,999	5.1%	9.3%	9.7%
\$200,000 - \$249,999	9.5%	12.1%	12.8%
\$250,000 - \$299,999	8.5%	17.9%	18.3%
\$300,000 - \$399,999	41.7%	31.6%	31.0%
\$400,000 - \$499,999	25.0%	12.4%	12.1%
\$500,000 - \$749,999	7.3%	6.2%	6.3%
\$750,000 - \$999,999	0.0%	0.4%	0.5%
\$1,000,000 - \$1,499,999	0.0%	0.1%	0.2%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.0%	0.0%	0.2%
Average Home Value	\$359,066	\$311,484	\$316,948
	4000,000	+0-1/101	+910/970

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

## Market Profile

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Rings: 1, 3, 5 mile radii Prepared by Esri

Latitude: 39.52884 Longitude: -76.13082

	1 mile		E miles
2010 Population by Age	1 mile	3 miles	5 miles
Total	2,205	28,315	40,116
0 - 4	6.1%	6.3%	6.1%
5 - 9	5.7%	6.4%	6.0%
10 - 14	6.0%	6.6%	6.4%
15 - 24	9.6%	12.3%	13.7%
25 - 34	9.8%	12.0%	12.1%
35 - 44	12.9%	12.7%	12.5%
45 - 54	18.3%	16.6%	16.4%
55 - 64	17.3%	13.2%	13.2%
65 - 74	8.5%	7.4%	7.4%
75 - 84	4.2%	4.6%	4.6%
85 +	1.3%	1.7%	1.7%
18 +	78.4%	76.4%	77.4%
2019 Population by Age			
Total	3,335	31,339	44,669
0 - 4	5.2%	5.8%	5.6%
5 - 9	5.7%	5.9%	5.6%
10 - 14	6.0%	6.1%	5.8%
15 - 24	9.0%	11.3%	12.3%
25 - 34	9.1%	13.5%	13.7%
35 - 44	12.2%	11.9%	11.6%
45 - 54	14.8%	12.7%	12.7%
55 - 64	17.5%	14.7%	14.5%
65 - 74	12.8%	10.5%	10.6%
75 - 84	5.8%	5.3%	5.3%
85 +	1.9%	2.3%	2.3%
18 +	79.8%	78.8%	79.7%
2024 Population by Age			
Total	3,752	32,746	46,960
0 - 4	5.1%	5.9%	5.6%
5 - 9	5.4%	5.8%	5.5%
10 - 14	5.8%	5.9%	5.6%
15 - 24	8.8%	10.5%	11.4%
25 - 34	8.7%	13.6%	13.8%
35 - 44	12.5%	12.9%	12.7%
45 - 54	14.0%	11.5%	11.4%
55 - 64	16.2%	13.5%	13.4%
65 - 74	13.3%	11.4%	11.5%
75 - 84	7.9%	6.5%	6.6%
85 +	2.2%	2.4%	2.5%
18 +	80.2%	79.1%	80.0%
2010 Population by Sex			
Males	1,059	13,647	20,013
Females	1,142	14,666	20,104
2019 Population by Sex	,	,	-, -
Males	1,610	15,127	22,207
Females	1,724	16,213	22,463
2024 Population by Sex	-,	.,	,
Males	1,810	15,820	23,318
Females	1,942	16,926	23,643
	_,	.,	

## Market Profile

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Latitude: 39.52884 Longitude: -76.13082

		Long	gitude: -/6.13082
	1 mile	3 miles	5 miles
2010 Population by Race/Ethnicity			
Total	2,202	28,312	40,116
White Alone	73.5%	70.3%	71.1%
Black Alone	17.4%	21.2%	20.6%
American Indian Alone	0.4%	0.4%	0.4%
Asian Alone	3.5%	2.3%	2.2%
Pacific Islander Alone	0.1%	0.2%	0.2%
Some Other Race Alone	1.1%	1.2%	1.3%
Two or More Races	3.9%	4.4%	4.0%
Hispanic Origin	3.9%	4.8%	5.0%
Diversity Index	47.0	50.9	50.3
2019 Population by Race/Ethnicity			
Total	3,333	31,339	44,669
White Alone	69.3%	65.5%	66.9%
Black Alone	19.0%	23.8%	22.7%
American Indian Alone	0.2%	0.4%	0.4%
Asian Alone	4.9%	3.1%	3.0%
Pacific Islander Alone	0.1%	0.2%	0.2%
Some Other Race Alone	1.6%	1.6%	1.8%
Two or More Races	4.9%	5.4%	5.0%
Hispanic Origin	5.9%	6.6%	6.7%
Diversity Index	53.9	57.4	56.3
2024 Population by Race/Ethnicity			
Total	3,752	32,746	46,960
White Alone	66.2%	62.2%	64.0%
Black Alone	20.4%	25.5%	24.2%
American Indian Alone	0.2%	0.4%	0.4%
Asian Alone	5.7%	3.7%	3.4%
Pacific Islander Alone	0.1%	0.2%	0.2%
Some Other Race Alone	1.9%	1.9%	2.1%
Two or More Races	5.6%	6.2%	5.7%
Hispanic Origin	7.2%	7.9%	8.0%
Diversity Index	58.2	61.3	60.0
2010 Population by Relationship and Household Type			
Total	2,201	28,313	40,117
In Households	100.0%	98.8%	95.8%
In Family Households	86.3%	82.6%	80.2%
Householder	28.4%	26.1%	25.4%
Spouse	23.3%	18.5%	18.1%
Child	29.1%	31.5%	30.2%
Other relative	3.6%	4.0%	3.9%
Nonrelative	1.9%	2.6%	2.6%
In Nonfamily Households	13.7%	16.2%	15.6%
In Group Quarters	0.0%	1.2%	4.2%
Institutionalized Population	0.0%	0.6%	1.0%
Noninstitutionalized Population	0.0%	0.6%	3.2%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024 Esri converted Census 2000 data into 2010 geography.

