

7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

			gitude: -/6./345
Population Summary	1 mile	3 miles	5 miles
2000 Total Population	1,247	29,659	115,064
2010 Total Population	2,280	38,206	130,283
2018 Total Population	3,414	50,915	154,087
2018 Group Quarters	70	786	6,345
2023 Total Population	4,106	57,300	166,741
2018-2023 Annual Rate	3.76%	2.39%	1.59%
2018 Total Daytime Population	7,839	71,711	194,424
Workers	6,265	49,071	125,42
Residents	1,574	22,640	69,003
Household Summary	1,374	22,040	09,000
2000 Households	432	10,130	38,956
2000 Average Household Size	2.70	2.70	2.74
2010 Households	840	13,773	45,237
2010 Average Household Size	2.62	2.70	2.74
2018 Households	1,257	18,409	53,416
	2.66	2.72	2.77
2018 Average Household Size			
2023 Households	1,513	20,675	57,769
2023 Average Household Size	2.67	2.73	2.78
2018-2023 Annual Rate	3.78%	2.35%	1.58%
2010 Families	563	9,721	32,51
2010 Average Family Size	3.10	3.19	3.2
2018 Families	832	12,817	37,92
2018 Average Family Size	3.19	3.25	3.2
2023 Families	997	14,316	40,80
2023 Average Family Size	3.22	3.28	3.3
2018-2023 Annual Rate	3.68%	2.24%	1.47%
lousing Unit Summary			
2000 Housing Units	455	10,656	40,563
Owner Occupied Housing Units	86.2%	76.3%	71.6%
Renter Occupied Housing Units	8.8%	18.7%	24.4%
Vacant Housing Units	5.1%	4.9%	4.0%
•	898	14,529	47,497
2010 Housing Units Owner Occupied Housing Units	60.9%	71.3%	70.6%
Renter Occupied Housing Units	32.6%	23.5%	24.7%
Vacant Housing Units	6.5%	5.2%	4.8%
2018 Housing Units	1,276	19,114	55,951
Owner Occupied Housing Units	60.4%	66.4%	67.8%
Renter Occupied Housing Units	38.2%	29.9%	27.6%
Vacant Housing Units	1.5%	3.7%	4.5%
2023 Housing Units	1,531	21,387	60,400
Owner Occupied Housing Units	60.4%	67.3%	68.7%
Renter Occupied Housing Units	38.5%	29.4%	26.9%
Vacant Housing Units	1.2%	3.3%	4.4%
Median Household Income			
2018	\$100,127	\$102,524	\$100,02
2023	\$103,600	\$112,700	\$109,283
Median Home Value			
2018	\$329,500	\$362,561	\$353,82
2023	\$353,181	\$394,756	\$382,56
Per Capita Income	,	, ,	, , , , , ,
2018	\$35,832	\$44,520	\$41,47
2023	\$39,938	\$51,338	\$47,80
Median Age	433,330	Ψ31,330	Ψ+7,00.
2010	32.4	34.4	35.3
2018	34.7	36.3	36.7 37.4
2023	35.0	37.2	3/

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

January 11, 2019

©2019 Esri Page 1 of 7



7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.18319

Rings: 1, 3, 5 mile radii		Lo	ngitude: -76.73452
	1 mile	3 miles	5 miles
2018 Households by Income			
Household Income Base	1,257	18,409	53,413
<\$15,000	5.0%	4.5%	4.4%
\$15,000 - \$24,999	2.1%	3.4%	3.8%
\$25,000 - \$34,999	1.8%	3.5%	4.4%
\$35,000 - \$49,999	6.4%	6.8%	7.6%
\$50,000 - \$74,999	16.5%	16.3%	15.8%
\$75,000 - \$99,999	17.8%	13.8%	14.1%
\$100,000 - \$149,999	39.3%	23.1%	23.4%
\$150,000 - \$199,999	7.8%	15.3%	14.0%
\$200,000+	3.2%	13.4%	12.6%
Average Household Income	\$97,243	\$122,059	\$118,294
2023 Households by Income	70.7-10	7/	7-2-7-2
Household Income Base	1,513	20,675	57,766
<\$15,000	4.4%	4.0%	3.8%
\$15,000 - \$24,999	1.7%	2.8%	3.0%
\$25,000 - \$34,999	1.3%	2.6%	3.3%
\$35,000 - \$49,999	4.8%	5.1%	5.8%
\$50,000 - \$74,999	13.5%	13.3%	13.2%
\$75,000 - \$99,999	17.3%	13.4%	13.8%
\$100,000 - \$149,999	44.2%	25.3%	26.1%
\$150,000 - \$199,999	8.9%	17.0%	15.5%
\$200,000+	3.9%	16.7%	15.5%
Average Household Income	\$108,985	\$141,393	\$136,701
018 Owner Occupied Housing Units by Value			
Total	771	12,697	37,944
<\$50,000	1.9%	4.9%	2.9%
\$50,000 - \$99,999	0.0%	4.3%	2.7%
\$100,000 - \$149,999	2.7%	1.3%	1.7%
\$150,000 - \$199,999	3.5%	2.7%	4.5%
\$200,000 - \$249,999	16.6%	8.7%	10.5%
\$250,000 - \$299,999	13.7%	8.9%	12.3%
\$300,000 - \$399,999	38.9%	30.7%	28.6%
\$400,000 - \$499,999 \$400,000 - \$499,999	15.7%	20.2%	17.4%
· · · ·			
\$500,000 - \$749,999	6.6%	16.2%	15.8%
\$750,000 - \$999,999	0.1%	1.5%	2.7%
\$1,000,000 - \$1,499,999	0.1%	0.5%	0.6%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.0%	0.1%	0.2%
Average Home Value	\$336,089	\$376,670	\$383,255
2023 Owner Occupied Housing Units by Value			
Total	924	14,397	41,501
<\$50,000	1.0%	2.2%	1.5%
\$50,000 - \$99,999	0.0%	2.0%	1.5%
\$100,000 - \$149,999	1.3%	1.8%	1.5%
\$150,000 - \$199,999	1.9%	1.7%	2.8%
\$200,000 - \$249,999	11.3%	6.1%	7.7%
\$250,000 - \$299,999	11.9%	7.6%	10.7%
\$300,000 - \$399,999	42.5%	30.2%	29.4%
\$400,000 - \$499,999	20.8%	23.7%	20.3%
\$500,000 - \$749,999	9.0%	21.9%	20.1%
\$750,000 - \$999,999	0.1%	2.0%	3.3%
	0.1%	0.7%	0.9%
\$1,000,000 - \$1,499,999			
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.0%	0.2%	0.3%
Average Home Value	\$365,503	\$420,789	\$420,782

