Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

		LUII	gituue. 70.01003
	1 mile	2 miles	3 miles
Population Summary	40.015	122.460	200 626
2000 Total Population	40,815	133,460	300,636
2010 Total Population	40,715	124,355	280,357
2020 Total Population	41,026	122,403	274,153
2020 Group Quarters	3,723	11,119	22,389
2025 Total Population	39,926	120,693	269,704
2020-2025 Annual Rate	-0.54%	-0.28%	-0.33%
2020 Total Daytime Population	42,696	122,047	313,999
Workers	22,469	55,832	162,582
Residents	20,227	66,215	151,417
Household Summary			
2000 Households	18,726	54,226	117,082
2000 Average Household Size	2.04	2.27	2.39
2010 Households	18,332	51,414	111,973
2010 Average Household Size	2.03	2.21	2.31
2020 Households	18,503	50,636	110,032
2020 Average Household Size	2.02	2.20	2.29
2025 Households	17,933	49,682	108,167
2025 Average Household Size	2.02	2.21	2.29
2020-2025 Annual Rate	-0.62%	-0.38%	-0.34%
2010 Families	7,033	23,731	56,755
2010 Average Family Size	2.87	3.06	3.14
2020 Families	7,023	23,010	54,273
2020 Average Family Size	2.85	3.06	3.14
2025 Families	6,810	22,583	52,956
2025 Average Family Size	2.86	3.07	3.15
2020-2025 Annual Rate	-0.61%	-0.37%	-0.49%
Housing Unit Summary	010170	010770	011070
2000 Housing Units	21,646	64,663	139,736
Owner Occupied Housing Units	36.9%	37.3%	38.5%
Renter Occupied Housing Units	49.6%	46.5%	45.3%
Vacant Housing Units	13.5%	16.1%	16.2%
-	20,957	62,174	135,407
2010 Housing Units Owner Occupied Housing Units	37.9%	36.7%	36.5%
Renter Occupied Housing Units	49.6%	46.0%	46.1%
Vacant Housing Units	12.5% 21,433	17.3%	17.3%
2020 Housing Units	,	62,023	135,298
Owner Occupied Housing Units	37.2%	36.7%	36.0%
Renter Occupied Housing Units	49.1%	44.9%	45.3%
Vacant Housing Units	13.7%	18.4%	18.7%
2025 Housing Units	21,111	61,827	135,169
Owner Occupied Housing Units	36.7%	35.7%	34.8%
Renter Occupied Housing Units	48.2%	44.6%	45.2%
Vacant Housing Units	15.1%	19.6%	20.0%
Median Household Income			
2020	\$54,974	\$52,040	\$47,315
2025	\$57,997	\$54,233	\$50,025
Median Home Value			
2020	\$243,714	\$213,053	\$172,119
2025	\$295,356	\$264,988	\$208,486
Per Capita Income			
2020	\$38,746	\$34,605	\$30,292
2025	\$42,134	\$37,550	\$33,131
Median Age		, , ,	1/
2010	32.7	33.7	34.3
2020	34.5	35.3	35.7
2025	35.4	36.5	36.9
	55.1	50.5	50.5

