## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Rings: 1, 2, 3 mile radii
Latitude: 39.28244 Longitude: -76.63272

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| Population Summary |  |  |  |
| 2010 Total Population | 27,959 | 121,325 | 243,321 |
| 2020 Total Population | 25,680 | 112,428 | 227,858 |
| 2020 Group Quarters | 815 | 5,136 | 6,658 |
| 2023 Total Population | 26,713 | 111,740 | 224,515 |
| 2023 Group Quarters | 816 | 5,135 | 6,659 |
| 2028 Total Population | 26,618 | 111,928 | 223,844 |
| 2023-2028 Annual Rate | -0.07\% | 0.03\% | -0.06\% |
| 2023 Total Daytime Population | 71,303 | 223,273 | 363,149 |
| Workers | 57,288 | 169,039 | 249,077 |
| Residents | 14,015 | 54,234 | 114,072 |
| Household Summary |  |  |  |
| 2010 Households | 11,732 | 51,275 | 100,930 |
| 2010 Average Household Size | 2.30 | 2.17 | 2.29 |
| 2020 Total Households | 11,874 | 54,098 | 104,720 |
| 2020 Average Household Size | 2.09 | 1.98 | 2.11 |
| 2023 Households | 12,159 | 53,926 | 103,942 |
| 2023 Average Household Size | 2.13 | 1.98 | 2.10 |
| 2028 Households | 12,340 | 54,986 | 105,452 |
| 2028 Average Household Size | 2.09 | 1.94 | 2.06 |
| 2023-2028 Annual Rate | 0.30\% | 0.39\% | 0.29\% |
| 2010 Families | 5,303 | 22,023 | 48,266 |
| 2010 Average Family Size | 3.21 | 3.12 | 3.16 |
| 2023 Families | 5,065 | 20,904 | 46,265 |
| 2023 Average Family Size | 3.08 | 2.99 | 3.02 |
| 2028 Families | 5,111 | 21,252 | 46,776 |
| 2028 Average Family Size | 3.04 | 2.94 | 2.97 |
| 2023-2028 Annual Rate | 0.18\% | 0.33\% | 0.22\% |
| Housing Unit Summary |  |  |  |
| 2000 Housing Units | 15,028 | 62,925 | 126,582 |
| Owner Occupied Housing Units | 25.6\% | 28.2\% | 32.7\% |
| Renter Occupied Housing Units | 51.6\% | 52.6\% | 48.8\% |
| Vacant Housing Units | 22.9\% | 19.2\% | 18.5\% |
| 2010 Housing Units | 15,931 | 65,422 | 127,279 |
| Owner Occupied Housing Units | 21.0\% | 25.2\% | 29.6\% |
| Renter Occupied Housing Units | 52.6\% | 53.2\% | 49.7\% |
| Vacant Housing Units | 26.4\% | 21.6\% | 20.7\% |
| 2020 Housing Units | 15,051 | 66,535 | 127,195 |
| Owner Occupied Housing Units | 19.1\% | 21.6\% | 26.6\% |
| Renter Occupied Housing Units | 59.8\% | 59.7\% | 55.8\% |
| Vacant Housing Units | 21.2\% | 18.6\% | 17.7\% |
| 2023 Housing Units | 15,645 | 67,451 | 127,531 |
| Owner Occupied Housing Units | 22.4\% | 26.0\% | 31.2\% |
| Renter Occupied Housing Units | 55.4\% | 53.9\% | 50.3\% |
| Vacant Housing Units | 22.3\% | 20.1\% | 18.5\% |
| 2028 Housing Units | 15,808 | 68,369 | 129,038 |
| Owner Occupied Housing Units | 23.0\% | 26.5\% | 31.8\% |
| Renter Occupied Housing Units | 55.0\% | 53.9\% | 50.0\% |
| Vacant Housing Units | 21.9\% | 19.6\% | 18.3\% |

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.
Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230 Prepared by Esri Rings: 1, 2, 3 mile radii

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| 2023 Households by Income |  |  |  |
| Household Income Base | 12,159 | 53,920 | 103,936 |
| <\$15,000 | 25.8\% | 22.4\% | 21.2\% |
| \$15,000-\$24,999 | 10.1\% | 9.4\% | 9.5\% |
| \$25,000-\$34,999 | 7.9\% | 7.1\% | 7.8\% |
| \$35,000 - \$49,999 | 10.0\% | 9.3\% | 10.0\% |
| \$50,000-\$74,999 | 14.8\% | 16.1\% | 16.4\% |
| \$75,000-\$99,999 | 9.4\% | 10.4\% | 10.3\% |
| \$100,000-\$149,999 | 11.6\% | 11.3\% | 10.7\% |
| \$150,000-\$199,999 | 4.9\% | 5.6\% | 5.9\% |
| \$200,000+ | 5.6\% | 8.3\% | 8.2\% |
| Average Household Income | \$73,114 | \$86,525 | \$86,555 |
| 2028 Households by Income |  |  |  |
| Household Income Base | 12,340 | 54,980 | 105,446 |
| <\$15,000 | 24.9\% | 21.6\% | 20.5\% |
| \$15,000-\$24,999 | 8.9\% | 8.4\% | 8.5\% |
| \$25,000-\$34,999 | 7.1\% | 6.5\% | 7.1\% |
| \$35,000-\$49,999 | 9.6\% | 8.8\% | 9.4\% |
| \$50,000-\$74,999 | 14.6\% | 15.6\% | 15.8\% |
| \$75,000-\$99,999 | 9.2\% | 10.1\% | 10.1\% |
| \$100,000-\$149,999 | 12.4\% | 11.8\% | 11.3\% |
| \$150,000-\$199,999 | 6.0\% | 6.8\% | 7.2\% |
| \$200,000+ | 7.2\% | 10.5\% | 10.1\% |
| Average Household Income | \$84,233 | \$100,014 | \$98,922 |
| 2023 Owner Occupied Housing Units by Value |  |  |  |
| Total | 3,480 | 17,544 | 39,798 |
| <\$50,000 | 9.9\% | 11.9\% | 11.5\% |
| \$50,000-\$99,999 | 9.4\% | 12.2\% | 12.9\% |
| \$100,000-\$149,999 | 5.0\% | 4.3\% | 5.8\% |
| \$150,000-\$199,999 | 11.1\% | 8.1\% | 9.8\% |
| \$200,000 - \$249,999 | 13.4\% | 8.3\% | 10.3\% |
| \$250,000-\$299,999 | 10.1\% | 6.8\% | 6.8\% |
| \$300,000 - \$399,999 | 24.0\% | 22.0\% | 20.7\% |
| \$400,000-\$499,999 | 7.0\% | 10.1\% | 8.9\% |
| \$500,000 - \$749,999 | 6.1\% | 11.9\% | 9.3\% |
| \$750,000 - \$999,999 | 2.3\% | 2.7\% | 2.4\% |
| \$1,000,000-\$1,499,999 | 1.4\% | 1.6\% | 1.2\% |
| \$1,500,000-\$1,999,999 | 0.0\% | 0.0\% | 0.0\% |
| \$2,000,000 + | 0.2\% | 0.1\% | 0.2\% |
| Average Home Value | \$289,760 | \$311,768 | \$290,321 |
| 2028 Owner Occupied Housing Units by Value |  |  |  |
| Total | 3,622 | 18,098 | 40,958 |
| <\$50,000 | 10.0\% | 12.3\% | 12.0\% |
| \$50,000-\$99,999 | 6.3\% | 8.9\% | 10.0\% |
| \$100,000-\$149,999 | 3.2\% | 3.4\% | 4.3\% |
| \$150,000-\$199,999 | 7.0\% | 5.5\% | 6.7\% |
| \$200,000 - \$249,999 | 10.1\% | 6.3\% | 8.2\% |
| \$250,000 - \$299,999 | 9.1\% | 6.3\% | 6.5\% |
| \$300,000-\$399,999 | 31.2\% | 23.6\% | 23.1\% |
| \$400,000 - \$499,999 | 8.8\% | 12.0\% | 11.3\% |
| \$500,000 - \$749,999 | 8.7\% | 16.2\% | 12.7\% |
| \$750,000 - \$999,999 | 3.3\% | 3.4\% | 3.3\% |
| \$1,000,000-\$1,499,999 | 2.2\% | 2.1\% | 1.7\% |
| \$1,500,000-\$1,999,999 | 0.0\% | 0.0\% | 0.0\% |
| \$2,000,000 + | 0.2\% | 0.1\% | 0.2\% |
| Average Home Value | \$335,008 | \$351,274 | \$329,662 |

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest
dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.
Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Rings: 1, 2, 3 mile radii
Latitude: 39.28244 Longitude: -76.63272

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| Median Household Income |  |  |  |
| 2023 | \$43,361 | \$51,921 | \$51,709 |
| 2028 | \$48,880 | \$55,916 | \$55,380 |
| Median Home Value |  |  |  |
| 2023 | \$256,037 | \$288,171 | \$247,811 |
| 2028 | \$314,235 | \$331,524 | \$310,023 |
| Per Capita Income |  |  |  |
| 2023 | \$33,845 | \$41,932 | \$40,144 |
| 2028 | \$39,724 | \$49,292 | \$46,668 |
| Median Age |  |  |  |
| 2010 | 31.5 | 32.6 | 33.3 |
| 2020 | 33.0 | 33.6 | 34.1 |
| 2023 | 33.8 | 34.5 | 35.5 |
| 2028 | 34.9 | 35.8 | 36.7 |
| 2020 Population by Age |  |  |  |
| Total | 25,680 | 112,428 | 227,858 |
| 0-4 | 5.1\% | 4.7\% | 5.2\% |
| 5-9 | 5.2\% | 4.6\% | 5.1\% |
| 10-14 | 5.1\% | 4.5\% | 5.0\% |
| 15-24 | 13.9\% | 13.8\% | 13.0\% |
| 25-34 | 25.0\% | 25.7\% | 23.7\% |
| 35-44 | 13.8\% | 13.5\% | 13.5\% |
| 45-54 | 10.1\% | 10.0\% | 10.1\% |
| 55-64 | 11.6\% | 11.6\% | 12.0\% |
| 65-74 | 6.7\% | 7.5\% | 7.8\% |
| 75-84 | 2.6\% | 3.0\% | 3.2\% |
| $85+$ | 0.8\% | 1.1\% | 1.3\% |
| $18+$ | 81.6\% | 83.7\% | 81.9\% |
| 2023 Population by Age |  |  |  |
| Total | 26,714 | 111,741 | 224,515 |
| 0-4 | 5.7\% | 5.1\% | 5.5\% |
| 5-9 | 5.5\% | 4.7\% | 5.2\% |
| 10-14 | 5.0\% | 4.4\% | 5.1\% |
| 15-24 | 14.8\% | 13.7\% | 13.1\% |
| 25-34 | 21.5\% | 23.1\% | 20.3\% |
| 35-44 | 12.8\% | 13.3\% | 13.4\% |
| 45-54 | 10.4\% | 10.1\% | 10.6\% |
| 55-64 | 11.2\% | 11.1\% | 11.7\% |
| 65-74 | 8.2\% | 8.9\% | 9.0\% |
| 75-84 | 3.7\% | 4.2\% | 4.4\% |
| $85+$ | 1.2\% | 1.4\% | 1.6\% |
| $18+$ | 80.7\% | 83.2\% | 81.3\% |
| 2028 Population by Age |  |  |  |
| Total | 26,618 | 111,928 | 223,845 |
| 0-4 | 5.9\% | 5.2\% | 5.6\% |
| 5-9 | 5.2\% | 4.5\% | 5.0\% |
| 10-14 | 4.8\% | 4.2\% | 4.9\% |
| 15-24 | 15.1\% | 13.9\% | 13.3\% |
| 25-34 | 19.3\% | 20.9\% | 18.5\% |
| 35-44 | 14.3\% | 14.6\% | 14.5\% |
| 45-54 | 10.2\% | 10.2\% | 10.7\% |
| 55-64 | 10.4\% | 10.1\% | 10.6\% |
| 65-74 | 8.8\% | 9.4\% | 9.6\% |
| 75-84 | 4.7\% | 5.3\% | 5.5\% |
| $85+$ | 1.4\% | 1.6\% | 1.8\% |
| $18+$ | 81.0\% | 83.5\% | 81.6\% |
| 2020 Population by Sex |  |  |  |

