#### Market Profile

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

				Longitude. 70.54950
_		1 mile	2 miles	3 miles
-	lation Summary	9,256	31,837	56,480
	10 Total Population .0 Total Population	9,952	35,946	65,425
	.9 Total Population	10,134	37,509	68,252
	019 Group Quarters	306	828	1,159
	4 Total Population	10,237	38,345	69,706
	019-2024 Annual Rate	0.20%	0.44%	0.42%
	.9 Total Daytime Population	21,656	42,682	66,885
	Vorkers	17,128	25,207	35,111
	lesidents	4,528	17,475	31,774
	ehold Summary	1,520	17,175	51,771
	0 Households	3,983	11,893	20,497
	2000 Average Household Size	2.26	2.63	2.72
	.0 Households	4,354	13,860	24,166
	010 Average Household Size	2.22	2.53	2.66
	.9 Households	4,437	14,613	25,301
	019 Average Household Size	2.21	2.51	2.65
	24 Households	4,482	14,965	25,860
	024 Average Household Size	2.22	2.51	2.65
	019-2024 Annual Rate	0.20%	0.48%	0.44%
	.0 Families	2,671	9,525	17,627
	010 Average Family Size	2.82	3.08	3.15
	.9 Families	2,676	9,967	18,309
	019 Average Family Size	2,870	3.06	3.15
	24 Families	2,687	10,168	18,654
	024 Average Family Size	2,85	3.06	3.16
	019-2024 Annual Rate	0.08%	0.40%	0.37%
	ing Unit Summary	0.00 /0	0.4070	0.57 /0
	00 Housing Units	4,196	12,306	21,131
	Owner Occupied Housing Units	68.0%	75.9%	80.1%
	Renter Occupied Housing Units	26.9%	20.8%	16.9%
	/acant Housing Units	5.1%	3.4%	3.0%
	-	4,606	14,583	25,209
	.0 Housing Units Dwner Occupied Housing Units	66.3%	73.9%	79.2%
	Renter Occupied Housing Units	28.3%	21.1%	16.7%
	acant Housing Units	5.5%	5.0%	4.1%
	-	4,709	15,403	26,487
	.9 Housing Units Owner Occupied Housing Units	63.6%	73.0%	78.0%
				17.5%
	Renter Occupied Housing Units	30.7% 5.8%	21.8% 5.1%	4.5%
	acant Housing Units			
	24 Housing Units	4,794	15,878	27,262
	Owner Occupied Housing Units	63.8%	73.5%	78.2%
	Renter Occupied Housing Units	29.7%	20.8%	16.6%
	/acant Housing Units an Household Income	6.5%	5.8%	5.1%
		¢72.423	¢00 555	¢04 361
201		\$72,433	\$82,555	\$94,361
202		\$80,112	\$91,719	\$102,279
	an Home Value	4202 240	4014 577	+222 00F
201		\$283,348	\$314,577	\$332,985
202		\$315,745	\$343,349	\$360,825
	apita Income	100.010	+41 000	+42.202
201		\$39,813	\$41,220	\$43,363
202		\$44,335	\$45,787	\$47,712
	an Age			
201		41.2	40.4	40.4
201		43.3	42.1	42.1
202	24	44.3	42.9	42.8

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

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Latitude: 39.53642 Longitude: -76.34936

	1 mile	2 miles	3 miles
2019 Households by Income			
Household Income Base	4,437	14,613	25,301
<\$15,000	7.0%	5.8%	5.1%
\$15,000 - \$24,999	5.3%	6.4%	6.0%
\$25,000 - \$34,999	6.7%	6.1%	4.9%
\$35,000 - \$49,999	13.4%	10.7%	9.5%
\$50,000 - \$74,999	19.0%	16.7%	15.0%
\$75,000 - \$99,999	12.0%	11.7%	11.6%
\$100,000 - \$149,999	19.3%	20.0%	21.4%
\$150,000 - \$199,999	10.8%	13.2%	14.6%
\$200,000+	6.5%	9.3%	11.8%
Average Household Income	\$95,006	\$106,529	\$117,064
2024 Households by Income			
Household Income Base	4,482	14,965	25,860
<\$15,000	5.8%	5.0%	4.5%
\$15,000 - \$24,999	4.4%	5.4%	5.1%
\$25,000 - \$34,999	6.3%	5.7%	4.6%
\$35,000 - \$49,999	12.4%	9.8%	8.8%
\$50,000 - \$74,999	18.0%	15.6%	14.0%
\$75,000 - \$99,999	12.2%	11.8%	11.5%
\$100,000 - \$149,999	20.7%	20.9%	21.9%
\$150,000 - \$199,999	12.7%	15.2%	16.4%
\$200,000+	7.5%	10.6%	13.3%
Average Household Income	\$105,755	\$118,297	
2019 Owner Occupied Housing Units by Value	\$105,755	\$110,297	\$128,769
,	2.002	11.251	20.666
Total	2,993	11,251	20,666
<\$50,000	1.2%	1.4%	1.2%
\$50,000 - \$99,999	3.6%	1.0%	0.8%
\$100,000 - \$149,999	6.6%	3.4%	2.5%
\$150,000 - \$199,999	9.3%	7.8%	6.1%
\$200,000 - \$249,999	17.0%	14.3%	13.9%
\$250,000 - \$299,999	18.4%	17.2%	15.5%
\$300,000 - \$399,999	31.9%	33.2%	30.1%
\$400,000 - \$499,999	10.2%	15.9%	20.2%
\$500,000 - \$749,999	1.3%	5.4%	8.4%
\$750,000 - \$999,999	0.0%	0.1%	0.7%
\$1,000,000 - \$1,499,999	0.0%	0.1%	0.2%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.5%	0.2%	0.3%
Average Home Value	\$292,646	\$326,284	\$353,217
2024 Owner Occupied Housing Units by Value			
Total	3,060	11,669	21,332
<\$50,000	0.7%	0.8%	0.6%
\$50,000 - \$99,999	2.5%	0.7%	0.5%
\$100,000 - \$149,999	4.0%	1.8%	1.4%
\$150,000 - \$199,999	5.8%	4.6%	3.6%
\$200,000 - \$249,999	13.4%	10.2%	10.1%
\$250,000 - \$299,999	17.6%	15.5%	13.8%
\$300,000 - \$399,999	38.4%	37.8%	32.7%
\$400,000 - \$499,999	14.8%	20.1%	24.1%
\$500,000 - \$749,999	2.1%	7.9%	11.3%
\$750,000 - \$999,999	0.0%	0.1%	1.0%
\$1,000,000 - \$1,499,999	0.0%	0.1%	0.3%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.7%	0.3%	0.4%
Average Home Value	\$326,087	\$358,382	\$384,766
	4520,007	φ550,50Z	ψυστ, 100

