

114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663 Drive Time: 5, 10, 15 minute radii

Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

	5 minutes	10 minutes	15 minutes
Population Summary			
2000 Total Population	2,154	3,264	4,211
2010 Total Population	1,949	3,084	4,025
2017 Total Population	1,922	3,099	4,059
2017 Group Quarters	0	0	7
2022 Total Population	1,901	3,086	4,049
2017-2022 Annual Rate	-0.22%	-0.08%	-0.05%
2017 Total Daytime Population	2,439	3,264	5,616
Workers	1,521	1,707	3,517
Residents	918	1,557	2,099
Household Summary			
2000 Households	1,001	1,504	1,989
2000 Average Household Size	2.15	2.17	2.11
2010 Households	957	1,477	1,969
2010 Average Household Size	2.04	2.09	2.04
2017 Households	943	1,482	1,984
2017 Average Household Size	2.04	2.09	2.04
2022 Households	931	1,473	1,976
2022 Average Household Size	2.04	2.10	2.05
2017-2022 Annual Rate	-0.26%	-0.12%	-0.08%
2010 Families	596	962	1,290
2010 Average Family Size	2.54	2.55	2.48
2017 Families	581	957	1,287
2017 Average Family Size	2.55	2.55	2.49
2022 Families	570	946	1,275
2022 Average Family Size	2.56	2.56	2.50
2017-2022 Annual Rate	-0.38%	-0.23%	-0.19%
Housing Unit Summary	0.5070	0.25 70	0.13 70
2000 Housing Units	1,203	1,834	2,442
Owner Occupied Housing Units	58.6%	62.1%	61.5%
Renter Occupied Housing Units	24.6%	20.0%	20.0%
Vacant Housing Units	16.8%	18.0%	18.6%
2010 Housing Units	1,288	2,014	2,693
Owner Occupied Housing Units	52.3%	55.5%	55.1%
Renter Occupied Housing Units	22.0%	17.8%	18.0%
Vacant Housing Units	25.7%	26.7%	26.9%
-	1,288	2,057	2,768
2017 Housing Units			
Owner Occupied Housing Units	49.8%	53.2%	52.8%
Renter Occupied Housing Units	23.4%	18.8%	18.9%
Vacant Housing Units	26.8%	28.0%	28.3%
2022 Housing Units	1,288	2,080	2,811
Owner Occupied Housing Units	48.5%	51.9%	51.4%
Renter Occupied Housing Units	23.8%	18.9%	18.8%
Vacant Housing Units	27.7%	29.2%	29.7%
Median Household Income	φE6 012	¢60.040	¢61.040
2017	\$56,013	\$60,849	\$61,949
2022 Median Home Value	\$66,341	\$73,155	\$73,720
	\$387,273	\$427,477	\$444,839
2017 2022	\$430,357	\$496,218	\$516,839
Per Capita Income	ψ 130/33 <i>7</i>	Ψ150/210	ψ310/033
2017	\$38,681	\$43,724	\$44,546
2022	\$44,641	\$50,284	\$50,959
Median Age	7/ 0 . =	750,251	455,555
2010	54.9	55.5	55.1
2017	57.8	58.4	58.0
2022	59.8	60.5	60.0

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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2017 Havrashalda by Turanna	5 minutes	10 minutes	15 minutes
2017 Households by Income Household Income Base	943	1 402	1 004
<\$15,000	12.9%	1,482 11.6%	1,984 11.7%
\$15,000 - \$24,999	11.8%	10.5%	10.1%
\$25,000 - \$24,999	6.5%	7.4%	7.6%
\$35,000 - \$34,999	13.5%	12.3%	11.6%
	16.9%	15.7%	15.8%
\$50,000 - \$74,999 \$75,000 - \$99,999	15.1%	14.5%	14.0%
	13.1%	13.8%	14.9%
\$100,000 - \$149,999 \$150,000 - \$199,999	3.4%	4.0%	3.7%
\$200,000+	7.0%	10.2%	10.5%
Average Household Income	\$80,295	\$92,797	\$93,924
2022 Households by Income	004	4 470	4.076
Household Income Base	931	1,473	1,976
<\$15,000	10.1%	9.0%	9.2%
\$15,000 - \$24,999	9.7%	8.4%	8.1%
\$25,000 - \$34,999	5.5%	6.2%	6.3%
\$35,000 - \$49,999	10.2%	9.4%	9.1%
\$50,000 - \$74,999	19.9%	18.0%	18.1%
\$75,000 - \$99,999	18.2%	17.1%	16.4%
\$100,000 - \$149,999	15.1%	16.2%	17.2%
\$150,000 - \$199,999	3.7%	4.5%	4.1%
\$200,000+	7.8%	11.3%	11.6%
Average Household Income	\$92,701	\$106,831	\$107,694
2017 Owner Occupied Housing Units by Value			
Total	642	1,095	1,461
<\$50,000	0.5%	0.6%	0.9%
\$50,000 - \$99,999	1.6%	1.6%	1.9%
\$100,000 - \$149,999	2.8%	3.1%	3.3%
\$150,000 - \$199,999	3.0%	3.9%	3.9%
\$200,000 - \$249,999	11.7%	10.4%	9.9%
\$250,000 - \$299,999	8.1%	6.7%	6.2%
\$300,000 - \$399,999	25.7%	20.9%	19.1%
\$400,000 - \$499,999	12.1%	10.1%	10.6%
\$500,000 - \$749,999	13.1%	12.6%	11.8%
\$750,000 - \$999,999	9.8%	9.8%	10.0%
\$1,000,000 +	11.7%	20.3%	22.3%
Average Home Value	\$516,822	\$590,342	\$606,999
2022 Owner Occupied Housing Units by Value			
Total	625	1,080	1,446
<\$50,000	0.3%	0.5%	0.6%
\$50,000 - \$99,999	0.8%	0.8%	1.0%
\$100,000 - \$149,999	1.8%	1.9%	1.9%
\$150,000 - \$199,999	1.8%	2.1%	2.1%
\$200,000 - \$249,999	6.7%	5.9%	5.8%
\$250,000 - \$299,999	8.0%	6.6%	6.4%
\$300,000 - \$399,999	26.6%	21.7%	19.8%
\$400,000 - \$499,999	13.4%	11.0%	11.5%
\$500,000 - \$749,999	15.0%	14.4%	13.3%
\$750,000 - \$999,999	11.8%	11.5%	11.6%
\$1,000,000 +	13.8%	23.8%	26.0%
Average Home Value	\$566,120	\$650,624	\$667,749
	7500/120	700/02	400,,, 13