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

January 11, 2019

©2019 Esri Page 2 of 7



7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri

January 11, 2019

Latitude: 39.18319 Longitude: -76.73452

		Long	gitude: -/6./3452
2010 Dec Letter In Acco	1 mile	3 miles	5 miles
2010 Population by Age Total	2 206	38,206	120 204
0 - 4	2,286		130,284
0 - 4 5 - 9	6.4%	7.3%	7.2%
10 - 14	7.4% 5.8%	7.3% 6.7%	7.0% 6.7%
10 - 14 15 - 24			
25 - 34	13.3%	11.9%	12.4% 16.2%
25 - 34 35 - 44	22.3%	18.1%	
	16.6%	17.2%	16.0%
45 - 54	14.4%	15.4%	15.7%
55 - 64	6.8%	9.4%	10.2%
65 - 74	3.9%	4.3%	5.1%
75 - 84	2.2%	2.0%	2.6%
85 +	0.6%	0.6%	0.9%
18 +	76.8%	75.0%	75.1%
2018 Population by Age			
Total	3,416	50,916	154,085
0 - 4	6.4%	6.6%	6.4%
5 - 9	6.1%	7.1%	6.8%
10 - 14	6.1%	7.1%	6.8%
15 - 24	12.6%	11.4%	11.9%
25 - 34	19.3%	15.5%	15.3%
35 - 44	17.3%	16.6%	15.1%
45 - 54	13.2%	14.5%	14.1%
55 - 64	10.5%	11.4%	11.9%
65 - 74	5.3%	6.5%	7.3%
75 - 84	2.4%	2.5%	3.1%
85 +	0.8%	0.8%	1.2%
18 +	77.9%	75.4%	76.2%
2023 Population by Age			
Total	4,104	57,302	166,741
0 - 4	6.7%	6.6%	6.4%
5 - 9	5.8%	6.7%	6.4%
10 - 14	5.3%	6.7%	6.5%
15 - 24	11.3%	10.8%	11.2%
25 - 34	20.9%	15.4%	15.5%
35 - 44	17.3%	17.1%	15.6%
45 - 54	12.5%	13.7%	13.1%
55 - 64	10.2%	11.3%	11.8%
65 - 74	6.2%	7.5%	8.3%
75 - 84	2.8%	3.3%	3.9%
85 +	0.9%	1.0%	1.2%
18 +	79.3%	76.2%	77.0%
2010 Population by Sex			
Males	1,167	19,233	65,720
Females	1,113	18,973	64,563
2018 Population by Sex	1,113	10,5,5	0 1,505
Males	1,701	25,362	77,310
Females	1,713	25,553	76,777
2023 Population by Sex	1,/13	25,555	70,777
Males	2,016	28,468	83,630
Females	2,090	28,832	83,111
i citiales	2,090	20,032	03,111

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.



7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 39.18319 Longitude: -76.73452

		LOTI	yituue/0./343
	1 mile	3 miles	5 miles
2010 Population by Race/Ethnicity			
Total	2,280	38,208	130,283
White Alone	64.3%	60.7%	61.4%
Black Alone	19.6%	19.7%	23.4%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	11.1%	13.4%	9.3%
Pacific Islander Alone	0.0%	0.1%	0.1%
Some Other Race Alone	2.5%	1.8%	1.9%
Two or More Races	2.4%	3.9%	3.7%
Hispanic Origin	7.4%	6.0%	5.8%
Diversity Index	60.0	62.2	60.8
2018 Population by Race/Ethnicity			
Total	3,414	50,915	154,088
White Alone	57.2%	52.5%	54.8%
Black Alone	21.6%	23.2%	25.8%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	15.1%	17.0%	12.2%
Pacific Islander Alone	0.0%	0.1%	0.1%
Some Other Race Alone	3.0%	2.4%	2.4%
Two or More Races	3.0%	4.6%	4.4%
Hispanic Origin	9.3%	7.5%	7.5%
Diversity Index	67.1	69.2	67.2
2023 Population by Race/Ethnicity			
Total	4,106	57,300	166,741
White Alone	51.9%	47.4%	50.3%
Black Alone	22.7%	24.6%	26.9%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	18.4%	19.8%	14.5%
Pacific Islander Alone	0.0%	0.1%	0.1%
Some Other Race Alone	3.5%	2.8%	2.9%
Two or More Races	3.4%	5.1%	5.0%
Hispanic Origin	10.8%	8.8%	8.9%
Diversity Index	71.4	72.8	71.0
2010 Population by Relationship and Household Type			
Total	2,280	38,206	130,283
In Households	96.5%	97.2%	95.0%
In Family Households	78.8%	83.3%	82.4%
Householder	23.9%	25.4%	25.0%
Spouse	18.6%	19.7%	19.3%
Child	28.6%	31.8%	32.0%
Other relative	5.5%	4.2%	4.0%
Nonrelative	2.2%	2.2%	2.1%
In Nonfamily Households	17.7%	13.9%	12.6%
In Group Quarters	3.5%	2.8%	5.0%
Institutionalized Population	3.5%	2.8%	4.7%
Noninstitutionalized Population	0.0%	0.1%	0.3%
	0.0 70	3.1 /0	0.570