2020 Population by Sex
Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.
November 09, 2023

## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Rings: 1, 2, 3 mile radii

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| Males | 12,298 | 54,962 | 108,995 |
| Females | 13,382 | 57,466 | 118,863 |
| 2023 Population by Sex |  |  |  |
| Males | 12,914 | 54,795 | 107,998 |
| Females | 13,799 | 56,945 | 116,517 |
| 2028 Population by Sex |  |  |  |
| Males | 12,808 | 54,791 | 107,419 |
| Females | 13,810 | 57,138 | 116,426 |
| 2010 Population by Race/Ethnicity |  |  |  |
| Total | 27,959 | 121,327 | 243,322 |
| White Alone | 29.6\% | 32.0\% | 28.4\% |
| Black Alone | 61.7\% | 61.3\% | 65.2\% |
| American Indian Alone | 0.5\% | 0.3\% | 0.3\% |
| Asian Alone | 4.2\% | 3.2\% | 2.5\% |
| Pacific Islander Alone | 0.0\% | 0.0\% | 0.0\% |
| Some Other Race Alone | 1.6\% | 1.1\% | 1.5\% |
| Two or More Races | 2.5\% | 2.1\% | 2.0\% |
| Hispanic Origin | 3.5\% | 3.1\% | 3.6\% |
| Diversity Index | 56.1 | 54.9 | 52.8 |
| 2020 Population by Race/Ethnicity |  |  |  |
| Total | 25,680 | 112,428 | 227,858 |
| White Alone | 26.4\% | 32.4\% | 29.4\% |
| Black Alone | 58.7\% | 53.4\% | 56.7\% |
| American Indian Alone | 0.3\% | 0.3\% | 0.4\% |
| Asian Alone | 5.2\% | 5.1\% | 4.2\% |
| Pacific Islander Alone | 0.0\% | 0.0\% | 0.0\% |
| Some Other Race Alone | 3.5\% | 3.1\% | 3.7\% |
| Two or More Races | 5.9\% | 5.8\% | 5.7\% |
| Hispanic Origin | 6.2\% | 6.0\% | 6.8\% |
| Diversity Index | 62.8 | 64.9 | 63.9 |
| 2023 Population by Race/Ethnicity |  |  |  |
| Total | 26,712 | 111,740 | 224,514 |
| White Alone | 24.2\% | 30.8\% | 28.1\% |
| Black Alone | 60.6\% | 54.4\% | 57.4\% |
| American Indian Alone | 0.3\% | 0.3\% | 0.4\% |
| Asian Alone | 5.4\% | 5.2\% | 4.3\% |
| Pacific Islander Alone | 0.0\% | 0.0\% | 0.0\% |
| Some Other Race Alone | 3.5\% | 3.2\% | 3.9\% |
| Two or More Races | 5.9\% | 5.9\% | 5.8\% |
| Hispanic Origin | 6.4\% | 6.4\% | 7.2\% |
| Diversity Index | 61.9 | 64.9 | 64.0 |
| 2028 Population by Race/Ethnicity |  |  |  |
| Total | 26,618 | 111,928 | 223,843 |
| White Alone | 22.1\% | 29.3\% | 26.5\% |
| Black Alone | 61.2\% | 54.4\% | 57.5\% |
| American Indian Alone | 0.4\% | 0.4\% | 0.4\% |
| Asian Alone | 5.8\% | 5.7\% | 4.7\% |
| Pacific Islander Alone | 0.0\% | 0.0\% | 0.0\% |
| Some Other Race Alone | 4.0\% | 3.7\% | 4.5\% |
| Two or More Races | 6.4\% | 6.5\% | 6.4\% |
| Hispanic Origin | 7.3\% | 7.3\% | 8.2\% |
| Diversity Index | 62.6 | 66.2 | 65.3 |

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230 Prepared by Esri Rings: 1, 2, 3 mile radii

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| 2020 Population by Relationship and Household Type |  |  |  |
| Total | 25,680 | 112,428 | 227,858 |
| In Households | 96.8\% | 95.4\% | 97.1\% |
| Householder | 46.9\% | 48.1\% | 45.9\% |
| Opposite-Sex Spouse | 6.6\% | 7.6\% | 7.9\% |
| Same-Sex Spouse | 0.4\% | 0.4\% | 0.4\% |
| Opposite-Sex Unmarried Partner | 4.1\% | 4.1\% | 4.0\% |
| Same-Sex Unmarried Partner | 0.4\% | 0.5\% | 0.4\% |
| Biological Child | 21.2\% | 19.3\% | 21.6\% |
| Adopted Child | 0.3\% | 0.2\% | 0.3\% |
| Stepchild | 0.6\% | 0.5\% | 0.6\% |
| Grandchild | 2.9\% | 2.8\% | 3.5\% |
| Brother or Sister | 2.1\% | 1.7\% | 1.9\% |
| Parent | 1.1\% | 0.9\% | 1.1\% |
| Parent-in-law | 0.1\% | 0.1\% | 0.1\% |
| Son-in-law or Daughter-in-law | 0.2\% | 0.2\% | 0.2\% |
| Other Relatives | 2.0\% | 1.7\% | 2.0\% |
| Foster Child | 0.1\% | 0.1\% | 0.1\% |
| Other Nonrelatives | 7.9\% | 7.2\% | 7.1\% |
| In Group Quaters | 3.2\% | 4.6\% | 2.9\% |
| Institutionalized | 0.4\% | 2.5\% | 1.5\% |
| Noninstitutionalized | 2.7\% | 2.1\% | 1.4\% |
| 2023 Population 25+ by Educational Attainment |  |  |  |
| Total | 18,432 | 80,526 | 159,505 |
| Less than 9th Grade | 4.1\% | 3.4\% | 3.5\% |
| 9th - 12th Grade, No Diploma | 12.5\% | 10.8\% | 10.0\% |
| High School Graduate | 20.3\% | 19.7\% | 22.9\% |
| GED/Alternative Credential | 6.3\% | 6.1\% | 5.7\% |
| Some College, No Degree | 16.7\% | 15.4\% | 15.7\% |
| Associate Degree | 3.9\% | 4.0\% | 4.7\% |
| Bachelor's Degree | 19.5\% | 20.3\% | 19.6\% |
| Graduate/Professional Degree | 16.7\% | 20.3\% | 17.8\% |
| 2023 Population 15+ by Marital Status |  |  |  |
| Total | 22,381 | 95,834 | 189,005 |
| Never Married | 63.0\% | 59.2\% | 57.6\% |
| Married | 21.4\% | 26.2\% | 27.1\% |
| Widowed | 5.1\% | 4.5\% | 5.3\% |
| Divorced | 10.5\% | 10.1\% | 9.9\% |
| 2023 Civilian Population 16+ in Labor Force |  |  |  |
| Civilian Population 16+ | 13,688 | 59,357 | 116,968 |
| Population 16+ Employed | 94.5\% | 94.2\% | 93.9\% |
| Population 16+ Unemployment rate | 5.5\% | 5.8\% | 6.1\% |
| Population 16-24 Employed | 13.2\% | 13.0\% | 13.4\% |
| Population 16-24 Unemployment rate | 9.9\% | 13.2\% | 12.9\% |
| Population 25-54 Employed | 69.6\% | 69.4\% | 67.9\% |
| Population 25-54 Unemployment rate | 5.0\% | 3.9\% | 4.6\% |
| Population 55-64 Employed | 13.1\% | 12.0\% | 12.7\% |
| Population 55-64 Unemployment rate | 4.4\% | 6.2\% | 5.9\% |
| Population 65+ Employed | 4.1\% | 5.7\% | 5.9\% |
| Population 65+ Unemployment rate | 0.9\% | 8.4\% | 7.8\% |

Market Profile
1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Rings: 1, 2, 3 mile radii
Latitude: 39.28244
Longitude: -76.63272

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| 2023 Employed Population 16+ by Industry |  |  |  |
| Total | 12,940 | 55,933 | 109,804 |
| Agriculture/Mining | 0.2\% | 0.1\% | 0.2\% |
| Construction | 4.6\% | 4.2\% | 4.7\% |
| Manufacturing | 3.9\% | 4.7\% | 4.9\% |
| Wholesale Trade | 1.6\% | 1.5\% | 1.3\% |
| Retail Trade | 7.7\% | 7.0\% | 7.5\% |
| Transportation/Utilities | 8.4\% | 7.0\% | 6.7\% |
| Information | 1.2\% | 2.0\% | 2.0\% |
| Finance/Insurance/Real Estate | 6.0\% | 5.9\% | 6.2\% |
| Services | 61.0\% | 60.6\% | 58.9\% |
| Public Administration | 5.4\% | 7.0\% | 7.4\% |
| 2023 Employed Population 16+ by Occupation |  |  |  |
| Total | 12,938 | 55,932 | 109,807 |
| White Collar | 70.9\% | 72.2\% | 69.4\% |
| Management/Business/Financial | 18.1\% | 21.1\% | 20.0\% |
| Professional | 36.4\% | 36.0\% | 33.6\% |
| Sales | 5.5\% | 5.6\% | 6.0\% |
| Administrative Support | 11.0\% | 9.6\% | 9.7\% |
| Services | 15.4\% | 14.9\% | 16.6\% |
| Blue Collar | 13.7\% | 12.9\% | 14.0\% |
| Farming/Forestry/Fishing | 0.1\% | 0.1\% | 0.1\% |
| Construction/Extraction | 2.0\% | 1.9\% | 2.3\% |
| Installation/Maintenance/Repair | 1.1\% | 1.2\% | 1.3\% |
| Production | 2.4\% | 2.7\% | 2.6\% |
| Transportation/Material Moving | 8.0\% | 7.0\% | 7.7\% |
| 2020 Households by Type |  |  |  |
| Total | 11,874 | 54,098 | 104,720 |
| Married Couple Households | 14.9\% | 16.5\% | 18.1\% |
| With Own Children <18 | 4.7\% | 4.8\% | 5.6\% |
| Without Own Children <18 | 10.3\% | 11.8\% | 12.5\% |
| Cohabitating Couple Households | 9.6\% | 9.5\% | 9.6\% |
| With Own Children <18 | 2.5\% | 1.8\% | 2.0\% |
| Without Own Children <18 | 7.2\% | 7.7\% | 7.5\% |
| Male Householder, No Spouse/Partner | 31.7\% | 31.1\% | 29.0\% |
| Living Alone | 23.3\% | 23.3\% | 20.9\% |
| 65 Years and over | 4.4\% | 4.9\% | 4.6\% |
| With Own Children <18 | 1.4\% | 1.2\% | 1.4\% |
| Without Own Children <18, With Relatives | 3.0\% | 2.7\% | 3.1\% |
| No Relatives Present | 4.0\% | 3.8\% | 3.6\% |
| Female Householder, No Spouse/Partner | 43.7\% | 42.8\% | 43.4\% |
| Living Alone | 22.0\% | 23.8\% | 22.0\% |
| 65 Years and over | 5.7\% | 6.2\% | 6.4\% |
| With Own Children <18 | 9.2\% | 7.5\% | 8.2\% |
| Without Own Children <18, With Relatives | 9.1\% | 8.0\% | 9.7\% |
| No Relatives Present | 3.3\% | 3.5\% | 3.4\% |
| 2020 Households by Size |  |  |  |
| Total | 11,874 | 54,098 | 104,720 |
| 1 Person Household | 45.3\% | 47.2\% | 43.0\% |
| 2 Person Household | 27.7\% | 28.7\% | 29.2\% |
| 3 Person Household | 12.8\% | 11.5\% | 13.2\% |
| 4 Person Household | 7.0\% | 6.6\% | 7.6\% |
| 5 Person Household | 4.0\% | 3.3\% | 3.7\% |
| 6 Person Household | 1.7\% | 1.6\% | 1.9\% |
| 7 + Person Household | 1.4\% | 1.2\% | 1.4\% |

## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Rings: 1, 2, 3 mile radii
Latitude: 39.28244
Longitude: -76.63272

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| 2020 Households by Tenure and Mortgage Status |  |  |  |
| Total | 11,874 | 54,098 | 104,720 |
| Owner Occupied | 24.2\% | 26.6\% | 32.2\% |
| Owned with a Mortgage/Loan | 18.0\% | 19.2\% | 23.5\% |
| Owned Free and Clear | 6.2\% | 7.4\% | 8.8\% |
| Renter Occupied | 75.8\% | 73.4\% | 67.8\% |
| 2023 Affordability, Mortgage and Wealth |  |  |  |
| Housing Affordability Index | 64 | 67 | 78 |
| Percent of Income for Mortgage | 35.5\% | 33.4\% | 28.8\% |
| Wealth Index | 42 | 56 | 58 |
| 2020 Housing Units By Urban/ Rural Status |  |  |  |
| Total | 15,051 | 66,535 | 127,195 |
| Urban Housing Units | 100.0\% | 100.0\% | 100.0\% |
| Rural Housing Units | 0.0\% | 0.0\% | 0.0\% |
| 2020 Population By Urban/ Rural Status |  |  |  |
| Total | 25,680 | 112,428 | 227,858 |
| Urban Population | 100.0\% | 100.0\% | 100.0\% |
| Rural Population | 0.0\% | 0.0\% | 0.0\% |

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

## Market Profile

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Rings: 1, 2, 3 mile radii
Latitude: 39.28244 Longitude: -76.63272

|  | 1 mile | 2 miles | 3 miles |
| :---: | :---: | :---: | :---: |
| Top 3 Tapestry Segments |  |  |  |
| 1. City | City Commons (11E) | enters (3B) | tro Renters (3B) |
| 2. | Metro Renters (3B) City | mons (11E) Mo | me Homes (12D) |
| 3. | Emerald City (8B)Modest Incon | mes (12D) | Commons (11E) |
| 2023 Consumer Spending |  |  |  |
| Apparel \& Services: Total \$ | \$20,284,660 | \$105,352,576 | \$202,521,950 |
| Average Spent | \$1,668.28 | \$1,953.65 | \$1,948.41 |
| Spending Potential Index | 76 | 89 | 89 |
| Education: Total \$ | \$15,342,868 | \$80,531,141 | \$153,709,955 |
| Average Spent | \$1,261.85 | \$1,493.36 | \$1,478.81 |
| Spending Potential Index | 70 | 83 | 82 |
| Entertainment/Recreation: Total \$ | \$30,518,285 | \$159,319,291 | \$308,357,002 |
| Average Spent | \$2,509.93 | \$2,954.41 | \$2,966.63 |
| Spending Potential Index | 66 | 78 | 78 |
| Food at Home: Total \$ | \$60,408,489 | \$311,709,550 | \$604,147,158 |
| Average Spent | \$4,968.21 | \$5,780.32 | \$5,812.35 |
| Spending Potential Index | 73 | 85 | 85 |
| Food Away from Home: Total \$ | \$33,094,631 | \$173,314,859 | \$331,426,970 |
| Average Spent | \$2,721.82 | \$3,213.94 | \$3,188.58 |
| Spending Potential Index | 73 | 86 | 86 |
| Health Care: Total \$ | \$58,662,170 | \$305,427,279 | \$599,167,209 |
| Average Spent | \$4,824.59 | \$5,663.82 | \$5,764.44 |
| Spending Potential Index | 66 | 77 | 78 |
| HH Furnishings \& Equipment: Total \$ | \$24,661,909 | \$129,165,656 | \$249,080,685 |
| Average Spent | \$2,028.28 | \$2,395.24 | \$2,396.34 |
| Spending Potential Index | 69 | 81 | 81 |
| Personal Care Products \& Services: Total \$ | \$8,381,628 | \$43,730,958 | \$84,000,421 |
| Average Spent | \$689.34 | \$810.94 | \$808.15 |
| Spending Potential Index | 72 | 85 | 85 |
| Shelter: Total \$ | \$217,526,272 | \$1,134,856,436 | \$2,180,125,948 |
| Average Spent | \$17,890.14 | \$21,044.70 | \$20,974.45 |
| Spending Potential Index | 72 | 85 | 85 |
| Support Payments/Cash Contributions/Gifts in Kind: Total \$ | \$ \$22,853,680 | \$119,119,113 | \$233,547,151 |
| Average Spent | \$1,879.57 | \$2,208.94 | \$2,246.90 |
| Spending Potential Index | 60 | 71 | 72 |
| Travel: Total \$ | \$17,848,553 | \$94,143,068 | \$180,874,754 |
| Average Spent | \$1,467.93 | \$1,745.78 | \$1,740.15 |
| Spending Potential Index | 65 | 78 | 77 |
| Vehicle Maintenance \& Repairs: Total \$ | \$11,198,940 | \$57,836,871 | \$111,767,798 |
| Average Spent | \$921.04 | \$1,072.52 | \$1,075.29 |
| Spending Potential Index | 70 | 82 | 82 |

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100 .
Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.
November 09, 2023