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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2010 Population by Age			
Total	1,947	3,083	4,025
0 - 4	4.1%	3.7%	3.7%
5 - 9	4.4%	4.1%	4.1%
10 - 14	4.3%	4.2%	4.3%
15 - 24	8.4%	8.3%	8.3%
25 - 34	5.9%	5.9%	6.2%
35 - 44	8.6%	8.4%	8.7%
45 - 54	14.6%	14.7%	14.7%
55 - 64	17.8%	18.8%	18.9%
65 - 74	18.7%	19.0%	18.4%
75 - 84	10.6%	10.2%	10.0%
85 +	2.7%	2.8%	2.8%
18 +	84.2%	85.0%	84.8%
2017 Population by Age			
Total	1,924	3,100	4,060
0 - 4	3.6%	3.3%	3.3%
5 - 9	3.9%	3.4%	3.4%
10 - 14	3.8%	3.8%	3.9%
15 - 24	8.2%	7.7%	7.9%
25 - 34	6.7%	6.6%	6.9%
35 - 44	6.8%	6.7%	6.9%
45 - 54	12.4%	12.6%	12.6%
55 - 64	17.9%	18.9%	18.8%
65 - 74	21.2%	22.1%	21.7%
75 - 84	12.0%	11.4%	11.0%
85 +	3.5%	3.5%	3.6%
18 +	86.2%	87.1%	86.9%
2022 Population by Age			
Total	1,902	3,086	4,046
0 - 4	3.6%	3.2%	3.2%
5 - 9	3.7%	3.1%	3.2%
10 - 14	3.6%	3.5%	3.6%
15 - 24	7.6%	7.2%	7.3%
25 - 34	7.4%	6.8%	7.1%
35 - 44	6.8%	6.8%	7.2%
45 - 54	10.1%	10.3%	10.4%
55 - 64	17.1%	18.4%	18.4%
65 - 74	21.8%	22.9%	22.5%
75 - 84	14.6%	14.1%	13.5%
85 +	3.7%	3.7%	3.7%
18 +	86.9%	87.8%	87.7%
2010 Population by Sex			
Males	861	1,413	1,871
Females	1,088	1,671	2,154
2017 Population by Sex	,	, .	,
Males	855	1,434	1,904
Females	1,067	1,665	2,155
2022 Population by Sex	1,007	1,005	2,133
Males	848	1,436	1,909
Females	1,053	1,650	2,140
i Citiaics	1,055	1,050	2,140

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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Total

In Households

Spouse

Child

In Family Households

Householder

Other relative

In Nonfamily Households

Institutionalized Population

Noninstitutionalized Population

Nonrelative

In Group Quarters

Market Profile

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Drive Time: 5, 10, 15 minute radii

2010 Population by Race/Ethnicity 1,949 3,084 4,025 White Alone 82.8% 86.0% 85.8% Black Alone 13.7% 11.0% 10.9% 0.1% American Indian Alone 0.2% 0.1% Asian Alone 0.7% 0.6% 0.7% 0.0% 0.0% Pacific Islander Alone 0.1% 1.0% Some Other Race Alone 1.2% 1.2% Two or More Races 1.4% 1.2% 1.2% Hispanic Origin 2.6% 2.3% 2.7% Diversity Index 33.1 28.2 29.1 2017 Population by Race/Ethnicity 3,098 4,058 1,921 White Alone 81.9% 85.2% 85.1% Black Alone 14.0% 11.2% 11.2% 0.2% American Indian Alone 0.2% 0.2% Asian Alone 0.7% 0.6% 0.7% Pacific Islander Alone 0.1% 0.0% 0.0% Some Other Race Alone 1.6% 1.3% 1.5% Two or More Races 1.6% 1.3% 1.3% Hispanic Origin 3.2% 2.8% 3.4% Diversity Index 35.3 30.2 31.1 2022 Population by Race/Ethnicity 3,085 4,047 Total 1,900 White Alone 81.9% 85.3% 85.1% Black Alone 13.9% 11.1% 11.2% American Indian Alone 0.2% 0.2% 0.2% 0.7% 0.6% 0.7% Asian Alone Pacific Islander Alone 0.1% 0.0% 0.0% Some Other Race Alone 1.6% 1.3% 1.5% Two or More Races 1.6% 1.3% 1.3% Hispanic Origin 2.9% 3.4% 3.3% Diversity Index 35.4 30.2 31.2 2010 Population by Relationship and Household Type

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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4,025

