#### Market Profile

3401 Keswick Rd, Baltimore, Maryland, 21211 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.32883 Longitude: -76.62784

		Long	Jituuc: /0.02/01
	1 mile	2 miles	3 miles
Population Summary			
2000 Total Population	32,363	135,840	302,613
2010 Total Population	32,158	128,351	277,829
2018 Total Population	33,116	127,104	273,411
2018 Group Quarters	3,441	9,759	22,587
2023 Total Population	32,727	124,234	268,113
2018-2023 Annual Rate	-0.24%	-0.46%	-0.39%
2018 Total Daytime Population	43,515	137,450	373,968
Workers	28,785	67,041	221,197
Residents	14,730	70,409	152,771
Household Summary			
2000 Households	16,173	56,921	117,442
2000 Average Household Size	1.85	2.24	2.39
2010 Households	15,370	54,262	110,755
2010 Average Household Size	1.88	2.19	2.31
2018 Households	15,804	53,883	109,650
2018 Average Household Size	1.88	2.18	2.29
2023 Households	15,548	52,563	107,589
2023 Average Household Size	1.88	2.18	2.28
2018-2023 Annual Rate	-0.33%	-0.49%	-0.38%
2010 Families	5,189	24,608	55,525
2010 Average Family Size	2.67	3.08	3.16
2018 Families	5,321	23,996	53,631
2018 Average Family Size	2.71	3.10	3.18
2023 Families	5,242	23,317	52,168
2023 Average Family Size	2.73	3.12	3.20
2018-2023 Annual Rate	-0.30%	-0.57%	-0.55%
Housing Unit Summary	010070	0107 /0	010070
2000 Housing Units	18,431	68,079	141,012
Owner Occupied Housing Units	34.5%	34.2%	36.5%
Renter Occupied Housing Units	53.3%	49.4%	46.8%
Vacant Housing Units	12.3%	16.4%	16.7%
-	17,453	65,885	136,741
2010 Housing Units Owner Occupied Housing Units	36.7%	33.7%	34.2%
Renter Occupied Housing Units	51.4%	48.7%	46.8%
	11.9%		
Vacant Housing Units		17.6%	19.0% 140,029
2018 Housing Units	17,974	67,095	•
Owner Occupied Housing Units	35.1%	32.1%	32.1%
Renter Occupied Housing Units	52.9%	48.2%	46.2%
Vacant Housing Units	12.1%	19.7%	21.7%
2023 Housing Units	18,032	67,172	141,051
Owner Occupied Housing Units	34.9%	31.7%	31.4%
Renter Occupied Housing Units	51.3%	46.5%	44.9%
Vacant Housing Units	13.8%	21.7%	23.7%
Median Household Income			
2018	\$51,188	\$38,509	\$37,130
2023	\$60,803	\$44,293	\$42,474
Median Home Value			
2018	\$234,122	\$181,890	\$159,567
2023	\$263,246	\$205,217	\$177,956
Per Capita Income			
2018	\$38,630	\$29,261	\$25,958
2023	\$46,340	\$34,501	\$30,721
Median Age			
2010	32.2	33.7	34.5
2018	33.5	34.9	35.6
2023	34.4	36.2	36.7

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

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		Lor	ngitude: -/6.62/84
	1 mile	2 miles	3 miles
2018 Households by Income			
Household Income Base	15,804	53,878	109,645
<\$15,000	16.9%	23.3%	23.9%
\$15,000 - \$24,999	9.1%	12.4%	13.1%
\$25,000 - \$34,999	9.1%	10.6%	10.7%
\$35,000 - \$49,999	13.8%	12.5%	12.6%
\$50,000 - \$74,999	16.5%	14.8%	15.0%
\$75,000 - \$99,999	9.7%	8.5%	8.4%
\$100,000 - \$149,999	11.7%	8.7%	8.3%
\$150,000 - \$199,999	5.4%	3.8%	3.4%
\$200,000+	7.8%	5.4%	4.6%
Average Household Income	\$79,529	\$64,357	\$60,564
2023 Households by Income			
Household Income Base	15,548	52,558	107,584
<\$15,000	15.4%	22.1%	22.6%
\$15,000 - \$24,999	7.9%	11.4%	12.0%
\$25,000 - \$34,999	7.5%	9.1%	9.2%
\$35,000 - \$49,999	11.3%	10.8%	10.9%
\$50,000 - \$74,999	15.3%	14.0%	14.4%
\$75,000 - \$99,999	10.7%	9.5%	9.7%
\$100,000 - \$149,999	15.1%	11.4%	11.0%
\$150,000 - \$199,999	6.8%	4.7%	4.3%
\$200,000+ Average Household Income	10.1% \$96,430	7.0%	6.0%
-	\$90,430	\$76,779	\$72,313
2018 Owner Occupied Housing Units by Value	6 200	21 521	44.074
Total	6,300	21,521	44,874
<\$50,000	3.0%	5.6%	6.9%
\$50,000 - \$99,999	6.1%	18.0%	21.4%
\$100,000 - \$149,999	10.5%	15.5%	18.6%
\$150,000 - \$199,999	17.7%	17.1%	16.6%
\$200,000 - \$249,999	18.6%	12.0%	10.3%
\$250,000 - \$299,999	13.6%	8.2%	6.5%
\$300,000 - \$399,999	13.0%	8.4%	7.2%
\$400,000 - \$499,999	6.5%	5.4%	4.3%
\$500,000 - \$749,999	5.1%	4.6%	4.1%
\$750,000 - \$999,999	3.6%	3.2%	2.7%
\$1,000,000 - \$1,499,999	1.8%	1.6%	1.3%
\$1,500,000 - \$1,999,999	0.3%	0.2%	0.1%
\$2,000,000 +	0.2%	0.3%	0.2%
Average Home Value	\$299,845	\$253,461	\$226,934
2023 Owner Occupied Housing Units by Value			
Total	6,290	21,310	44,243
<\$50,000	2.2%	4.8%	6.1%
\$50,000 - \$99,999	4.7%	16.3%	19.6%
\$100,000 - \$149,999	7.1%	12.6%	15.8%
\$150,000 - \$199,999	14.0%	15.0%	15.2%
\$200,000 - \$249,999	17.9%	11.9%	10.3%
\$250,000 - \$299,999	15.2%	9.4%	7.4%
\$300,000 - \$399,999	15.6%	10.2%	9.2%
\$400,000 - \$499,999	7.8%	6.7%	5.4%
\$500,000 - \$749,999	7.1%	6.2%	5.6%
\$750,000 - \$999,999	5.1%	4.2%	3.5%
	2.5%	2.0%	1.6%
\$1,000,000 - \$1,499,999 \$1,500,000 - \$1,000,000			
\$1,500,000 - \$1,999,999	0.4%	0.3%	0.1%
\$2,000,000 +	0.3%	0.3%	0.2%
Average Home Value	\$343,573	\$286,971	\$254,888