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

		LU	ngituue. 70.01005
	1 mile	2 miles	3 miles
2020 Households by Income			
Household Income Base	18,503	50,631	110,027
<\$15,000	16.9%	18.4%	21.1%
\$15,000 - \$24,999	7.5%	8.8%	9.2%
\$25,000 - \$34,999	8.6%	8.5%	8.8%
\$35,000 - \$49,999	13.1%	12.5%	12.7%
\$50,000 - \$74,999	14.9%	15.6%	16.1%
\$75,000 - \$99,999	10.3%	10.3%	10.2%
\$100,000 - \$149,999	14.0%	12.6%	11.2%
\$150,000 - \$199,999	6.4%	5.6%	4.6%
\$200,000+	8.4%	7.7%	6.1%
Average Household Income	\$87,067	\$82,960	\$74,422
2025 Households by Income			
Household Income Base	17,933	49,677	108,162
<\$15,000	16.3%	17.8%	20.4%
\$15,000 - \$24,999	7.2%	8.5%	8.7%
\$25,000 - \$34,999	8.1%	8.0%	8.3%
\$35,000 - \$49,999	12.7%	12.3%	12.5%
\$50,000 - \$74,999	14.3%	15.2%	15.7%
\$75,000 - \$99,999	10.3%	10.4%	10.4%
\$100,000 - \$149,999	14.7%	13.1%	11.8%
\$150,000 - \$199,999	7.2%	6.2%	5.1%
\$200,000+	9.2%	8.5%	6.9%
Average Household Income	\$95,104	\$90,518	\$81,516
2020 Owner Occupied Housing Units by Value	400/201	4007020	401/010
Total	7,970	22,785	48,661
<\$50,000	2.9%	6.2%	7.8%
\$50,000 - \$99,999	7.7%	11.9%	17.1%
\$100,000 - \$149,999	13.1%	14.8%	18.8%
	12.9%	14.0%	14.5%
\$150,000 - \$199,999 \$200,000 - \$240,000			
\$200,000 - \$249,999 \$750,000 - \$200,000	15.2%	12.2%	10.1%
\$250,000 - \$299,999	14.2%	11.5%	9.4%
\$300,000 - \$399,999	14.0%	11.0%	8.5%
\$400,000 - \$499,999	6.9%	6.7%	4.7%
\$500,000 - \$749,999	6.7%	7.4%	5.9%
\$750,000 - \$999,999	3.6%	2.7%	2.0%
\$1,000,000 - \$1,499,999	1.6%	1.1%	0.8%
\$1,500,000 - \$1,999,999	0.5%	0.3%	0.1%
\$2,000,000 +	0.6%	0.3%	0.4%
Average Home Value	\$313,706	\$276,836	\$238,227
2025 Owner Occupied Housing Units by Value			
Total	7,754	22,085	47,038
<\$50,000	4.2%	7.3%	8.9%
\$50,000 - \$99,999	6.5%	9.6%	13.9%
\$100,000 - \$149,999	7.1%	9.6%	14.1%
\$150,000 - \$199,999	9.7%	11.6%	11.6%
\$200,000 - \$249,999	8.5%	7.9%	8.5%
\$250,000 - \$299,999	15.4%	13.2%	11.2%
\$300,000 - \$399,999	19.1%	14.5%	12.0%
\$400,000 - \$499,999	10.7%	10.1%	7.1%
\$500,000 - \$749,999	9.6%	10.3%	8.2%
\$750,000 - \$999,999	5.1%	3.5%	2.7%
\$1,000,000 - \$1,499,999	2.3%	1.5%	1.1%
\$1,500,000 - \$1,999,999	0.7%	0.4%	0.2%
\$2,000,000 +	0.9%	0.5%	0.5%
Average Home Value	\$376,261	\$322,100	\$277,052
	+0.0/201	+0==,200	+=.,,002