99.8%

81.0%

30.9%

25.3%

20.8%

2.4%

1.5%

18.8% 0.2%

0.2%

0.0%

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15 minutes

Latitude: 38.78600

Longitude: -76.22433

10 minutes

3,084

100.0%

80.7%

31.0%

25.2%

20.8%

2.3%

1.3%

19.3%

0.0%

0.0%

0.0%

5 minutes

1,949

100.0%

79.0%

30.4%

23.6%

21.5%

2.3%

1.3%

21.0%

0.0%

0.0%

0.0%

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	5 minutes	10 minutes	15 minutes
2017 Population 25+ by Educational Attainment			
Total	1,547	2,534	3,311
Less than 9th Grade	1.0%	1.1%	1.4%
9th - 12th Grade, No Diploma	6.7%	6.0%	5.9%
High School Graduate	21.3%	21.1%	20.6%
GED/Alternative Credential	2.1%	2.1%	2.4%
Some College, No Degree	19.9%	20.0%	19.6%
Associate Degree	7.9%	7.4%	6.9%
Bachelor's Degree	21.0%	21.2%	21.7%
Graduate/Professional Degree	20.1%	21.2%	21.5%
2017 Population 15+ by Marital Status			
Total	1,704	2,774	3,631
Never Married	19.6%	18.3%	17.8%
Married	58.8%	61.5%	62.0%
Widowed	9.9%	9.5%	9.6%
Divorced	11.7%	10.7%	10.6%
2017 Civilian Population 16+ in Labor Force			
Civilian Employed	97.5%	97.6%	97.7%
Civilian Unemployed (Unemployment Rate)	2.5%	2.5%	2.3%
2017 Employed Population 16+ by Industry			
Total	1,016	1,565	1,978
Agriculture/Mining	0.3%	1.7%	2.0%
Construction	6.2%	5.9%	5.8%
Manufacturing	3.3%	3.5%	4.0%
Wholesale Trade	0.0%	0.4%	0.6%
Retail Trade	15.6%	12.7%	11.4%
Transportation/Utilities	4.0%	4.4%	6.2%
Information	1.5%	1.5%	1.4%
Finance/Insurance/Real Estate	10.2%	10.0%	9.0%
Services	52.2%	54.2%	54.8%
Public Administration	6.5%	5.8%	5.0%
2017 Employed Population 16+ by Occupation			
Total	1,016	1,564	1,978
White Collar	63.8%	64.0%	64.2%
Management/Business/Financial	9.9%	12.0%	13.2%
Professional	19.5%	21.5%	22.0%
Sales	16.3%	15.6%	14.9%
Administrative Support	18.0%	15.0%	14.1%
Services	22.5%	22.1%	21.3%
Blue Collar	13.7%	13.8%	14.5%
Farming/Forestry/Fishing	0.0%	0.6%	0.7%
Construction/Extraction	5.0%	4.8%	4.3%
Installation/Maintenance/Repair	1.8%	2.6%	2.7%
Production	1.7%	1.3%	1.8%
Transportation/Material Moving	5.2%	4.5%	5.0%
2010 Population By Urban/ Rural Status	3.2%	4.3%	5.0%
• •	1.040	2.004	4.005
Total Population	1,949	3,084	4,025
Population Inside Urbanized Area	0.0%	0.0%	0.0%
Population Inside Urbanized Cluster	0.0%	0.0% 100.0%	4.2% 95.8%
Rural Population	100.0%		

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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	5 minutes	10 minutes	15 minutes
2010 Households by Type			
Total	956	1,477	1,969
Households with 1 Person	33.6%	30.3%	29.7%
Households with 2+ People	66.4%	69.7%	70.3%
Family Households	62.3%	65.1%	65.5%
Husband-wife Families	48.6%	53.1%	53.2%
With Related Children	10.5%	11.2%	11.7%
Other Family (No Spouse Present)	13.8%	12.0%	12.3%
Other Family with Male Householder	2.9%	3.0%	3.1%
With Related Children	1.7%	1.6%	1.6%
Other Family with Female Householder	10.9%	9.0%	9.1%
With Related Children	6.7%	5.3%	5.4%
Nonfamily Households	4.1%	4.6%	4.8%
All Households with Children	18.9%	18.4%	19.1%
Multigenerational Households	2.1%	2.1%	2.3%
Unmarried Partner Households	4.9%	5.1%	5.1%
Male-female	4.1%	4.2%	4.3%
Same-sex	0.8%	0.9%	0.9%
2010 Households by Size			
Total	957	1,479	1,971
1 Person Household	33.5%	30.2%	29.7%
2 Person Household	43.3%	46.2%	46.1%
3 Person Household	12.7%	12.1%	12.1%
4 Person Household	7.2%	7.9%	8.1%
5 Person Household	2.3%	2.4%	2.7%
6 Person Household	0.7%	0.9%	1.0%
7 + Person Household	0.2%	0.3%	0.4%
2010 Households by Tenure and Mortgage Status			
Total	957	1,477	1,969
Owner Occupied	70.4%	75.7%	75.4%
Owned with a Mortgage/Loan	45.0%	47.3%	46.9%
Owned Free and Clear	25.4%	28.4%	28.5%
Renter Occupied	29.6%	24.3%	24.6%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	1,288	2,014	2,693
Housing Units Inside Urbanized Area	0.0%	0.0%	0.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	4.9%
Rural Housing Units	100.0%	100.0%	95.1%
	200.070	200.070	551170

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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Top 3 Tapestry Segments				
	1.	Golden Years (9B)	Silver & Gold (9A)	Silver & Gold (9A)
	2.	Old and Newcomers (8F)	Golden Years (9B)	Golden Years (9B)
	3.	Silver & Gold (9A)	Old and Newcomers (8F)	Old and Newcomers (8F)
2017 Consumer Spending				
Apparel & Services: Total \$		\$1,966,101	\$3,495,297	\$4,734,562
Average Spent		\$2,084.94	\$2,358.50	\$2,386.37
Spending Potential Index		97	109	110
Education: Total \$		\$1,400,800	\$2,320,536	\$3,096,025
Average Spent		\$1,485.47	\$1,565.81	\$1,560.50
Spending Potential Index		102	108	107
Entertainment/Recreation: Total \$		\$2,903,391	\$5,359,817	\$7,287,876
Average Spent		\$3,078.89	\$3,616.61	\$3,673.32
Spending Potential Index		99	116	118
Food at Home: Total \$		\$4,606,989	\$8,429,042	\$11,448,554
Average Spent		\$4,885.46	\$5,687.61	\$5,770.44
Spending Potential Index		97	113	115
Food Away from Home: Total \$		\$3,055,251	\$5,519,889	\$7,491,821
Average Spent		\$3,239.93	\$3,724.62	\$3,776.12
Spending Potential Index		97	112	113
Health Care: Total \$		\$5,369,336	\$10,235,900	\$13,934,240
Average Spent		\$5,693.89	\$6,906.82	\$7,023.31
Spending Potential Index		102	123	126
HH Furnishings & Equipment: Total \$		\$1,798,853	\$3,335,841	\$4,545,686
Average Spent		\$1,907.59	\$2,250.90	\$2,291.17
Spending Potential Index		98	116	118
Personal Care Products & Services: Total \$		\$757,550	\$1,380,017	\$1,872,316
Average Spent		\$803.34	\$931.19	\$943.71
Spending Potential Index		101	117	119
Shelter: Total \$		\$15,515,996	\$27,347,201	\$36,867,101
Average Spent		\$16,453.87	\$18,452.90	\$18,582.21
Spending Potential Index		101	114	114
Support Payments/Cash Contributions/Gifts in Kind: Total 9	\$	\$2,324,762	\$4,387,533	\$5,966,384
Average Spent		\$2,465.28	\$2,960.55	\$3,007.25
Spending Potential Index		105	126	128
Travel: Total \$		\$1,999,763	\$3,649,841	\$4,949,386
Average Spent		\$2,120.64	\$2,462.78	\$2,494.65
Spending Potential Index		102	119	120
Vehicle Maintenance & Repairs: Total \$		\$991,273	\$1,848,123	\$2,516,824
Average Spent		\$1,051.19	\$1,247.05	\$1,268.56
Spending Potential Index		98	116	118

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022 Esri converted Census 2000 data into 2010 geography.