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

## Market Profile

3401 Keswick Rd, Baltimore, Maryland, 21211 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.32883 Longitude: -76.62784

	1 mile	2 miles	3 miles
2010 Population by Age			
Total	32,159	128,352	277,832
0 - 4	3.8%	5.8%	6.0%
5 - 9	2.6%	5.0%	5.3%
10 - 14	2.3%	4.7%	5.2%
15 - 24	24.8%	20.3%	18.6%
25 - 34	21.8%	16.2%	15.5%
35 - 44	11.8%	11.8%	11.8%
45 - 54	10.6%	13.6%	14.2%
55 - 64	9.2%	10.8%	11.1%
65 - 74	6.2%	6.3%	6.5%
75 - 84	4.1%	3.8%	4.0%
85 +	2.7%	1.7%	1.6%
18 +	89.9%	81.5%	79.9%
2018 Population by Age			
Total	33,118	127,105	273,410
0 - 4	3.4%	5.2%	5.4%
5 - 9	2.7%	4.9%	5.3%
10 - 14	2.3%	4.7%	5.1%
15 - 24	22.6%	18.1%	16.6%
25 - 34	22.0%	17.2%	16.9%
35 - 44	11.4%	11.2%	11.3%
45 - 54	9.2%	11.4%	11.9%
55 - 64	9.9%	12.1%	12.4%
65 - 74	8.2%	8.6%	8.8%
75 - 84	4.8%	4.3%	4.3%
85 +	3.5%	2.2%	2.0%
18 +	90.3%	82.7%	81.3%
2023 Population by Age			
Total	32,727	124,233	268,114
0 - 4	3.4%	5.1%	5.3%
5 - 9	2.6%	4.6%	4.9%
10 - 14	2.3%	4.6%	5.0%
15 - 24	21.8%	17.7%	16.2%
25 - 34	20.9%	16.4%	16.4%
35 - 44	12.3%	12.0%	12.2%
45 - 54	8.8%	10.6%	11.0%
55 - 64	9.4%	11.6%	11.9%
65 - 74	9.1%	9.8%	9.8%
75 - 84	5.8%	5.2%	5.2%
85 +	3.6%	2.3%	2.0%
18 +	90.4%	83.0%	81.8%
2010 Population by Sex			
Males	15,807	59,847	131,254
Females	16,351	68,504	146,575
2018 Population by Sex		,	,
Males	16,191	59,265	129,590
Females	16,926	67,840	143,821
2023 Population by Sex	10,720	0.,010	10,021
	45.070	58,063	127 (07
Males	15,978	58.06.1	127,687

## Market Profile

3401 Keswick Rd, Baltimore, Maryland, 21211 Rings: 1, 2, 3 mile radii

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	1 mile	2 miles	3 miles
2010 Population by Race/Ethnicity			
Total	32,158	128,351	277,829
White Alone	67.5%	33.5%	22.8%
Black Alone	16.5%	58.7%	71.4%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	11.7%	4.5%	3.0%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	1.2%	0.8%	0.6%
Two or More Races	2.9%	2.2%	1.9%
Hispanic Origin	4.0%	2.5%	2.1%
Diversity Index	54.2	56.4	46.1
2018 Population by Race/Ethnicity			
Total	33,116	127,105	273,410
White Alone	64.7%	33.1%	22.7%
Black Alone	16.8%	57.6%	70.2%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	13.2%	5.3%	3.7%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	1.5%	1.0%	0.8%
Two or More Races	3.5%	2.6%	2.2%
Hispanic Origin	5.2%	3.4%	2.7%
Diversity Index	58.1	58.4	48.3
2023 Population by Race/Ethnicity			
Total	32,727	124,235	268,114
White Alone	62.8%	32.5%	22.4%
Black Alone	16.7%	57.1%	69.5%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	14.6%	6.0%	4.3%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	1.8%	1.2%	0.9%
Two or More Races	3.9%	3.0%	2.5%
Hispanic Origin	6.5%	4.2%	3.4%
Diversity Index	61.1	60.0	50.0
2010 Population by Relationship and Household Type			
Total	32,158	128,351	277,829
In Households	89.9%	92.7%	92.2%
In Family Households	44.9%	62.0%	66.4%
Householder	15.8%	19.1%	20.0%
Spouse	10.9%	8.7%	8.2%
Child	13.5%	25.9%	28.9%
Other relative	2.9%	5.4%	6.1%
Nonrelative	1.8%	3.0%	3.3%
In Nonfamily Households	45.0%	30.7%	25.8%
In Group Quarters	10.1%	7.3%	7.8%
Institutionalized Population	1.6%	0.7%	2.9%
Noninstitutionalized Population	8.5%	6.6%	4.9%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

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2018 Population 25+ by Educational Attainment			
Total	22,870	85,224	184,836
Less than 9th Grade	4.0%	4.9%	4.5%
9th - 12th Grade, No Diploma	5.0%	9.8%	11.5%
High School Graduate	12.6%	21.4%	24.3%
GED/Alternative Credential	2.1%	4.2%	5.4%
Some College, No Degree	11.0%	16.8%	18.5%
Associate Degree	2.8%	3.8%	4.2%
Bachelor's Degree	26.5%	17.3%	14.8%
Graduate/Professional Degree	36.0%	21.8%	16.8%
2018 Population 15+ by Marital Status			
Total	30,345	108,292	230,246
Never Married	57.1%	56.8%	57.7%
Married	30.6%	27.1%	25.6%
Widowed	4.5%	5.7%	6.2%
Divorced	7.9%	10.5%	10.5%
2018 Civilian Population 16+ in Labor Force			
Civilian Employed	95.2%	90.8%	89.9%
Civilian Unemployed (Unemployment Rate)	4.8%	9.2%	10.1%
2018 Employed Population 16+ by Industry			
Total	18,750	57,837	117,676
Agriculture/Mining	0.4%	0.2%	0.2%
Construction	3.5%	3.7%	3.3%
Manufacturing	2.4%	3.0%	3.4%
Wholesale Trade	1.0%	1.1%	1.2%
Retail Trade	7.3%	8.1%	8.3%
Transportation/Utilities	1.9%	3.7%	5.1%
Information	3.0%	2.1%	2.0%
Finance/Insurance/Real Estate	4.3%	4.7%	5.1%
Services	69.8%	65.7%	62.9%
Public Administration	6.6%	7.7%	8.6%
2018 Employed Population 16+ by Occupation			
Total	18,752	57,840	117,678
White Collar	80.6%	67.6%	64.1%
Management/Business/Financial	14.1%	12.7%	12.2%
Professional	49.2%	35.0%	30.2%
Sales	6.7%	6.9%	7.5%
Administrative Support	10.7%	12.9%	14.2%
Services	11.1%	20.5%	22.7%
Blue Collar	8.3%	12.0%	13.2%
Farming/Forestry/Fishing	0.0%	0.0%	0.1%
Construction/Extraction	2.2%	2.5%	2.4%
Installation/Maintenance/Repair	1.1%	1.6%	1.5%
Production	2.1%	2.8%	2.9%
Transportation/Material Moving	3.0%	5.1%	6.3%
2010 Population By Urban/ Rural Status		5.2.70	0.070
Total Population	32,158	128,351	277,829
Population Inside Urbanized Area	100.0%	100.0%	100.0%
Population Inside Urbanized Alea	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	0.0%