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

January 11, 2019

©2019 Esri Page 4 of 7



7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.18319

Longitude: -76.73452

		Long	gitude: -76.73452
	1 mile	3 miles	5 miles
2018 Population 25+ by Educational Attainment			
Total	2,349	34,523	104,800
Less than 9th Grade	3.8%	3.2%	2.7%
9th - 12th Grade, No Diploma	3.6%	4.8%	5.3%
High School Graduate	18.1%	16.4%	18.0%
GED/Alternative Credential	4.2%	2.7%	3.7%
Some College, No Degree	15.6%	16.1%	17.8%
Associate Degree	8.6%	6.6%	6.9%
Bachelor's Degree	27.7%	28.0%	25.0%
Graduate/Professional Degree	18.5%	22.2%	20.7%
2018 Population 15+ by Marital Status			
Total	2,779	40,325	123,100
Never Married	38.4%	31.1%	33.0%
Married	52.8%	56.6%	53.5%
Widowed	1.5%	3.3%	3.8%
Divorced	7.3%	9.0%	9.7%
2018 Civilian Population 16+ in Labor Force			
Civilian Employed	93.4%	96.0%	95.8%
Civilian Unemployed (Unemployment Rate)	6.6%	4.0%	4.2%
2018 Employed Population 16+ by Industry			
Total	1,844	27,949	79,564
Agriculture/Mining	0.4%	0.1%	0.1%
Construction	3.0%	4.3%	4.7%
Manufacturing	9.2%	5.2%	4.8%
Wholesale Trade	6.0%	2.9%	3.1%
Retail Trade	5.7%	8.0%	8.9%
Transportation/Utilities	3.7%	3.4%	4.2%
Information	0.4%	2.1%	1.8%
Finance/Insurance/Real Estate	4.5%	5.7%	5.9%
Services	51.3%	52.0%	51.9%
Public Administration	15.8%	16.3%	14.7%
2018 Employed Population 16+ by Occupation			•
Total	1,841	27,950	79,566
White Collar	63.8%	74.3%	73.0%
Management/Business/Financial	19.1%	19.7%	19.2%
Professional	30.6%	35.6%	32.4%
Sales	7.1%	7.8%	9.0%
Administrative Support	7.0%	11.1%	12.5%
Services	22.7%	13.7%	14.0%
Blue Collar	13.3%	12.1%	13.0%
Farming/Forestry/Fishing	0.0%	0.1%	0.2%
Construction/Extraction	1.5%	2.0%	2.5%
Installation/Maintenance/Repair	4.9%	3.0%	3.4%
Production	3.1%	3.1%	2.8%
Transportation/Material Moving	3.7%	4.0%	4.2%
	5.7 70	4.0 /0	4.2 /0
2010 Population By Urban/ Rural Status	2.200	20 206	120 202
Total Population	2,280	38,206	130,283
Population Inside Urbanized Area	100.0%	100.0%	100.0%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	0.0%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

©2019 Esri Page 5 of 7



7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

		LOI	igitude. 70.75452
2010 Haveshalds by Torra	1 mile	3 miles	5 miles
2010 Households by Type	0.40	12.772	45.220
Total	840	13,773	45,238
Households with 1 Person	22.4%	22.3%	22.0%
Households with 2+ People	77.6%	77.7%	78.0%
Family Households	67.0%	70.6%	71.9%
Husband-wife Families	52.0%	54.9%	55.4%
With Related Children	28.1%	29.4%	28.5%
Other Family (No Spouse Present)	15.0%	15.7%	16.5%
Other Family with Male Householder	4.2%	4.5%	4.3%
With Related Children	2.7%	2.5%	2.3%
Other Family with Female Householder	10.7%	11.2%	12.2%
With Related Children	6.4%	7.4%	8.0%
Nonfamily Households	10.6%	7.1%	6.1%
All Households with Children	38.6%	39.9%	39.3%
Multigenerational Households	4.3%	4.7%	4.9%
Unmarried Partner Households	7.5%	6.4%	5.7%
Male-female	6.8%	5.6%	5.0%
Same-sex	0.7%	0.7%	0.7%
2010 Households by Size			
Total	840	13,773	45,236
1 Person Household	22.4%	22.3%	22.0%
2 Person Household	30.4%	30.5%	30.4%
3 Person Household	19.9%	18.9%	19.0%
4 Person Household	16.9%	17.7%	17.2%
5 Person Household	6.3%	6.9%	7.2%
6 Person Household	2.4%	2.4%	2.7%
7 + Person Household	1.8%	1.4%	1.5%
2010 Households by Tenure and Mortgage Status			
Total	840	13,773	45,237
Owner Occupied	65.1%	75.2%	74.1%
Owned with a Mortgage/Loan	54.9%	63.3%	61.3%
Owned Free and Clear	10.4%	11.9%	12.8%
Renter Occupied	34.9%	24.8%	25.9%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	898	14,529	47,497
Housing Units Inside Urbanized Area	100.0%	100.0%	100.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.0%	0.0%
	3.3.3	0.070	2.270

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

January 11, 2019

©2019 Esri Page 6 of 7



7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.18319

Longitude: -76.73452

		1 mil	e 3 miles	5 miles
Top 3 Tapestry Segments				
1	ι.	Enterprising Professionals	Enterprising Professionals	Enterprising Professionals
2	2.	City Lights (8A)	Boomburbs (1C)	Professional Pride (1B)
3	3.	The Great Outdoors (6C)	Exurbanites (1E)	Pleasantville (2B)
2018 Consumer Spending				
Apparel & Services: Total \$		\$3,278,986	\$59,239,044	\$164,564,683
Average Spent		\$2,608.58	\$3,217.94	\$3,080.81
Spending Potential Index		120	148	142
Education: Total \$		\$2,136,645	\$39,638,484	\$115,139,485
Average Spent		\$1,699.80	\$2,153.21	\$2,155.52
Spending Potential Index		117	149	149
Entertainment/Recreation: Total \$		\$4,575,420	\$84,608,312	\$237,014,433
Average Spent		\$3,639.95	\$4,596.03	\$4,437.14
Spending Potential Index		113	143	138
Food at Home: Total \$		\$7,139,856	\$128,396,867	\$360,218,565
Average Spent		\$5,680.08	\$6,974.68	\$6,743.65
Spending Potential Index		113	139	134
Food Away from Home: Total \$		\$5,287,364	\$95,105,242	\$263,983,997
Average Spent		\$4,206.34	\$5,166.24	\$4,942.04
Spending Potential Index		120	147	141
Health Care: Total \$		\$7,578,181	\$143,269,383	\$404,513,537
Average Spent		\$6,028.78	\$7,782.57	\$7,572.89
Spending Potential Index		105	136	132
HH Furnishings & Equipment: Total \$		\$3,020,230	\$56,108,521	\$155,871,748
Average Spent		\$2,402.73	\$3,047.89	\$2,918.07
Spending Potential Index		115	146	140
Personal Care Products & Services: Total \$		\$1,235,843	\$22,573,156	\$62,630,291
Average Spent		\$983.17	\$1,226.20	\$1,172.50
Spending Potential Index		119	148	142
Shelter: Total \$		\$25,015,704	\$446,062,058	\$1,263,648,052
Average Spent		\$19,901.12	\$24,230.65	\$23,656.73
Spending Potential Index		119	144	141
Support Payments/Cash Contributions/Gifts in Kind: Total \$		\$3,456,203	\$64,924,873	\$184,077,316
Average Spent		\$2,749.56	\$3,526.80	\$3,446.11
Spending Potential Index		111	142	139
Travel: Total \$		\$3,215,229	\$60,301,512	\$168,934,759
Average Spent		\$2,557.86	\$3,275.65	\$3,162.62
Spending Potential Index		119	152	147
Vehicle Maintenance & Repairs: Total \$		\$1,509,740	\$27,784,351	\$77,888,345
Average Spent		\$1,201.07	\$1,509.28	\$1,458.15
Spending Potential Index		112	140	136

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

January 11, 2019

©2019 Esri Page 7 of 7



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 1 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