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

## Market Profile

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

	1 mile	2 miles	3 miles
2010 Population by Age			
Total	9,952	35,946	65,424
0 - 4	5.2%	5.5%	5.5%
5 - 9	5.4%	6.2%	6.8%
10 - 14	6.4%	7.2%	8.0%
15 - 24	12.6%	12.9%	12.7%
25 - 34	13.0%	11.5%	10.2%
35 - 44	12.4%	13.1%	14.0%
45 - 54	14.9%	16.0%	16.8%
55 - 64	12.7%	12.6%	12.1%
65 - 74	7.6%	7.3%	7.0%
75 - 84	6.6%	5.3%	4.8%
85 +	3.2%	2.4%	2.2%
18 +	79.0%	76.6%	74.8%
2019 Population by Age			
Total	10,136	37,512	68,251
0 - 4	4.6%	5.0%	5.0%
5 - 9	4.9%	5.5%	5.6%
10 - 14	5.2%	6.1%	6.4%
15 - 24	11.0%	11.8%	12.3%
25 - 34	14.3%	12.7%	12.4%
35 - 44	11.9%	12.4%	11.7%
45 - 54	12.2%	13.5%	14.2%
55 - 64	13.8%	13.8%	14.3%
65 - 74	11.2%	10.4%	10.0%
75 - 84	7.3%	5.9%	5.5%
85 +	3.6%	2.8%	2.6%
18 +	82.0%	79.6%	78.8%
024 Population by Age			
Total	10,238	38,344	69,705
0 - 4	4.6%	4.9%	5.0%
5 - 9	4.6%	5.3%	5.4%
10 - 14	5.0%	5.8%	5.9%
15 - 24	10.1%	10.9%	10.7%
25 - 34	13.4%	12.5%	12.8%
35 - 44	13.3%	13.3%	13.0%
45 - 54	11.5%	12.5%	12.4%
55 - 64	12.8%	13.1%	13.9%
65 - 74	12.0%	11.3%	11.2%
75 - 84	9.1%	7.3%	6.9%
85 +	3.6%	3.0%	2.7%
18 +	82.6%	80.4%	80.1%
2010 Population by Sex			
Males	4,806	17,378	31,605
Females	5,146	18,568	33,820
2019 Population by Sex	-, -	- 1	
Males	4,887	18,238	33,086
Females	5,247	19,271	35,166
2024 Population by Sex	-/- ··	,	20,200
Males	4,936	18,666	33,802

### Market Profile

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.53642

Longitude: -76.34936

	1 mile	2 miles	3 miles
2010 Population by Race/Ethnicity			
Total	9,951	35,946	65,424
White Alone	90.1%	89.6%	90.6%
Black Alone	4.5%	4.8%	4.1%
American Indian Alone	0.2%	0.1%	0.1%
Asian Alone	1.8%	2.6%	2.7%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	1.6%	1.0%	0.7%
Two or More Races	1.7%	1.8%	1.6%
Hispanic Origin	4.2%	3.2%	2.8%
Diversity Index	25.2	24.4	22.1
2019 Population by Race/Ethnicity			
Total	10,133	37,509	68,252
White Alone	87.2%	86.7%	88.1%
Black Alone	5.5%	5.8%	4.9%
American Indian Alone	0.2%	0.1%	0.2%
Asian Alone	2.4%	3.5%	3.6%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	2.3%	1.4%	1.1%
Two or More Races	2.3%	2.4%	2.2%
Hispanic Origin	6.2%	4.7%	4.1%
Diversity Index	32.6	31.2	28.1
2024 Population by Race/Ethnicity			
Total	10,237	38,345	69,706
White Alone	85.1%	84.6%	86.2%
Black Alone	6.1%	6.5%	5.5%
American Indian Alone	0.2%	0.2%	0.2%
Asian Alone	2.9%	4.2%	4.3%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	2.8%	1.7%	1.3%
Two or More Races	2.8%	2.9%	2.6%
Hispanic Origin	7.6%	5.8%	5.1%
Diversity Index	37.4	35.7	32.4
2010 Population by Relationship and Household Type			
Total	9,952	35,946	65,425
In Households	96.9%	97.7%	98.2%
In Family Households	77.5%	83.2%	86.3%
Householder	25.8%	26.6%	27.0%
Spouse	19.3%	21.3%	22.2%
Child	27.9%	31.1%	33.2%
Other relative	2.6%	2.6%	2.5%
Nonrelative	1.8%	1.6%	1.5%
In Nonfamily Households	19.5%	14.5%	11.9%
In Group Quarters	3.1%	2.3%	1.8%
Institutionalized Population	2.1%	1.7%	1.4%
Noninstitutionalized Population	1.0%	0.6%	0.4%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024 Esri converted Census 2000 data into 2010 geography.