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3401 Keswick Rd, Baltimore, Maryland, 21211 Rings: 1, 2, 3 mile radii

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	1 mile	2 miles	3 miles
2010 Households by Type			
Total	15,370	54,262	110,755
Households with 1 Person	47.3%	42.0%	39.4%
Households with 2+ People	52.7%	58.0%	60.6%
Family Households	33.8%	45.4%	50.1%
Husband-wife Families	23.2%	20.5%	20.5%
With Related Children	7.4%	7.8%	7.9%
Other Family (No Spouse Present)	10.6%	24.8%	29.7%
Other Family with Male Householder	3.2%	4.8%	5.3%
With Related Children	1.5%	2.3%	2.5%
Other Family with Female Householder	7.4%	20.1%	24.4%
With Related Children	4.2%	12.9%	15.6%
Nonfamily Households	19.0%	12.7%	10.5%
All Households with Children	13.4%	23.5%	26.5%
Multigenerational Households	2.0%	5.3%	6.7%
Unmarried Partner Households	8.6%	8.7%	8.3%
Male-female	6.9%	7.2%	7.1%
Same-sex	1.7%	1.6%	1.3%
2010 Households by Size			
Total	15,370	54,262	110,755
1 Person Household	47.3%	42.0%	39.4%
2 Person Household	31.7%	28.1%	27.4%
3 Person Household	11.6%	13.3%	14.3%
4 Person Household	5.7%	8.6%	9.4%
5 Person Household	2.1%	4.3%	5.0%
6 Person Household	0.9%	1.9%	2.3%
7 + Person Household	0.7%	1.8%	2.2%
2010 Households by Tenure and Mortgage Status			
Total	15,370	54,262	110,755
Owner Occupied	41.6%	40.9%	42.2%
Owned with a Mortgage/Loan	30.4%	30.0%	30.6%
Owned Free and Clear	11.2%	11.0%	11.6%
Renter Occupied	58.4%	59.1%	57.8%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	17,453	65,885	136,741
Housing Units Inside Urbanized Area	100.0%	100.0%	100.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.0%	0.0%
-			

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

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	1 mile	2 miles	3 miles
Top 3 Tapestry Segments			
1.	Emerald City (8B)	Modest Income Homes	Modest Income Homes
2.	Metro Renters (3B)	Emerald City (8B)	Family Foundations (12A)
3.	Retirement Communities	Metro Renters (3B)	Metro Renters (3B)
2018 Consumer Spending			
Apparel & Services: Total \$	\$34,196,234	\$93,513,251	\$178,580,703
Average Spent	\$2,163.77	\$1,735.49	\$1,628.64
Spending Potential Index	99	80	75
Education: Total \$	\$23,929,588	\$62,306,548	\$117,684,699
Average Spent	\$1,514.15	\$1,156.33	\$1,073.28
Spending Potential Index	105	80	74
Entertainment/Recreation: Total \$	\$47,588,391	\$132,869,327	\$255,148,174
Average Spent	\$3,011.16	\$2,465.89	\$2,326.93
Spending Potential Index	93	77	72
Food at Home: Total \$	\$76,966,228	\$217,063,810	\$416,797,262
Average Spent	\$4,870.05	\$4,028.43	\$3,801.16
Spending Potential Index	97	80	76
Food Away from Home: Total \$	\$55,843,950	\$150,800,042	\$287,349,148
Average Spent	\$3,533.53	\$2,798.66	\$2,620.60
Spending Potential Index	101	80	75
Health Care: Total \$	\$79,512,299	\$230,749,754	\$447,608,729
Average Spent	\$5,031.15	\$4,282.42	\$4,082.16
Spending Potential Index	88	75	71
HH Furnishings & Equipment: Total \$	\$31,120,690	\$85,366,174	\$163,484,180
Average Spent	\$1,969.17	\$1,584.29	\$1,490.96
Spending Potential Index	94	76	71
Personal Care Products & Services: Total \$	\$12,640,906	\$34,614,016	\$66,096,432
Average Spent	\$799.85	\$642.39	\$602.79
Spending Potential Index	97	78	73
Shelter: Total \$	\$271,067,620	\$741,672,304	\$1,411,892,309
Average Spent	\$17,151.84	\$13,764.50	\$12,876.35
Spending Potential Index	102	82	77
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$36,062,440	\$102,024,900	\$196,073,618
Average Spent	\$2,281.86	\$1,893.45	\$1,788.18
Spending Potential Index	92	76	72
Travel: Total \$	\$31,325,029	\$84,030,198	\$159,767,711
Average Spent	\$1,982.09	\$1,559.49	\$1,457.07
Spending Potential Index	92	72	68
Vehicle Maintenance & Repairs: Total \$	\$16,017,966	\$44,720,744	\$85,901,747
Average Spent	\$1,013.54	\$829.96	\$783.42
Spending Potential Index	94	77	73

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
Source: Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

#### Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 1 mile radius

Prepared by Esri Latitude: 39.32883

Longitude: -76.62784

Top Tapestry Segments	Percent	Demographic Summary	2018	202
Emerald City (8B)	30.7%	Population	33,116	32,72
Metro Renters (3B)	20.1%	Households	15,804	15,54
Retirement Communities (9E)	10.2%	Families	5,321	5,24
	9.9%		33.5	34.
Dorms to Diplomas (14C)		Median Age		
Social Security Set (9F)	5.8%	Median Household Income	\$51,188	\$60,80
		Spending Potential	Average Amount	
		Index	Spent	Tota
Apparel and Services		99	\$2,163.77	\$34,196,23
Men's		102	\$423.47	\$6,692,53
Women's		99	\$738.24	\$11,667,18
Children's		96	\$308.87	\$4,881,33
Footwear		99	\$467.41	\$7,386,89
Watches & Jewelry		102	\$146.61	\$2,316,95
Apparel Products and Services (1)		96	\$79.18	\$1,251,32
Computer			<i><i><i></i></i></i>	+=/=0=/0
Computers and Hardware for Home		108	\$183.28	42 906 E
•	e use			\$2,896,50
Portable Memory		104	\$5.65	\$89,34
Computer Software		115	\$12.16	\$192,1
Computer Accessories		101	\$19.09	\$301,72
Entertainment & Recreation		93	\$3,011.16	\$47,588,3
Fees and Admissions		93	\$633.20	\$10,007,1
Membership Fees for Clubs (2)		93	\$210.38	\$3,324,7
Fees for Participant Sports, excl.	Trips	90	\$101.94	\$1,611,0
Tickets to Theatre/Operas/Conce		99	\$65.36	\$1,032,9
Tickets to Movies/Museums/Park		103	\$82.36	\$1,301,6
Admission to Sporting Events, ex		89	\$52.63	\$831,8
Fees for Recreational Lessons		86	\$119.56	\$1,889,5
Dating Services		145	\$0.97	\$1,009,9
-				
TV/Video/Audio		98	\$1,275.10	\$20,151,7
Cable and Satellite Television Se	rvices	95	\$915.85	\$14,474,1
Televisions		105	\$124.53	\$1,968,0
Satellite Dishes		86	\$1.51	\$23,8
VCRs, Video Cameras, and DVD	Players	107	\$5.90	\$93,2
Miscellaneous Video Equipment		88	\$12.67	\$200,2
Video Cassettes and DVDs		106	\$13.08	\$206,7
Video Game Hardware/Accessori	ies	116	\$34.67	\$547,8
Video Game Software		124	\$18.62	\$294,2
Streaming/Downloaded Video		113	\$37.58	\$593,9
Rental of Video Cassettes and D	VDs	107	\$13.72	\$216,8
Installation of Televisions	100	86	\$0.79	\$12,4
Audio (3)		99	\$92.20	\$1,457,0
Rental and Repair of TV/Radio/S	ound Equipmont	116	\$3.99	\$63,1
			1	
Pets		87	\$551.52	\$8,716,1
Toys/Games/Crafts/Hobbies (4)		100	\$115.71	\$1,828,6
Recreational Vehicles and Fees (5)		74	\$80.92	\$1,278,8
Sports/Recreation/Exercise Equipm	nent (6)	94	\$168.53	\$2,663,4
Photo Equipment and Supplies (7)		97	\$51.82	\$818,9
Reading (8)		95	\$107.00	\$1,691,0
Catered Affairs (9)		102	\$27.36	\$432,4
Food		99	\$8,403.58	\$132,810,1
Food at Home		97	\$4,870.05	\$76,966,2
Bakery and Cereal Products		97	\$639.21	\$10,102,1
Meats, Poultry, Fish, and Eggs		97	\$1,095.48	\$17,313,0
Dairy Products		96	\$497.80	\$7,867,2
Duny i rouucus		97	\$959.12	\$15,157,9
Fruits and Vegetables		97	\$9J9.1Z	410,107,9
Fruits and Vegetables	(10)		¢1 670 10	476 E7E 0
Snacks and Other Food at Home	(10)	97	\$1,678.43	\$26,525,92
2	(10)		\$1,678.43 \$3,533.53 \$580.15	\$26,525,93 \$55,843,99 \$9,168,70

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

#### Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 1 mile radius

Prepared by Esri

Latitude: 39.32883 Longitude: -76.62784

Spending Potential Average Amount				
	Spending Potential Index	Average Amount Spent	Total	
Financial				
Value of Stocks/Bonds/Mutual Funds	84	\$4,241.22	\$67,028,210	
Value of Retirement Plans	80	\$18,439.06	\$291,410,937	
Value of Other Financial Assets	93	\$1,315.73	\$20,793,813	
Vehicle Loan Amount excluding Interest	90	\$2,506.98	\$39,620,240	
Value of Credit Card Debt	92	\$539.88	\$8,532,303	
Health				
Nonprescription Drugs	91	\$121.67	\$1,922,900	
Prescription Drugs	85	\$308.76	\$4,879,619	
Eyeglasses and Contact Lenses	89	\$82.69	\$1,306,898	
Home				
Mortgage Payment and Basics (11)	74	\$6,403.03	\$101,193,425	
Maintenance and Remodeling Services	73	\$1,499.99	\$23,705,890	
Maintenance and Remodeling Materials (12)	70	\$345.09	\$5,453,778	
Utilities, Fuel, and Public Services	93	\$4,601.78	\$72,726,584	
Household Furnishings and Equipment				
Household Textiles (13)	99	\$97.96	\$1,548,189	
Furniture	99	\$604.11	\$9,547,314	
Rugs	96	\$23.63	\$373,487	
Major Appliances (14)	84	\$291.40	\$4,605,304	
Housewares (15)	94	\$97.38	\$1,538,939	
Small Appliances	103	\$50.39	\$796,366	
Luggage	100	\$13.77	\$217,547	
Telephones and Accessories	98	\$69.18	\$1,093,325	
Household Operations				
Child Care	96	\$495.87	\$7,836,773	
Lawn and Garden (16)	78	\$334.96	\$5,293,645	
Moving/Storage/Freight Express	117	\$75.70	\$1,196,396	
Housekeeping Supplies (17)	92	\$663.32	\$10,483,081	
Insurance				
Owners and Renters Insurance	76	\$430.57	\$6,804,715	
Vehicle Insurance	95	\$1,201.77	\$18,992,719	
Life/Other Insurance	79	\$328.87	\$5,197,490	
Health Insurance	88	\$3,323.13	\$52,518,740	
Personal Care Products (18)	98	\$477.32	\$7,543,488	
School Books and Supplies (19)	106	\$158.99	\$2,512,615	
Smoking Products	103	\$426.03	\$6,732,953	
Transportation				
Payments on Vehicles excluding Leases	91	\$2,174.74	\$34,369,567	
Gasoline and Motor Oil	95	\$2,276.34	\$35,975,310	
Vehicle Maintenance and Repairs	94	\$1,013.54	\$16,017,966	
Travel				
Airline Fares	97	\$511.77	\$8,087,973	
Lodging on Trips	88	\$503.51	\$7,957,460	
Auto/Truck Rental on Trips	93	\$25.80	\$407,699	
Food and Drink on Trips	92	\$477.19	\$7,541,460	