| Demographic Summary |  | 2023 | 2028 |
| :---: | :---: | :---: | :---: |
| Population |  | 26,713 | 26,618 |
| Population 18+ |  | 21,547 | 21,568 |
| Households |  | 12,159 | 12,340 |
| Median Household Income |  | \$43,361 | \$48,880 |
| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| Typically Spend 1-3 Hrs Exercising/Wk | 5,460 | 25.3\% | 101 |
| Typically Spend 4-6 Hrs Exercising/Wk | 4,524 | 21.0\% | 95 |
| Typically Spend 7+ Hrs Exercising/Wk | 5,162 | 24.0\% | 99 |
| Exercise at Home 2+ Times/Wk | 10,433 | 48.4\% | 98 |
| Exercise at Club 2+ Times/Wk | 2,621 | 12.2\% | 104 |
| Exercise at Oth Facility (Not Club) 2+ Times/Wk | 1,887 | 8.8\% | 113 |
| Member of LA Fitness Club/Gym | 542 | 2.5\% | 149 |
| Member of Planet Fitness Club/Gym | 1,132 | 5.3\% | 119 |
| Member of YMCA Fitness Club/Gym | 746 | 3.5\% | 124 |
| Own Elliptical | 876 | 4.1\% | 75 |
| Own Stationary Bicycle | 1,754 | 8.1\% | 76 |
| Own Treadmill | 1,956 | 9.1\% | 77 |
| Own Weight Lifting Equipment | 3,832 | 17.8\% | 93 |
| Control Diet for Blood Sugar Level | 2,639 | 12.2\% | 101 |
| Control Diet for Cholesterol Level | 2,590 | 12.0\% | 93 |
| Control Diet for Food Allergies | 619 | 2.9\% | 124 |
| Control Diet to Maintain Weight | 2,059 | 9.6\% | 83 |
| Control Diet for Physical Fitness | 3,196 | 14.8\% | 104 |
| Control Diet for Salt Restriction | 1,055 | 4.9\% | 117 |
| Control Diet for Weight Loss | 4,891 | 22.7\% | 108 |
| Use Doctor`s Care/Diet for Diet Method | 1,092 | 5.1\% | 116 |
| Use Exercise Program for Diet Method | 2,391 | 11.1\% | 111 |
| Buy Foods Specifically Labeled: Fat-Free | 1,905 | 8.8\% | 96 |
| Buy Foods Specifically Labeled: Gluten-Free | 1,442 | 6.7\% | 119 |
| Buy Foods Specifically Labeled: High Fiber | 1,966 | 9.1\% | 115 |
| Buy Foods Specifically Labeled: High Protein | 2,216 | 10.3\% | 104 |
| Buy Foods Specifically Labeled: Hormone-Free | 681 | 3.2\% | 95 |
| Buy Foods Specifically Labeled: Lactose-Free | 1,556 | 7.2\% | 130 |
| Buy Foods Specifically Labeled: Low-Calorie | 1,631 | 7.6\% | 101 |
| Buy Foods Specifically Labeled: Low-Carb | 2,004 | 9.3\% | 91 |
| Buy Foods Specifically Labeled: Low-Cholesterol | 1,164 | 5.4\% | 104 |
| Buy Foods Specifically Labeled: Low-Fat | 1,802 | 8.4\% | 91 |
| Buy Foods Specifically Labeled: Low-Sodium | 3,046 | 14.1\% | 110 |
| Buy Foods Specifically Labeled: Natural/Organic | 3,830 | 17.8\% | 103 |
| Buy Foods Specifically Labeled: Probiotic | 1,133 | 5.3\% | 110 |
| Buy Foods Specifically Labeled: Sugar-Free | 2,742 | 12.7\% | 99 |
| Consider Self to Be Semi-Vegetarian | 1,983 | 9.2\% | 108 |
| Used Meal/Dietary/Weight Loss Supplement/6 Mo | 2,532 | 11.8\% | 117 |
| Used Vitamins or Dietary Supplements/6 Mo | 13,315 | 61.8\% | 93 |
| Provide Services as Primary Caregiver/Caretaker | 1,316 | 6.1\% | 101 |
| Assist w/Chores as Caregiver/Caretaker | 798 | 3.7\% | 94 |
| Assist w/Personal Care as Caregiver/Caretaker | 711 | 3.3\% | 109 |
| Give Medication as Caregiver/Caretaker | 569 | 2.6\% | 99 |
| Make Doctor Appointments as Caregiver/Caretaker | 752 | 3.5\% | 96 |
| Provide Transportation as Caregiver/Caretaker | 913 | 4.2\% | 98 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| :---: | :---: | :---: | :---: |
| Visited Doctor/12 Mo | 16,178 | 75.1\% | 94 |
| Visited Doctor 1-2 Times/12 Mo | 4,741 | 22.0\% | 98 |
| Visited Doctor 3-5 Times/12 Mo | 4,731 | 22.0\% | 95 |
| Visited Doctor 6+ Times/12 Mo | 6,706 | 31.1\% | 91 |
| Visited Acupuncturist Doctor/12 Mo | 372 | 1.7\% | 103 |
| Visited Allergist Doctor/12 Mo | 470 | 2.2\% | 106 |
| Visited Cardiologist Doctor/12 Mo | 1,438 | 6.7\% | 79 |
| Visited Chiropractor/12 Mo | 1,486 | 6.9\% | 82 |
| Visited Dentist/12 Mo | 8,051 | 37.4\% | 90 |
| Visited Dermatologist Doctor/12 Mo | 1,970 | 9.1\% | 79 |
| Visited Ear or Nose or Throat Doctor/12 Mo | 1,065 | 4.9\% | 109 |
| Visited Eye Doctor/12 Mo | 3,859 | 17.9\% | 83 |
| Visited Gastroenterologist Doctor/12 Mo | 968 | 4.5\% | 83 |
| Visited General or Family Doctor/12 Mo | 7,917 | 36.7\% | 86 |
| Visited Internist Doctor/12 Mo | 859 | 4.0\% | 75 |
| Visited Physical Therapist Doctor/12 Mo | 998 | 4.6\% | 83 |
| Visited Podiatrist Doctor/12 Mo | 667 | 3.1\% | 91 |
| Visited Psychiatrist/Psychologist Doctor/12 Mo | 1,155 | 5.4\% | 119 |
| Visited Urologist Doctor/12 Mo | 731 | 3.4\% | 73 |
| Visited Nurse Practitioner/12 Mo | 1,378 | 6.4\% | 88 |
| Wear Regular/Sun/Tinted Prescription Eyeglasses | 9,714 | 45.1\% | 97 |
| Wear Bi-Focal/Multi-Focal/Progressive Glasses | 3,449 | 16.0\% | 78 |
| Wear Soft Contact Lenses | 3,310 | 15.4\% | 104 |
| Spent \$1-99 on Eyeglasses/12 Mo | 828 | 3.8\% | 106 |
| Spent \$100-199 on Eyeglasses/12 Mo | 1,189 | 5.5\% | 101 |
| Spent \$200-249 on Eyeglasses/12 Mo | 700 | 3.2\% | 97 |
| Spent \$250+ on Eyeglasses/12 Mo | 2,176 | 10.1\% | 91 |
| Spent \$1-199 on Contact Lenses/12 Mo | 1,382 | 6.4\% | 111 |
| Spent \$200+ on Contact Lenses/12 Mo | 1,133 | 5.3\% | 95 |
| Bought Prescrp Eyewear at Discount Optical Ctr | 1,214 | 5.6\% | 82 |
| Bought Prescrp Eyewear at Private Eye Doctor | 4,801 | 22.3\% | 87 |
| Bought Prescrp Eyewear at Retail Optical Chain | 3,598 | 16.7\% | 110 |
| Bought Prescrp Eyewear Online | 1,406 | 6.5\% | 101 |
| Used Acne Prescription Drug | 746 | 3.5\% | 120 |
| Used Allergy or Hay Fever Prescription Drug | 1,266 | 5.9\% | 89 |
| Used Anxiety or Panic Prescription Drug | 1,830 | 8.5\% | 107 |
| Used Arthritis/Osteoarthritis Prescription Drug | 700 | 3.2\% | 92 |
| Used Rheumatoid Arthritis Prescription Drug | 498 | 2.3\% | 98 |
| Used Asthma Prescription Drug | 1,112 | 5.2\% | 107 |
| Used Backache or Back Pain Prescription Drug | 1,690 | 7.8\% | 106 |
| Used Depression Prescription Drug | 1,763 | 8.2\% | 111 |
| Used Diabetes (Non-Insulin Dep T-2) Prescrp Drug | 1,230 | 5.7\% | 94 |
| Used Heartburn or Acid Reflux Prescription Drug | 1,232 | 5.7\% | 83 |
| Used High Blood Pressure Prescription Drug | 3,269 | 15.2\% | 96 |
| Used High Cholesterol Prescription Drug | 2,071 | 9.6\% | 82 |
| Used Insomnia Prescription Drug | 679 | 3.2\% | 123 |
| Used Migraine Headache Prescription Drug | 615 | 2.9\% | 95 |
| Used Sinus Congestion/Headache Prescription Drug | 602 | 2.8\% | 92 |
| Used Urinary Tract Infection Prescription Drug | 560 | 2.6\% | 78 |
| Filled Prescription at Discount/Dept Store/12 Mo | 717 | 3.3\% | 74 |
| Filled Prescription at Drug Store/Pharmacy/12 Mo | 7,179 | 33.3\% | 92 |
| Filled Prescription at Supermarket/12 Mo | 1,772 | 8.2\% | 78 |
| Filled Prescription by Mail Order/12 Mo | 1,746 | 8.1\% | 73 |
| Filled Prescription Online/12 Mo | 1,221 | 5.7\% | 77 |
| Spent \$1-9 Out of Pocket Prescrp Drugs/30 Days | 1,530 | 7.1\% | 89 |
| Spent \$10-19 Out of Pocket Prescrp Drugs/30 Days | 1,817 | 8.4\% | 82 |