## Market Profile

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

	1 mile	2 miles	3 miles
2019 Population 25+ by Educational Attainment			
Total	7,525	26,828	48,241
Less than 9th Grade	1.1%	1.2%	1.4%
9th - 12th Grade, No Diploma	2.9%	3.2%	3.3%
High School Graduate	18.3%	19.5%	19.1%
GED/Alternative Credential	1.8%	2.4%	2.5%
Some College, No Degree	22.2%	23.3%	21.2%
Associate Degree	10.7%	9.3%	9.2%
Bachelor's Degree	23.8%	22.8%	24.4%
Graduate/Professional Degree	19.2%	18.2%	18.8%
2019 Population 15+ by Marital Status			
Total	8,637	31,272	56,625
Never Married	25.9%	25.8%	25.2%
Married	56.5%	57.8%	60.0%
Widowed	6.4%	6.7%	6.3%
Divorced	11.3%	9.7%	8.5%
2019 Civilian Population 16+ in Labor Force			
Civilian Employed	97.1%	96.8%	96.9%
Civilian Unemployed (Unemployment Rate)	2.9%	3.3%	3.1%
2019 Employed Population 16+ by Industry			
Total	5,713	20,168	36,844
Agriculture/Mining	0.2%	0.2%	0.3%
Construction	5.7%	5.5%	6.0%
Manufacturing	3.3%	4.7%	5.6%
Wholesale Trade	2.1%	2.2%	2.6%
Retail Trade	11.1%	13.7%	12.0%
Transportation/Utilities	3.4%	4.8%	4.6%
Information	1.1%	1.0%	1.6%
Finance/Insurance/Real Estate	5.8%	7.1%	7.5%
Services	53.5%	50.5%	49.9%
Public Administration	13.7%	10.2%	10.0%
2019 Employed Population 16+ by Occupation	15.7 /0	10.270	10.0 /0
Total	5,713	20,166	36,840
White Collar	70.5%	72.5%	73.0%
Management/Business/Financial	15.9%	16.4%	18.1%
Professional	31.7%	28.1%	28.5%
Sales	9.7%	13.3%	12.7%
	13.2%	14.7%	12.7%
Administrative Support			13.8%
Services	18.0%	15.1%	
Blue Collar	11.5%	12.4%	12.5%
Farming/Forestry/Fishing	0.3%	0.1%	0.1%
Construction/Extraction	3.1%	3.1%	3.3%
Installation/Maintenance/Repair	2.6%	2.8%	2.8%
Production	3.2%	2.7%	2.7%
Transportation/Material Moving	2.4%	3.6%	3.6%
2010 Population By Urban/ Rural Status			
Total Population	9,952	35,946	65,425
Population Inside Urbanized Area	100.0%	100.0%	99.0%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	1.0%

### Market Profile

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

	1 mile	2 miles	3 miles
2010 Households by Type	1 11110	2 111105	5 111165
Total	4,354	13,860	24,166
Households with 1 Person	32.8%	26.4%	22.9%
Households with 2+ People	67.2%	73.6%	77.1%
Family Households	61.3%	68.7%	72.9%
Husband-wife Families	46.0%	55.2%	60.1%
With Related Children	19.0%	25.1%	29.0%
Other Family (No Spouse Present)	15.3%	13.5%	12.8%
Other Family with Male Householder	4.4%	3.8%	3.6%
With Related Children	2.6%	2.2%	2.1%
Other Family with Female Householder	10.8%	9.7%	9.3%
With Related Children	6.7%	5.9%	5.6%
Nonfamily Households	5.9%	4.9%	4.2%
,			
All Households with Children	28.7%	33.7%	37.1%
Multigenerational Households	2.4%	3.1%	3.2%
Unmarried Partner Households	5.8%	5.0%	4.6%
Male-female	5.4%	4.6%	4.2%
Same-sex	0.3%	0.3%	0.4%
2010 Households by Size			
Total	4,354	13,860	24,168
1 Person Household	32.8%	26.4%	22.9%
2 Person Household	32.5%	32.0%	31.5%
3 Person Household	15.8%	17.0%	17.5%
4 Person Household	12.2%	15.6%	17.7%
5 Person Household	4.3%	6.2%	7.3%
6 Person Household	1.7%	2.1%	2.3%
7 + Person Household	0.6%	0.7%	0.8%
2010 Households by Tenure and Mortgage Status			
Total	4,354	13,860	24,166
Owner Occupied	70.1%	77.8%	82.6%
Owned with a Mortgage/Loan	50.5%	59.7%	64.7%
Owned Free and Clear	19.6%	18.1%	17.9%
Renter Occupied	29.9%	22.2%	17.4%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	4,606	14,583	25,209
Housing Units Inside Urbanized Area	100.0%	100.0%	99.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.0%	1.0%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

### Market Profile

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.53642

Longitude: -76.34936

	1 mil	e 2 miles	3 miles
Top 3 Tapestry Segments	Old and Name are (OF)	Old and Names and (OF)	Course Calculate iters (1D
1. 2.	Old and Newcomers (8F)	Old and Newcomers (8F)	Savvy Suburbanites (1D
	Golden Years (9B)	Golden Years (9B)	Old and Newcomers (8F
3.	In Style (5B)	Savvy Suburbanites (1D)	Golden Years (98
2019 Consumer Spending			
Apparel & Services: Total \$	\$10,108,827	\$37,126,246	\$70,190,56
Average Spent	\$2,278.30	\$2,540.63	\$2,774.2
Spending Potential Index	106	119	13
Education: Total \$	\$7,673,288	\$29,046,430	\$56,579,48
Average Spent	\$1,729.39	\$1,987.71	\$2,236.2
Spending Potential Index	109	125	14
Entertainment/Recreation: Total \$	\$15,710,073	\$57,764,289	\$109,522,59
Average Spent	\$3,540.70	\$3,952.94	\$4,328.7
Spending Potential Index	108	121	13
Food at Home: Total \$	\$24,482,382	\$88,897,506	\$166,785,99
Average Spent	\$5,517.78	\$6,083.45	\$6,592.0
Spending Potential Index	107	118	12
Food Away from Home: Total \$	\$17,390,443	\$63,840,026	\$120,510,98
Average Spent	\$3,919.41	\$4,368.71	\$4,763.0
Spending Potential Index	107	119	13
Health Care: Total \$	\$28,868,792	\$105,088,294	\$197,903,74
Average Spent	\$6,506.38	\$7,191.43	\$7,821.9
Spending Potential Index	110	121	13
HH Furnishings & Equipment: Total \$	\$10,346,262	\$38,103,868	\$72,008,58
Average Spent	\$2,331.81	\$2,607.53	\$2,846.0
Spending Potential Index	109	122	13
Personal Care Products & Services: Total \$	\$4,309,235	\$15,878,035	\$30,044,95
Average Spent	\$971.20	\$1,086.57	\$1,187.5
Spending Potential Index	110	123	13
Shelter: Total \$	\$89,616,989	\$327,496,999	\$619,127,86
Average Spent	\$20,197.65	\$22,411.35	\$24,470.4
Spending Potential Index	109	121	13
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$12,501,438	\$45,714,394	\$86,135,50
Average Spent	\$2,817.54	\$3,128.34	\$3,404.4
Spending Potential Index	114	126	13
Travel: Total \$	\$11,040,564	\$41,253,387	\$79,014,62
Average Spent	\$2,488.29	\$2,823.06	\$3,122.9
Spending Potential Index	φ2,400.25 111	126	43,122.3 13
Vehicle Maintenance & Repairs: Total \$	\$5,721,776	\$20,661,625	\$38,361,91
• •	\$5,721,776		
Average Spent		\$1,413.92	\$1,516.2 13
Spending Potential Index	113	124	13

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
Source: Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2019 and 2024 Esri converted Census 2000 data into 2010 geography.