## Market Profile

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Latitude: 39.52884 Longitude: -76.13082

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	1 mile	3 miles	5 miles
2019 Population 25+ by Educational Attainment	2 470	22.220	
Total	2,470	22,228	31,567
Less than 9th Grade	2.3%	2.9%	2.5%
9th - 12th Grade, No Diploma	6.4%	7.2%	6.9%
High School Graduate	19.0%	23.8%	24.5%
GED/Alternative Credential	1.9%	3.8%	3.9%
Some College, No Degree	16.2%	23.1%	23.4%
Associate Degree	7.7%	8.1%	7.8%
Bachelor's Degree	26.5%	18.1%	17.8%
Graduate/Professional Degree	20.0%	12.9%	13.2%
2019 Population 15+ by Marital Status			
Total	2,773	25,761	37,071
Never Married	17.7%	28.8%	30.6%
Married	63.5%	52.0%	50.7%
Widowed	7.9%	6.9%	6.5%
Divorced	10.9%	12.4%	12.2%
2019 Civilian Population 16+ in Labor Force			
Civilian Employed	96.5%	94.6%	94.9%
Civilian Unemployed (Unemployment Rate)	3.4%	5.4%	5.1%
2019 Employed Population 16+ by Industry			
Total	1,800	15,890	22,252
Agriculture/Mining	0.1%	0.1%	0.1%
Construction	3.7%	7.0%	6.8%
Manufacturing	7.6%	6.1%	6.1%
Wholesale Trade	1.7%	1.8%	1.8%
Retail Trade	6.6%	11.2%	10.6%
Transportation/Utilities	3.4%	5.4%	5.6%
Information	0.9%	1.1%	1.0%
Finance/Insurance/Real Estate	6.3%	3.8%	3.7%
Services	54.3%	48.0%	48.8%
Public Administration	15.4%	15.6%	15.5%
2019 Employed Population 16+ by Occupation			
Total	1,800	15,889	22,252
White Collar	78.0%	64.4%	63.9%
Management/Business/Financial	32.7%	17.7%	15.7%
Professional	29.5%	24.2%	25.5%
Sales	7.4%	7.4%	6.6%
Administrative Support	8.4%	15.2%	16.1%
Services	11.6%	17.4%	17.1%
Blue Collar	10.4%	18.2%	19.0%
Farming/Forestry/Fishing	0.0%	0.0%	0.0%
Construction/Extraction	1.7%	3.5%	3.6%
Installation/Maintenance/Repair	0.9%	3.6%	3.9%
Production	3.5%	4.4%	4.7%
Transportation/Material Moving			
	4.3%	6.7%	6.9%
2010 Population By Urban/ Rural Status	2.201	20.010	10.11-
Total Population	2,201	28,313	40,117
Population Inside Urbanized Area	91.1%	95.6%	91.1%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	8.9%	4.4%	8.9%

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Latitude: 39.52884

Longitude: -76.13082

	1 mile	3 miles	5 miles
2010 Households by Type			
Total	886	11,183	15,268
Households with 1 Person	21.8%	27.5%	27.3%
Households with 2+ People	78.2%	72.5%	72.7%
Family Households	72.3%	66.5%	66.7%
Husband-wife Families	59.0%	47.2%	47.5%
With Related Children	21.6%	19.9%	19.7%
Other Family (No Spouse Present)	13.3%	19.3%	19.3%
Other Family with Male Householder	4.3%	4.7%	4.8%
With Related Children	2.6%	2.8%	2.9%
Other Family with Female Householder	9.0%	14.6%	14.4%
With Related Children	5.5%	9.4%	9.2%
Nonfamily Households	5.9%	6.1%	6.0%
All Households with Children	30.1%	32.6%	32.4%
Multigenerational Households	4.5%	4.7%	4.8%
Unmarried Partner Households	7.4%	7.3%	7.2%
Male-female	6.2%	6.6%	6.5%
Same-sex	1.2%	0.7%	0.7%
2010 Households by Size			
Total	885	11,185	15,267
1 Person Household	21.8%	27.5%	27.3%
2 Person Household	39.5%	32.9%	33.1%
3 Person Household	17.3%	16.9%	16.8%
4 Person Household	11.2%	12.7%	12.9%
5 Person Household	6.0%	6.1%	6.1%
6 Person Household	2.4%	2.5%	2.4%
7 + Person Household	1.8%	1.5%	1.4%
2010 Households by Tenure and Mortgage Status			
Total	886	11,183	15,268
Owner Occupied	85.1%	65.1%	64.0%
Owned with a Mortgage/Loan	66.1%	49.5%	48.1%
Owned Free and Clear	19.0%	15.7%	15.9%
Renter Occupied	14.9%	34.9%	36.0%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	958	12,582	17,056
Housing Units Inside Urbanized Area	90.7%	95.5%	91.3%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	9.3%	4.5%	8.7%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