| Spent \$20-29 Out of Pocket Prescrp Drugs/30 Days | 1,572 | 7.3\% | 101 |
| Spent \$30-49 Out of Pocket Prescrp Drugs/30 Days | 1,343 | 6.2\% | 82 |
| Spent \$50-99 Out of Pocket Prescrp Drugs/30 Days | 1,421 | 6.6\% | 93 |
| Spent \$100-149 Out of Pocket Prescrp Drugs/30 Days | 476 | 2.2\% | 68 |
| Spent \$150+ Out of Pocket Prescrp Drugs/30 Days | 598 | 2.8\% | 81 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| :---: | :---: | :---: | :---: |
| Used Cold/Sinus/Allergy Med (Nonprescrp)/6 Mo | 9,398 | 43.6\% | 96 |
| Used Cough Syrup/Suppressant (Nonprescrp)/6 Mo | 5,647 | 26.2\% | 116 |
| Used Medicated Skin Cream/Lotion/Spray/6 Mo | 6,083 | 28.2\% | 97 |
| Used Non-Medicated Nasal Spray/6 Mo | 2,310 | 10.7\% | 96 |
| Used Pain Relieving Rub or Liquid or Patch/6 Mo | 5,952 | 27.6\% | 100 |
| Used Sleeping Aid or Snore Relief/6 Mo | 3,073 | 14.3\% | 101 |
| Used Sore Throat Remedy or Cough Drops/6 Mo | 8,245 | 38.3\% | 106 |
| Used Sunburn Remedy/12 Mo | 2,006 | 9.3\% | 81 |
| Used Suntan or Sunscreen Prod/12 Mo | 6,986 | 32.4\% | 81 |
| Used Toothache/Gum/Canker Sore Remedy/6 Mo | 1,969 | 9.1\% | 125 |
| HH Used Children`s Cold Tablets/Liquids/6 Mo & 988 & 8.1\% & 102 \\ \hline HH Used Children`s Cough Syrup/6 Mo | 855 | 7.0\% | 114 |
| HH Used Kids Pain Reliever/Fever Reducer/6 Mo | 1,615 | 13.3\% | 90 |
| HH Used Kids Vitamins/Nutrition Supplements/6 Mo | 1,361 | 11.2\% | 98 |
| Used Body Wash or Shower Gel/6 Mo | 14,833 | 68.8\% | 107 |
| Used Breath Freshener/6 Mo | 7,661 | 35.6\% | 108 |
| Used Gum Breath Freshener/6 Mo | 4,970 | 23.1\% | 117 |
| Used Mints Breath Freshener/6 Mo | 3,297 | 15.3\% | 105 |
| Used Thin Film Breath Freshener/6 Mo | 602 | 2.8\% | 124 |
| Used Complexion Care Prod/6 Mo | 11,517 | 53.5\% | 100 |
| Used Denture Adhesive or Fixative/6 Mo | 1,154 | 5.4\% | 138 |
| Used Denture Cleaner/6 Mo | 1,731 | 8.0\% | 108 |
| Used Eyeliner/Eyebrow Pencil/6 Mo | 4,978 | 23.1\% | 96 |
| Used Facial Moisturizer/6 Mo | 10,357 | 48.1\% | 98 |
| Used Personal Foot Care Prod/6 Mo | 4,274 | 19.8\% | 109 |
| Used Hair Coloring Prod at Home/6 Mo | 3,692 | 17.1\% | 102 |
| Used Hair Conditioning Treatment at Home/6 Mo | 6,617 | 30.7\% | 119 |
| Used Hair Growth Prod/6 Mo | 1,288 | 6.0\% | 148 |
| Used Hair Spray at Home/6 Mo | 4,166 | 19.3\% | 78 |
| Used Hair Styling Gel/Lotion/Mousse/6 Mo | 7,733 | 35.9\% | 101 |
| Used Mouthwash/6 Mo | 15,023 | 69.7\% | 106 |
| Used Mouthwash 8+ Times/7 Days | 4,209 | 19.5\% | 120 |
| Used Sensitive Toothpaste/6 Mo | 4,248 | 19.7\% | 98 |
| Used Whitening Toothpaste/6 Mo | 8,722 | 40.5\% | 103 |
| Used Tooth Whitener (Not Toothpaste)/6 Mo | 2,047 | 9.5\% | 102 |
| Used Tooth Whitener (Gel)/6 Mo | 498 | 2.3\% | 137 |
| Used Tooth Whitener (Strips)/6 Mo | 1,138 | 5.3\% | 101 |
| Visited Day Spa/6 Mo | 917 | 4.3\% | 110 |
| Purchased Prod at Salon or Day Spa/6 Mo | 655 | 3.0\% | 81 |
| Used Prof Service for Haircut/6 Mo | 10,951 | 50.8\% | 87 |
| Used Prof Sve for Hair Color/Highlights/6 Mo | 2,232 | 10.4\% | 74 |
| Used Prof Service for Facial/6 Mo | 587 | 2.7\% | 116 |
| Used Prof Service for Massage/6 Mo | 1,504 | 7.0\% | 108 |
| Used Prof Service for Manicure/6 Mo | 2,672 | 12.4\% | 121 |
| Used Prof Service for Pedicure/6 Mo | 3,261 | 15.1\% | 113 |
| Spent \$1-99 at Barber Shop/6 Mo | 2,940 | 13.6\% | 94 |
| Spent \$100+ at Barber Shop/6 Mo | 1,764 | 8.2\% | 101 |
| Spent \$1-99 at Beauty Salon/6 Mo | 2,242 | 10.4\% | 83 |
| Spent \$100+ at Beauty Salon/6 Mo | 3,254 | 15.1\% | 79 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Demographic Summary |  | 2023 | 2028 |
| :---: | :---: | :---: | :---: |
| Population |  | 111,740 | 111,928 |
| Population 18+ |  | 92,977 | 93,509 |
| Households |  | 53,926 | 54,986 |
| Median Household Income |  | \$51,921 | \$55,916 |
| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| Typically Spend 1-3 Hrs Exercising/Wk | 23,043 | 24.8\% | 99 |
| Typically Spend 4-6 Hrs Exercising/Wk | 20,303 | 21.8\% | 99 |
| Typically Spend 7+ Hrs Exercising/Wk | 21,859 | 23.5\% | 97 |
| Exercise at Home 2+ Times/Wk | 44,748 | 48.1\% | 98 |
| Exercise at Club $2+$ Times/Wk | 11,848 | 12.7\% | 109 |
| Exercise at Oth Facility (Not Club) 2+ Times/Wk | 8,198 | 8.8\% | 114 |
| Member of LA Fitness Club/Gym | 2,250 | 2.4\% | 144 |
| Member of Planet Fitness Club/Gym | 4,597 | 4.9\% | 112 |
| Member of YMCA Fitness Club/Gym | 3,284 | 3.5\% | 127 |
| Own Elliptical | 3,668 | 3.9\% | 73 |
| Own Stationary Bicycle | 7,502 | 8.1\% | 76 |
| Own Treadmill | 8,257 | 8.9\% | 75 |
| Own Weight Lifting Equipment | 16,694 | 18.0\% | 94 |
| Control Diet for Blood Sugar Level | 11,642 | 12.5\% | 103 |
| Control Diet for Cholesterol Level | 11,498 | 12.4\% | 96 |
| Control Diet for Food Allergies | 2,687 | 2.9\% | 124 |
| Control Diet to Maintain Weight | 9,842 | 10.6\% | 91 |
| Control Diet for Physical Fitness | 14,295 | 15.4\% | 107 |
| Control Diet for Salt Restriction | 4,226 | 4.5\% | 108 |
| Control Diet for Weight Loss | 19,960 | 21.5\% | 102 |
| Use Doctor`s Care/Diet for Diet Method | 4,131 | 4.4\% | 102 |
| Use Exercise Program for Diet Method | 10,488 | 11.3\% | 113 |
| Buy Foods Specifically Labeled: Fat-Free | 8,172 | 8.8\% | 95 |
| Buy Foods Specifically Labeled: Gluten-Free | 6,039 | 6.5\% | 116 |
| Buy Foods Specifically Labeled: High Fiber | 8,495 | 9.1\% | 115 |
| Buy Foods Specifically Labeled: High Protein | 9,752 | 10.5\% | 106 |
| Buy Foods Specifically Labeled: Hormone-Free | 2,899 | 3.1\% | 94 |
| Buy Foods Specifically Labeled: Lactose-Free | 6,577 | 7.1\% | 127 |
| Buy Foods Specifically Labeled: Low-Calorie | 6,962 | 7.5\% | 100 |
| Buy Foods Specifically Labeled: Low-Carb | 8,415 | 9.1\% | 89 |
| Buy Foods Specifically Labeled: Low-Cholesterol | 5,224 | 5.6\% | 108 |
| Buy Foods Specifically Labeled: Low-Fat | 7,359 | 7.9\% | 86 |
| Buy Foods Specifically Labeled: Low-Sodium | 13,237 | 14.2\% | 111 |
| Buy Foods Specifically Labeled: Natural/Organic | 16,714 | 18.0\% | 104 |
| Buy Foods Specifically Labeled: Probiotic | 4,900 | 5.3\% | 110 |
| Buy Foods Specifically Labeled: Sugar-Free | 11,771 | 12.7\% | 99 |
| Consider Self to Be Semi-Vegetarian | 8,155 | 8.8\% | 103 |
| Used Meal/Dietary/Weight Loss Supplement/6 Mo | 10,448 | 11.2\% | 112 |
| Used Vitamins or Dietary Supplements/6 Mo | 56,906 | 61.2\% | 93 |
| Provide Services as Primary Caregiver/Caretaker | 5,576 | 6.0\% | 99 |
| Assist w/Chores as Caregiver/Caretaker | 3,328 | 3.6\% | 91 |
| Assist w/Personal Care as Caregiver/Caretaker | 2,958 | 3.2\% | 106 |
| Give Medication as Caregiver/Caretaker | 2,474 | 2.7\% | 100 |
| Make Doctor Appointments as Caregiver/Caretaker | 3,146 | 3.4\% | 93 |
| Provide Transportation as Caregiver/Caretaker | 3,862 | 4.2\% | 96 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028. Health and Beauty Market Potential