Enterprising Professionals (2D) 90.4% Population City Lights (8A) 4.5% Households The Great Outdoors (6C) 2.8% Families Exurbanites (1E) 0.0% Median Age Top Tier (1A) 0.0% Median Household Inco Spending Pote IT Apparel and Services Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Software Computer Admissions Membership Fees for Clubs (2) Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Game Hardware/Accessories Video Game Boftware Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food at Home Bakery and Cereal Products Meats, Poultry, Fish, and Eggs	2 414	20
The Great Outdoors (6C) 2.8% Families Exurbanites (1E) 2.3% Median Age Top Tier (1A) 0.0% Median Household Inco Spending Pote It Apparel and Services Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computer Software Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Hardware/Accessories Video Game Hardware of Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Cames/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	3,414	
Exurbanites (1E) 2.3% Median Age Top Tier (1A) 0.0% Median Household Inco Spending Pote In pparel and Services Men's Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) omputer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Intertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) ood Food at Home Bakery and Cereal Products	1,257	1,
Top Tier (1A) O.0% Median Household Inco Spending Pote II Oparel and Services Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Omputer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Mertatiament & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food at Home Bakery and Cereal Products	832	
pparel and Services Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) omputer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Intertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Gassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) ood Food at Home Bakery and Cereal Products	34.7	3
Interpretation of the products of the product of th	come \$100,127	\$103,
In parel and Services Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Accessories Computer Co		
Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Intertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	Index Spent	
Men's Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computer Software Computer Software Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food at Home Bakery and Cereal Products	120 \$2,608.58	\$3,278,
Women's Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food Food Food at Home Bakery and Cereal Products	117 \$483.68	\$607,
Children's Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food Food Food Food Food At Home Bakery and Cereal Products	119 \$883.67	\$1,110,
Footwear Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food at Home Bakery and Cereal Products	121 \$390.66	\$491,
Watches & Jewelry Apparel Products and Services (1) Computer Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Game Hardware/Accessories Video Game Bardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food Food at Home Bakery and Cereal Products	121 \$569.17	\$715,
Apparel Products and Services (1) Computer Computers Computer Software Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Foo	123 \$175.70	\$220,
Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food Food Food Food Food Foo	128 \$105.69	\$132,
Computers and Hardware for Home Use Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food Food Food Food Food Foo	120 \$105.09	φ1 52,
Portable Memory Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	122 #200.02	#261
Computer Software Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food Food at Home Bakery and Cereal Products	122 \$208.03	\$261,
Computer Accessories Entertainment & Recreation Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	124 \$6.74	\$8,
Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Gassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	127 \$13.39	\$16,
Fees and Admissions Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	117 \$22.10	\$27,
Membership Fees for Clubs (2) Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	113 \$3,639.95	. , ,
Fees for Participant Sports, excl. Trips Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	122 \$833.20	\$1,047,
Tickets to Theatre/Operas/Concerts Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	119 \$269.83	\$339,
Tickets to Movies/Museums/Parks Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	120 \$135.41	\$170,
Admission to Sporting Events, excl. Trips Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	120 \$79.67	\$100,
Fees for Recreational Lessons Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	128 \$102.23	\$128,
Dating Services TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	112 \$66.43	\$83,
TV/Video/Audio Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	129 \$178.68	\$224,
Cable and Satellite Television Services Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	142 \$0.95	
Televisions Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	109 \$1,424.03	\$1,790,
Satellite Dishes VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	105 \$1,016.87	\$1,278,
VCRs, Video Cameras, and DVD Players Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	116 \$137.28	\$172,
Miscellaneous Video Equipment Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	122 \$2.15	\$2,
Video Cassettes and DVDs Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	120 \$6.65	\$8,
Video Game Hardware/Accessories Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	116 \$16.74	\$21,
Video Game Software Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	118 \$14.63	\$18,
Streaming/Downloaded Video Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	119 \$35.55	
Rental of Video Cassettes and DVDs Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	121 \$18.10	\$22,
Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	127 \$42.19	\$53,
Installation of Televisions Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	125 \$15.97	\$20,
Audio (3) Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	128 \$1.18	\$1,
Rental and Repair of TV/Radio/Sound Equipment Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	121 \$112.94	\$141,
Pets Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	111 \$3.80	
Toys/Games/Crafts/Hobbies (4) Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	106 \$677.24	
Recreational Vehicles and Fees (5) Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	118 \$136.21	\$171,
Sports/Recreation/Exercise Equipment (6) Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	109 \$119.42	
Photo Equipment and Supplies (7) Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	123 \$220.13	
Reading (8) Catered Affairs (9) Food Food at Home Bakery and Cereal Products	125 \$66.61	\$83,
Catered Affairs (9) Food Food at Home Bakery and Cereal Products	112 \$126.06	
Food Food at Home Bakery and Cereal Products	137 \$37.05	
Food at Home Bakery and Cereal Products	116 \$9,886.41	\$12,427,
Bakery and Cereal Products	113 \$5,680.08	
	113 \$5,000.00	\$7,139, \$932,
	•	
, ,, , ,,		
Dairy Products	113 \$584.12	· · ·
Fruits and Vegetables	115 \$1,133.21	\$1,424,
Snacks and Other Food at Home (10)	113 \$1,957.61	
Food Away from Home Alcoholic Beverages	120 \$4,206.34 123 \$687.46	

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

January 11, 2019

©2019 Esri Page 1 of 9



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 1 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

Tota	Average Amount Spent	Spending Potential Index	
100	opon.	211402	Financial
\$6,880,60	\$5,473.83	109	Value of Stocks/Bonds/Mutual Funds
\$30,558,48	\$24,310.64	105	Value of Retirement Plans
\$1,706,97	\$1,357.97	96	Value of Other Financial Assets
\$3,798,11	\$3,021.57	108	Vehicle Loan Amount excluding Interest
\$854,59	\$679.87	115	Value of Credit Card Debt
4	40.000		Health
\$178,59	\$142.08	107	Nonprescription Drugs
\$438,54	\$348.88	97	Prescription Drugs
\$125,77	\$100.06	108	Eyeglasses and Contact Lenses
77	12222		Home
\$11,914,96	\$9,478.89	110	Mortgage Payment and Basics (11)
\$2,758,87	\$2,194.81	107	Maintenance and Remodeling Services
\$607,11	\$482.98	99	Maintenance and Remodeling Materials (12)
\$6,624,89	\$5,270.40	106	Utilities, Fuel, and Public Services
40,02.,03	45,2,5116	200	Household Furnishings and Equipment
\$145,10	\$115.44	117	Household Textiles (13)
\$896,54	\$713.24	117	Furniture
\$33,90	\$26.97	110	Rugs
\$453,69	\$360.94	104	Major Appliances (14)
\$146,62	\$116.64	113	Housewares (15)
\$71,10	\$56.56	116	Small Appliances
\$22,40	\$17.82	130	Luggage
\$113,60	\$90.38	129	Telephones and Accessories
Ψ113/00	ψ30.30	123	Household Operations
\$865,25	\$688.35	134	Child Care
\$547,23	\$435.35	101	Lawn and Garden (16)
\$115,46	\$91.86	142	Moving/Storage/Freight Express
\$990,33	\$787.84	110	Housekeeping Supplies (17)
Ψ330/3.	ψ, σ, ισ ι	110	Insurance
\$698,83	\$555.95	98	Owners and Renters Insurance
\$1,746,37	\$1,389.32	110	Vehicle Insurance
\$553,96	\$440.70	106	Life/Other Insurance
\$5,027,45	\$3,999.57	106	Health Insurance
\$717,58	\$570.87	118	Personal Care Products (18)
\$228,14	\$181.50	122	School Books and Supplies (19)
\$512,33	\$407.57	98	Smoking Products
4012/01	ψ 107107	36	Fransportation
\$3,343,00	\$2,659.51	111	Payments on Vehicles excluding Leases
\$3,323,82	\$2,644.25	110	Gasoline and Motor Oil
\$1,509,74	\$1,201.07	112	Vehicle Maintenance and Repairs
Ψ1,303,7	Ψ1/201.07	112	Fravel
\$825,89	\$657.03	125	Airline Fares
\$829,03	\$659.54	115	Lodging on Trips
	\$33.77	122	Auto/Truck Rental on Trips
\$42,45			