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#### Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 2 mile radius

Prepared by Esri Latitude: 39.32883

Longitude: -76.62784

Top Tapestry Segments	Percent	Demographic Summary	2018	202
Modest Income Homes (12D)	18.1%	Population	127,104	124,23
Emerald City (8B)	13.4%	Households	53,883	52,56
Metro Renters (3B)	12.4%	Families	23,996	23,3
City Commons (11E)	10.9%	Median Age	34.9	36
Social Security Set (9F)	9.5%	Median Household Income	\$38,509	\$44,29
Social Security Sec (SI)	5.570	Spending Potential	Average Amount	Ψ,2.
		Index	Spent	Tot
Apparel and Services		80	\$1,735.49	\$93,513,25
Men's		81	\$336.64	\$18,139,04
Women's		80	\$590.69	\$31,828,28
Children's		78	\$252.74	\$13,618,6
Footwear		80	\$378.30	\$20,383,8
Watches & Jewelry		79	\$112.69	\$6,072,2
Apparel Products and Services (1)		78	\$64.42	\$3,471,2
Computer		, 0	<b>401112</b>	<i>40/171/2</i>
Computers and Hardware for Home		83	\$140.58	\$7,575,1
•	e Use	81		
Portable Memory		81	\$4.41	\$237,5
Computer Software			\$9.22	\$496,6
Computer Accessories		79	\$14.92	\$804,0
Entertainment & Recreation		77	\$2,465.89	\$132,869,3
Fees and Admissions		73	\$495.38	\$26,692,3
Membership Fees for Clubs (2)		73	\$164.62	\$8,870,2
Fees for Participant Sports, excl.	•	73	\$82.34	\$4,436,7
Tickets to Theatre/Operas/Conce		76	\$50.08	\$2,698,3
Tickets to Movies/Museums/Park	S	78	\$61.93	\$3,337,2
Admission to Sporting Events, ex	ccl. Trips	72	\$42.56	\$2,293,0
Fees for Recreational Lessons		67	\$93.07	\$5,014,7
Dating Services		116	\$0.78	\$41,9
TV/Video/Audio		83	\$1,077.33	\$58,049,6
Cable and Satellite Television Se	rvices	82	\$793.33	\$42,747,1
Televisions		85	\$100.72	\$5,427,1
Satellite Dishes		66	\$1.17	\$63,2
VCRs, Video Cameras, and DVD	Plavers	85	\$4.71	\$254,0
Miscellaneous Video Equipment		72	\$10.49	\$565,1
Video Cassettes and DVDs		83	\$10.29	\$554,4
Video Game Hardware/Accessori	95	93	\$27.63	\$1,488,5
Video Game Software	<b>C</b> 3	97	\$14.55	\$783,9
Streaming/Downloaded Video		86	\$28.48	
Rental of Video Cassettes and D	/D-		,	\$1,534,4
	VDS	82	\$10.52	\$566,6
Installation of Televisions		65	\$0.60	\$32,4
Audio (3)		77	\$71.49	\$3,851,8
Rental and Repair of TV/Radio/Se	ouna Equipment	98	\$3.35	\$180,4
Pets		72	\$457.81	\$24,668,3
Toys/Games/Crafts/Hobbies (4)		80	\$92.30	\$4,973,5
Recreational Vehicles and Fees (5)		62	\$67.72	\$3,649,1
Sports/Recreation/Exercise Equipm	ient (6)	72	\$129.16	\$6,959,7
Photo Equipment and Supplies (7)		74	\$39.71	\$2,139,5
Reading (8)		77	\$86.34	\$4,652,1
Catered Affairs (9)		75	\$20.13	\$1,084,7
Food		80	\$6,827.09	\$367,863,8
Food at Home		80	\$4,028.43	\$217,063,8
Bakery and Cereal Products		81	\$531.08	\$28,616,0
Meats, Poultry, Fish, and Eggs		81	\$917.18	\$49,420,4
Dairy Products		79	\$410.40	\$22,113,6
Fruits and Vegetables		80	\$785.24	\$42,311,0
Snacks and Other Food at Home	(10)	80	\$1,384.53	\$74,602,5
	()			
Food Away from Home		80	\$2,798.66	\$150,800,0

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#### Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 2 mile radius

Prepared by Esri

Latitude: 39.32883 Longitude: -76.62784

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	68	\$3,425.13	\$184,556,291
Value of Retirement Plans	67	\$15,573.66	\$839,155,443
Value of Other Financial Assets	76	\$1,066.84	\$57,484,294
Vehicle Loan Amount excluding Interest	75	\$2,107.68	\$113,568,227
Value of Credit Card Debt Health	76	\$448.13	\$24,146,542
Nonprescription Drugs	78	\$103.61	\$5,582,720
Prescription Drugs	76	\$274.90	\$14,812,501
Eyeglasses and Contact Lenses	74	\$68.57	\$3,694,853
Home			
Mortgage Payment and Basics (11)	62	\$5,370.75	\$289,392,349
Maintenance and Remodeling Services	62	\$1,275.33	\$68,718,376
Maintenance and Remodeling Materials (12)	61	\$298.69	\$16,094,388
Utilities, Fuel, and Public Services	79	\$3,935.63	\$212,063,398
Household Furnishings and Equipment			
Household Textiles (13)	80	\$78.95	\$4,254,195
Furniture	80	\$489.63	\$26,382,515
Rugs	79	\$19.42	\$1,046,656
Major Appliances (14)	72	\$250.41	\$13,492,755
Housewares (15)	76	\$78.29	\$4,218,430
Small Appliances	82	\$40.10	\$2,160,564
Luggage	77	\$10.53	\$567,431
Telephones and Accessories	74	\$52.15	\$2,810,249
Household Operations			
Child Care	76	\$389.02	\$20,961,396
Lawn and Garden (16)	67	\$287.78	\$15,506,704
Moving/Storage/Freight Express	89	\$57.82	\$3,115,571
Housekeeping Supplies (17)	78	\$556.41	\$29,980,803
Insurance			
Owners and Renters Insurance	67	\$382.76	\$20,624,142
Vehicle Insurance	79	\$992.67	\$53,488,164
Life/Other Insurance	67	\$280.56	\$15,117,319
Health Insurance	75	\$2,829.52	\$152,463,064
Personal Care Products (18)	79	\$384.66	\$20,726,844
School Books and Supplies (19)	82	\$122.10	\$6,579,069
Smoking Products	92	\$381.76	\$20,570,286
<b>Fransportation</b>			
Payments on Vehicles excluding Leases	76	\$1,812.15	\$97,644,018
Gasoline and Motor Oil	78	\$1,879.26	\$101,260,201
Vehicle Maintenance and Repairs	77	\$829.96	\$44,720,744
Fravel			. , ,
Airline Fares	74	\$392.87	\$21,169,094
	71	\$406.04	\$21,878,384
Lodging on Trips	/1		ΨL1/0/0/001
Loaging on Trips Auto/Truck Rental on Trips	72	\$19.92	\$1,073,482