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Ring: 2 mile radius

| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| :---: | :---: | :---: | :---: |
| Visited Doctor/12 Mo | 69,082 | 74.3\% | 93 |
| Visited Doctor 1-2 Times/12 Mo | 20,521 | 22.1\% | 98 |
| Visited Doctor 3-5 Times/12 Mo | 20,614 | 22.2\% | 96 |
| Visited Doctor 6+ Times/12 Mo | 27,942 | 30.1\% | 88 |
| Visited Acupuncturist Doctor/12 Mo | 1,589 | 1.7\% | 102 |
| Visited Allergist Doctor/12 Mo | 2,245 | 2.4\% | 118 |
| Visited Cardiologist Doctor/12 Mo | 5,887 | 6.3\% | 75 |
| Visited Chiropractor/12 Mo | 6,325 | 6.8\% | 81 |
| Visited Dentist/12 Mo | 34,593 | 37.2\% | 90 |
| Visited Dermatologist Doctor/12 Mo | 8,631 | 9.3\% | 81 |
| Visited Ear or Nose or Throat Doctor/12 Mo | 4,312 | 4.6\% | 102 |
| Visited Eye Doctor/12 Mo | 16,657 | 17.9\% | 83 |
| Visited Gastroenterologist Doctor/12 Mo | 4,125 | 4.4\% | 82 |
| Visited General or Family Doctor/12 Mo | 33,891 | 36.5\% | 85 |
| Visited Internist Doctor/12 Mo | 4,143 | 4.5\% | 84 |
| Visited Physical Therapist Doctor/12 Mo | 4,341 | 4.7\% | 83 |
| Visited Podiatrist Doctor/12 Mo | 2,902 | 3.1\% | 91 |
| Visited Psychiatrist/Psychologist Doctor/12 Mo | 5,019 | 5.4\% | 120 |
| Visited Urologist Doctor/12 Mo | 3,027 | 3.3\% | 70 |
| Visited Nurse Practitioner/12 Mo | 5,450 | 5.9\% | 81 |
| Wear Regular/Sun/Tinted Prescription Eyeglasses | 42,017 | 45.2\% | 97 |
| Wear Bi-Focal/Multi-Focal/Progressive Glasses | 15,150 | 16.3\% | 79 |
| Wear Soft Contact Lenses | 14,667 | 15.8\% | 107 |
| Spent \$1-99 on Eyeglasses/12 Mo | 3,564 | 3.8\% | 106 |
| Spent \$100-199 on Eyeglasses/12 Mo | 5,252 | 5.6\% | 104 |
| Spent \$200-249 on Eyeglasses/12 Mo | 3,158 | 3.4\% | 102 |
| Spent \$250+ on Eyeglasses/12 Mo | 9,693 | 10.4\% | 94 |
| Spent \$1-199 on Contact Lenses/12 Mo | 5,926 | 6.4\% | 110 |
| Spent \$200+ on Contact Lenses/12 Mo | 5,221 | 5.6\% | 101 |
| Bought Prescrp Eyewear at Discount Optical Ctr | 5,123 | 5.5\% | 80 |
| Bought Prescrp Eyewear at Private Eye Doctor | 20,490 | 22.0\% | 86 |
| Bought Prescrp Eyewear at Retail Optical Chain | 15,947 | 17.2\% | 113 |
| Bought Prescrp Eyewear Online | 6,361 | 6.8\% | 106 |
| Used Acne Prescription Drug | 3,061 | 3.3\% | 114 |
| Used Allergy or Hay Fever Prescription Drug | 5,602 | 6.0\% | 91 |
| Used Anxiety or Panic Prescription Drug | 7,529 | 8.1\% | 102 |
| Used Arthritis/Osteoarthritis Prescription Drug | 2,856 | 3.1\% | 87 |
| Used Rheumatoid Arthritis Prescription Drug | 2,148 | 2.3\% | 98 |
| Used Asthma Prescription Drug | 4,445 | 4.8\% | 99 |
| Used Backache or Back Pain Prescription Drug | 6,911 | 7.4\% | 101 |
| Used Depression Prescription Drug | 6,676 | 7.2\% | 97 |
| Used Diabetes (Non-Insulin Dep T-2) Prescrp Drug | 5,104 | 5.5\% | 90 |
| Used Heartburn or Acid Reflux Prescription Drug | 5,318 | 5.7\% | 83 |
| Used High Blood Pressure Prescription Drug | 13,749 | 14.8\% | 94 |
| Used High Cholesterol Prescription Drug | 8,636 | 9.3\% | 79 |
| Used Insomnia Prescription Drug | 2,663 | 2.9\% | 112 |
| Used Migraine Headache Prescription Drug | 2,559 | 2.8\% | 91 |
| Used Sinus Congestion/Headache Prescription Drug | 2,777 | 3.0\% | 98 |
| Used Urinary Tract Infection Prescription Drug | 2,257 | 2.4\% | 73 |
| Filled Prescription at Discount/Dept Store/12 Mo | 2,955 | 3.2\% | 71 |
| Filled Prescription at Drug Store/Pharmacy/12 Mo | 31,423 | 33.8\% | 94 |
| Filled Prescription at Supermarket/12 Mo | 7,235 | 7.8\% | 74 |
| Filled Prescription by Mail Order/12 Mo | 7,965 | 8.6\% | 77 |
| Filled Prescription Online/12 Mo | 5,473 | 5.9\% | 80 |
| Spent \$1-9 Out of Pocket Prescrp Drugs/30 Days | 6,353 | 6.8\% | 86 |
| Spent \$10-19 Out of Pocket Prescrp Drugs/30 Days | 7,902 | 8.5\% | 82 |
| Spent \$20-29 Out of Pocket Prescrp Drugs/30 Days | 6,379 | 6.9\% | 95 |
| Spent \$30-49 Out of Pocket Prescrp Drugs/30 Days | 5,999 | 6.5\% | 85 |
| Spent \$50-99 Out of Pocket Prescrp Drugs/30 Days | 5,622 | 6.0\% | 85 |
| Spent \$100-149 Out of Pocket Prescrp Drugs/30 Days | 2,039 | 2.2\% | 68 |
| Spent \$150+ Out of Pocket Prescrp Drugs/30 Days | 2,416 | 2.6\% | 76 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| :---: | :---: | :---: | :---: |
| Used Cold/Sinus/Allergy Med (Nonprescrp)/6 Mo | 40,210 | 43.2\% | 96 |
| Used Cough Syrup/Suppressant (Nonprescrp)/6 Mo | 22,870 | 24.6\% | 109 |
| Used Medicated Skin Cream/Lotion/Spray/6 Mo | 25,488 | 27.4\% | 94 |
| Used Non-Medicated Nasal Spray/6 Mo | 9,770 | 10.5\% | 94 |
| Used Pain Relieving Rub or Liquid or Patch/6 Mo | 25,476 | 27.4\% | 99 |
| Used Sleeping Aid or Snore Relief/6 Mo | 12,665 | 13.6\% | 97 |
| Used Sore Throat Remedy or Cough Drops/6 Mo | 33,709 | 36.3\% | 100 |
| Used Sunburn Remedy/12 Mo | 8,589 | 9.2\% | 80 |
| Used Suntan or Sunscreen Prod/12 Mo | 30,960 | 33.3\% | 84 |
| Used Toothache/Gum/Canker Sore Remedy/6 Mo | 7,978 | 8.6\% | 118 |
| HH Used Children`s Cold Tablets/Liquids/6 Mo & 3,613 & 6.7\% & 84 \\ \hline HH Used Children`s Cough Syrup/6 Mo | 3,125 | 5.8\% | 94 |
| HH Used Kids Pain Reliever/Fever Reducer/6 Mo | 5,935 | 11.0\% | 75 |
| HH Used Kids Vitamins/Nutrition Supplements/6 Mo | 5,089 | 9.4\% | 82 |
| Used Body Wash or Shower Gel/6 Mo | 62,180 | 66.9\% | 104 |
| Used Breath Freshener/6 Mo | 31,746 | 34.1\% | 104 |
| Used Gum Breath Freshener/6 Mo | 20,304 | 21.8\% | 111 |
| Used Mints Breath Freshener/6 Mo | 14,014 | 15.1\% | 103 |
| Used Thin Film Breath Freshener/6 Mo | 2,575 | 2.8\% | 123 |
| Used Complexion Care Prod/6 Mo | 48,820 | 52.5\% | 99 |
| Used Denture Adhesive or Fixative/6 Mo | 5,250 | 5.6\% | 146 |
| Used Denture Cleaner/6 Mo | 7,743 | 8.3\% | 112 |
| Used Eyeliner/Eyebrow Pencil/6 Mo | 21,203 | 22.8\% | 94 |
| Used Facial Moisturizer/6 Mo | 44,079 | 47.4\% | 97 |
| Used Personal Foot Care Prod/6 Mo | 17,349 | 18.7\% | 102 |
| Used Hair Coloring Prod at Home/6 Mo | 15,124 | 16.3\% | 97 |
| Used Hair Conditioning Treatment at Home/6 Mo | 26,727 | 28.7\% | 112 |
| Used Hair Growth Prod/6 Mo | 5,012 | 5.4\% | 134 |
| Used Hair Spray at Home/6 Mo | 16,555 | 17.8\% | 72 |
| Used Hair Styling Gel/Lotion/Mousse/6 Mo | 31,687 | 34.1\% | 96 |
| Used Mouthwash/6 Mo | 62,560 | 67.3\% | 103 |
| Used Mouthwash 8+ Times/7 Days | 16,615 | 17.9\% | 110 |
| Used Sensitive Toothpaste/6 Mo | 17,706 | 19.0\% | 95 |
| Used Whitening Toothpaste/6 Mo | 36,246 | 39.0\% | 99 |
| Used Tooth Whitener (Not Toothpaste)/6 Mo | 8,371 | 9.0\% | 97 |
| Used Tooth Whitener (Gel)/6 Mo | 1,843 | 2.0\% | 117 |
| Used Tooth Whitener (Strips)/6 Mo | 4,815 | 5.2\% | 99 |
| Visited Day Spa/6 Mo | 3,889 | 4.2\% | 108 |
| Purchased Prod at Salon or Day Spa/6 Mo | 2,953 | 3.2\% | 85 |
| Used Prof Service for Haircut/6 Mo | 47,065 | 50.6\% | 87 |
| Used Prof Svc for Hair Color/Highlights/6 Mo | 9,878 | 10.6\% | 75 |
| Used Prof Service for Facial/6 Mo | 2,431 | 2.6\% | 111 |
| Used Prof Service for Massage/6 Mo | 6,273 | 6.7\% | 105 |
| Used Prof Service for Manicure/6 Mo | 10,955 | 11.8\% | 115 |
| Used Prof Service for Pedicure/6 Mo | 13,331 | 14.3\% | 107 |
| Spent \$1-99 at Barber Shop/6 Mo | 12,300 | 13.2\% | 91 |
| Spent \$100+ at Barber Shop/6 Mo | 8,183 | 8.8\% | 109 |
| Spent \$1-99 at Beauty Salon/6 Mo | 8,829 | 9.5\% | 75 |
| Spent \$100+ at Beauty Salon/6 Mo | 14,436 | 15.5\% | 82 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Demographic Summary |  | 2023 | 2028 |
| :---: | :---: | :---: | :---: |
| Population |  | 224,515 | 223,844 |
| Population 18+ |  | 182,533 | 182,764 |
| Households |  | 103,942 | 105,452 |
| Median Household Income |  | \$51,709 | \$55,380 |
| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| Typically Spend 1-3 Hrs Exercising/Wk | 45,888 | 25.1\% | 100 |
| Typically Spend 4-6 Hrs Exercising/Wk | 38,917 | 21.3\% | 96 |
| Typically Spend 7+ Hrs Exercising/Wk | 43,153 | 23.6\% | 97 |
| Exercise at Home 2+ Times/Wk | 87,396 | 47.9\% | 97 |
| Exercise at Club 2+ Times/Wk | 22,378 | 12.3\% | 104 |
| Exercise at Oth Facility (Not Club) 2+ Times/Wk | 15,495 | 8.5\% | 110 |
| Member of LA Fitness Club/Gym | 4,385 | 2.4\% | 143 |
| Member of Planet Fitness Club/Gym | 9,695 | 5.3\% | 120 |
| Member of YMCA Fitness Club/Gym | 6,543 | 3.6\% | 129 |
| Own Elliptical | 7,038 | 3.9\% | 71 |
| Own Stationary Bicycle | 14,614 | 8.0\% | 75 |
| Own Treadmill | 16,328 | 8.9\% | 76 |
| Own Weight Lifting Equipment | 31,308 | 17.2\% | 90 |
| Control Diet for Blood Sugar Level | 24,160 | 13.2\% | 109 |
| Control Diet for Cholesterol Level | 23,711 | 13.0\% | 101 |
| Control Diet for Food Allergies | 5,159 | 2.8\% | 122 |
| Control Diet to Maintain Weight | 18,997 | 10.4\% | 90 |
| Control Diet for Physical Fitness | 27,259 | 14.9\% | 104 |
| Control Diet for Salt Restriction | 8,972 | 4.9\% | 117 |
| Control Diet for Weight Loss | 39,461 | 21.6\% | 103 |
| Use Doctor`s Care/Diet for Diet Method | 8,285 | 4.5\% | 104 |
| Use Exercise Program for Diet Method | 19,904 | 10.9\% | 109 |
| Buy Foods Specifically Labeled: Fat-Free | 16,269 | 8.9\% | 97 |
| Buy Foods Specifically Labeled: Gluten-Free | 11,975 | 6.6\% | 117 |
| Buy Foods Specifically Labeled: High Fiber | 16,696 | 9.1\% | 115 |
| Buy Foods Specifically Labeled: High Protein | 18,559 | 10.2\% | 103 |
| Buy Foods Specifically Labeled: Hormone-Free | 5,604 | 3.1\% | 93 |
| Buy Foods Specifically Labeled: Lactose-Free | 13,087 | 7.2\% | 129 |
| Buy Foods Specifically Labeled: Low-Calorie | 13,450 | 7.4\% | 98 |
| Buy Foods Specifically Labeled: Low-Carb | 16,711 | 9.2\% | 90 |
| Buy Foods Specifically Labeled: Low-Cholesterol | 10,700 | 5.9\% | 113 |
| Buy Foods Specifically Labeled: Low-Fat | 14,140 | 7.7\% | 84 |
| Buy Foods Specifically Labeled: Low-Sodium | 26,939 | 14.8\% | 115 |
| Buy Foods Specifically Labeled: Natural/Organic | 31,758 | 17.4\% | 101 |
| Buy Foods Specifically Labeled: Probiotic | 9,605 | 5.3\% | 110 |
| Buy Foods Specifically Labeled: Sugar-Free | 23,138 | 12.7\% | 99 |
| Consider Self to Be Semi-Vegetarian | 15,702 | 8.6\% | 101 |
| Used Meal/Dietary/Weight Loss Supplement/6 Mo | 20,336 | 11.1\% | 111 |
| Used Vitamins or Dietary Supplements/6 Mo | 113,253 | 62.0\% | 94 |
| Provide Services as Primary Caregiver/Caretaker | 11,977 | 6.6\% | 108 |
| Assist w/Chores as Caregiver/Caretaker | 7,036 | 3.9\% | 98 |
| Assist w/Personal Care as Caregiver/Caretaker | 6,403 | 3.5\% | 116 |
| Give Medication as Caregiver/Caretaker | 5,408 | 3.0\% | 111 |
| Make Doctor Appointments as Caregiver/Caretaker | 6,718 | 3.7\% | 102 |
| Provide Transportation as Caregiver/Caretaker | 8,104 | 4.4\% | 103 |