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

January 11, 2019

©2019 Esri Page 2 of 9



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 3 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

Top Tapestry Segments	Percent	Demographic Summary	2018	2023
Enterprising Professionals (2D)	38.1%	Population	50,915	57,300
Boomburbs (1C)	16.4%	Households	18,409	20,675
Exurbanites (1E)	7.0%	Families	12,817	14,316
Professional Pride (1B)	6.7%	Median Age	36.3	37.2
Soccer Moms (4A)	6.7%	Median Household Income	\$102,524	\$112,700
Soccer Fights (17)	0.7 70	Spending Potential	Average Amount	Ψ112,700
		Index	Spent	Total
parel and Services		148	\$3,217.94	\$59,239,044
Men's		140	\$5,217.94 \$594.44	
Women's		147	•	\$10,943,007
Children's		147	\$1,090.67 \$481.04	\$20,078,135 \$8,855,456
Footwear		147	\$691.93	\$12,737,719
			· ·	
Watches & Jewelry		156 164	\$223.86	\$4,120,957
Apparel Products and Services (1)		104	\$136.01	\$2,503,770
omputer				
Computers and Hardware for Home	Use	149	\$253.09	\$4,659,049
Portable Memory		152	\$8.28	\$152,345
Computer Software		150	\$15.80	\$290,948
Computer Accessories		147	\$27.72	\$510,285
ntertainment & Recreation		143	\$4,596.03	\$84,608,312
Fees and Admissions		157	\$1,070.65	\$19,709,590
Membership Fees for Clubs (2)		154	\$348.91	\$6,423,049
Fees for Participant Sports, excl.	•	155	\$175.35	\$3,228,054
Tickets to Theatre/Operas/Conce		151	\$100.14	\$1,843,442
Tickets to Movies/Museums/Park	S	155	\$123.87	\$2,280,408
Admission to Sporting Events, ex	cl. Trips	151	\$89.42	\$1,646,201
Fees for Recreational Lessons		168	\$231.95	\$4,269,964
Dating Services		149	\$1.00	\$18,471
TV/Video/Audio		134	\$1,753.93	\$32,288,049
Cable and Satellite Television Ser	vices	131	\$1,260.67	\$23,207,598
Televisions		141	\$166.68	\$3,068,434
Satellite Dishes		156	\$2.74	\$50,474
VCRs, Video Cameras, and DVD I	Players	145	\$7.98	\$146,990
Miscellaneous Video Equipment		150	\$21.72	\$399,870
Video Cassettes and DVDs		144	\$17.84	\$328,363
Video Game Hardware/Accessorie	es	140	\$41.60	\$765,771
Video Game Software		140	\$20.93	\$385,336
Streaming/Downloaded Video		150	\$49.69	\$914,773
Rental of Video Cassettes and DV	/Ds	146	\$18.71	\$344,388
Installation of Televisions		175	\$1.61	\$29,679
Audio (3)		150	\$139.37	\$2,565,727
Rental and Repair of TV/Radio/So	ound Equipment	128	\$4.38	\$80,645
Pets		138	\$875.39	\$16,115,142
Toys/Games/Crafts/Hobbies (4)		145	\$167.59	\$3,085,246
Recreational Vehicles and Fees (5)		148	\$162.71	\$2,995,393
Sports/Recreation/Exercise Equipm	ent (6)	156	\$279.22	\$5,140,245
Photo Equipment and Supplies (7)	(-)	156	\$82.90	\$1,526,152
Reading (8)		142	\$159.62	\$2,938,368
Catered Affairs (9)		163	\$44.01	\$810,127
ood		142	\$12,140.92	\$223,502,108
Food at Home		139	\$6,974.68	\$128,396,867
Bakery and Cereal Products		138	\$911.36	\$16,777,314
Meats, Poultry, Fish, and Eggs		137	\$1,546.44	\$28,468,444
Dairy Products		138	\$717.27	\$13,204,199
Fruits and Vegetables		141	\$1,386.20	\$25,518,599
i i uito anu vegetables				
Snacks and Other Food at Home	(10)	1/10		©/// // D
Snacks and Other Food at Home Food Away from Home	(10)	140 147	\$2,413.40 \$5,166.24	\$44,428,310 \$95,105,242

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

January 11, 2019

©2019 Esri Page 4 of 9



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 3 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