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#### Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 3 mile radius

Prepared by Esri Latitude: 39.32883

Latitude: 39.32883 Longitude: -76.62784

Top Tapestry Segments	Percent	Demographic Summary	2018	20
Modest Income Homes (12D)	22.0%	Population	273,411	268,1
Family Foundations (12A)	13.6%	Households	109,650	107,5
Metro Renters (3B)	12.4%	Families	53,631	52,1
City Commons (11E)	10.6%	Median Age	35.6	36
Emerald City (8B)	7.6%	Median Household Income	\$37,130	\$42,4
	,,	Spending Potential	Average Amount	+ · - / ·
		Index	Spent	Το
Apparel and Services		75	\$1,628.64	\$178,580,7
Men's		76	\$314.88	\$34,526,0
Women's		75	\$553.37	\$60,676,9
Children's		74	\$238.90	\$26,194,9
Footwear		75	\$355.43	\$38,973,0
Watches & Jewelry		73	\$104.89	\$11,501,1
Apparel Products and Services (1)		74	\$61.18	\$6,708,5
Computer				
Computers and Hardware for Hom	e Use	76	\$130.27	\$14,284,4
Portable Memory		75	\$4.09	\$448,3
Computer Software		80	\$8.45	\$926,8
Computer Accessories		74	\$13.88	\$1,521,7
Entertainment & Recreation		72	\$2,326.93	\$255,148,3
Fees and Admissions		68	\$462.36	\$50,698,0
Membership Fees for Clubs (2)		68	\$153.97	\$16,883,3
Fees for Participant Sports, excl.	. Trips	69	\$77.58	\$8,506,
Tickets to Theatre/Operas/Conce	•	70	\$46.24	\$5,070,0
Tickets to Movies/Museums/Park		71	\$56.85	\$6,233,3
Admission to Sporting Events, e		68	\$40.31	\$4,419,
Fees for Recreational Lessons	xei: mps	63	\$86.69	\$9,505,
Dating Services		107	\$0.72	\$78,
TV/Video/Audio		78	\$1,022.98	\$112,169,8
Cable and Satellite Television Se	nvicos	79	\$758.20	\$83,137,
Televisions	er vices	80	\$94.58	\$10,370,2
		61	\$94.38	
Satellite Dishes	Disvers	80		\$118,
VCRs, Video Cameras, and DVD	Players		\$4.39	\$481,
Miscellaneous Video Equipment		69	\$9.96	\$1,092,2
Video Cassettes and DVDs	• • •	77	\$9.57	\$1,049,
Video Game Hardware/Accessor	les	87	\$25.79	\$2,827,8
Video Game Software		90	\$13.50	\$1,480,
Streaming/Downloaded Video		79	\$26.22	\$2,875,
Rental of Video Cassettes and D	VDs	76	\$9.69	\$1,062,
Installation of Televisions		60	\$0.55	\$60,
Audio (3)		71	\$66.28	\$7,267,3
Rental and Repair of TV/Radio/S	ound Equipment	92	\$3.16	\$346,
Pets		68	\$434.43	\$47,634,9
Toys/Games/Crafts/Hobbies (4)		75	\$86.37	\$9,470,
Recreational Vehicles and Fees (5)		59	\$64.43	\$7,064,9
Sports/Recreation/Exercise Equipn	. ,	67	\$120.03	\$13,161,2
Photo Equipment and Supplies (7)		69	\$37.04	\$4,061,0
Reading (8)		72	\$80.86	\$8,865,
Catered Affairs (9)		68	\$18.44	\$2,022,2
Food		75	\$6,421.76	\$704,146,4
Food at Home		76	\$3,801.16	\$416,797,3
Bakery and Cereal Products		76	\$501.85	\$55,027,
Meats, Poultry, Fish, and Eggs		77	\$867.51	\$95,122,
Dairy Products		75	\$386.73	\$42,404,4
Fruits and Vegetables		75	\$739.09	\$81,041,2
Snacks and Other Food at Home	e (10)	76	\$1,305.99	\$143,201,
Food Away from Home	. ,	75	\$2,620.60	\$287,349,1
,		76	\$423.03	\$46,385,2

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#### Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 3 mile radius