June 24, 2020

## Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 1 mile radius Prepared by Esri Latitude: 39.53642

Longitude: -76.34936

Top Tapestry Segments	Percent	Demographic Summary	2019	20
Old and Newcomers (8F)	24.3%	Population	10,134	10,2
Golden Years (9B)	23.1%	Households	4,437	4,4
In Style (5B)	17.2%	Families	2,676	2,6
Home Improvement (4B)	14.1%	Median Age	43.3	44
Parks and Rec (5C)	8.0%	Median Household Income	\$72,433	\$80,1
		Spending Potential	Average Amount	
		Index	Spent	То
Apparel and Services		106	\$2,278.30	\$10,108,8
Men's		107	\$443.62	\$1,968,3
Women's		109	\$782.62	\$3,472,4
Children's		102	\$329.10	\$1,460,2
Footwear		105	\$503.05	\$2,232,0
Watches & Jewelry		107	\$147.25	\$653,3
Apparel Products and Services (1)		109	\$72.66	\$322,3
		105	\$72.00	\$JZZ,J
Computer		110	+102.20	+000.7
Computers and Hardware for Home U	se	110	\$182.39	\$809,2
Portable Memory		105	\$4.70	\$20,8
Computer Software		109	\$11.01	\$48,8
Computer Accessories		112	\$21.21	\$94,1
Entertainment & Recreation		108	\$3,540.70	\$15,710,0
Fees and Admissions		113	\$804.43	\$3,569,2
Membership Fees for Clubs (2)		114	\$269.78	\$1,197,0
Fees for Participant Sports, excl. Tri	ps	113	\$121.41	\$538,6
Tickets to Theatre/Operas/Concerts		117	\$88.15	\$391,1
Tickets to Movies		108	\$59.08	\$262,3
Tickets to Parks or Museums		106	\$34.39	\$152,5
Admission to Sporting Events, excl.	Trips	112	\$70.43	\$312,4
Fees for Recreational Lessons	•	112	\$160.37	\$711,5
Dating Services		116	\$0.81	\$3,6
TV/Video/Audio		107	\$1,304.74	\$5,789,3
Cable and Satellite Television Service	es	107	\$936.93	\$4,157,3
Televisions		106	\$115.21	\$511,1
Satellite Dishes		100	\$1.57	\$6,9
VCRs, Video Cameras, and DVD Pla	vors	100	\$6.30	\$27,9
Miscellaneous Video Equipment	yers	109	\$27.43	\$121,7
Video Cassettes and DVDs		108	\$27.43	\$54,9
		105	\$12.38	
Video Game Hardware/Accessories				\$129,0
Video Game Software		105	\$16.03	\$71,
Rental/Streaming/Downloaded Vide	0	109	\$50.85	\$225,0
Installation of Televisions		117	\$1.33	\$5,8
Audio (3)		107	\$104.30	\$462,
Rental and Repair of TV/Radio/Sour	id Equipment	101	\$3.19	\$14,3
Pets		105	\$695.88	\$3,087,6
Toys/Games/Crafts/Hobbies (4)		107	\$126.53	\$561,4
Recreational Vehicles and Fees (5)		110	\$176.27	\$782,3
Sports/Recreation/Exercise Equipment	t (6)	108	\$224.44	\$995,8
Photo Equipment and Supplies (7)		111	\$57.82	\$256,5
Reading (8)		113	\$120.74	\$535,7
Catered Affairs (9)		112	\$29.85	\$132,4
Food		107	\$9,437.19	\$41,872,8
Food at Home		107	\$5,517.78	\$24,482,3
Bakery and Cereal Products		107	\$726.45	\$3,223,2
Meats, Poultry, Fish, and Eggs		106	\$1,210.74	\$5,372,
Dairy Products		107	\$572.25	\$2,539,0
Fruits and Vegetables		107	\$1,093.07	\$4,849,9
Snacks and Other Food at Home (1)	0)	106	\$1,915.26	\$8,498,0
Food Away from Home	- /	107	\$3,919.41	\$17,390,4
		111	\$641.67	\$2,847,1

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

### Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 1 mile radius Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

	Spending Potential	Average Amount	
	Index	Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	122	\$26,118.72	\$115,888,759
Value of Retirement Plans	118	\$112,629.04	\$499,735,067
Value of Other Financial Assets	121	\$6,845.70	\$30,374,360
Vehicle Loan Amount excluding Interest	102	\$2,922.11	\$12,965,391
Value of Credit Card Debt	109	\$2,675.35	\$11,870,537
Health			
Nonprescription Drugs	110	\$157.77	\$700,036
Prescription Drugs	109	\$398.02	\$1,766,004
Eyeglasses and Contact Lenses	109	\$98.86	\$438,649
Home			
Mortgage Payment and Basics (11)	110	\$11,109.96	\$49,294,901
Maintenance and Remodeling Services	113	\$2,402.15	\$10,658,347
Maintenance and Remodeling Materials (12)	108	\$529.99	\$2,351,545
Utilities, Fuel, and Public Services	106	\$5,147.96	\$22,841,504
Household Furnishings and Equipment			
Household Textiles (13)	109	\$109.33	\$485,088
Furniture	110	\$675.44	\$2,996,910
Rugs	119	\$38.48	\$170,734
Major Appliances (14)	108	\$382.72	\$1,698,111
Housewares (15)	109	\$116.00	\$514,702
Small Appliances	106	\$51.71	\$229,416
Luggage	109	\$15.18	\$67,352
Telephones and Accessories	107	\$81.03	\$359,538
Household Operations			
Child Care	106	\$538.94	\$2,391,267
Lawn and Garden (16)	109	\$513.83	\$2,279,859
Moving/Storage/Freight Express	110	\$73.13	\$324,456
Housekeeping Supplies (17)	107	\$803.62	\$3,565,648
Insurance			
Owners and Renters Insurance	108	\$624.37	\$2,770,319
Vehicle Insurance	105	\$1,630.02	\$7,232,383
Life/Other Insurance	110	\$507.80	\$2,253,091
Health Insurance	109	\$4,291.05	\$19,039,382
Personal Care Products (18)	107	\$538.04	\$2,387,262
School Books and Supplies (19)	105	\$163.28	\$724,485
Smoking Products	101	\$409.55	\$1,817,171
Transportation			
Payments on Vehicles excluding Leases	103	\$2,611.92	\$11,589,103
Gasoline and Motor Oil	103	\$2,356.81	\$10,457,179
Vehicle Maintenance and Repairs	113	\$1,289.56	\$5,721,776
Travel			,,,,
Airline Fares	111	\$608.36	\$2,699,311
Lodging on Trips	111	\$691.40	\$3,067,735
Auto/Truck Rental on Trips	113	\$29.51	\$130,954
Food and Drink on Trips	111	\$596.79	\$2,647,978
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Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

## Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 2 mile radius Prepared by Esri Latitude: 39.53642

Longitude: -76.34936

Top Tapestry Segments	Percent	Demographic Summary	2019	20
Old and Newcomers (8F)	22.7%	Population	37,509	38,3
Golden Years (9B)	13.7%	Households	14,613	14,9
Savvy Suburbanites (1D)	13.4%	Families	9,967	10,1
Exurbanites (1E)	9.9%	Median Age	42.1	42
Soccer Moms (4A)	9.2%	Median Household Income	\$82,555	\$91,7
		Spending Potential	Average Amount	
		Index	Spent	То
Apparel and Services		119	\$2,540.63	\$37,126,2
Men's		119	\$491.98	\$7,189,2
Women's		121	\$873.87	\$12,769,9
Children's		115	\$369.98	\$5,406,5
Footwear		116	\$556.66	\$8,134,4
Watches & Jewelry		120	\$165.89	\$2,424,3
Apparel Products and Services (1)		124	\$82.25	\$1,201,8
Computer				
Computers and Hardware for Home	Use	122	\$202.57	\$2,960,3
Portable Memory		119	\$5.32	\$77,
Computer Software		120	\$12.17	\$177,
Computer Accessories		125	\$23.62	\$345,3
Entertainment & Recreation		121	\$3,952.94	\$57,764,3
Fees and Admissions		128	\$916.00	\$13,385,4
Membership Fees for Clubs (2)		130	\$306.61	\$4,480,
Fees for Participant Sports, excl.	•	129	\$138.34	\$2,021,
Tickets to Theatre/Operas/Concer	rts	131	\$98.86	\$1,444,
Tickets to Movies		121	\$66.28	\$968,
Tickets to Parks or Museums		120	\$38.68	\$565,2
Admission to Sporting Events, ex	cl. Trips	127	\$80.16	\$1,171,
Fees for Recreational Lessons		130	\$186.20	\$2,720,
Dating Services		123	\$0.86	\$12,
TV/Video/Audio		117	\$1,428.16	\$20,869,
Cable and Satellite Television Ser	vices	116	\$1,022.37	\$14,939,9
Televisions		117	\$126.47	\$1,848,
Satellite Dishes		115	\$1.80	\$26,2
VCRs, Video Cameras, and DVD F	Players	121	\$6.98	\$102,
Miscellaneous Video Equipment		120	\$30.61	\$447,
Video Cassettes and DVDs		119	\$13.66	\$199,
Video Game Hardware/Accessorie	es	114	\$31.82	\$465,
Video Game Software		115	\$17.44	\$254,
Rental/Streaming/Downloaded Vi	deo	119	\$55.51	\$811,
Installation of Televisions		134	\$1.53	\$22,
Audio (3)	und Equipment	119	\$116.53	\$1,702,
Rental and Repair of TV/Radio/So	una Equipment	109 117	\$3.43 \$773.83	\$50, ¢11 208
Pets Toys/Games/Crafts/Hobbies (4)		117		\$11,308,
Recreational Vehicles and Fees (5)		119	\$140.71 \$205.00	\$2,056,
Sports/Recreation/Exercise Equipme	opt(6)	120	\$205.00	\$2,995, \$3,768,
Photo Equipment and Supplies (7)		123	\$64.39	\$940,
Reading (8)		124	\$134.25	\$1,961,8
Catered Affairs (9)		123	\$32.69	\$477,6
Food		118	\$10,452.17	\$152,737,
Food at Home		118	\$10,452.17 \$6,083.45	\$88,897,
Bakery and Cereal Products		118	\$800.64	\$11,699,
Meats, Poultry, Fish, and Eggs		110	\$1,332.19	\$19,467,3
Dairy Products		117	\$631.11	; \$19,407 ; \$9,222
Fruits and Vegetables		118	\$1,209.72	\$9,222,4 \$17,677,6
Snacks and Other Food at Home	(10)	119	\$1,209.72	\$17,877,
Food Away from Home	(10)	117	\$4,368.71	\$50,850,
rood Away non none		119	\$716.29	\$10,467,2

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

## Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 2 mile radius Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

	Spending Potential	Average Amount	
	Index	Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	138	\$29,497.83	\$431,051,829
Value of Retirement Plans	134	\$128,024.59	\$1,870,823,289
Value of Other Financial Assets	132	\$7,510.00	\$109,743,585
Vehicle Loan Amount excluding Interest	114	\$3,265.25	\$47,715,075
Value of Credit Card Debt	122	\$2,975.55	\$43,481,684
Health			
Nonprescription Drugs	120	\$172.86	\$2,525,960
Prescription Drugs	119	\$435.88	\$6,369,503
Eyeglasses and Contact Lenses	122	\$110.04	\$1,607,954
Home			
Mortgage Payment and Basics (11)	128	\$12,860.77	\$187,934,439
Maintenance and Remodeling Services	130	\$2,773.13	\$40,523,784
Maintenance and Remodeling Materials (12)	123	\$603.01	\$8,811,785
Utilities, Fuel, and Public Services	117	\$5,670.58	\$82,864,257
Household Furnishings and Equipment			
Household Textiles (13)	121	\$120.73	\$1,764,184
Furniture	122	\$751.15	\$10,976,507
Rugs	132	\$42.74	\$624,585
Major Appliances (14)	121	\$429.10	\$6,270,423
Housewares (15)	122	\$129.59	\$1,893,734
Small Appliances	117	\$56.77	\$829,522
Luggage	123	\$17.17	\$250,863
Telephones and Accessories	122	\$92.16	\$1,346,803
Household Operations		•	.,,,
Child Care	121	\$617.10	\$9,017,684
Lawn and Garden (16)	124	\$583.67	\$8,529,105
Moving/Storage/Freight Express	121	\$80.21	\$1,172,157
Housekeeping Supplies (17)	118	\$887.65	\$12,971,214
Insurance			
Owners and Renters Insurance	121	\$701.19	\$10,246,526
Vehicle Insurance	116	\$1,790.95	\$26,171,122
Life/Other Insurance	124	\$573.03	\$8,373,676
Health Insurance	121	\$4,745.21	\$69,341,805
Personal Care Products (18)	119	\$597.49	\$8,731,052
School Books and Supplies (19)	118	\$183.89	\$2,687,212
Smoking Products	107	\$432.24	\$6,316,338
Transportation		+	+ - / /
Payments on Vehicles excluding Leases	114	\$2,904.18	\$42,438,729
Gasoline and Motor Oil	114	\$2,604.55	\$38,060,276
Vehicle Maintenance and Repairs	124	\$1,413.92	\$20,661,625
Travel	127	ΨΙ/ΤΙΟΙΟΖ	Ψ20,001,02J
Airline Fares	127	\$691.31	\$10,102,066
Lodging on Trips	127	\$786.77	\$11,497,023
Auto/Truck Rental on Trips	127	\$33.49	\$489,462
Food and Drink on Trips	125	\$675.02	\$9,864,016
	125	φ073.0Z	\$9,00 <del>4</del> ,010