Data Note: An MPI (Market Potential Index) measures the relative likelihood of the adults in the specified trade area to exhibit certain consumer behavior or purchasing patterns compared to the U.S. An MPI of 100 represents the U.S. average.
Source: These data are based upon national propensities to use various products and services, applied to local demographic composition. Usage data were collected by MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028. Health and Beauty Market Potential

1111 Washington Blvd, Baltimore, Maryland, 21230
Prepared by Esri
Ring: 3 mile radius

| Product/Consumer Behavior | Expected Number of Adults/HHs | Percent | MPI |
| :---: | :---: | :---: | :---: |
| Visited Doctor/12 Mo | 137,232 | 75.2\% | 94 |
| Visited Doctor 1-2 Times/12 Mo | 40,476 | 22.2\% | 99 |
| Visited Doctor 3-5 Times/12 Mo | 41,096 | 22.5\% | 97 |
| Visited Doctor 6+ Times/12 Mo | 55,646 | 30.5\% | 89 |
| Visited Acupuncturist Doctor/12 Mo | 2,990 | 1.6\% | 98 |
| Visited Allergist Doctor/12 Mo | 4,403 | 2.4\% | 117 |
| Visited Cardiologist Doctor/12 Mo | 12,289 | 6.7\% | 80 |
| Visited Chiropractor/12 Mo | 11,990 | 6.6\% | 78 |
| Visited Dentist/12 Mo | 67,701 | 37.1\% | 89 |
| Visited Dermatologist Doctor/12 Mo | 16,533 | 9.1\% | 79 |
| Visited Ear or Nose or Throat Doctor/12 Mo | 8,674 | 4.8\% | 104 |
| Visited Eye Doctor/12 Mo | 33,791 | 18.5\% | 86 |
| Visited Gastroenterologist Doctor/12 Mo | 8,190 | 4.5\% | 83 |
| Visited General or Family Doctor/12 Mo | 67,753 | 37.1\% | 87 |
| Visited Internist Doctor/12 Mo | 8,277 | 4.5\% | 85 |
| Visited Physical Therapist Doctor/12 Mo | 8,678 | 4.8\% | 85 |
| Visited Podiatrist Doctor/12 Mo | 5,972 | 3.3\% | 96 |
| Visited Psychiatrist/Psychologist Doctor/12 Mo | 9,603 | 5.3\% | 117 |
| Visited Urologist Doctor/12 Mo | 6,391 | 3.5\% | 75 |
| Visited Nurse Practitioner/12 Mo | 10,655 | 5.8\% | 81 |
| Wear Regular/Sun/Tinted Prescription Eyeglasses | 83,090 | 45.5\% | 98 |
| Wear Bi-Focal/Multi-Focal/Progressive Glasses | 31,006 | 17.0\% | 82 |
| Wear Soft Contact Lenses | 27,470 | 15.0\% | 102 |
| Spent \$1-99 on Eyeglasses/12 Mo | 7,025 | 3.8\% | 106 |
| Spent \$100-199 on Eyeglasses/12 Mo | 10,392 | 5.7\% | 105 |
| Spent \$200-249 on Eyeglasses/12 Mo | 6,358 | 3.5\% | 104 |
| Spent \$250+ on Eyeglasses/12 Mo | 19,247 | 10.5\% | 95 |
| Spent \$1-199 on Contact Lenses/12 Mo | 11,293 | 6.2\% | 107 |
| Spent \$200+ on Contact Lenses/12 Mo | 9,653 | 5.3\% | 95 |
| Bought Prescrp Eyewear at Discount Optical Ctr | 10,377 | 5.7\% | 83 |
| Bought Prescrp Eyewear at Private Eye Doctor | 40,206 | 22.0\% | 86 |
| Bought Prescrp Eyewear at Retail Optical Chain | 31,726 | 17.4\% | 115 |
| Bought Prescrp Eyewear Online | 12,029 | 6.6\% | 103 |
| Used Acne Prescription Drug | 5,973 | 3.3\% | 114 |
| Used Allergy or Hay Fever Prescription Drug | 11,040 | 6.0\% | 92 |
| Used Anxiety or Panic Prescription Drug | 14,455 | 7.9\% | 100 |
| Used Arthritis/Osteoarthritis Prescription Drug | 5,953 | 3.3\% | 92 |
| Used Rheumatoid Arthritis Prescription Drug | 4,589 | 2.5\% | 106 |
| Used Asthma Prescription Drug | 8,717 | 4.8\% | 99 |
| Used Backache or Back Pain Prescription Drug | 14,367 | 7.9\% | 106 |
| Used Depression Prescription Drug | 13,011 | 7.1\% | 97 |
| Used Diabetes (Non-Insulin Dep T-2) Prescrp Drug | 10,944 | 6.0\% | 98 |
| Used Heartburn or Acid Reflux Prescription Drug | 10,948 | 6.0\% | 87 |
| Used High Blood Pressure Prescription Drug | 29,399 | 16.1\% | 102 |
| Used High Cholesterol Prescription Drug | 18,007 | 9.9\% | 84 |
| Used Insomnia Prescription Drug | 5,482 | 3.0\% | 117 |
| Used Migraine Headache Prescription Drug | 5,316 | 2.9\% | 97 |
| Used Sinus Congestion/Headache Prescription Drug | 5,680 | 3.1\% | 102 |
| Used Urinary Tract Infection Prescription Drug | 4,494 | 2.5\% | 74 |
| Filled Prescription at Discount/Dept Store/12 Mo | 5,850 | 3.2\% | 71 |
| Filled Prescription at Drug Store/Pharmacy/12 Mo | 62,485 | 34.2\% | 95 |
| Filled Prescription at Supermarket/12 Mo | 13,907 | 7.6\% | 72 |
| Filled Prescription by Mail Order/12 Mo | 16,048 | 8.8\% | 79 |
| Filled Prescription Online/12 Mo | 10,519 | 5.8\% | 78 |
| Spent \$1-9 Out of Pocket Prescrp Drugs/30 Days | 12,432 | 6.8\% | 86 |
| Spent \$10-19 Out of Pocket Prescrp Drugs/30 Days | 15,826 | 8.7\% | 84 |
| Spent \$20-29 Out of Pocket Prescrp Drugs/30 Days | 12,700 | 7.0\% | 96 |
| Spent \$30-49 Out of Pocket Prescrp Drugs/30 Days | 12,403 | 6.8\% | 89 |
| Spent \$50-99 Out of Pocket Prescrp Drugs/30 Days | 11,486 | 6.3\% | 89 |
| Spent \$100-149 Out of Pocket Prescrp Drugs/30 Days | 4,173 | 2.3\% | 71 |
| Spent \$150+ Out of Pocket Prescrp Drugs/30 Days | 5,078 | 2.8\% | 81 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Expected Number of |  |  |  |
| :---: | :---: | :---: | :---: |
| Product/Consumer Behavior | Adults/HHs | Percent | MPI |
| Used Cold/Sinus/Allergy Med (Nonprescrp)/6 Mo | 80,369 | 44.0\% | 97 |
| Used Cough Syrup/Suppressant (Nonprescrp)/6 Mo | 46,682 | 25.6\% | 113 |
| Used Medicated Skin Cream/Lotion/Spray/6 Mo | 51,066 | 28.0\% | 96 |
| Used Non-Medicated Nasal Spray/6 Mo | 19,217 | 10.5\% | 95 |
| Used Pain Relieving Rub or Liquid or Patch/6 Mo | 51,796 | 28.4\% | 103 |
| Used Sleeping Aid or Snore Relief/6 Mo | 24,744 | 13.6\% | 96 |
| Used Sore Throat Remedy or Cough Drops/6 Mo | 67,810 | 37.1\% | 103 |
| Used Sunburn Remedy/12 Mo | 16,063 | 8.8\% | 76 |
| Used Suntan or Sunscreen Prod/12 Mo | 57,572 | 31.5\% | 79 |
| Used Toothache/Gum/Canker Sore Remedy/6 Mo | 16,563 | 9.1\% | 125 |
| HH Used Children`s Cold Tablets/Liquids/6 Mo & 7,555 & 7.3\% & 91 \\ \hline HH Used Children`s Cough Syrup/6 Mo | 6,561 | 6.3\% | 102 |
| HH Used Kids Pain Reliever/Fever Reducer/6 Mo | 12,244 | 11.8\% | 80 |
| HH Used Kids Vitamins/Nutrition Supplements/6 Mo | 10,426 | 10.0\% | 87 |
| Used Body Wash or Shower Gel/6 Mo | 123,757 | 67.8\% | 106 |
| Used Breath Freshener/6 Mo | 64,092 | 35.1\% | 107 |
| Used Gum Breath Freshener/6 Mo | 40,761 | 22.3\% | 114 |
| Used Mints Breath Freshener/6 Mo | 28,768 | 15.8\% | 108 |
| Used Thin Film Breath Freshener/6 Mo | 5,139 | 2.8\% | 125 |
| Used Complexion Care Prod/6 Mo | 97,350 | 53.3\% | 100 |
| Used Denture Adhesive or Fixative/6 Mo | 11,197 | 6.1\% | 159 |
| Used Denture Cleaner/6 Mo | 16,468 | 9.0\% | 121 |
| Used Eyeliner/Eyebrow Pencil/6 Mo | 42,276 | 23.2\% | 96 |
| Used Facial Moisturizer/6 Mo | 87,281 | 47.8\% | 97 |
| Used Personal Foot Care Prod/6 Mo | 35,534 | 19.5\% | 107 |
| Used Hair Coloring Prod at Home/6 Mo | 30,968 | 17.0\% | 101 |
| Used Hair Conditioning Treatment at Home/6 Mo | 55,027 | 30.1\% | 117 |
| Used Hair Growth Prod/6 Mo | 9,837 | 5.4\% | 134 |
| Used Hair Spray at Home/6 Mo | 31,837 | 17.4\% | 71 |
| Used Hair Styling Gel/Lotion/Mousse/6 Mo | 62,515 | 34.2\% | 96 |
| Used Mouthwash/6 Mo | 126,141 | 69.1\% | 105 |
| Used Mouthwash 8+ Times/7 Days | 34,757 | 19.0\% | 117 |
| Used Sensitive Toothpaste/6 Mo | 34,568 | 18.9\% | 94 |
| Used Whitening Toothpaste/6 Mo | 70,275 | 38.5\% | 98 |
| Used Tooth Whitener (Not Toothpaste)/6 Mo | 15,871 | 8.7\% | 93 |
| Used Tooth Whitener (Gel)/6 Mo | 3,606 | 2.0\% | 117 |
| Used Tooth Whitener (Strips)/6 Mo | 8,984 | 4.9\% | 94 |
| Visited Day Spa/6 Mo | 7,636 | 4.2\% | 108 |
| Purchased Prod at Salon or Day Spa/6 Mo | 5,652 | 3.1\% | 82 |
| Used Prof Service for Haircut/6 Mo | 90,264 | 49.5\% | 85 |
| Used Prof Svc for Hair Color/Highlights/6 Mo | 19,384 | 10.6\% | 75 |
| Used Prof Service for Facial/6 Mo | 4,701 | 2.6\% | 110 |
| Used Prof Service for Massage/6 Mo | 11,998 | 6.6\% | 102 |
| Used Prof Service for Manicure/6 Mo | 22,580 | 12.4\% | 121 |
| Used Prof Service for Pedicure/6 Mo | 27,486 | 15.1\% | 112 |
| Spent \$1-99 at Barber Shop/6 Mo | 23,692 | 13.0\% | 89 |
| Spent \$100+ at Barber Shop/6 Mo | 15,899 | 8.7\% | 108 |
| Spent \$1-99 at Beauty Salon/6 Mo | 17,145 | 9.4\% | 75 |
| Spent \$100+ at Beauty Salon/6 Mo | 28,609 | 15.7\% | 82 |

 patterns compared to the U.S. An MPI of 100 represents the U.S. average.
 MRI-Simmons in a nationally representative survey of U.S. households. Esri forecasts for 2023 and 2028.

| Data for all businesses in area | 1 mile |  |  |  | 2 miles |  |  |  | 3 miles |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Businesses: | 1,995 |  |  |  | 8,725 |  |  |  | 13,980 |  |  |  |
| Total Employees: | 50,511 |  |  |  | 154,292 |  |  |  | 226,301 |  |  |  |
| Total Residential Population: | 26,713 |  |  |  | 111,740 |  |  |  | 224,515 |  |  |  |
| Employee/Residential Population Ratio (per 100 Residents) | 189 |  |  |  | 138 |  |  |  | 101 |  |  |  |
|  | Businesses |  | Employees |  | Businesses |  | Employees |  | Businesses |  | Employees |  |
| by SIC Codes | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent |
| Agriculture \& Mining | 7 | 0.4\% | 45 | 0.1\% | 41 | 0.5\% | 436 | 0.3\% | 72 | 0.5\% | 772 | 0.3\% |
| Construction | 58 | 2.9\% | 686 | 1.4\% | 232 | 2.7\% | 2,195 | 1.4\% | 466 | 3.3\% | 5,009 | 2.2\% |
| Manufacturing | 52 | 2.6\% | 1,358 | 2.7\% | 191 | 2.2\% | 4,816 | 3.1\% | 303 | 2.2\% | 7,274 | 3.2\% |
| Transportation | 39 | 2.0\% | 273 | 0.5\% | 179 | 2.1\% | 2,985 | 1.9\% | 314 | 2.2\% | 4,429 | 2.0\% |
| Communication | 21 | 1.1\% | 146 | 0.3\% | 54 | 0.6\% | 567 | 0.4\% | 101 | 0.7\% | 856 | 0.4\% |
| Utility | 5 | 0.3\% | 117 | 0.2\% | 19 | 0.2\% | 1,409 | 0.9\% | 31 | 0.2\% | 1,659 | 0.7\% |
| Wholesale Trade | 60 | 3.0\% | 1,075 | 2.1\% | 187 | 2.1\% | 2,564 | 1.7\% | 312 | 2.2\% | 4,522 | 2.0\% |
| Retail Trade Summary | 367 | 18.4\% | 2,502 | 5.0\% | 1,462 | 16.8\% | 12,630 | 8.2\% | 2,533 | 18.1\% | 23,536 | 10.4\% |
| Home Improvement | 9 | 0.5\% | 240 | 0.5\% | 33 | 0.4\% | 464 | 0.3\% | 62 | 0.4\% | 863 | 0.4\% |
| General Merchandise Stores | 16 | 0.8\% | 73 | 0.1\% | 61 | 0.7\% | 332 | 0.2\% | 126 | 0.9\% | 767 | 0.3\% |
| Food Stores | 57 | 2.9\% | 300 | 0.6\% | 181 | 2.1\% | 1,203 | 0.8\% | 312 | 2.2\% | 2,482 | 1.1\% |
| Auto Dealers \& Gas Stations | 17 | 0.9\% | 73 | 0.1\% | 73 | 0.8\% | 399 | 0.3\% | 163 | 1.2\% | 818 | 0.4\% |
| Apparel \& Accessory Stores | 23 | 1.2\% | 107 | 0.2\% | 82 | 0.9\% | 973 | 0.6\% | 142 | 1.0\% | 3,981 | 1.8\% |
| Furniture \& Home Furnishings | 17 | 0.9\% | 229 | 0.5\% | 65 | 0.7\% | 660 | 0.4\% | 109 | 0.8\% | 1,022 | 0.5\% |
| Eating \& Drinking Places | 150 | 7.5\% | 1,030 | 2.0\% | 655 | 7.5\% | 6,942 | 4.5\% | 1,077 | 7.7\% | 10,621 | 4.7\% |
| Miscellaneous Retail | 77 | 3.9\% | 451 | 0.9\% | 312 | 3.6\% | 1,657 | 1.1\% | 544 | 3.9\% | 2,981 | 1.3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Finance, Insurance, Real Estate Summary | 165 | 8.3\% | 1,304 | 2.6\% | 945 | 10.8\% | 12,405 | 8.0\% | 1,354 | 9.7\% | 15,508 | 6.9\% |
| Banks, Savings \& Lending Institutions | 31 | 1.6\% | 224 | 0.4\% | 146 | 1.7\% | 2,548 | 1.7\% | 223 | 1.6\% | 3,149 | 1.4\% |
| Securities Brokers | 22 | 1.1\% | 233 | 0.5\% | 172 | 2.0\% | 3,365 | 2.2\% | 213 | 1.5\% | 3,775 | 1.7\% |
| Insurance Carriers \& Agents | 7 | 0.4\% | 92 | 0.2\% | 76 | 0.9\% | 1,204 | 0.8\% | 105 | 0.8\% | 1,806 | 0.8\% |
| Real Estate, Holding, Other Investment Offices | 105 | 5.3\% | 755 | 1.5\% | 551 | 6.3\% | 5,287 | 3.4\% | 813 | 5.8\% | 6,779 | 3.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Services Summary | 835 | 41.9\% | 34,588 | 68.5\% | 3,524 | 40.4\% | 84,479 | 54.8\% | 5,695 | 40.7\% | 130,876 | 57.8\% |
| Hotels \& Lodging | 11 | 0.6\% | 930 | 1.8\% | 65 | 0.7\% | 4,182 | 2.7\% | 87 | 0.6\% | 4,579 | 2.0\% |
| Automotive Services | 52 | 2.6\% | 612 | 1.2\% | 167 | 1.9\% | 1,609 | 1.0\% | 293 | 2.1\% | 2,410 | 1.1\% |
| Movies \& Amusements | 29 | 1.5\% | 1,282 | 2.5\% | 138 | 1.6\% | 2,291 | 1.5\% | 220 | 1.6\% | 2,960 | 1.3\% |
| Health Services | 176 | 8.8\% | 22,065 | 43.7\% | 490 | 5.6\% | 30,847 | 20.0\% | 893 | 6.4\% | 54,405 | 24.0\% |
| Legal Services | 58 | 2.9\% | 732 | 1.4\% | 479 | 5.5\% | 8,284 | 5.4\% | 559 | 4.0\% | 8,717 | 3.9\% |
| Education Institutions \& Libraries | 66 | 3.3\% | 3,061 | 6.1\% | 204 | 2.3\% | 8,669 | 5.6\% | 330 | 2.4\% | 14,024 | 6.2\% |
| Other Services | 444 | 22.3\% | 5,906 | 11.7\% | 1,982 | 22.7\% | 28,597 | 18.5\% | 3,312 | 23.7\% | 43,780 | 19.3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Government | 72 | 3.6\% | 8,083 | 16.0\% | 328 | 3.8\% | 28,103 | 18.2\% | 390 | 2.8\% | 29,370 | 13.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unclassified Establishments | 316 | 15.8\% | 331 | 0.7\% | 1,563 | 17.9\% | 1,705 | 1.1\% | 2,410 | 17.2\% | 2,490 | 1.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Totals | 1,995 | 100.0\% | 50,511 | 100.0\% | 8,725 | 100.0\% | 154,292 | 100.0\% | 13,980 | 100.0\% | 226,301 | 100.0\% |