Prepared by Esri

Latitude: 39.32883 Longitude: -76.62784

	Spending Potential	Average Amount					
	Index	Spent	Total				
Financial							
Value of Stocks/Bonds/Mutual Funds	64	\$3,219.34	\$353,000,143				
Value of Retirement Plans	64	\$14,920.68	\$1,636,053,014				
Value of Other Financial Assets	71	\$1,001.17	\$109,778,646				
Vehicle Loan Amount excluding Interest	72	\$2,015.33	\$220,980,853				
Value of Credit Card Debt	72	\$424.46	\$46,541,533				
Health							
Nonprescription Drugs	74	\$98.63	\$10,814,686				
Prescription Drugs	73	\$264.46	\$28,998,142				
Eyeglasses and Contact Lenses	70	\$65.01	\$7,128,740				
Home							
Mortgage Payment and Basics (11)	60	\$5,159.02	\$565,686,663				
Maintenance and Remodeling Services	60	\$1,227.50	\$134,594,893				
Maintenance and Remodeling Materials (12)	59	\$290.10	\$31,809,728				
Utilities, Fuel, and Public Services	76	\$3,755.26	\$411,763,778				
Household Furnishings and Equipment							
Household Textiles (13)	75	\$74.03	\$8,117,386				
Furniture	76	\$461.80	\$50,636,006				
Rugs	74	\$18.32	\$2,008,363				
Major Appliances (14)	69	\$240.69	\$26,391,553				
Housewares (15)	71	\$73.56	\$8,066,153				
Small Appliances	76	\$37.36	\$4,096,440				
Luggage	71	\$9.74	\$1,067,610				
Telephones and Accessories	68	\$47.89	\$5,251,053				
Household Operations							
Child Care	71	\$365.61	\$40,089,619				
Lawn and Garden (16)	64	\$276.84	\$30,355,361				
Moving/Storage/Freight Express	82	\$52.86	\$5,796,460				
Housekeeping Supplies (17)	74	\$528.04	\$57,899,179				
Insurance							
Owners and Renters Insurance	66	\$372.76	\$40,872,976				
Vehicle Insurance	75	\$938.78	\$102,937,546				
Life/Other Insurance	65	\$269.09	\$29,505,367				
Health Insurance	71	\$2,699.85	\$296,038,238				
Personal Care Products (18)	74	\$360.63	\$39,543,505				
School Books and Supplies (19)	76	\$113.46	\$12,441,021				
Smoking Products	88	\$365.90	\$40,120,880				
Transportation							
Payments on Vehicles excluding Leases	72	\$1,727.44	\$189,413,757				
Gasoline and Motor Oil	74	\$1,778.16	\$194,975,483				
Vehicle Maintenance and Repairs	73	\$783.42	\$85,901,747				
Travel							
Airline Fares	69	\$363.54	\$39,862,508				
Lodging on Trips	67	\$382.80	\$41,973,762				
Auto/Truck Rental on Trips	67	\$18.47	\$2,024,826				
Food and Drink on Trips	68	\$352.38	\$38,638,511				
·							

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

# **Datastory** Retail Goods and Services Expenditures

3401 Keswick Rd, Baltimore, Maryland, 21211 Ring: 3 mile radius

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

# **Datastory** Business Summary

3401 Keswick Rd, Baltimore, Maryland, 21211 Rings: 1, 2, 3 mile radii

#### Prepared by Esri

Latitude: 39.32883 Longitude: -76.62784

Data for all businesses in area	1 mile					2 mile	s	3 miles				
Total Businesses:	1,428					4,266	5		9,912			
Total Employees:	25,696			59,049				189,331				
Total Residential Population:	33,116			127,104				273,411				
Employee/Residential Population Ratio (per 100 Residents)	78			46				69				
	•		Emplo	oyees	yees Businesses			Employees		Businesses Empl		
by SIC Codes	Number		Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture & Mining	12	0.8%	84	0.3%	22	0.5%	434	0.7%	43	0.4%	584	0.3%
Construction	55	3.9%	734	2.9%	164	3.8%	1,656	2.8%	298	3.0%	3,127	1.7%
Manufacturing	39	2.7%	742	2.9%	110	2.6%	2,368	4.0%	203	2.0%	4,532	2.4%
Transportation	24	1.7%	515	2.0%	76	1.8%	1,598	2.7%	163	1.6%	3,339	1.8%
Communication	23	1.6%	393	1.5%	49	1.1%	916	1.6%	96	1.0%	1,188	0.6%
Utility	1	0.1%	1	0.0%	5	0.1%	417	0.7%	22	0.2%	2,026	1.1%
Wholesale Trade	23	1.6%	231	0.9%	67	1.6%	998	1.7%	145	1.5%	1,651	0.9%
Retail Trade Summary	326	22.8%	2,649	10.3%	944	22.1%	7,137	12.1%	2,023	20.4%	15,809	8.3%
Home Improvement	10	0.7%	81	0.3%	22	0.5%	190	0.3%	38	0.4%	333	0.2%
General Merchandise Stores	7	0.5%	87	0.3%	25	0.6%	399	0.7%	49	0.5%	557	0.3%
Food Stores	33	2.3%	455	1.8%	132	3.1%	1,260	2.1%	294	3.0%	3,361	1.8%
Auto Dealers, Gas Stations, Auto Aftermarket	9	0.6%	75	0.3%	59	1.4%	327	0.6%	123	1.2%	626	0.3%
Apparel & Accessory Stores	10	0.7%	23	0.1%	57	1.3%	365	0.6%	133	1.3%	900	0.5%
Furniture & Home Furnishings	14	1.0%	111	0.4%	38	0.9%	220	0.4%	73	0.7%	483	0.3%
Eating & Drinking Places	141	9.9%	1,357	5.3%	360	8.4%	3,221	5.5%	805	8.1%	7,143	3.8%
Miscellaneous Retail	101	7.1%	460	1.8%	251	5.9%	1,155	2.0%	508	5.1%	2,407	1.3%
Finance, Insurance, Real Estate Summary	114	8.0%	827	3.2%	340	8.0%	2,276	3.9%	906	9.1%	9,689	5.1%
Banks, Savings & Lending Institutions	18	1.3%	135	0.5%	50	1.2%	406	0.7%	142	1.4%	2,735	1.4%
Securities Brokers	9	0.6%	40	0.2%	29	0.7%	165	0.3%	107	1.1%	1,218	0.6%
Insurance Carriers & Agents	9	0.6%	28	0.1%	26	0.6%	127	0.2%	98	1.0%	1,523	0.8%
Real Estate, Holding, Other Investment Offices	78	5.5%	623	2.4%	236	5.5%	1,578	2.7%	559	5.6%	4,214	2.2%
Services Summary	681	47.7%	19,158	74.6%	2,049	48.0%	35,720	60.5%	4,960	50.0%	126,614	66.9%
Hotels & Lodging	6	0.4%	205	0.8%	16	0.4%	310	0.5%	61	0.6%	2,778	1.5%
Automotive Services	25	1.8%	134	0.5%	104	2.4%	515	0.9%	245	2.5%	1,389	0.7%
Motion Pictures & Amusements	41	2.9%	362	1.4%	109	2.6%	1,165	2.0%	230	2.3%	2,483	1.3%
Health Services	101	7.1%	3,365	13.1%	252	5.9%	5,426	9.2%	724	7.3%	52,700	27.8%
Legal Services	29	2.0%	162	0.6%	94	2.2%	516	0.9%	447	4.5%	6,091	3.2%
Education Institutions & Libraries	53	3.7%	11,139	43.3%	172	4.0%	17,057	28.9%	414	4.2%	33,318	17.6%
Other Services	427	29.9%	3,791	14.8%	1,302	30.5%	10,730	18.2%	2,839	28.6%	27,856	14.7%
Government	11	0.8%	280	1.1%	95	2.2%	5,229	8.9%	333	3.4%	19,930	10.5%
Unclassified Establishments	119	8.3%	83	0.3%	344	8.1%	299	0.5%	721	7.3%	840	0.4%
Totals	1,428	100.0%	25,696	100.0%	4,266	100.0%	59,049	100.0%	9,912	100.0%	189,331	100.0%

Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2018.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

3401 Keswick Rd, Baltimore, Maryland, 21211 Rings: 1, 2, 3 mile radii

#### Prepared by Esri

Latitude: 39.32883

Longitude: -76.62784

by NAICS Codes	Businesses		Employees		Businesses		Employees		Businesses		Employees	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percer
Agriculture, Forestry, Fishing & Hunting	2	0.1%	5	0.0%	3	0.1%	306	0.5%	4	0.0%	312	0.2
Mining	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.0%	8	0.0
Utilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	12	0.1%	1,582	0.8
Construction	58	4.1%	760	3.0%	182	4.3%	1,817	3.1%	339	3.4%	3,517	1.9
Manufacturing	40	2.8%	448	1.7%	101	2.4%	1,780	3.0%	175	1.8%	3,876	2.0
Wholesale Trade	23	1.6%	228	0.9%	63	1.5%	973	1.6%	129	1.3%	1,598	0.8
Retail Trade	172	12.0%	1,215	4.7%	556	13.0%	3,741	6.3%	1,177	11.9%	7,278	3.8
Motor Vehicle & Parts Dealers	6	0.4%	58	0.2%	39	0.9%	245	0.4%	77	0.8%	448	0.2
Furniture & Home Furnishings Stores	3	0.2%	44	0.2%	16	0.4%	112	0.2%	30	0.3%	233	0.1
Electronics & Appliance Stores	7	0.5%	59	0.2%	19	0.4%	98	0.2%	40	0.4%	214	0.1
Bldg Material & Garden Equipment & Supplies Dealers	10	0.7%	81	0.3%	22	0.5%	190	0.3%	38	0.4%	333	0.2
Food & Beverage Stores	35	2.5%	446	1.7%	144	3.4%	1,190	2.0%	341	3.4%	2,226	1.2
Health & Personal Care Stores	19	1.3%	94	0.4%	62	1.5%	398	0.7%	136	1.4%	846	0.4
Gasoline Stations	3	0.2%	18	0.1%	20	0.5%	82	0.1%	47	0.5%	178	0.1
Clothing & Clothing Accessories Stores	14	1.0%	36	0.1%	70	1.6%	404	0.7%	165	1.7%	1,061	0.6
Sport Goods, Hobby, Book, & Music Stores	19	1.3%	116	0.5%	38	0.9%	212	0.4%	63	0.6%	324	0.2
General Merchandise Stores	7	0.5%	87	0.3%	25	0.6%	399	0.7%	49	0.5%	557	0.3
Miscellaneous Store Retailers	46	3.2%	175	0.7%	92	2.2%	394	0.7%	174	1.8%	768	0.4
Nonstore Retailers	2	0.1%	2	0.0%	10	0.2%	17	0.0%	18	0.2%	90	0.0
Transportation & Warehousing	18	1.3%	482	1.9%	61	1.4%	1,529	2.6%	142	1.4%	3,254	1.7
Information	56	3.9%	1,163	4.5%	128	3.0%	2,300	3.9%	284	2.9%	5,960	3.1
Finance & Insurance	37	2.6%	210	0.8%	112	2.6%	727	1.2%	373	3.8%	5,775	3.1
Central Bank/Credit Intermediation & Related Activities	19	1.3%	141	0.5%	54	1.3%	424	0.7%	147	1.5%	2,669	1.4
Securities, Commodity Contracts & Other Financial	9	0.6%	40	0.2%	33	0.8%	176	0.3%	125	1.3%	1,570	0.8
Insurance Carriers & Related Activities; Funds, Trusts &	9	0.6%	28	0.1%	26	0.6%	170	0.2%	101	1.0%	1,576	0.8
Real Estate, Rental & Leasing	93	6.5%	623	2.4%	256	6.0%	1,540	2.6%	575	5.8%	3,767	2.0
Professional, Scientific & Tech Services	180	12.6%	1,262	4.9%	446	10.5%	2,987	5.1%	1,159	11.7%	12,872	6.8
Legal Services	33	2.3%	1,202	0.7%	101	2.4%	551	0.9%	467	4.7%	6,192	3.3
Management of Companies & Enterprises	0	0.0%	0	0.0%	6	0.1%	58	0.1%	407	0.1%	109	0.1
Administrative & Support & Waste Management & Remediation	35	2.5%	358	1.4%	102	2.4%	1,203	2.0%	291	2.9%	3,023	1.6
Educational Services	59	4.1%	11,015	42.9%	102	4.1%	16,812	28.5%	398	4.0%	32,547	17.2
Health Care & Social Assistance	144	10.1%	3,876	15.1%	438	10.3%	7,770	13.2%	1,119	11.3%	57,835	30.5
Arts, Entertainment & Recreation	25	1.8%	575	2.2%	438	2.3%	1,646	2.8%	217	2.2%	3,403	1.8
Accommodation & Food Services	148	10.4%	1,574	6.1%	385	9.0%	3,606	6.1%	879	8.9%	10,053	5.3
Accommodation	6	0.4%	205	0.1%	16	9.0% 0.4%	310	0.1%	61	0.6%	2,778	1.5
	143	10.0%		5.3%	369	8.6%			818		•	3.8
Food Services & Drinking Places		10.0%	1,370	6.0%			3,296	5.6%		8.3%	7,275	
Other Services (except Public Administration)	209		1,540		716	16.8%	4,726	8.0%	1,570	15.8%	11,642	6.1
Automotive Repair & Maintenance	20	1.4%	99	0.4%	68	1.6%	280	0.5%	128	1.3%	594	0.3
Public Administration	11	0.8%	280	1.1%	95	2.2%	5,229	8.9%	335	3.4%	20,079	10.6
Unclassified Establishments	119	8.3%	83	0.3%	344	8.1%	299	0.5%	721	7.3%	840	0.4
	4 455	100.001	25.624	100.007	4.955	100.007	50.0/0	100.007	0.0/5	100.001	100.001	100.0
Total Source: Copyright 2018 Infogroup, Inc. All rights reserved. Esr	1,428	100.0%	25,696		4,266	100.0%	59,049	100.0%	9,912	100.0%	189,331	100.09

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.