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

## Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 3 mile radius Prepared by Esri Latitude: 39.53642

Longitude: -76.34936

Top Tapestry Segments	Percent	Demographic Summary	2019	202
Savvy Suburbanites (1D)	13.7%	Population	68,252	69,70
Old and Newcomers (8F)	13.1%	Households	25,301	25,86
Golden Years (9B)	11.9%	Families	18,309	18,65
Professional Pride (1B)	11.8%	Median Age	42.1	42
Soccer Moms (4A)	9.8%	Median Household Income	\$94,361	\$102,27
	21070	Spending Potential	Average Amount	
		Index	Spent	Tot
pparel and Services		130	\$2,774.22	\$70,190,56
Men's		129	\$536.00	\$13,561,39
Women's		133	\$956.65	\$24,204,22
Children's		125	\$402.82	\$10,191,64
Footwear		126	\$603.94	\$15,280,16
Watches & Jewelry		133	\$183.41	\$4,640,43
Apparel Products and Services (1)		138	\$91.41	\$2,312,70
Computer				
Computers and Hardware for Hom	e Use	133	\$220.10	\$5,568,78
Portable Memory		130	\$5.78	\$146,19
Computer Software		130	\$13.17	\$333,18
Computer Accessories		135	\$25.68	\$649,6
Intertainment & Recreation		135	\$4,328.79	\$109,522,5
Fees and Admissions		143	\$1,018.20	\$25,761,5
Membership Fees for Clubs (2)		145	\$341.13	
	Tring			\$8,630,8
Fees for Participant Sports, excl		143	\$153.24	\$3,877,0
Tickets to Theatre/Operas/Conc	erts	145	\$109.46	\$2,769,5
Tickets to Movies		130	\$71.46	\$1,808,0
Tickets to Parks or Museums		132	\$42.68	\$1,079,8
Admission to Sporting Events, e	xcl. Trips	142	\$89.47	\$2,263,7
Fees for Recreational Lessons		146	\$209.85	\$5,309,3
Dating Services		130	\$0.91	\$23,0
TV/Video/Audio		126	\$1,541.74	\$39,007,5
Cable and Satellite Television Se	ervices	126	\$1,105.20	\$27,962,7
Televisions		125	\$136.01	\$3,441,2
Satellite Dishes		124	\$1.95	\$49,2
VCRs, Video Cameras, and DVD	Players	129	\$7.43	\$187,9
Miscellaneous Video Equipment	,	131	\$33.39	\$844,7
Video Cassettes and DVDs		128	\$14.62	\$369,9
Video Game Hardware/Accessor	ies	121	\$33.64	\$851,0
Video Game Software		121	\$18.44	\$466,5
Rental/Streaming/Downloaded	lideo	126	\$58.85	\$1,489,0
Installation of Televisions	laco	120	\$1.71	\$43,2
Audio (3)		130	\$126.86	\$3,209,7
		116	•	\$92,1
Rental and Repair of TV/Radio/S	Sound Equipment		\$3.64	
Pets		128	\$845.76	\$21,398,6
Toys/Games/Crafts/Hobbies (4)		129	\$152.15	\$3,849,5
Recreational Vehicles and Fees (5)		146	\$233.90	\$5,917,7
Sports/Recreation/Exercise Equipr		137	\$284.38	\$7,195,0
Photo Equipment and Supplies (7)		135	\$70.25	\$1,777,3
Reading (8)		137	\$146.61	\$3,709,3
Catered Affairs (9)		134	\$35.80	\$905,8
Food		128	\$11,355.16	\$287,296,9
Food at Home		127	\$6,592.07	\$166,785,9
Bakery and Cereal Products		128	\$868.07	\$21,963,1
Meats, Poultry, Fish, and Eggs		126	\$1,441.58	\$36,473,4
Dairy Products		128	\$684.79	\$17,325,9
Fruits and Vegetables		129	\$1,315.24	\$33,277,0
Snacks and Other Food at Home	e (10)	127	\$2,282.38	\$57,746,4
Food Away from Home	. /	130	\$4,763.09	\$120,510,9
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### Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 3 mile radius Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