[^0]Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

|  | Businesses |  | Employees |  | Businesses |  | Employees |  | Businesses |  | Employees |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| by NAICS Codes | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent | Number | Percent |
| Agriculture, Forestry, Fishing \& Hunting | 2 | 0.1\% | 23 | 0.0\% | 15 | 0.2\% | 65 | 0.0\% | 19 | 0.1\% | 123 | 0.1\% |
| Mining | 3 | 0.2\% | 14 | 0.0\% | 7 | 0.1\% | 49 | 0.0\% | 10 | 0.1\% | 130 | 0.1\% |
| Utilities | 1 | 0.1\% | 98 | 0.2\% | 8 | 0.1\% | 1,064 | 0.7\% | 9 | 0.1\% | 1,199 | 0.5\% |
| Construction | 69 | 3.5\% | 780 | 1.5\% | 273 | 3.1\% | 2,563 | 1.7\% | 536 | 3.8\% | 5,701 | 2.5\% |
| Manufacturing | 51 | 2.6\% | 1,051 | 2.1\% | 170 | 1.9\% | 3,269 | 2.1\% | 290 | 2.1\% | 5,575 | 2.5\% |
| Wholesale Trade | 59 | 3.0\% | 1,070 | 2.1\% | 184 | 2.1\% | 2,528 | 1.6\% | 304 | 2.2\% | 4,446 | 2.0\% |
| Retail Trade | 206 | 10.3\% | 1,353 | 2.7\% | 765 | 8.8\% | 5,340 | 3.5\% | 1,376 | 9.8\% | 12,312 | 5.4\% |
| Motor Vehicle \& Parts Dealers | 12 | 0.6\% | 54 | 0.1\% | 55 | 0.6\% | 319 | 0.2\% | 125 | 0.9\% | 656 | 0.3\% |
| Furniture \& Home Furnishings Stores | 9 | 0.5\% | 52 | 0.1\% | 34 | 0.4\% | 279 | 0.2\% | 54 | 0.4\% | 430 | 0.2\% |
| Electronics \& Appliance Stores | 7 | 0.4\% | 140 | 0.3\% | 22 | 0.3\% | 293 | 0.2\% | 43 | 0.3\% | 476 | 0.2\% |
| Building Material \& Garden Equipment \& Supplies Dealers | 9 | 0.5\% | 240 | 0.5\% | 33 | 0.4\% | 464 | 0.3\% | 62 | 0.4\% | 863 | 0.4\% |
| Food \& Beverage Stores | 66 | 3.3\% | 268 | 0.5\% | 201 | 2.3\% | 1,088 | 0.7\% | 340 | 2.4\% | 2,258 | 1.0\% |
| Health \& Personal Care Stores | 16 | 0.8\% | 82 | 0.2\% | 75 | 0.9\% | 450 | 0.3\% | 137 | 1.0\% | 947 | 0.4\% |
| Gasoline Stations \& Fuel Dealers | 4 | 0.2\% | 19 | 0.0\% | 18 | 0.2\% | 80 | 0.1\% | 38 | 0.3\% | 162 | 0.1\% |
| Clothing, Clothing Accessories, Shoe and Jewelry Stores | 30 | 1.5\% | 187 | 0.4\% | 105 | 1.2\% | 1,092 | 0.7\% | 173 | 1.2\% | 4,126 | 1.8\% |
| Sporting Goods, Hobby, Book, \& Music Stores | 26 | 1.3\% | 186 | 0.4\% | 129 | 1.5\% | 754 | 0.5\% | 219 | 1.6\% | 1,261 | 0.6\% |
| General Merchandise Stores | 27 | 1.4\% | 125 | 0.2\% | 93 | 1.1\% | 521 | 0.3\% | 186 | 1.3\% | 1,131 | 0.5\% |
| Transportation \& Warehousing | 32 | 1.6\% | 239 | 0.5\% | 149 | 1.7\% | 2,727 | 1.8\% | 263 | 1.9\% | 4,057 | 1.8\% |
| Information | 48 | 2.4\% | 861 | 1.7\% | 208 | 2.4\% | 3,915 | 2.5\% | 326 | 2.3\% | 6,260 | 2.8\% |
| Finance \& Insurance | 66 | 3.3\% | 567 | 1.1\% | 413 | 4.7\% | 7,340 | 4.8\% | 563 | 4.0\% | 8,950 | 4.0\% |
| Central Bank/Credit Intermediation \& Related Activities | 31 | 1.6\% | 224 | 0.4\% | 133 | 1.5\% | 2,351 | 1.5\% | 208 | 1.5\% | 2,941 | 1.3\% |
| Securities \& Commodity Contracts | 29 | 1.5\% | 251 | 0.5\% | 202 | 2.3\% | 3,783 | 2.5\% | 249 | 1.8\% | 4,201 | 1.9\% |
| Funds, Trusts \& Other Financial Vehicles | 7 | 0.4\% | 92 | 0.2\% | 77 | 0.9\% | 1,206 | 0.8\% | 106 | 0.8\% | 1,808 | 0.8\% |
| Real Estate, Rental \& Leasing | 98 | 4.9\% | 651 | 1.3\% | 481 | 5.5\% | 3,665 | 2.4\% | 724 | 5.2\% | 5,120 | 2.3\% |
| Professional, Scientific \& Tech Services | 193 | 9.7\% | 2,466 | 4.9\% | 1,124 | 12.9\% | 20,006 | 13.0\% | 1,558 | 11.1\% | 25,004 | 11.0\% |
| Legal Services | 61 | 3.1\% | 746 | 1.5\% | 498 | 5.7\% | 8,392 | 5.4\% | 588 | 4.2\% | 8,876 | 3.9\% |
| Management of Companies \& Enterprises | 13 | 0.7\% | 137 | 0.3\% | 47 | 0.5\% | 1,348 | 0.9\% | 65 | 0.5\% | 1,495 | 0.7\% |
| Administrative, Support \& Waste Management Services | 59 | 3.0\% | 743 | 1.5\% | 263 | 3.0\% | 4,265 | 2.8\% | 424 | 3.0\% | 5,666 | 2.5\% |
| Educational Services | 60 | 3.0\% | 2,901 | 5.7\% | 192 | 2.2\% | 8,407 | 5.4\% | 315 | 2.3\% | 13,668 | 6.0\% |
| Health Care \& Social Assistance | 216 | 10.8\% | 22,877 | 45.3\% | 641 | 7.3\% | 33,222 | 21.5\% | 1,192 | 8.5\% | 58,740 | 26.0\% |
| Arts, Entertainment \& Recreation | 42 | 2.1\% | 1,913 | 3.8\% | 192 | 2.2\% | 4,114 | 2.7\% | 290 | 2.1\% | 5,109 | 2.3\% |
| Accommodation \& Food Services | 163 | 8.2\% | 1,988 | 3.9\% | 732 | 8.4\% | 11,223 | 7.3\% | 1,188 | 8.5\% | 15,394 | 6.8\% |
| Accommodation | 11 | 0.6\% | 930 | 1.8\% | 65 | 0.7\% | 4,182 | 2.7\% | 87 | 0.6\% | 4,579 | 2.0\% |
| Food Services \& Drinking Places | 152 | 7.6\% | 1,058 | 2.1\% | 667 | 7.6\% | 7,041 | 4.6\% | 1,101 | 7.9\% | 10,814 | 4.8\% |
| Other Services (except Public Administration) | 226 | 11.3\% | 2,187 | 4.3\% | 967 | 11.1\% | 9,006 | 5.8\% | 1,728 | 12.4\% | 15,124 | 6.7\% |
| Automotive Repair \& Maintenance | 14 | 0.7\% | 121 | 0.2\% | 69 | 0.8\% | 444 | 0.3\% | 164 | 1.2\% | 897 | 0.4\% |
| Public Administration | 74 | 3.7\% | 8,259 | 16.4\% | 331 | 3.8\% | 28,479 | 18.5\% | 393 | 2.8\% | 29,746 | 13.1\% |
| Unclassified Establishments | 316 | 15.8\% | 331 | 0.7\% | 1,562 | 17.9\% | 1,698 | 1.1\% | 2,409 | 17.2\% | 2,483 | 1.1\% |
| Total | 1,995 | 100.0\% | 50,511 | 100.0\% | 8,725 | 100.0\% | 154,292 | 100.0\% | 13,980 | 100.0\% | 226,301 | 100.0\% |


[^0]:    Source: Copyright 2023 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2023.