	Average Amount Spent	Spending Potential Index	
•	Эрепс	Index	inancial
\$136,957,	\$7,439.72	148	Value of Stocks/Bonds/Mutual Funds
	\$33,560.77	145	Value of Retirement Plans
	\$1,815.50	129	Value of Other Financial Assets
	\$3,811.19	136	Vehicle Loan Amount excluding Interest
	\$853.80	145	Value of Credit Card Debt
Ψ13//1//	φουσ	1.3	lealth
\$3,329,	\$180.85	136	Nonprescription Drugs
	\$459.23	127	Prescription Drugs
	\$129.40	139	Eyeglasses and Contact Lenses
Ψ2/302/	Ψ123.10	133	lome
\$239,858,	\$13,029.39	151	Mortgage Payment and Basics (11)
	\$3,064.91	150	Maintenance and Remodeling Services
	\$678.47	138	Maintenance and Remodeling Materials (12)
	\$6,629.79	134	Utilities, Fuel, and Public Services
Ψ-1=1/0 · · · /	ψο/οΞ3.73		lousehold Furnishings and Equipment
\$2,643,	\$143.60	146	Household Textiles (13)
, , ,	\$897.18	147	Furniture
	\$33.90	138	Rugs
' '	\$480.56	138	Major Appliances (14)
	\$147.25	142	Housewares (15)
	\$68.41	140	Small Appliances
	\$21.98	160	Luggage
	\$110.08	157	Telephones and Accessories
Ψ2/020/	Ψ110.00	13,	lousehold Operations
\$15,331,	\$832.80	162	Child Care
	\$598.91	139	Lawn and Garden (16)
	\$104.44	161	Moving/Storage/Freight Express
	\$989.39	138	lousekeeping Supplies (17)
7-0//	4222.22		nsurance
\$14,124,	\$767.24	135	Owners and Renters Insurance
	\$1,728.26	137	Vehicle Insurance
	\$597.10	143	Life/Other Insurance
. , ,	\$5,148.80	136	Health Insurance
	\$703.83	145	ersonal Care Products (18)
	\$221.36	148	school Books and Supplies (19)
	\$485.43	117	Smoking Products
. , ,	•		ransportation
\$61,831,	\$3,358.76	141	Payments on Vehicles excluding Leases
	\$3,281.59	137	Gasoline and Motor Oil
	\$1,509.28	140	Vehicle Maintenance and Repairs
, ,,,,,,,,	1 /		ravel
\$15,167,	\$823.90	156	Airline Fares
	\$862.44	151	Lodging on Trips
	\$43.80	158	Auto/Truck Rental on Trips
	\$778.18	150	Food and Drink on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

January 11, 2019

©2019 Esri Page 5 of 9



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 5 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

Top Tapestry Segments	Percent	Demographic Summary	2018	2
Enterprising Professionals (2D)	30.7%	Population	154,087	166
Professional Pride (1B)	9.5%	Households	53,416	57
Pleasantville (2B)	8.8%	Families	37,925	40
Savvy Suburbanites (1D)	8.1%	Median Age	36.7	
Bright Young Professionals (8C)	5.7%	Median Household Income	\$100,025	\$109
		Spending Potential	Average Amount	
		Index	Spent	Т
Apparel and Services		142	\$3,080.81	\$164,564
Men's		139	\$575.15	\$30,722
Women's		142	\$1,053.87	\$56,293
Children's		141	\$454.03	\$24,252
Footwear		140	\$660.95	\$35,305
Watches & Jewelry		147	\$210.96	\$11,268
Apparel Products and Services (1)		152	\$125.85	\$6,722
Computer				
Computers and Hardware for Home Us	e	143	\$244.02	\$13,034
Portable Memory		143	\$7.79	\$415
Computer Software		145	\$15.27	\$815
Computer Accessories		141	\$26.47	\$1,414
Entertainment & Recreation		138	\$4,437.14	\$237,014
Fees and Admissions		152	\$1,035.17	\$55,294
Membership Fees for Clubs (2)		151	\$340.47	\$18,186
Fees for Participant Sports, excl. Trip	s	148	\$166.75	\$8,907
Tickets to Theatre/Operas/Concerts		151	\$100.02	\$5,342
Tickets to Movies/Museums/Parks		148	\$118.35	\$6,321
Admission to Sporting Events, excl.	Trips	146	\$86.44	\$4,617
Fees for Recreational Lessons		161	\$222.16	\$11,867
Dating Services		143	\$0.96	\$51
TV/Video/Audio		131	\$1,705.23	\$91,086
Cable and Satellite Television Service	es	128	\$1,232.49	\$65,834
Televisions		136	\$160.91	\$8,594
Satellite Dishes		143	\$2.51	\$134
VCRs, Video Cameras, and DVD Play	ers	139	\$7.69	\$410
Miscellaneous Video Equipment		143	\$20.64	\$1,102
Video Cassettes and DVDs		137	\$16.92	\$904
Video Game Hardware/Accessories		135	\$40.17	\$2,145
Video Game Software		134	\$20.12	\$1,074
Streaming/Downloaded Video		142	\$47.16	\$2,518
Rental of Video Cassettes and DVDs		140	\$17.87	\$954
Installation of Televisions		163	\$1.50	\$79
Audio (3)		143	\$133.16	\$7,112
Rental and Repair of TV/Radio/Sound	d Equipment	119	\$4.10	\$218
Pets		131	\$836.52	\$44,683
Toys/Games/Crafts/Hobbies (4)		140	\$161.18	\$8,609
Recreational Vehicles and Fees (5)		142	\$155.33	\$8,297
Sports/Recreation/Exercise Equipment	(6)	149	\$266.17	\$14,217
Photo Equipment and Supplies (7)		147	\$78.15	\$4,174
Reading (8)		139	\$156.48	\$8,358
Catered Affairs (9)		159	\$42.90	\$2,291
Food		137	\$11,685.69	\$624,202
Food at Home		134	\$6,743.65	\$360,218
Bakery and Cereal Products		134	\$886.22	\$47,338
Meats, Poultry, Fish, and Eggs		133	\$1,496.00	\$79,910
Dairy Products		134	\$696.83	\$37,222
Fruits and Vegetables		137	\$1,344.20	\$71,801
		104	#2 220 20	¢122 046
Snacks and Other Food at Home (10)	134 141	\$2,320.39 \$4,942.04	\$123,946 \$263,983

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

January 11, 2019

©2019 Esri Page 7 of 9



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 5 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