	Spending Potential	Average Amount						
	Index	Spent	Total					
Financial								
Value of Stocks/Bonds/Mutual Funds	152	\$32,650.10	\$826,080,096					
Value of Retirement Plans	150	\$143,255.62	\$3,624,510,321					
Value of Other Financial Assets	144	\$8,157.44	\$206,391,418					
Vehicle Loan Amount excluding Interest	124	\$3,541.37	\$89,600,092					
Value of Credit Card Debt	133	\$3,254.36	\$82,338,678					
Health								
Nonprescription Drugs	130	\$186.59	\$4,721,035					
Prescription Drugs	129	\$471.39	\$11,926,744					
Eyeglasses and Contact Lenses	133	\$120.51	\$3,048,951					
Home								
Mortgage Payment and Basics (11)	144	\$14,493.50	\$366,700,038					
Maintenance and Remodeling Services	146	\$3,109.25	\$78,667,134					
Maintenance and Remodeling Materials (12)	137	\$671.52	\$16,990,160					
Utilities, Fuel, and Public Services	126	\$6,140.59	\$155,363,063					
Household Furnishings and Equipment								
Household Textiles (13)	131	\$130.91	\$3,312,072					
Furniture	133	\$819.17	\$20,725,864					
Rugs	146	\$47.39	\$1,198,894					
Major Appliances (14)	133	\$469.93	\$11,889,656					
Housewares (15)	133	\$141.69	\$3,584,991					
Small Appliances	125	\$60.94	\$1,541,930					
Luggage	135	\$18.87	\$477,414					
Telephones and Accessories	132	\$99.88	\$2,527,018					
Household Operations								
Child Care	136	\$691.69	\$17,500,456					
Lawn and Garden (16)	138	\$647.57	\$16,384,275					
Moving/Storage/Freight Express	129	\$85.44	\$2,161,816					
Housekeeping Supplies (17)	128	\$961.34	\$24,322,878					
Insurance								
Owners and Renters Insurance	134	\$773.91	\$19,580,636					
Vehicle Insurance	125	\$1,931.27	\$48,863,045					
Life/Other Insurance	138	\$638.06	\$16,143,587					
Health Insurance	132	\$5,169.10	\$130,783,364					
Personal Care Products (18)	129	\$648.56	\$16,409,333					
School Books and Supplies (19)	129	\$200.71	\$5,078,195					
Smoking Products	113	\$456.21	\$11,542,457					
Transportation		4	+//					
Payments on Vehicles excluding Leases	124	\$3,159.07	\$79,927,567					
Gasoline and Motor Oil	123	\$2,813.62	\$71,187,317					
Vehicle Maintenance and Repairs	133	\$1,516.22	\$38,361,912					
Travel	135	41,010,22	400,001,01Z					
Airline Fares	140	\$765.23	\$19,361,181					
Lodging on Trips	140	\$705.25	\$22,153,895					
Auto/Truck Rental on Trips	141	\$36.92	\$934,179					
Food and Drink on Trips	138	\$744.23	\$18,829,725					
1000 and Drink on mps	130	p/44.23	φ10,029,725					

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

#### Datastory Retail Goods and Services Expenditures

10 S Main St, Bel Air, Maryland, 21014 Ring: 3 mile radius

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii

#### Prepared by Esri

Latitude: 39.53642 Longitude: -76.34936

Data for all businesses in area		2 miles				3 miles						
Total Businesses:	1,142				1,618				2,370			
Total Employees:	14,134				18,799				26,439			
Total Residential Population:	10,134			37,509				68,252				
Employee/Residential Population Ratio (per 100 Residents)	139			50				39				
	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture & Mining	11	1.0%	82	0.6%	27	1.7%	190	1.0%	52	2.2%	374	1.4%
Construction	52	4.6%	321	2.3%	96	5.9%	517	2.8%	179	7.6%	1,075	4.1%
Manufacturing	13	1.1%	145	1.0%	20	1.2%	217	1.2%	33	1.4%	361	1.4%
Transportation	12	1.1%	66	0.5%	19	1.2%	95	0.5%	32	1.4%	218	0.8%
Communication	6	0.5%	26	0.2%	11	0.7%	94	0.5%	16	0.7%	119	0.5%
Utility	2	0.2%	5	0.0%	2	0.1%	5	0.0%	3	0.1%	10	0.0%
Wholesale Trade	18	1.6%	178	1.3%	28	1.7%	243	1.3%	49	2.1%	412	1.6%
Retail Trade Summary	210	18.4%	3,363	23.8%	321	19.8%	5,156	27.4%	449	18.9%	7,230	27.3%
Home Improvement	7	0.6%	253	1.8%	11	0.7%	326	1.7%	17	0.7%	394	1.5%
General Merchandise Stores	8	0.7%	570	4.0%	13	0.8%	738	3.9%	18	0.8%	898	3.4%
Food Stores	17	1.5%	317	2.2%	35	2.2%	777	4.1%	56	2.4%	1,291	4.9%
Auto Dealers, Gas Stations, Auto Aftermarket	12	1.1%	120	0.8%	19	1.2%	232	1.2%	29	1.2%	437	1.7%
Apparel & Accessory Stores	28	2.5%	196	1.4%	33	2.0%	248	1.3%	39	1.6%	298	1.19
Furniture & Home Furnishings	20	1.8%	248	1.8%	26	1.6%	281	1.5%	34	1.4%	336	1.3%
Eating & Drinking Places	52	4.6%	1,104	7.8%	86	5.3%	1,775	9.4%	121	5.1%	2,560	9.7%
Miscellaneous Retail	68	6.0%	555	3.9%	99	6.1%	780	4.1%	134	5.7%	1,017	3.8%
Finance, Insurance, Real Estate Summary	161	14.1%	1,256	8.9%	205	12.7%	1,564	8.3%	282	11.9%	2,264	8.6%
Banks, Savings & Lending Institutions	32	2.8%	402	2.8%	41	2.5%	530	2.8%	58	2.4%	754	2.9%
Securities Brokers	22	1.9%	123	0.9%	30	1.9%	144	0.8%	42	1.8%	190	0.7%
Insurance Carriers & Agents	51	4.5%	330	2.3%	54	3.3%	348	1.9%	70	3.0%	418	1.6%
Real Estate, Holding, Other Investment Offices	56	4.9%	402	2.8%	81	5.0%	542	2.9%	111	4.7%	902	3.4%
Services Summary	507	44.4%	6,852	48.5%	702	43.4%	8,827	47.0%	1,024	43.2%	12,397	46.9%
Hotels & Lodging	0	0.0%	0	0.0%	2	0.1%	12	0.1%	3	0.1%	19	0.1%
Automotive Services	23	2.0%	104	0.7%	40	2.5%	188	1.0%	62	2.6%	292	1.19
Motion Pictures & Amusements	17	1.5%	336	2.4%	37	2.3%	464	2.5%	64	2.7%	625	2.4%
Health Services	117	10.2%	2,482	17.6%	161	10.0%	3,301	17.6%	246	10.4%	4,526	17.1%
Legal Services	66	5.8%	315	2.2%	73	4.5%	354	1.9%	77	3.2%	366	1.4%
Education Institutions & Libraries	22	1.9%	1,278	9.0%	29	1.8%	1,527	8.1%	45	1.9%	2,226	8.4%
Other Services	263	23.0%	2,337	16.5%	360	22.2%	2,981	15.9%	527	22.2%	4,343	16.4%
Government	79	6.9%	1,827	12.9%	82	5.1%	1,872	10.0%	87	3.7%	1,932	7.3%
Unclassified Establishments	71	6.2%	13	0.1%	106	6.6%	17	0.1%	164	6.9%	49	0.2%
Totals	1,142	100.0%	14,134	100.0%	1,618	100.0%	18,799	100.0%	2,370	100.0%	26,439	100.0%