#### Market Profile

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Rings: 1, 3, 5 mile radii

Prepared by Esri

	1 mile	3 miles	5 miles
op 3 Tapestry Segments			
L.	Pleasantville (2B)	Parks and Rec (5C)	Parks and Rec (5C)
2.	Exurbanites (1E)	Soccer Moms (4A)	Soccer Moms (4A)
3.	Soccer Moms (4A)	Pleasantville (2B)	Comfortable Empty Nesters
2019 Consumer Spending			
Apparel & Services: Total \$	\$4,139,760	\$26,793,715	\$36,451,619
Average Spent	\$3,084.77	\$2,164.27	\$2,137.55
Spending Potential Index	144	101	100
Education: Total \$	\$3,631,975	\$20,812,326	\$28,302,283
Average Spent	\$2,706.39	\$1,681.12	\$1,659.67
Spending Potential Index	170	105	104
Entertainment/Recreation: Total \$	\$6,590,680	\$41,035,963	\$55,919,461
Average Spent	\$4,911.09	\$3,314.70	\$3,279.16
Spending Potential Index	150	101	100
Food at Home: Total \$	\$9,809,978	\$64,622,189	\$87,939,075
Average Spent	\$7,309.97	\$5,219.89	\$5,156.81
Spending Potential Index	141	101	100
Food Away from Home: Total \$	\$7,039,012	\$45,721,697	\$62,254,590
Average Spent	\$5,245.17	\$3,693.19	\$3,650.65
Spending Potential Index	143	101	99
Health Care: Total \$	\$11,674,479	\$73,966,762	\$101,030,475
Average Spent	\$8,699.31	\$5,974.70	\$5,924.50
Spending Potential Index	147	101	100
HH Furnishings & Equipment: Total \$	\$4,252,355	\$26,788,432	\$36,539,086
Average Spent	\$3,168.67	\$2,163.85	\$2,142.68
Spending Potential Index	149	101	100
Personal Care Products & Services: Total \$	\$1,742,138	\$11,110,494	\$15,173,530
Average Spent	\$1,298.17	\$897.46	\$889.79
Spending Potential Index	146	101	100
Shelter: Total \$	\$37,950,920	\$237,897,627	\$323,875,011
Average Spent	\$28,279.37	\$19,216.29	\$18,992.26
Spending Potential Index	153	104	103
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$5,073,551	\$31,143,014	\$42,603,136
Average Spent	\$3,780.59	\$2,515.59	\$2,498.28
Spending Potential Index	152	101	101
Travel: Total \$	\$4,915,515	\$28,741,364	\$39,230,823
Average Spent	\$3,662.83	\$2,321.60	\$2,300.52
Spending Potential Index	163	103	103
Vehicle Maintenance & Repairs: Total \$	\$2,201,800	\$14,483,039	\$19,730,415
Average Spent	\$2,201,800	\$14,485,059	\$19,750,415 \$1,157.01
Average openie	\$1,040.09 143	\$1,109.87	\$1,157.01

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
Source: Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024 Esri converted Census 2000 data into 2010 geography.

### Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 1 mile radius

Prepared by Esri

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Latitude: 3	9.5288
Longitude: -7	6.1308

Top Tapestry Segments	Percent	Demographic Summary	2019	2024
Pleasantville (2B)	47.8%	Population	3,334	3,752
Exurbanites (1E)	35.9%	Households	1,342	1,511
Soccer Moms (4A)	8.6%	Families	958	1,074
Senior Escapes (9D)	6.3%	Median Age	47.0	47.7
Metro Fusion (11C)	1.4%	Median Household Income	\$106,878	\$115,192
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		144	\$3,084.77	\$4,139,760
Men's		145	\$599.25	\$804,188
Women's		152	\$1,095.97	\$1,470,789
Children's		130	\$420.08	\$563,741
Footwear		138	\$664.30	\$891,492
Watches & Jewelry		144	\$198.17	\$265,947
Apparel Products and Services (1	)	144	\$107.01	\$143,602
	-)	101	\$107.01	\$1 <del>4</del> 5,002
Computer		140	+244.42	+220.022
Computers and Hardware for Ho	me Use	148	\$244.43	\$328,023
Portable Memory		151	\$6.72	\$9,022
Computer Software		146	\$14.82	\$19,887
Computer Accessories		148	\$28.11	\$37,724
Entertainment & Recreation		150	\$4,911.09	\$6,590,680
Fees and Admissions		166	\$1,182.15	\$1,586,447
Membership Fees for Clubs (2)		172	\$406.23	\$545,166
Fees for Participant Sports, ex	•	158	\$169.80	\$227,866
Tickets to Theatre/Operas/Cor	icerts	174	\$131.00	\$175,796
Tickets to Movies		144	\$79.01	\$106,035
Tickets to Parks or Museums		152	\$49.24	\$66,079
Admission to Sporting Events,	excl. Trips	158	\$99.63	\$133,705
Fees for Recreational Lessons		172	\$246.25	\$330,462
Dating Services		143	\$1.00	\$1,339
TV/Video/Audio		137	\$1,680.51	\$2,255,248
Cable and Satellite Television	Services	139	\$1,219.20	\$1,636,169
Televisions		134	\$144.97	\$194,551
Satellite Dishes		145	\$2.27	\$3,043
VCRs, Video Cameras, and DV	D Players	131	\$7.58	\$10,172
Miscellaneous Video Equipmen		134	\$33.95	\$45,566
Video Cassettes and DVDs		132	\$15.15	\$20,334
Video Game Hardware/Access	ories	122	\$34.01	\$45,641
Video Game Software		124	\$18.87	\$25,321
Rental/Streaming/Downloaded	l Video	128	\$59.77	\$80,208
Installation of Televisions		179	\$2.04	\$2,742
Audio (3)		143	\$139.24	\$186,857
Rental and Repair of TV/Radio	/Sound Equipment	110	\$3.46	\$4,644
Pets		145	\$960.61	\$1,289,139
Toys/Games/Crafts/Hobbies (4)		139	\$163.67	\$219,646
Recreational Vehicles and Fees (1)	5)	201	\$321.71	\$431,732
Sports/Recreation/Exercise Equip		151	\$313.08	\$420,148
Photo Equipment and Supplies (2)		147	\$76.44	\$102,584
Reading (8)		160	\$170.77	\$229,179
Catered Affairs (9)		158	\$42.14	\$56,557
Food		142	\$12,555.13	\$16,848,990
Food at Home		142	\$7,309.97	\$9,809,978
Bakery and Cereal Products		141	\$958.68	\$1,286,546
Meats, Poultry, Fish, and Eggs		141	\$958.88	
				\$2,157,139
Dairy Products		143	\$766.11	\$1,028,117
Fruits and Vegetables	aa (10)	146	\$1,486.18	\$1,994,449
Snacks and Other Food at Hor	ie (10)	138	\$2,491.60	\$3,343,726
Food Away from Home		143	\$5,245.17	\$7,039,012
Alcoholic Beverages		157	\$904.99	\$1,214,493

#### Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 1 mile radius

Prepared by Esri

Latitude: 39.52884 Longitude: -76.13082

	Spending Potential Index	Average Amount Spent	Total
Financial		-	
Value of Stocks/Bonds/Mutual Funds	184	\$39,529.67	\$53,048,815
Value of Retirement Plans	177	\$168,790.66	\$226,517,070
Value of Other Financial Assets	180	\$10,213.83	\$13,706,959
Vehicle Loan Amount excluding Interest	127	\$3,630.36	\$4,871,941
Value of Credit Card Debt	150	\$3,663.04	\$4,915,797
Health			
Nonprescription Drugs	141	\$201.78	\$270,792
Prescription Drugs	140	\$510.91	\$685,646
Eyeglasses and Contact Lenses	148	\$133.74	\$179,478
Home			
Mortgage Payment and Basics (11)	174	\$17,554.12	\$23,557,624
Maintenance and Remodeling Services	176	\$3,748.72	\$5,030,788
Maintenance and Remodeling Materials (12)	157	\$769.47	\$1,032,635
Utilities, Fuel, and Public Services	140	\$6,797.43	\$9,122,157
Household Furnishings and Equipment			
Household Textiles (13)	143	\$143.22	\$192,206
Furniture	146	\$898.43	\$1,205,687
Rugs	153	\$49.68	\$66,670
Major Appliances (14)	148	\$522.94	\$701,787
Housewares (15)	149	\$158.12	\$212,200
Small Appliances	139	\$67.56	\$90,665
Luggage	154	\$21.52	\$28,881
Telephones and Accessories	156	\$117.45	\$157,616
Household Operations			
Child Care	151	\$772.46	\$1,036,647
Lawn and Garden (16)	163	\$765.27	\$1,026,994
Moving/Storage/Freight Express	131	\$87.26	\$117,106
Housekeeping Supplies (17)	140	\$1,047.44	\$1,405,661
Insurance			
Owners and Renters Insurance	149	\$860.60	\$1,154,931
Vehicle Insurance	136	\$2,106.95	\$2,827,523
Life/Other Insurance	158	\$725.91	\$974,171
Health Insurance	147	\$5,767.25	\$7,739,650
Personal Care Products (18)	140	\$702.04	\$942,141
School Books and Supplies (19)	144	\$224.22	\$300,906
Smoking Products	117	\$473.07	\$634,863
Transportation			
Payments on Vehicles excluding Leases	129	\$3,274.11	\$4,393,853
Gasoline and Motor Oil	134	\$3,064.27	\$4,112,250
Vehicle Maintenance and Repairs	143	\$1,640.69	\$2,201,800
Travel			
Airline Fares	168	\$917.42	\$1,231,183
Lodging on Trips	167	\$1,035.01	\$1,388,983
Auto/Truck Rental on Trips	163	\$42.77	\$57,393
Food and Drink on Trips	161	\$866.76	\$1,163,194

#### Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 3 mile radius Prepared by Esri Latitude: 39.52884

Latitude: 39.52884 Longitude: -76.13082

Top Tapestry Segments	Percent	Demographic Summary	2019	202
Parks and Rec (5C)	16.8%	Population	31,340	32,7
Soccer Moms (4A)	12.9%	Households	12,380	12,9
Pleasantville (2B)	11.5%	Families	8,186	8,5
Comfortable Empty Nesters (5A)	9.4%	Median Age	41.0	41
Set to Impress (11D)	8.0%	Median Household Income	\$62,666	\$73,2
		Spending Potential	Average Amount	+···/-
		Index	Spent	Tot
Apparel and Services		101	\$2,164.27	\$26,793,7
Men's		101	\$420.04	\$5,200,1
Women's		102	\$736.69	\$9,120,2
Children's		99	\$319.56	\$3,956,1
Footwear		101	\$483.82	\$5,989,7
Watches & Jewelry		99	\$136.36	\$1,688,0
Apparel Products and Services (1)		102	\$67.80	\$839,4
Computer				
Computers and Hardware for Home Us	se	104	\$171.88	\$2,127,8
Portable Memory		100	\$4.44	\$55,0
Computer Software		103	\$10.40	\$128,7
Computer Accessories		103	\$19.52	\$241,6
Entertainment & Recreation		101	\$3,314.70	\$41,035,9
Fees and Admissions		106	\$757.54	\$9,378,3
Membership Fees for Clubs (2)		107	\$253.37	\$3,136,7
Fees for Participant Sports, excl. Tri	ne	107	\$111.58	\$1,381,3
Tickets to Theatre/Operas/Concerts		110	\$82.98	\$1,027,2
Tickets to Movies		102	\$55.96	
			\$33.63	\$692,7
Tickets to Parks or Museums	Tuine	104	1	\$416,2
Admission to Sporting Events, excl.	irips	101	\$63.99	\$792,1
Fees for Recreational Lessons		108	\$155.26	\$1,922,0
Dating Services		113	\$0.79	\$9,7
TV/Video/Audio		100	\$1,221.68	\$15,124,3
Cable and Satellite Television Servic	es	100	\$875.43	\$10,837,8
Televisions		99	\$107.75	\$1,333,9
Satellite Dishes		92	\$1.45	\$17,9
VCRs, Video Cameras, and DVD Play	/ers	101	\$5.80	\$71,7
Miscellaneous Video Equipment		99	\$25.14	\$311,2
Video Cassettes and DVDs		100	\$11.48	\$142,3
Video Game Hardware/Accessories		102	\$28.46	\$352,3
Video Game Software		103	\$15.66	\$193,9
Rental/Streaming/Downloaded Video	0	102	\$47.86	\$592,5
Installation of Televisions		101	\$1.15	\$14,2
Audio (3)		101	\$98.45	\$1,218,8
Rental and Repair of TV/Radio/Soun	d Fauinment	96	\$3.03	\$37,5
Pets	a Equipment	97	\$644.97	\$7,984,7
Toys/Games/Crafts/Hobbies (4)		101	\$119.71	\$1,481,9
Recreational Vehicles and Fees (5)		101	\$170.59	
	(6)			\$2,111,9
Sports/Recreation/Exercise Equipment	. (6)	100	\$206.66	\$2,558,4
Photo Equipment and Supplies (7)		104	\$54.06	\$669,2
Reading (8)		104	\$110.95	\$1,373,5
Catered Affairs (9)		107	\$28.55	\$353,4
Food		101	\$8,913.08	\$110,343,8
Food at Home		101	\$5,219.89	\$64,622,3
Bakery and Cereal Products		101	\$686.85	\$8,503,2
Meats, Poultry, Fish, and Eggs		101	\$1,151.36	\$14,253,8
Dairy Products		101	\$541.18	\$6,699,8
Fruits and Vegetables		102	\$1,036.93	\$12,837,2
Snacks and Other Food at Home (10	))	100	\$1,803.56	\$22,328,0
Food Away from Home		101	\$3,693.19	\$45,721,6
		101	\$598.09	\$7,404,3