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Top Tapestry Segments	Percent	Demographic Summary	2017	2022
Golden Years (9B)	58.4%	Population	1,922	1,901
Old and Newcomers (8F)	24.0%	Households	943	931
Silver & Gold (9A)	17.6%	Families	581	570
Top Tier (1A)	0.0%	Median Age	57.8	59.8
Professional Pride (1B)	0.0%	Median Household Income	\$56,013	\$66,341
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		97	\$2,084.94	\$1,966,101
Men's		97	\$412.07	\$388,581
Women's		100	\$742.16	\$699,858
Children's		85	\$285.30	\$269,039
Footwear		95	\$438.18	\$413,205
Watches & Jewelry		105	\$124.12	\$117,043
Apparel Products and Services (1)		102	\$83.11	\$78,375
Computer				
Computers and Hardware for Hom	e Use	99	\$171.50	\$161,724
Portable Memory		96	\$5.09	\$4,797
Computer Software		102	\$11.77	\$11,102
Computer Accessories		103	\$18.57	\$17,511
Entertainment & Recreation		99	\$3,078.89	\$2,903,391
Fees and Admissions		102	\$651.06	\$613,946
Membership Fees for Clubs (2)		108	\$227.64	\$214,666
Fees for Participant Sports, excl	. Trips	104	\$103.36	\$97,469
Tickets to Theatre/Operas/Conc		109	\$64.64	\$60,953
Tickets to Movies/Museums/Par		96	\$74.18	\$69,951
Admission to Sporting Events, e	xcl. Trips	100	\$56.06	\$52,860
Fees for Recreational Lessons		93	\$124.36	\$117,276
Dating Services		101	\$0.82	\$772
TV/Video/Audio		99	\$1,274.73	\$1,202,072
Cable and Satellite Television Se	ervices	101	\$956.10	\$901,599
Televisions		99	\$117.95	\$111,225
Satellite Dishes		91	\$1.32	\$1,244
VCRs, Video Cameras, and DVD	Players	96	\$6.27	\$5,916
Miscellaneous Video Equipment		96	\$9.26	\$8,729
Video Cassettes and DVDs	•	93	\$14.22	\$13,411
Video Game Hardware/Accessor	ies	90	\$26.15	\$24,655
Video Game Software		91	\$14.03	\$13,229
Streaming/Downloaded Video	W/D-	94	\$24.08	\$22,704
Rental of Video Cassettes and D Installation of Televisions	VDS	92	\$13.98	\$13,185
Audio (3)		109 97	\$0.97	\$912
Rental and Repair of TV/Radio/S	Cound Equipment	99	\$86.41 \$4.01	\$81,481 \$3,781
Pets	bound Equipment	97	\$575.76	\$542,941
Toys/Games/Crafts/Hobbies (4)		92	\$111.29	\$104,949
Recreational Vehicles and Fees (5)		92	\$93.64	\$88,305
Sports/Recreation/Exercise Equipr		91	\$155.85	\$146,965
Photo Equipment and Supplies (7)	` '	96	\$53.28	\$50,239
Reading (8)		106	\$132.47	\$124,919
Catered Affairs (9)		101	\$30.81	\$29,054
Food		97	\$8,125.39	\$7,662,240
Food at Home		97	\$4,885.46	\$4,606,989
Bakery and Cereal Products		98	\$648.20	\$611,254
Meats, Poultry, Fish, and Eggs		96	\$1,096.87	\$1,034,344
Dairy Products		97	\$517.96	\$488,436
Fruits and Vegetables		99	\$962.57	\$907,702
Snacks and Other Food at Home	e (10)	96	\$1,659.87	\$1,565,253
Food Away from Home		97	\$3,239.93	\$3,055,251
Alcoholic Beverages		102	\$566.31	\$534,030

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Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.

March 14, 2018



114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663

Drive Time: 5 minute radius

Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	120	\$7,412.82	\$6,990,291
Value of Retirement Plans	108	\$26,240.64	\$24,744,920
Value of Other Financial Assets	110	\$1,433.90	\$1,352,167
Vehicle Loan Amount excluding Interest	91	\$2,465.44	\$2,324,914
Value of Credit Card Debt	98	\$570.99	\$538,445
Health			
Nonprescription Drugs	101	\$129.03	\$121,680
Prescription Drugs	104	\$402.74	\$379,780
Eyeglasses and Contact Lenses	100	\$94.07	\$88,708
Home			
Mortgage Payment and Basics (11)	97	\$8,397.36	\$7,918,715
Maintenance and Remodeling Services	105	\$2,046.97	\$1,930,296
Maintenance and Remodeling Materials (12)	93	\$376.26	\$354,813
Utilities, Fuel, and Public Services	98	\$4,928.70	\$4,647,763
Household Furnishings and Equipment			
Household Textiles (13)	100	\$95.38	\$89,94
Furniture	98	\$561.41	\$529,40
Rugs	108	\$25.03	\$23,60
Major Appliances (14)	96	\$308.66	\$291,06
Housewares (15)	100	\$94.71	\$89,31
Small Appliances	100	\$48.47	\$45,70
Luggage	103	\$12.19	\$11,49
Telephones and Accessories	96	\$66.13	\$62,36
Household Operations			
Child Care	90	\$428.67	\$404,240
Lawn and Garden (16)	102	\$428.58	\$404,148
Moving/Storage/Freight Express	103	\$65.92	\$62,16
Housekeeping Supplies (17)	99	\$705.06	\$664,86
Insurance			
Owners and Renters Insurance	101	\$519.87	\$490,23
Vehicle Insurance	98	\$1,156.77	\$1,090,83
Life/Other Insurance	101	\$433.03	\$408,34
Health Insurance	102	\$3,708.44	\$3,497,06
Personal Care Products (18)	98	\$460.26	\$434,02
School Books and Supplies (19)	95	\$146.30	\$137,96
Smoking Products	92	\$382.41	\$360,61
Transportation			
Payments on Vehicles excluding Leases	92	\$2,061.58	\$1,944,07
Gasoline and Motor Oil	93	\$2,590.69	\$2,443,01
Vehicle Maintenance and Repairs	98	\$1,051.19	\$991,27
Travel			
Airline Fares	104	\$530.06	\$499,84
Lodging on Trips	103	\$538.21	\$507,53
Auto/Truck Rental on Trips	100	\$26.31	\$24,80
Food and Drink on Trips	101	\$499.02	\$470,57

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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March 14, 2018

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114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663