Source: Copyright 2019 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2019.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

10 S Main St, Bel Air, Maryland, 21014 Rings: 1, 2, 3 mile radii

#### Prepared by Esri

Latitude: 39.53642

Longitude: -76.34936

by NAICS Codes	Businesses		Employees		Businesses		Employees		Businesses		Employees	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percer
Agriculture, Forestry, Fishing & Hunting	2	0.2%	10	0.1%	3	0.2%	16	0.1%	8	0.3%	39	0.1
Mining	1	0.1%	6	0.0%	2	0.1%	12	0.1%	2	0.1%	14	0.1
Utilities	1	0.1%	4	0.0%	1	0.1%	4	0.0%	1	0.0%	4	0.0
Construction	59	5.2%	362	2.6%	106	6.6%	571	3.0%	195	8.2%	1,150	4.3
Manufacturing	16	1.4%	145	1.0%	25	1.5%	230	1.2%	39	1.6%	384	1.5
Wholesale Trade	17	1.5%	173	1.2%	27	1.7%	238	1.3%	48	2.0%	406	1.5
Retail Trade	152	13.3%	2,208	15.6%	224	13.8%	3,290	17.5%	309	13.0%	4,525	17.1
Motor Vehicle & Parts Dealers	9	0.8%	110	0.8%	15	0.9%	216	1.1%	24	1.0%	416	1.6
Furniture & Home Furnishings Stores	12	1.1%	90	0.6%	16	1.0%	114	0.6%	21	0.9%	154	0.6
Electronics & Appliance Stores	5	0.4%	154	1.1%	8	0.5%	162	0.9%	10	0.4%	172	0.7
Bldg Material & Garden Equipment & Supplies Dealers	7	0.6%	253	1.8%	11	0.7%	326	1.7%	17	0.7%	394	1.5
Food & Beverage Stores	13	1.1%	279	2.0%	26	1.6%	701	3.7%	41	1.7%	1,150	4.3
Health & Personal Care Stores	22	1.9%	165	1.2%	31	1.9%	245	1.3%	46	1.9%	380	1.4
Gasoline Stations	3	0.3%	10	0.1%	4	0.2%	16	0.1%	5	0.2%	20	0.1
Clothing & Clothing Accessories Stores	37	3.2%	228	1.6%	45	2.8%	290	1.5%	51	2.2%	344	1.3
Sport Goods, Hobby, Book, & Music Stores	9	0.8%	139	1.0%	13	0.8%	177	0.9%	19	0.8%	230	0.9
General Merchandise Stores	8	0.7%	570	4.0%	13	0.8%	738	3.9%	18	0.8%	898	3.4
Miscellaneous Store Retailers	23	2.0%	206	1.5%	34	2.1%	298	1.6%	44	1.9%	352	1.3
Nonstore Retailers	6	0.5%	4	0.0%	9	0.6%	6	0.0%	14	0.6%	12	
Transportation & Warehousing	4	0.4%	27	0.2%	8	0.5%	47	0.3%	17	0.7%	135	0.5
Information	13	1.1%	150	1.1%	21	1.3%	230	1.2%	35	1.5%	356	
Finance & Insurance	106	9.3%	856	6.1%	125	7.7%	1,023	5.4%	172	7.3%	1,365	5.2
Central Bank/Credit Intermediation & Related Activities	32	2.8%	402	2.8%	41	2.5%	530	2.8%	58	2.4%	754	2.9
Securities, Commodity Contracts & Other Financial	23	2.0%	124	0.9%	31	1.9%	145	0.8%	43	1.8%	193	0.7
Insurance Carriers & Related Activities; Funds, Trusts &	51	4.5%	330	2.3%	54	3.3%	348	1.9%	70	3.0%	418	1.6
Real Estate, Rental & Leasing	46	4.0%	361	2.6%	77	4.8%	504	2.7%	110	4.6%	862	
Professional, Scientific & Tech Services	163	14.3%	1,094	7.7%	208	12.9%	1,408	7.5%	275	11.6%	1,814	6.9
Legal Services	72	6.3%	334	2.4%	80	4.9%	373	2.0%	87	3.7%	400	1.5
Management of Companies & Enterprises	3	0.3%	21	0.1%	3	0.2%	21	0.1%	5	0.2%	29	0.1
Administrative & Support & Waste Management & Remediation	30	2.6%	230	1.6%	47	2.9%	305	1.6%	85	3.6%	576	2.2
Educational Services	31	2.7%	1,271	9.0%	40	2.5%	1,537	8.2%	65	2.7%	2,280	8.6
Health Care & Social Assistance	145	12.7%	2,919	20.7%	200	12.4%	3,885	20.7%	308	13.0%	5,492	20.8
Arts, Entertainment & Recreation	145	1.1%	305	20.7%	200	1.7%	426	2.3%	42	1.8%	550	20.0
Accommodation & Food Services	55	4.8%	1,139	8.1%	94	5.8%	1,849	9.8%	135	5.7%	2,683	10.1
Accommodation	0	0.0%	1,155	0.1%	2	0.1%	1,045	0.1%	3	0.1%	19	0.1
Food Services & Drinking Places	55	4.8%	1,139	8.1%	92	5.7%	1,837	9.8%	133	5.6%	2,664	10.1
Other Services (except Public Administration)	137	12.0%	1,139	7.2%	194	12.0%	1,311	7.0%	268	11.3%	1,795	6.8
Automotive Repair & Maintenance	137	12.0%	1,014	0.5%	32	2.0%	1,311	0.7%	200 49	2.1%	218	0.8
Public Administration	79	6.9%	1,827	12.9%	82	5.1%	1,872	10.0%	49 87	3.7%	1,932	
	79	0.9%	1,027	12.9%	82	5.1-70	1,072	10.0%	87	3.7%	1,932	7.5
Unclassified Establishments	71	6.2%	13	0.1%	106	6.6%	17	0.1%	164	6.9%	49	0.2
Tatal	1 1 4 7	100.00/	14 124	100.00/	1 6 1 0	100.00/	10 700	100.00/	2 270	100.00/	26 420	100.0
Total Source: Copyright 2019 Infogroup, Inc. All rights reserved. Esr	1,142		14,134	100.0%	1,618	100.0%	18,799	100.0%	2,370	100.0%	26,439	100.09

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.