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

			Jingituue. 70.01000
	1 mile	2 miles	3 miles
2010 Population by Age	40.716	124 255	200.250
Total 0 - 4	40,716	124,355	280,358
5 - 9	4.6%	5.5%	6.1% 5.4%
	3.5%	4.6%	5.4%
10 - 14	3.2%	4.5%	5.3%
15 - 24	23.1%	21.3%	18.6%
25 - 34	19.6%	16.0%	15.6%
35 - 44	11.9%	11.8%	12.0%
45 - 54	11.7%	13.4%	14.2%
55 - 64	10.0%	10.9%	11.1%
65 - 74	6.2%	6.5%	6.4%
75 - 84	3.9%	3.8%	3.8%
85 +	2.3%	1.7%	1.5%
18 +	86.6%	82.5%	79.7%
2020 Population by Age			
Total	41,025	122,403	274,153
0 - 4	4.1%	4.8%	5.3%
5 - 9	3.6%	4.7%	5.2%
10 - 14	3.3%	4.6%	5.3%
15 - 24	20.3%	18.7%	16.2%
25 - 34	19.8%	16.8%	17.0%
35 - 44	12.1%	11.4%	11.8%
45 - 54	10.0%	11.1%	11.4%
55 - 64	10.5%	12.0%	12.4%
65 - 74	8.5%	9.1%	9.1%
75 - 84	4.9%	4.6%	4.4%
85 +	3.0%	2.2%	1.9%
18 +	87.3%	83.5%	81.3%
2025 Population by Age			
Total	39,925	120,694	269,706
0 - 4	4.0%	4.9%	5.3%
5 - 9	3.4%	4.5%	4.9%
10 - 14	3.2%	4.4%	5.0%
15 - 24	20.1%	18.7%	16.2%
25 - 34	18.6%	15.6%	16.0%
35 - 44	12.7%	12.3%	12.8%
45 - 54	9.7%	10.7%	11.0%
55 - 64	9.8%	11.2%	11.5%
65 - 74	9.2%	9.9%	10.0%
75 - 84	6.1%	5.6%	5.4%
85 +	3.1%	2.3%	2.0%
18 +	87.5%	83.6%	81.8%
2010 Population by Sex			
Males	19,571	58,317	131,956
Females	21,144	66,038	148,401
2020 Population by Sex	/- · ·	00,000	1.0,.01
Males	19,733	57,355	129,612
Females	21,293	65,048	144,541
2025 Population by Sex	21,255	00,040	177,371
Males	19,174	56,561	127,890
Females	20,752	64,132	141,814
i cittales	20,732	04,152	141,014

Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

		LUNG	Jituue70.01005
	1 mile	2 miles	3 miles
2010 Population by Race/Ethnicity	40 714	124 256	200 257
Total White Alone	40,714	124,356	280,357
	50.9% 35.8%	35.2% 56.8%	24.3% 69.6%
Black Alone			
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	9.3%	4.6%	3.2%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	1.1%	0.8%	0.7%
Two or More Races	2.6%	2.3%	1.9%
Hispanic Origin	3.5%	2.7%	2.2%
Diversity Index	63.1	57.5	47.9
2020 Population by Race/Ethnicity			
Total	41,025	122,403	274,153
White Alone	49.7%	34.9%	24.3%
Black Alone	34.9%	55.5%	68.3%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	10.4%	5.3%	3.8%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	1.5%	1.1%	1.0%
Two or More Races	3.3%	2.8%	2.4%
Hispanic Origin	5.1%	3.9%	3.3%
Diversity Index	65.7	59.9	50.6
2025 Population by Race/Ethnicity			
Total	39,925	120,693	269,703
White Alone	48.5%	33.9%	23.9%
Black Alone	34.6%	55.6%	67.8%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	11.1%	5.6%	4.2%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	1.8%	1.3%	1.1%
Two or More Races	3.7%	3.2%	2.7%
Hispanic Origin	6.3%	4.8%	4.0%
Diversity Index	67.6	61.2	52.1
2010 Population by Relationship and Household Type			
Total	40,715	124,355	280,357
In Households	91.2%	91.4%	92.3%
In Family Households	51.9%	61.3%	66.8%
Householder	17.1%	19.1%	20.2%
Spouse	10.0%	9.3%	8.6%
Child	18.6%	25.0%	29.0%
Other relative	3.7%	5.1%	5.8%
Nonrelative	2.4%	2.9%	3.2%
In Nonfamily Households	39.3%	30.1%	25.6%
In Group Quarters	8.8%	8.6%	7.7%
Institutionalized Population	1.2%	0.8%	2.8%
Noninstitutionalized Population	7.6%	7.8%	4.9%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33074