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

#### Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 3 mile radius

Prepared by Esri

Latitude: 39.52884 Longitude: -76.13082

	Spending Potential	Average Amount	
Cine and I	Index	Spent	Total
Financial	100	400 070 1E	¢200 121 621
Value of Stocks/Bonds/Mutual Funds Value of Retirement Plans	109 107	\$23,273.15	\$288,121,631
Value of Other Financial Assets	107	\$102,130.28	\$1,264,372,837
	96	\$6,142.13	\$76,039,569
Vehicle Loan Amount excluding Interest		\$2,738.14	\$33,898,114
Value of Credit Card Debt <b>Health</b>	104	\$2,530.88	\$31,332,304
	100	\$143.50	¢1 776 505
Nonprescription Drugs		,	\$1,776,585
Prescription Drugs Eyeglasses and Contact Lenses	98 101	\$359.26	\$4,447,629
, 5	101	\$91.03	\$1,126,993
Home	103	¢10,208,08	¢120 720 220
Mortgage Payment and Basics (11)		\$10,398.98	\$128,739,320
Maintenance and Remodeling Services	103	\$2,205.00	\$27,297,858
Maintenance and Remodeling Materials (12)	99	\$484.35	\$5,996,284
Utilities, Fuel, and Public Services	100	\$4,856.76	\$60,126,676
Household Furnishings and Equipment	100	t100.10	*** 264 244
Household Textiles (13)	102	\$102.13	\$1,264,311
Furniture	103	\$629.25	\$7,790,101
Rugs	105	\$33.95	\$420,340
Major Appliances (14)	100	\$353.85	\$4,380,661
Housewares (15)	101	\$107.18	\$1,326,928
Small Appliances	101	\$49.04	\$607,151
Luggage	103	\$14.36	\$177,777
Telephones and Accessories	102	\$76.65	\$948,947
Household Operations			
Child Care	104	\$531.75	\$6,583,044
Lawn and Garden (16)	100	\$469.69	\$5,814,771
Moving/Storage/Freight Express	102	\$68.06	\$842,557
Housekeeping Supplies (17)	99	\$744.24	\$9,213,730
Insurance			
Owners and Renters Insurance	97	\$564.78	\$6,991,950
Vehicle Insurance	100	\$1,540.51	\$19,071,549
Life/Other Insurance	102	\$468.55	\$5,800,589
Health Insurance	101	\$3,961.52	\$49,043,597
Personal Care Products (18)	100	\$501.86	\$6,212,992
School Books and Supplies (19)	102	\$158.06	\$1,956,758
Smoking Products	97	\$391.38	\$4,845,270
Transportation			
Payments on Vehicles excluding Leases	97	\$2,451.73	\$30,352,467
Gasoline and Motor Oil	98	\$2,250.12	\$27,856,434
Vehicle Maintenance and Repairs	102	\$1,169.87	\$14,483,039
Travel			
Airline Fares	105	\$572.16	\$7,083,280
Lodging on Trips	104	\$644.48	\$7,978,652
Auto/Truck Rental on Trips	104	\$27.27	\$337,623
Food and Drink on Trips	103	\$557.69	\$6,904,235

#### Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 5 mile radius Prepared by Esri Latitude: 39.52884