To	Average Amount Spent	Spending Potential Index	
	- p		inancial
\$394,935,9	\$7,393.59	147	Value of Stocks/Bonds/Mutual Funds
\$1,776,931,2	\$33,265.90	144	Value of Retirement Plans
\$96,360,0	\$1,803.96	128	Value of Other Financial Assets
\$192,846,4	\$3,610.27	129	Vehicle Loan Amount excluding Interest
\$44,538,3	\$833.80	141	Value of Credit Card Debt
			lealth
\$9,270,0	\$173.54	130	Nonprescription Drugs
\$23,829,9	\$446.12	124	Prescription Drugs
\$6,715,2	\$125.72	135	Eyeglasses and Contact Lenses
			lome
\$674,094,7	\$12,619.72	146	Mortgage Payment and Basics (11)
\$158,364,8	\$2,964.74	145	Maintenance and Remodeling Services
\$35,957,2	\$673.16	137	Maintenance and Remodeling Materials (12)
\$346,147,5	\$6,480.22	131	Utilities, Fuel, and Public Services
. , ,	. ,		lousehold Furnishings and Equipment
\$7,366,2	\$137.90	140	Household Textiles (13)
\$45,915,1	\$859.58	141	Furniture
\$1,839,5	\$34.44	140	Rugs
\$24,585,9	\$460.27	132	Major Appliances (14)
\$7,633,3	\$142.90	138	Housewares (15)
\$3,562,2	\$66.69	136	Small Appliances
\$1,113,3	\$20.84	152	Luggage
\$5,525,6	\$103.45	147	Telephones and Accessories
1 - 7 - 7 - 7	, , , ,		lousehold Operations
\$43,128,0	\$807.40	157	Child Care
\$30,800,6	\$576.62	134	Lawn and Garden (16)
\$5,200,2	\$97.35	150	Moving/Storage/Freight Express
\$50,911,1	\$953.11	133	Housekeeping Supplies (17)
, , -	1222		insurance
\$39,700,7	\$743.24	131	Owners and Renters Insurance
\$89,728,1	\$1,679.80	133	Vehicle Insurance
\$31,403,3	\$587.90	141	Life/Other Insurance
\$268,221,8	\$5,021.38	133	Health Insurance
\$35,984,2	\$673.66	139	Personal Care Products (18)
\$11,372,5	\$212.91	143	School Books and Supplies (19)
\$25,546,6	\$478.26	115	Smoking Products
			ransportation
\$170,547,7	\$3,192.82	134	Payments on Vehicles excluding Leases
\$168,608,3	\$3,156.51	132	Gasoline and Motor Oil
\$77,888,3	\$1,458.15	136	Vehicle Maintenance and Repairs
, , , , , , , ,	, ,		ravel
\$42,574,8	\$797.04	151	Airline Fares
\$44,553,2	\$834.08	146	Lodging on Trips
\$2,219,5	\$41.55	150	Auto/Truck Rental on Trips
\$40,215,1	\$752.87	145	Food and Drink on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

January 11, 2019

©2019 Esri Page 8 of 9



7005 Banbury Dr, Hanover, Maryland, 21076 Ring: 5 mile radius

Prepared by Esri Latitude: 39.18319 Longitude: -76.73452

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2018 and 2023; Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Page 9 of 9



Business Summary

7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Latitude: 39.18319 Longitude: -76.73452

Prepared by Esri

Data for all businesses in area	1 mile	3 miles	5 miles
Total Businesses:	370	2,099	6,062
Total Employees:	9,182	52,792	133,605
Total Residential Population:	3,414	50,915	154,087
Employee/Residential Population Ratio (per 100 Residents)	269	104	87

Total Residential Population:	3,414				50,915				154,087				
Employee/Residential Population Ratio (per 100 Residents)	269			104				87					
	Businesses Employee			Businesses Employees				Busine	esses		Employees		
by SIC Codes	Number		Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number		
Agriculture & Mining	2	0.5%	22	0.2%	21	1.0%	223	0.4%	61	1.0%	725	0.5%	
Construction	41	11.1%	811	8.8%	187	8.9%	2,879	5.5%	485	8.0%	8,173	6.1%	
Manufacturing	23	6.2%	795	8.7%	82	3.9%	3,427	6.5%	226	3.7%	17,190	12.9%	
Transportation	21	5.7%	550	6.0%	77	3.7%	1,703	3.2%	247	4.1%	5,786	4.3%	
Communication	4	1.1%	135	1.5%	23	1.1%	323	0.6%	70	1.2%	701	0.5%	
Utility	3	0.8%	24	0.3%	8	0.4%	82	0.2%	26	0.4%	785	0.6%	
Wholesale Trade	38	10.3%	1,021	11.1%	143	6.8%	4,517	8.6%	370	6.1%	11,334	8.5%	
Retail Trade Summary	51	13.8%	768	8.4%	522	24.9%	8,316	15.8%	1,286	21.2%	22,130	16.6%	
Home Improvement	5	1.4%	32	0.3%	25	1.2%	226	0.4%	76	1.3%	1,399	1.0%	
General Merchandise Stores	1	0.3%	5	0.1%	14	0.7%	414	0.8%	42	0.7%	1,378	1.0%	
Food Stores	5	1.4%	71	0.8%	40	1.9%	704	1.3%	117	1.9%	2,287	1.7%	
Auto Dealers, Gas Stations, Auto Aftermarket	8	2.2%	56	0.6%	49	2.3%	358	0.7%	119	2.0%	1,381	1.0%	
Apparel & Accessory Stores	3	0.8%	63	0.7%	74	3.5%	1,081	2.0%	101	1.7%	1,382	1.0%	
Furniture & Home Furnishings	10	2.7%	91	1.0%	55	2.6%	669	1.3%	153	2.5%	1,932	1.4%	
Eating & Drinking Places	9	2.4%	193	2.1%	132	6.3%	3,130	5.9%	382	6.3%	8,457	6.3%	
Miscellaneous Retail	9	2.4%	257	2.8%	134	6.4%	1,735	3.3%	296	4.9%	3,914	2.9%	
Finance, Insurance, Real Estate Summary	24	6.5%	137	1.5%	171	8.1%	1,289	2.4%	518	8.5%	6,131	4.6%	
Banks, Savings & Lending Institutions	1	0.3%	7	0.1%	25	1.2%	177	0.3%	88	1.5%	1,277	1.0%	
Securities Brokers	2	0.5%	14	0.2%	11	0.5%	75	0.1%	48	0.8%	420	0.3%	
Insurance Carriers & Agents	8	2.2%	42	0.5%	37	1.8%	292	0.6%	99	1.6%	1,011	0.8%	
Real Estate, Holding, Other Investment Offices	13	3.5%	73	0.8%	97	4.6%	745	1.4%	284	4.7%	3,423	2.6%	
Services Summary	135	36.5%	2,538	27.6%	719	34.3%	14,231	27.0%	2,284	37.7%	40,843	30.6%	
Hotels & Lodging	6	1.6%	270	2.9%	42	2.0%	1,508	2.9%	81	1.3%	2,680	2.0%	
Automotive Services	20	5.4%	247	2.7%	85	4.0%	1,021	1.9%	209	3.4%	2,645	2.0%	
Motion Pictures & Amusements	8	2.2%	82	0.9%	44	2.1%	3,533	6.7%	152	2.5%	4,767	3.6%	
Health Services	9	2.4%	220	2.4%	64	3.0%	1,173	2.2%	226	3.7%	4,823	3.6%	
Legal Services	1	0.3%	22	0.2%	10	0.5%	97	0.2%	39	0.6%	280	0.2%	
Education Institutions & Libraries	3	0.8%	136	1.5%	32	1.5%	1,026	1.9%	121	2.0%	6,024	4.5%	
Other Services	88	23.8%	1,561	17.0%	442	21.1%	5,872	11.1%	1,455	24.0%	19,626	14.7%	
Government	2	0.5%	2,205	24.0%	17	0.8%	15,076	28.6%	80	1.3%	18,415	13.8%	
Unclassified Establishments	25	6.8%	177	1.9%	128	6.1%	727	1.4%	408	6.7%	1,392	1.0%	
Totals	370	100.0%	9,182	100.0%	2,099	100.0%	52,792	100.0%	6,062	100.0%	133,605	100.0%	

Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2018.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

January 11, 2019

© 2019 Esri Page 1 of 2



Business Summary

7005 Banbury Dr, Hanover, Maryland, 21076 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.18319

Longitude: -76.73452

	Busin	esses	Emplo	loyees Businesses		Employees		Businesses		Employees		
by NAICS Codes	Number	Percent	-	Percent	Number	Percent	Number	-	Number	Percent	Number	-
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	2	0.1%	3	0.0%	6	0.1%	29	0.0%
Mining	0	0.0%	4	0.0%	2	0.1%	22	0.0%	6	0.1%	63	0.0%
Utilities	1	0.3%	13	0.1%	3	0.1%	29	0.1%	9	0.1%	71	0.1%
Construction	45	12.2%	834	9.1%	204	9.7%	3,014	5.7%	534	8.8%	8,649	6.5%
Manufacturing	24	6.5%	837	9.1%	87	4.1%	3,630	6.9%	233	3.8%	17,147	12.8%
Wholesale Trade	37	10.0%	1,011	11.0%	141	6.7%	4,502	8.5%	364	6.0%	11,297	8.5%
Retail Trade	39	10.5%	521	5.7%	373	17.8%	4,836	9.2%	862	14.2%	13,081	9.8%
Motor Vehicle & Parts Dealers	8	2.2%	53	0.6%	36	1.7%	286	0.5%	81	1.3%	1,017	0.8%
Furniture & Home Furnishings Stores	3	0.8%	24	0.3%	20	1.0%	220	0.4%	68	1.1%	939	0.7%
Electronics & Appliance Stores	6	1.6%	57	0.6%	34	1.6%	432	0.8%	77	1.3%	939	0.7%
Bldg Material & Garden Equipment & Supplies Dealers	4	1.1%	28	0.3%	23	1.1%	214	0.4%	74	1.2%	1,387	1.0%
Food & Beverage Stores	4	1.1%	25	0.3%	34	1.6%	419	0.8%	98	1.6%	1,847	1.4%
Health & Personal Care Stores	1	0.3%	4	0.0%	27	1.3%	190	0.4%	69	1.1%	670	0.5%
Gasoline Stations	1	0.3%	3	0.0%	12	0.6%	72	0.1%	38	0.6%	365	0.3%
Clothing & Clothing Accessories Stores	3	0.8%	63	0.7%	87	4.1%	1,150	2.2%	121	2.0%	1,487	1.1%
Sport Goods, Hobby, Book, & Music Stores	2	0.5%	8	0.1%	16	0.8%	259	0.5%	46	0.8%	843	0.6%
General Merchandise Stores	1	0.3%	5	0.1%	14	0.7%	414	0.8%	42	0.7%	1,378	1.0%
Miscellaneous Store Retailers	6	1.6%	228	2.5%	63	3.0%	1,087	2.1%	119	2.0%	1,724	1.3%
Nonstore Retailers	1	0.3%	22	0.2%	7	0.3%	94	0.2%	29	0.5%	485	0.4%
Transportation & Warehousing	20	5.4%	548	6.0%	79	3.8%	1,729	3.3%	240	4.0%	5,722	4.3%
Information	9	2.4%	194	2.1%	55	2.6%	853	1.6%	198	3.3%	3,505	2.6%
Finance & Insurance	13	3.5%	78	0.8%	78	3.7%	561	1.1%	247	4.1%	2,964	2.2%
Central Bank/Credit Intermediation & Related Activities	2	0.5%	10	0.1%	26	1.2%	176	0.3%	87	1.4%	1,261	0.9%
Securities, Commodity Contracts & Other Financial	2	0.5%	14	0.2%	13	0.6%	80	0.2%	55	0.9%	457	0.3%
Insurance Carriers & Related Activities; Funds, Trusts &	9	2.4%	53	0.6%	39	1.9%	305	0.6%	105	1.7%	1,247	0.9%
Real Estate, Rental & Leasing	17	4.6%	200	2.2%	116	5.5%	1,385	2.6%	340	5.6%	4,071	3.0%
Professional, Scientific & Tech Services	48	13.0%	967	10.5%	204	9.7%	2,963	5.6%	671	11.1%	10,318	7.7%
Legal Services	3	0.8%	25	0.3%	13	0.6%	107	0.2%	48	0.8%	325	0.2%
Management of Companies & Enterprises	0	0.0%	3	0.0%	2	0.1%	14	0.0%	7	0.1%	140	0.1%
Administrative & Support & Waste Management & Remediation	14	3.8%	269	2.9%	82	3.9%	1,334	2.5%	246	4.1%	4,097	3.1%
Educational Services	7	1.9%	187	2.0%	37	1.8%	1,079	2.0%	144	2.4%	6,155	4.6%
Health Care & Social Assistance	10	2.7%	228	2.5%	80	3.8%	1,327	2.5%	313	5.2%	6,050	4.5%
Arts, Entertainment & Recreation	4	1.1%	31	0.3%	30	1.4%	3,423	6.5%	97	1.6%	4,393	3.3%
Accommodation & Food Services	15	4.1%	465	5.1%	180	8.6%	4,696	8.9%	485	8.0%	11,366	8.5%
Accommodation	6	1.6%	270	2.9%	42	2.0%	1,508	2.9%	81	1.3%	2,680	2.0%
Food Services & Drinking Places	10	2.7%	195	2.1%	138	6.6%	3,188	6.0%	404	6.7%	8,687	6.5%
Other Services (except Public Administration)	38	10.3%	411	4.5%	199	9.5%	1,587	3.0%	573	9.5%	4,688	3.5%
Automotive Repair & Maintenance	14	3.8%	83	0.9%	50	2.4%	308	0.6%	123	2.0%	1,299	1.0%
Public Administration	2	0.5%	2,205	24.0%	17	0.8%	15,076	28.6%	80	1.3%	18,415	13.8%
Unclassified Establishments	25	6.8%	177	1.9%	128	6.1%	727	1.4%	407	6.7%	1,385	1.0%
Total	370	100.0%	9,182	100.0%	2,099	100.0%	52,792	100.0%	6,062	100.0%	133,605	100.0%

Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2018.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

January 11, 2019

©2019 Esri Page 2 of 2