Drive Time: 10 minute radius

Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

Top Tapestry Segments	Percent	Demographic Summary	2017	2022
Silver & Gold (9A)	38.3%	Population	3,099	3,086
Golden Years (9B)	37.2%	Households	1,482	1,473
Old and Newcomers (8F)	15.2%	Families	957	946
Rural Resort Dwellers (6E)	8.9%	Median Age	58.4	60.5
Exurbanites (1E)	0.3%	Median Household Income	\$60,849	\$73,155
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		109	\$2,358.50	\$3,495,297
Men's		110	\$463.67	\$687,166
Women's		115	\$849.79	\$1,259,387
Children's		94	\$314.92	\$466,717
Footwear		107	\$495.88	\$734,899
Watches & Jewelry		117	\$139.28	\$206,420
Apparel Products and Services (1)		116	\$94.94	\$140,708
Computer				
Computers and Hardware for Hom	e Use	111	\$192.13	\$284,731
Portable Memory		107	\$5.67	\$8,404
Computer Software		112	\$12.89	\$19,108
Computer Accessories		118	\$21.26	\$31,506
Entertainment & Recreation		116	\$3,616.61	\$5,359,817
Fees and Admissions		115	\$730.11	\$1,082,022
Membership Fees for Clubs (2)		123	\$259.51	\$384,599
Fees for Participant Sports, excl	•	119	\$118.46	\$175,551
Tickets to Theatre/Operas/Conc		120	\$71.50	\$105,967
Tickets to Movies/Museums/Parl		106	\$82.03	\$121,563
Admission to Sporting Events, e	xcl. Trips	110	\$61.61	\$91,311
Fees for Recreational Lessons		102	\$136.18	\$201,826
Dating Services		100	\$0.81	\$1,205
TV/Video/Audio		117	\$1,494.96	\$2,215,534
Cable and Satellite Television Se	ervices	119	\$1,134.44	\$1,681,237
Televisions		112	\$133.21	\$197,421
Satellite Dishes	Diamana	109 109	\$1.58	\$2,337
VCRs, Video Cameras, and DVD	Players		\$7.09	\$10,506
Miscellaneous Video Equipment Video Cassettes and DVDs		108	\$10.40	\$15,419
Video Cassettes and DVDs Video Game Hardware/Accessor	ioc	109 98	\$16.59 \$28.54	\$24,584
Video Game Software	ies	98	\$15.28	\$42,295 \$22,651
Streaming/Downloaded Video		105	\$26.76	\$39,654
Rental of Video Cassettes and D	VDe	103	\$15.91	\$23,573
Installation of Televisions	VD5	128	\$1.14	\$1,693
Audio (3)		112	\$99.67	\$147,709
Rental and Repair of TV/Radio/S	Sound Fauinment	108	\$4.35	\$6,454
Pets	Journa Equipment	120	\$716.59	\$1,061,988
Toys/Games/Crafts/Hobbies (4)		104	\$126.57	\$187,575
Recreational Vehicles and Fees (5)		114	\$115.84	\$171,678
Sports/Recreation/Exercise Equipm		105	\$179.71	\$266,333
Photo Equipment and Supplies (7)		109	\$60.49	\$89,643
Reading (8)		125	\$157.03	\$232,714
Catered Affairs (9)		116	\$35.31	\$52,330
Food		112	\$9,412.23	\$13,948,931
Food at Home		113	\$5,687.61	\$8,429,042
Bakery and Cereal Products		113	\$752.74	\$1,115,555
Meats, Poultry, Fish, and Eggs		112	\$1,279.61	\$1,896,381
Dairy Products		113	\$605.12	\$896,783
Fruits and Vegetables		114	\$1,110.76	\$1,646,153
Snacks and Other Food at Home	e (10)	113	\$1,939.39	\$2,874,170
Food Away from Home		112	\$3,724.62	\$5,519,889
Alcoholic Beverages		115	\$637.02	\$944,060

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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March 14, 2018

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114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663

Drive Time: 10 minute radius

Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

	Spending Potential Index	Average Amount Spent	Tota
Financial			
Value of Stocks/Bonds/Mutual Funds	145	\$9,010.10	\$13,352,969
Value of Retirement Plans	129	\$31,297.36	\$46,382,693
Value of Other Financial Assets	144	\$1,866.95	\$2,766,81
Vehicle Loan Amount excluding Interest	111	\$3,035.51	\$4,498,62
Value of Credit Card Debt	111	\$648.36	\$960,86
Health			
Nonprescription Drugs	123	\$156.57	\$232,03
Prescription Drugs	130	\$505.37	\$748,95
Eyeglasses and Contact Lenses	119	\$112.45	\$166,64
Home			
Mortgage Payment and Basics (11)	114	\$9,858.12	\$14,609,74
Maintenance and Remodeling Services	129	\$2,497.41	\$3,701,16
Maintenance and Remodeling Materials (12)	117	\$473.90	\$702,31
Utilities, Fuel, and Public Services	116	\$5,848.60	\$8,667,62
Household Furnishings and Equipment			
Household Textiles (13)	114	\$109.02	\$161,57
Furniture	113	\$648.57	\$961,18
Rugs	119	\$27.58	\$40,88
Major Appliances (14)	120	\$385.59	\$571,44
Housewares (15)	119	\$113.24	\$167,83
Small Appliances	114	\$55.23	\$81,85
Luggage	113	\$13.43	\$19,90
Telephones and Accessories	108	\$75.05	\$111,22
Household Operations			
Child Care	95	\$454.34	\$673,33
Lawn and Garden (16)	129	\$539.55	\$799,61
Moving/Storage/Freight Express	114	\$73.17	\$108,43
Housekeeping Supplies (17)	118	\$840.64	\$1,245,83
Insurance			
Owners and Renters Insurance	126	\$650.85	\$964,55
Vehicle Insurance	116	\$1,360.42	\$2,016,14
Life/Other Insurance	120	\$514.55	\$762,56
Health Insurance	122	\$4,473.38	\$6,629,54
Personal Care Products (18)	113	\$530.32	\$785,92
School Books and Supplies (19)	106	\$163.87	\$242,84
Smoking Products	113	\$469.11	\$695,22
Transportation			
Payments on Vehicles excluding Leases	110	\$2,471.13	\$3,662,21
Gasoline and Motor Oil	112	\$3,098.38	\$4,591,80
Vehicle Maintenance and Repairs	116	\$1,247.05	\$1,848,12
Travel			
Airline Fares	117	\$598.29	\$886,66
Lodging on Trips	120	\$630.42	\$934,27
Auto/Truck Rental on Trips	117	\$30.87	\$45,74
Food and Drink on Trips	118	\$581.32	\$861,51