Longitude: -76.13082

	_			
Top Tapestry Segments	Percent	Demographic Summary	2019	202
Parks and Rec (5C)	17.6%	Population	44,670	46,96
Soccer Moms (4A)	13.2%	Households	17,053	17,94
Comfortable Empty Nesters (5A)	11.6%	Families	11,335	11,93
Golden Years (9B)	9.3%	Median Age	40.7	41
Metro Fusion (11C)	8.9%	Median Household Income	\$62,716	\$72,62
		Spending Potential	Average Amount	
		Index	Spent	Tot
Apparel and Services		100	\$2,137.55	\$36,451,61
Men's		100	\$414.75	\$7,072,72
Women's		101	\$728.35	\$12,420,4
Children's		98	\$315.01	\$5,371,9
Footwear		99	\$476.97	\$8,133,7
Watches & Jewelry		98	\$135.23	\$2,306,0
Apparel Products and Services (1)		101	\$67.25	\$1,146,7
Computer				
Computers and Hardware for Home	Use	102	\$169.76	\$2,894,9
Portable Memory		98	\$4.37	\$74,5
Computer Software		101	\$10.24	\$174,6
Computer Accessories		102	\$19.36	\$330,1
Entertainment & Recreation		100	\$3,279.16	\$55,919,4
Fees and Admissions		105	\$751.63	\$12,817,5
Membership Fees for Clubs (2)		106	\$251.47	\$4,288,2
Fees for Participant Sports, excl. 1	rips	103	\$110.95	\$1,892,0
Tickets to Theatre/Operas/Concer	•	109	\$82.37	\$1,404,6
Tickets to Movies		101	\$55.15	\$940,3
Tickets to Parks or Museums		103	\$33.23	\$566,7
Admission to Sporting Events, exc	Trins	101	\$63.77	\$1,087,4
Fees for Recreational Lessons		107	\$153.92	\$2,624,7
Dating Services		110	\$0.77	\$13,2
TV/Video/Audio		99	\$1,207.44	\$20,590,4
Cable and Satellite Television Serv	vices	98	\$865.94	\$14,766,9
Televisions		98	\$106.40	\$1,814,5
Satellite Dishes		91	\$100.40	\$1,014,3
VCRs, Video Cameras, and DVD P	avors	99	\$5.72	\$97,5
Miscellaneous Video Equipment	layers	98	\$24.98	\$426,0
Video Cassettes and DVDs		99	\$24.98	
	-	100		\$193,2
Video Game Hardware/Accessorie Video Game Software	5	100	\$27.90	\$475,7
		101	\$15.35 \$47.10	\$261,8
Rental/Streaming/Downloaded Vid	leo			\$803,1
Installation of Televisions		101	\$1.15	\$19,6
Audio (3)	and Equipment	100	\$97.15	\$1,656,6
Rental and Repair of TV/Radio/Sou	una Equipment	94	\$2.97	\$50,7
Pets		96	\$637.05	\$10,863,6
Toys/Games/Crafts/Hobbies (4)		100	\$118.07	\$2,013,5
Recreational Vehicles and Fees (5)	. (6)	105	\$168.52	\$2,873,7
Sports/Recreation/Exercise Equipme	nt (6)	99	\$204.79	\$3,492,2
Photo Equipment and Supplies (7)		103	\$53.46	\$911,7
Reading (8)		103	\$110.01	\$1,876,0
Catered Affairs (9)		106	\$28.18	\$480,5
Food		100	\$8,807.46	\$150,193,6
Food at Home		100	\$5,156.81	\$87,939,0
Bakery and Cereal Products		100	\$678.76	\$11,574,8
Meats, Poultry, Fish, and Eggs		99	\$1,136.76	\$19,385,0
Dairy Products		100	\$534.58	\$9,116,1
Fruits and Vegetables		101	\$1,024.82	\$17,476,2
Snacks and Other Food at Home (	10)	99	\$1,781.90	\$30,386,7
Food Away from Home		99	\$3,650.65	\$62,254,5
Alcoholic Beverages		103	\$592.23	\$10,099,2

#### Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 5 mile radius

Prepared by Esri

Latitude: 39.52884 Longitude: -76.13082

	Spending Potential	Average Amount					
et a statu	Index	Spent	Total				
Financial	100		+205 522 242				
Value of Stocks/Bonds/Mutual Funds	108	\$23,194.35	\$395,533,243				
Value of Retirement Plans	107	\$101,968.84	\$1,738,874,670				
Value of Other Financial Assets	108	\$6,112.65	\$104,239,063				
Vehicle Loan Amount excluding Interest	95	\$2,705.55	\$46,137,817				
Value of Credit Card Debt	102	\$2,504.86	\$42,715,445				
Health							
Nonprescription Drugs	99	\$142.47	\$2,429,565				
Prescription Drugs	98	\$356.63	\$6,081,690				
Eyeglasses and Contact Lenses	100	\$90.24	\$1,538,804				
Home							
Mortgage Payment and Basics (11)	103	\$10,335.41	\$176,249,740				
Maintenance and Remodeling Services	103	\$2,194.78	\$37,427,508				
Maintenance and Remodeling Materials (12)	99	\$481.90	\$8,217,903				
Utilities, Fuel, and Public Services	99	\$4,798.23	\$81,824,203				
Household Furnishings and Equipment							
Household Textiles (13)	101	\$101.06	\$1,723,403				
Furniture	102	\$623.90	\$10,639,362				
Rugs	105	\$33.91	\$578,191				
Major Appliances (14)	99	\$350.72	\$5,980,802				
Housewares (15)	100	\$106.22	\$1,811,441				
Small Appliances	99	\$48.26	\$822,949				
Luggage	102	\$14.20	\$242,162				
Telephones and Accessories	100	\$75.37	\$1,285,238				
Household Operations							
Child Care	103	\$525.73	\$8,965,317				
Lawn and Garden (16)	99	\$466.65	\$7,957,842				
Moving/Storage/Freight Express	101	\$67.17	\$1,145,436				
Housekeeping Supplies (17)	98	\$736.73	\$12,563,515				
Insurance							
Owners and Renters Insurance	97	\$561.86	\$9,581,478				
Vehicle Insurance	98	\$1,520.58	\$25,930,405				
Life/Other Insurance	101	\$466.21	\$7,950,277				
Health Insurance	100	\$3,927.29	\$66,972,159				
Personal Care Products (18)	99	\$496.45	\$8,465,908				
School Books and Supplies (19)	100	\$155.59	\$2,653,261				
Smoking Products	95	\$384.18	\$6,551,424				
Transportation		\$501.10	<i>40,551,121</i>				
Payments on Vehicles excluding Leases	95	\$2,423.83	\$41,333,560				
Gasoline and Motor Oil	97	\$2,217.67	\$37,817,851				
Vehicle Maintenance and Repairs	101	\$1,157.01	\$19,730,415				
Travel	101	\$1,157.01	\$19,750,415				
Airline Fares	104	4566 JO	40 650 526				
		\$566.38	\$9,658,536				
Lodging on Trips	103	\$639.65	\$10,907,973				
Auto/Truck Rental on Trips	103	\$27.00	\$460,445				
Food and Drink on Trips	102	\$552.20	\$9,416,675				

#### Datastory Retail Goods and Services Expenditures

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Ring: 5 mile radius

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

### Business Summary

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Rings: 1, 3, 5 mile radii

#### Prepared by Esri

Latitude: 39.52884 Longitude: -76.13082

Data for all businesses in area			3 mile	s	5 miles							
Total Businesses:	99					1,145	5		1,583			
Total Employees:	1,648				12,963				18,911			
Total Residential Population:		3,334			31,340				44,670			
Employee/Residential Population Ratio (per 100 Residents)		49			41				42			
	Businesses B		Emplo	yees	Busine	Businesses Emplo		oyees	Busine	esses Emplo		oyees
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture & Mining	3	3.0%	12	0.7%	12	1.0%	46	0.4%	20	1.3%	82	0.4%
Construction	4	4.0%	13	0.8%	49	4.3%	342	2.6%	87	5.5%	754	4.0%
Manufacturing	7	7.1%	222	13.5%	44	3.8%	980	7.6%	57	3.6%	1,251	6.6%
Transportation	3	3.0%	7	0.4%	26	2.3%	203	1.6%	45	2.8%	364	1.9%
Communication	1	1.0%	3	0.2%	13	1.1%	118	0.9%	17	1.1%	133	0.7%
Utility	0	0.0%	0	0.0%	3	0.3%	47	0.4%	6	0.4%	65	0.3%
Wholesale Trade	5	5.1%	53	3.2%	26	2.3%	455	3.5%	45	2.8%	891	4.7%
Retail Trade Summary	18	18.2%	374	22.7%	262	22.9%	3,438	26.5%	349	22.0%	4,605	24.4%
Home Improvement	0	0.0%	0	0.0%	9	0.8%	176	1.4%	15	0.9%	354	1.9%
General Merchandise Stores	1	1.0%	4	0.2%	14	1.2%	263	2.0%	18	1.1%	412	2.2%
Food Stores	1	1.0%	7	0.4%	33	2.9%	473	3.6%	48	3.0%	606	3.2%
Auto Dealers, Gas Stations, Auto Aftermarket	1	1.0%	13	0.8%	22	1.9%	358	2.8%	38	2.4%	549	2.9%
Apparel & Accessory Stores	3	3.0%	274	16.6%	8	0.7%	345	2.7%	9	0.6%	348	1.8%
Furniture & Home Furnishings	1	1.0%	7	0.4%	8	0.7%	41	0.3%	13	0.8%	58	0.3%
Eating & Drinking Places	5	5.1%	41	2.5%	77	6.7%	1,397	10.8%	101	6.4%	1,776	9.4%
Miscellaneous Retail	7	7.1%	29	1.8%	90	7.9%	386	3.0%	108	6.8%	502	2.7%
Finance, Insurance, Real Estate Summary	10	10.1%	41	2.5%	105	9.2%	570	4.4%	136	8.6%	726	3.8%
Banks, Savings & Lending Institutions	3	3.0%	24	1.5%	26	2.3%	254	2.0%	30	1.9%	280	1.5%
Securities Brokers	0	0.0%	0	0.0%	8	0.7%	29	0.2%	9	0.6%	34	0.2%
Insurance Carriers & Agents	2	2.0%	5	0.3%	17	1.5%	62	0.5%	19	1.2%	72	0.4%
Real Estate, Holding, Other Investment Offices	5	5.1%	12	0.7%	55	4.8%	224	1.7%	78	4.9%	340	1.8%
Services Summary	41	41.4%	802	48.7%	494	43.1%	5,610	43.3%	667	42.1%	8,608	45.5%
Hotels & Lodging	1	1.0%	4	0.2%	21	1.8%	217	1.7%	34	2.1%	365	1.9%
Automotive Services	2	2.0%	12	0.7%	37	3.2%	166	1.3%	65	4.1%	322	1.7%
Motion Pictures & Amusements	5	5.1%	115	7.0%	30	2.6%	331	2.6%	44	2.8%	440	2.3%
Health Services	12	12.1%	150	9.1%	101	8.8%	1,528	11.8%	112	7.1%	3,105	16.4%
Legal Services	0	0.0%	0	0.0%	6	0.5%	39	0.3%	6	0.4%	42	0.2%
Education Institutions & Libraries	1	1.0%	69	4.2%	25	2.2%	1,025	7.9%	35	2.2%	1,391	7.4%
Other Services	20	20.2%	451	27.4%	275	24.0%	2,304	17.8%	372	23.5%	2,942	15.6%
Government	2	2.0%	17	1.0%	37	3.2%	906	7.0%	49	3.1%	1,133	6.0%
Unclassified Establishments	6	6.1%	103	6.2%	73	6.4%	247	1.9%	105	6.6%	301	1.6%
Totals	99	100.0%	1,648	100.0%	1,145	100.0%	12,963	100.0%	1,583	100.0%	18,911	100.0%

Source: Copyright 2019 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2019.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