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114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663

Drive Time: 15 minute radius

Latitude: 38.78600 Longitude: -76.22433 **2017 2022**

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2017	2022
Silver & Gold (9A)	39.0%	Population	4,059	4,049
Golden Years (9B)	27.8%	Households	1,984	1,976
Old and Newcomers (8F)	17.5%	Families	1,287	1,275
Rural Resort Dwellers (6E)	10.1%	Median Age	58.0	60.0
Exurbanites (1E)	5.0%	Median Household Income	\$61,949	\$73,720
		Spending Potential	Average Amount	, , ,
		Index	Spent	Total
Apparel and Services		110	\$2,386.37	\$4,734,562
Men's		111	\$468.71	\$929,916
Women's		116	\$859.49	\$1,705,237
Children's		96	\$320.26	\$635,388
Footwear		108	\$502.08	\$996,135
Watches & Jewelry		118	\$140.21	\$278,167
Apparel Products and Services (1)		117	\$95.62	\$189,719
Computer				
Computers and Hardware for Home	Use	112	\$194.46	\$385,814
Portable Memory		108	\$5.76	\$11,431
Computer Software		112	\$12.97	\$25,737
Computer Accessories		119	\$21.54	\$42,733
Entertainment & Recreation		118	\$3,673.32	\$7,287,876
Fees and Admissions		116	\$735.69	\$1,459,609
Membership Fees for Clubs (2)		124	\$260.75	\$517,334
Fees for Participant Sports, excl.	Trips	121	\$119.74	\$237,561
Tickets to Theatre/Operas/Conce	rts	120	\$71.63	\$142,118
Tickets to Movies/Museums/Parks	5	108	\$83.01	\$164,686
Admission to Sporting Events, ex	cl. Trips	111	\$62.08	\$123,169
Fees for Recreational Lessons	·	103	\$137.67	\$273,131
Dating Services		100	\$0.81	\$1,610
TV/Video/Audio		118	\$1,515.67	\$3,007,084
Cable and Satellite Television Ser	vices	121	\$1,149.88	\$2,281,370
Televisions		113	\$134.76	\$267,359
Satellite Dishes		112	\$1.63	\$3,230
VCRs, Video Cameras, and DVD F	Players	111	\$7.22	\$14,316
Miscellaneous Video Equipment		109	\$10.50	\$20,825
Video Cassettes and DVDs		111	\$16.94	\$33,613
Video Game Hardware/Accessorie	es	99	\$28.97	\$57,474
Video Game Software		100	\$15.54	\$30,834
Streaming/Downloaded Video		106	\$27.23	\$54,025
Rental of Video Cassettes and DV	'Ds	106	\$16.22	\$32,184
Installation of Televisions		130	\$1.16	\$2,311
Audio (3)		114	\$101.23	\$200,845
Rental and Repair of TV/Radio/So	ound Equipment	109	\$4.38	\$8,698
Pets		123	\$734.46	\$1,457,174
Toys/Games/Crafts/Hobbies (4)		106	\$128.83	\$255,598
Recreational Vehicles and Fees (5)		117	\$118.89	\$235,871
Sports/Recreation/Exercise Equipme	ent (6)	107	\$183.71	\$364,478
Photo Equipment and Supplies (7)		111	\$61.34	\$121,701
Reading (8)		127	\$159.12	\$315,688
Catered Affairs (9)		117	\$35.62	\$70,672
Food		114	\$9,546.56	\$18,940,376
Food at Home		115	\$5,770.44	\$11,448,554
Bakery and Cereal Products		115	\$762.52	\$1,512,830
Meats, Poultry, Fish, and Eggs		114	\$1,298.65	\$2,576,516
Dairy Products		115	\$613.95	\$1,218,074
Fruits and Vegetables	(1.5)	115	\$1,124.13	\$2,230,282
Snacks and Other Food at Home	(10)	115	\$1,971.20	\$3,910,852
Food Away from Home		113	\$3,776.12	\$7,491,821
Alcoholic Beverages		116	\$642.66	\$1,275,042

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Drive Time: 15 minute radius

Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

Financial Value of Stocks/Bonds/Mutual Funds Value of Retirement Plans Value of Other Financial Assets Vehicle Loan Amount excluding Interest Value of Credit Card Debt Health Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13) Furniture	147 130 147 114 112 125 133 121 116 131 120	\$9,086.98 \$31,674.29 \$1,911.71 \$3,116.28 \$655.26 \$159.29 \$515.07 \$114.39 \$10,006.95 \$2,537.10	\$18,028,560 \$62,841,792 \$3,792,827 \$6,182,706 \$1,300,038 \$316,031 \$1,021,905 \$226,941
Value of Retirement Plans Value of Other Financial Assets Vehicle Loan Amount excluding Interest Value of Credit Card Debt Health Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	130 147 114 112 125 133 121 116 131	\$31,674.29 \$1,911.71 \$3,116.28 \$655.26 \$159.29 \$515.07 \$114.39	\$62,841,792 \$3,792,827 \$6,182,706 \$1,300,038 \$316,031 \$1,021,905
Value of Other Financial Assets Vehicle Loan Amount excluding Interest Value of Credit Card Debt Health Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	147 114 112 125 133 121 116 131	\$1,911.71 \$3,116.28 \$655.26 \$159.29 \$515.07 \$114.39	\$3,792,827 \$6,182,706 \$1,300,038 \$316,031 \$1,021,905
Vehicle Loan Amount excluding Interest Value of Credit Card Debt Health Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	114 112 125 133 121 116 131 120	\$3,116.28 \$655.26 \$159.29 \$515.07 \$114.39	\$6,182,706 \$1,300,038 \$316,031 \$1,021,905
Value of Credit Card Debt Health Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	112 125 133 121 116 131 120	\$655.26 \$159.29 \$515.07 \$114.39 \$10,006.95	\$1,300,038 \$316,031 \$1,021,905
Health Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	125 133 121 116 131 120	\$159.29 \$515.07 \$114.39 \$10,006.95	\$316,031 \$1,021,905
Nonprescription Drugs Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	133 121 116 131 120	\$515.07 \$114.39 \$10,006.95	\$1,021,905
Prescription Drugs Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	133 121 116 131 120	\$515.07 \$114.39 \$10,006.95	\$1,021,905
Eyeglasses and Contact Lenses Home Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	121 116 131 120	\$114.39 \$10,006.95	
Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	116 131 120	\$10,006.95	\$220,541
Mortgage Payment and Basics (11) Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	131 120		
Maintenance and Remodeling Services Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	131 120		\$19,853,790
Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)	120	\$753710	\$5,033,606
Utilities, Fuel, and Public Services Household Furnishings and Equipment Household Textiles (13)		\$484.77	\$961,779
Household Furnishings and Equipment Household Textiles (13)	118	\$5,939.14	\$11,783,249
Household Textiles (13)	110	ψ3,333.11	Ψ11,703,213
` '	116	\$110.49	\$219,221
rarnitare	115	\$658.46	\$1,306,381
Rugs	119	\$27.62	\$54,789
Major Appliances (14)	123	\$395.58	\$784,823
Housewares (15)	121	\$115.18	\$228,520
Small Appliances	116	\$55.85	\$110,802
Luggage	114	\$13.50	\$26,793
Telephones and Accessories	110	\$76.23	\$151,248
Household Operations	110	¥70.23	Ψ131,240
Child Care	95	\$455.46	\$903,639
Lawn and Garden (16)	132	\$551.53	\$1,094,233
Moving/Storage/Freight Express	116	\$73.90	\$146,615
Housekeeping Supplies (17)	120	\$854.33	\$1,694,993
Insurance	120	4031.33	Ψ1,051,555
Owners and Renters Insurance	128	\$663.68	\$1,316,745
Vehicle Insurance	117	\$1,381.55	\$2,741,000
Life/Other Insurance	122	\$521.95	\$1,035,545
Health Insurance	124	\$4,543.99	\$9,015,283
Personal Care Products (18)	114	\$537.95	\$1,067,283
School Books and Supplies (19)	107	\$165.88	\$329,115
Smoking Products	115	\$480.28	\$952,880
Transportation	113	\$ 100.20	Ψ332/000
Payments on Vehicles excluding Leases	113	\$2,527.87	\$5,015,287
Gasoline and Motor Oil	114	\$3,163.89	\$6,277,148
Vehicle Maintenance and Repairs	118	\$1,268.56	\$2,516,824
Travel	110	Ψ1,200.30	ΨΖ,310,024
Airline Fares	118	\$603.09	\$1,196,524
Lodging on Trips	122	\$638.64	\$1,267,057
Auto/Truck Rental on Trips	119	\$31.47	\$62,432
Food and Drink on Trips	119	\$589.43	\$1,169,426

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663 Drive Time: 15 minute radius

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- (1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers...
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2017 and 2022; Consumer Spending data are derived from the 2014 and 2015 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Data for all businesses in area

Total Businesses:

Business Summary

114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663 Drive Time: 5, 10, 15 minute radii

5 minutes

189

Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

15 minutes

345

Total Employees:	1,575				1,693				3,184				
Total Residential Population:	1,922				3,099				4,059				
Employee/Residential Population Ratio (per 100 Residents)	82				55				78				
	Businesses		Employees		Busine	esses	Employees		Businesses		Employees		
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Agriculture & Mining	4	2.1%	60	3.8%	5	2.3%	70	4.1%	8	2.3%	81	2.5%	
Construction	8	4.2%	39	2.5%	11	5.1%	50	3.0%	21	6.1%	118	3.7%	
Manufacturing	8	4.2%	31	2.0%	9	4.2%	35	2.1%	13	3.8%	125	3.9%	
Transportation	5	2.6%	37	2.3%	7	3.3%	42	2.5%	12	3.5%	52	1.6%	
Communication	1	0.5%	4	0.3%	2	0.9%	8	0.5%	2	0.6%	13	0.4%	
Utility	0	0.0%	2	0.1%	1	0.5%	3	0.2%	2	0.6%	21	0.7%	
Wholesale Trade	4	2.1%	14	0.9%	4	1.9%	14	0.8%	7	2.0%	27	0.8%	
Retail Trade Summary	71	37.6%	605	38.4%	76	35.5%	628	37.1%	102	29.6%	1,121	35.2%	
Home Improvement	1	0.5%	5	0.3%	2	0.9%	6	0.4%	2	0.6%	34	1.1%	
General Merchandise Stores	2	1.1%	4	0.3%	2	0.9%	5	0.3%	4	1.2%	148	4.6%	
Food Stores	5	2.6%	46	2.9%	5	2.3%	55	3.2%	9	2.6%	161	5.1%	
Auto Dealers, Gas Stations, Auto Aftermarket	1	0.5%	3	0.2%	2	0.9%	4	0.2%	4	1.2%	10	0.3%	
Apparel & Accessory Stores	5	2.6%	14	0.9%	5	2.3%	14	0.8%	6	1.7%	19	0.6%	
Furniture & Home Furnishings	6	3.2%	41	2.6%	6	2.8%	44	2.6%	9	2.6%	53	1.7%	
Eating & Drinking Places	22	11.6%	390	24.8%	23	10.7%	397	23.4%	28	8.1%	522	16.4%	
Miscellaneous Retail	30	15.9%	101	6.4%	31	14.5%	103	6.1%	40	11.6%	173	5.4%	
Finance, Insurance, Real Estate Summary	17	9.0%	110	7.0%	18	8.4%	113	6.7%	31	9.0%	218	6.8%	
Banks, Savings & Lending Institutions	2	1.1%	11	0.7%	2	0.9%	12	0.7%	4	1.2%	30	0.9%	
Securities Brokers	2	1.1%	4	0.3%	2	0.9%	4	0.2%	5	1.4%	19	0.6%	
Insurance Carriers & Agents	3	1.6%	7	0.4%	3	1.4%	7	0.4%	5	1.4%	38	1.2%	
Real Estate, Holding, Other Investment Offices	10	5.3%	88	5.6%	11	5.1%	89	5.3%	16	4.6%	131	4.1%	
Services Summary	58	30.7%	579	36.8%	68	31.8%	636	37.6%	120	34.8%	1,141	35.8%	
Hotels & Lodging	13	6.9%	205	13.0%	16	7.5%	232	13.7%	17	4.9%	238	7.5%	
Automotive Services	0	0.0%	0	0.0%	1	0.5%	1	0.1%	2	0.6%	11	0.3%	
Motion Pictures & Amusements	5	2.6%	8	0.5%	6	2.8%	14	0.8%	8	2.3%	29	0.9%	
Health Services	4	2.1%	39	2.5%	4	1.9%	40	2.4%	12	3.5%	198	6.2%	
Legal Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	2	0.6%	11	0.3%	
Education Institutions & Libraries	3	1.6%	89	5.7%	3	1.4%	89	5.3%	4	1.2%	131	4.1%	
Other Services	33	17.5%	238	15.1%	40	18.7%	260	15.4%	75	21.7%	524	16.5%	
Government	6	3.2%	95	6.0%	6	2.8%	95	5.6%	14	4.1%	266	8.4%	
Unclassified Establishments	7	3.7%	0	0.0%	9	4.2%	0	0.0%	13	3.8%	2	0.1%	
Totals	189	100.0%	1,575	100.0%	214	100.0%	1,693	100.0%	345	100.0%	3,184	100.0%	

10 minutes

214

Source: Copyright 2017 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2017.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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Business Summary

114 S Talbot St, Saint Michaels, Maryland, 21663 3 114 S Talbot St, Saint Michaels, Maryland, 21663 Drive Time: 5, 10, 15 minute radii Prepared by Esri Latitude: 38.78600 Longitude: -76.22433

by NAICS Codes	Businesses		Employees		Businesses		Employees		Businesses		Employees	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	1	0.5%	2	0.1%	1	0.3%	4	0.1%
Mining	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Utilities	0	0.0%	2	0.1%	1	0.5%	3	0.2%	1	0.3%	6	0.2%
Construction	8	4.2%	39	2.5%	11	5.1%	50	3.0%	23	6.7%	134	4.2%
Manufacturing	11	5.8%	51	3.2%	12	5.6%	57	3.4%	16	4.6%	143	4.5%
Wholesale Trade	4	2.1%	14	0.9%	4	1.9%	14	0.8%	7	2.0%	27	0.8%
Retail Trade	45	23.8%	191	12.1%	49	22.9%	207	12.2%	70	20.3%	574	18.0%
Motor Vehicle & Parts Dealers	0	0.0%	0	0.0%	1	0.5%	2	0.1%	1	0.3%	4	0.1%
Furniture & Home Furnishings Stores	3	1.6%	22	1.4%	3	1.4%	24	1.4%	6	1.7%	32	1.0%
Electronics & Appliance Stores	1	0.5%	3	0.2%	1	0.5%	3	0.2%	2	0.6%	6	0.2%
Bldg Material & Garden Equipment & Supplies Dealers	1	0.5%	5	0.3%	2	0.9%	6	0.4%	2	0.6%	34	1.1%
Food & Beverage Stores	4	2.1%	41	2.6%	5	2.3%	50	3.0%	8	2.3%	155	4.9%
Health & Personal Care Stores	2	1.1%	8	0.5%	2	0.9%	8	0.5%	4	1.2%	20	0.6%
Gasoline Stations	1	0.5%	2	0.1%	2	0.9%	3	0.2%	2	0.6%	6	0.2%
Clothing & Clothing Accessories Stores	8	4.2%	32	2.0%	9	4.2%	34	2.0%	11	3.2%	42	1.3%
Sport Goods, Hobby, Book, & Music Stores	3	1.6%	6	0.4%	3	1.4%	6	0.4%	4	1.2%	34	1.1%
General Merchandise Stores	2	1.1%	4	0.3%	2	0.9%	5	0.3%	4	1.2%	148	4.6%
Miscellaneous Store Retailers	18	9.5%	52	3.3%	19	8.9%	53	3.1%	22	6.4%	78	2.4%
Nonstore Retailers	2	1.1%	14	0.9%	2	0.9%	14	0.8%	4	1.2%	14	0.4%
Transportation & Warehousing	4	2.1%	9	0.6%	6	2.8%	11	0.6%	9	2.6%	18	0.6%
Information	2	1.1%	8	0.5%	3	1.4%	13	0.8%	5	1.4%	27	0.8%
Finance & Insurance	7	3.7%	23	1.5%	7	3.3%	24	1.4%	14	4.1%	87	2.7%
Central Bank/Credit Intermediation & Related Activities	2	1.1%	11	0.7%	2	0.9%	12	0.7%	4	1.2%	30	0.9%
Securities, Commodity Contracts & Other Financial	2	1.1%	4	0.3%	2	0.9%	4	0.2%	5	1.4%	19	0.6%
Insurance Carriers & Related Activities; Funds, Trusts &	3	1.6%	7	0.4%	3	1.4%	7	0.4%	5	1.4%	38	1.2%
Real Estate, Rental & Leasing	12	6.3%	88	5.6%	13	6.1%	90	5.3%	19	5.5%	129	4.1%
Professional, Scientific & Tech Services	9	4.8%	46	2.9%	11	5.1%	54	3.2%	26	7.5%	221	6.9%
Legal Services	0	0.0%	0	0.0%	0	0.0%	0	0.0%	2	0.6%	13	0.4%
Management of Companies & Enterprises	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	3	0.1%
Administrative & Support & Waste Management & Remediation	7	3.7%	83	5.3%	9	4.2%	96	5.7%	14	4.1%	125	3.9%
Educational Services	2	1.1%	86	5.5%	2	0.9%	86	5.1%	4	1.2%	129	4.1%
Health Care & Social Assistance	7	3.7%	69	4.4%	8	3.7%	72	4.3%	19	5.5%	255	8.0%
Arts, Entertainment & Recreation	7	3.7%	85	5.4%	7	3.3%	91	5.4%	9	2.6%	105	3.3%
Accommodation & Food Services	36	19.0%	598	38.0%	39	18.2%	632	37.3%	46	13.3%	763	24.0%
Accommodation	13	6.9%	205	13.0%	16	7.5%	232	13.7%	17	4.9%	238	7.5%
Food Services & Drinking Places	23	12.2%	393	25.0%	24	11.2%	400	23.6%	29	8.4%	525	16.5%
Other Services (except Public Administration)	15	7.9%	88	5.6%	18	8.4%	96	5.7%	34	9.9%	169	5.3%
Automotive Repair & Maintenance	0	0.0%	0	0.0%	1	0.5%	1	0.1%	2	0.6%	6	0.2%
Public Administration	6	3.2%	95	6.0%	6	2.8%	95	5.6%	14	4.1%	266	8.4%
Unclassified Establishments	7	3.7%	0	0.0%	9	4.2%	0	0.0%	13	3.8%	0	0.0%
Total	189	100.0%	1,575	100.0%	214	100.0%	1,693	100.0%	345	100.0%	3,184	100.0%

Source: Copyright 2017 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2017.

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