### **Business Summary**

2015 Pulaski Hwy, Havre De Grace, Maryland, 21078 Rings: 1, 3, 5 mile radii

#### Prepared by Esri

Latitude: 39.52884

Longitude: -76.13082

	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture, Forestry, Fishing & Hunting	1	1.0%	2	0.1%	2	0.2%	8	0.1%	4	0.3%	13	0.1
Mining	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0
Utilities	0	0.0%	0	0.0%	2	0.2%	42	0.3%	4	0.3%	58	0.3
Construction	4	4.0%	13	0.8%	53	4.6%	356	2.7%	93	5.9%	779	4.1
Manufacturing	7	7.1%	222	13.5%	43	3.8%	981	7.6%	59	3.7%	1,269	6.7
Wholesale Trade	5	5.1%	53	3.2%	24	2.1%	451	3.5%	43	2.7%	886	4.7
Retail Trade	12	12.1%	330	20.0%	176	15.4%	1,966	15.2%	235	14.8%	2,715	14.4
Motor Vehicle & Parts Dealers	1	1.0%	13	0.8%	20	1.7%	340	2.6%	33	2.1%	502	2.7
Furniture & Home Furnishings Stores	1	1.0%	7	0.4%	5	0.4%	34	0.3%	8	0.5%	45	0.2
Electronics & Appliance Stores	0	0.0%	0	0.0%	2	0.2%	4	0.0%	2	0.1%	4	0.0
Bldg Material & Garden Equipment & Supplies Dealers	0	0.0%	0	0.0%	8	0.7%	175	1.3%	14	0.9%	353	1.9
Food & Beverage Stores	1	1.0%	10	0.6%	27	2.4%	408	3.1%	40	2.5%	515	2.79
Health & Personal Care Stores	0	0.0%	5	0.3%	23	2.0%	149	1.1%	27	1.7%	188	1.0
Gasoline Stations	0	0.0%	0	0.0%	3	0.3%	18	0.1%	4	0.3%	47	0.2
Clothing & Clothing Accessories Stores	3	3.0%	276	16.7%	14	1.2%	363	2.8%	16	1.0%	371	2.0
Sport Goods, Hobby, Book, & Music Stores	1	1.0%	4	0.2%	9	0.8%	28	0.2%	11	0.7%	37	0.2
General Merchandise Stores	1	1.0%	4	0.2%	14	1.2%	263	2.0%	18	1.1%	412	2.2
Miscellaneous Store Retailers	2	2.0%	4	0.2%	43	3.8%	151	1.2%	47	3.0%	188	1.0
Nonstore Retailers	1	1.0%	9	0.5%	9	0.8%	33	0.3%	14	0.9%	53	0.3
Transportation & Warehousing	1	1.0%	2	0.1%	15	1.3%	149	1.1%	31	2.0%	300	1.6
Information	2	2.0%	8	0.5%	28	2.4%	249	1.9%	36	2.3%	305	1.6
Finance & Insurance	7	7.1%	32	1.9%	53	4.6%	350	2.7%	62	3.9%	398	2.1
Central Bank/Credit Intermediation & Related Activities	4	4.0%	26	1.6%	28	2.4%	257	2.0%	32	2.0%	283	1.5
Securities, Commodity Contracts & Other Financial	1	1.0%	1	0.1%	9	0.8%	30	0.2%	10	0.6%	35	0.2
Insurance Carriers & Related Activities; Funds, Trusts &	2	2.0%	5	0.3%	17	1.5%	62	0.5%	20	1.3%	80	0.4
Real Estate, Rental & Leasing	6	6.1%	19	1.2%	70	6.1%	282	2.2%	103	6.5%	449	2.4
Professional, Scientific & Tech Services	9	9.1%	76	4.6%	83	7.2%	583	4.5%	106	6.7%	878	4.6
Legal Services	0	0.0%	0	0.0%	8	0.7%	43	0.3%	9	0.6%	47	0.2
Management of Companies & Enterprises	0	0.0%	0	0.0%	1	0.1%	7	0.1%	1	0.1%	7	0.0
Administrative & Support & Waste Management & Remediation	4	4.0%	43	2.6%	27	2.4%	174	1.3%	44	2.8%	272	1.4
Educational Services	1	1.0%	69	4.2%	27	2.4%	1,003	7.7%	38	2.4%	1,359	7.2
Health Care & Social Assistance	17	17.2%	217	13.2%	129	11.3%	1,809	14.0%	144	9.1%	3,414	18.1
Arts, Entertainment & Recreation	5	5.1%	116	7.0%	39	3.4%	383	3.0%	52	3.3%	501	2.6
Accommodation & Food Services	6	6.1%	46	2.8%	103	9.0%	1,678	12.9%	141	8.9%	2,226	11.8
Accommodation	1	1.0%	4	0.2%	21	1.8%	217	1.7%	34	2.1%	365	1.9
Food Services & Drinking Places	5	5.1%	42	2.5%	82	7.2%	1,461	11.3%	108	6.8%	1,861	9.8
Other Services (except Public Administration)	5	5.1%	278	16.9%	161	14.1%	1,340	10.3%	233	14.7%	1,649	8.7
Automotive Repair & Maintenance	1	1.0%	11	0.7%	26	2.3%	129	1.0%	41	2.6%	198	1.0
Public Administration	2	2.0%	17	1.0%	37	3.2%	906	7.0%	49	3.1%	1,133	6.0
Unclassified Establishments	6	6.1%	103	6.2%	73	6.4%	247	1.9%	105	6.6%	301	1.6
Total Source: Copyright 2019 Infogroup, Inc. All rights reserved. Esri	99	100.0%	1,648	100.0%	1,145	100.0%	12,963	100.0%	1,583	100.0%	18,911	100.0

**Date Note**: Data on the Business Summary report is calculated using **Esri's Data allocation method** which uses census block groups to allocate business summary data to custom areas.