Longitude: -76.61605

			-
2020 Deputation 251 by Educational Attainment	1 mile	2 miles	3 miles
2020 Population 25+ by Educational Attainment Total	28,198	82,269	186,264
Less than 9th Grade	3.4%	3.7%	3.8%
	5.9%	8.3%	10.7%
9th - 12th Grade, No Diploma High School Graduate	14.7%	19.8%	23.3%
5	2.9%		5.1%
GED/Alternative Credential		3.8%	
Some College, No Degree	12.9%	16.7%	18.1%
Associate Degree	3.8%	4.3%	4.5%
Bachelor's Degree	25.3%	20.1%	17.1%
Graduate/Professional Degree	31.2%	23.2%	17.5%
2020 Population 15+ by Marital Status		105 174	220 765
Total	36,536	105,174	230,765
Never Married	55.1%	56.0%	56.5%
Married	30.8%	28.4%	26.7%
Widowed	4.3%	5.3%	5.9%
Divorced	9.8%	10.3%	10.9%
2020 Civilian Population 16+ in Labor Force			
Civilian Population 16+	23,521	64,891	137,581
Population 16+ Employed	89.0%	87.2%	86.0%
Population 16+ Unemployment rate	11.0%	12.8%	14.0%
Population 16-24 Employed	13.3%	12.9%	12.6%
Population 16-24 Unemployment rate	18.8%	21.3%	24.6%
Population 25-54 Employed	65.9%	65.7%	66.0%
Population 25-54 Unemployment rate	9.8%	11.8%	12.6%
Population 55-64 Employed	12.4%	14.0%	14.6%
Population 55-64 Unemployment rate	10.1%	10.9%	11.9%
Population 65+ Employed	8.4%	7.4%	6.8%
Population 65+ Unemployment rate	8.0%	8.7%	9.0%
2020 Employed Population 16+ by Industry			
Total	20,928	56,566	118,359
Agriculture/Mining	0.5%	0.3%	0.3%
Construction	3.8%	3.5%	3.7%
Manufacturing	3.3%	4.4%	4.4%
Wholesale Trade	0.9%	1.1%	1.3%
Retail Trade	7.4%	7.5%	7.6%
Transportation/Utilities	3.2%	4.8%	5.6%
Information	2.4%	2.3%	1.9%
Finance/Insurance/Real Estate	4.3%	5.0%	5.3%
Services	67.5%	63.2%	61.7%
Public Administration	6.7%	7.8%	8.3%
2020 Employed Population 16+ by Occupation			
Total	20,927	56,567	118,358
White Collar	78.0%	70.3%	65.3%
Management/Business/Financial	15.0%	14.4%	13.2%
Professional	45.2%	36.7%	31.3%
Sales	6.8%	6.9%	6.9%
Administrative Support	11.0%	12.3%	13.8%
Services	12.8%	17.5%	20.6%
Blue Collar	9.2%	12.2%	14.1%
Farming/Forestry/Fishing	0.3%	0.2%	0.2%
Construction/Extraction	2.6%	2.3%	2.8%
Installation/Maintenance/Repair	0.9%	1.1%	1.5%
Production	1.9%	3.0%	3.2%

Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

		LU	ingitude. 70.01005
	1 mile	2 miles	3 miles
2010 Households by Type			
Total	18,332	51,414	111,973
Households with 1 Person	44.7%	40.8%	38.9%
Households with 2+ People	55.3%	59.2%	61.1%
Family Households	38.4%	46.2%	50.7%
Husband-wife Families	22.7%	22.4%	21.5%
With Related Children	7.8%	8.6%	8.5%
Other Family (No Spouse Present)	15.7%	23.7%	29.2%
Other Family with Male Householder	3.5%	4.7%	5.1%
With Related Children	1.7%	2.2%	2.5%
Other Family with Female Householder	12.2%	19.0%	24.1%
With Related Children	7.4%	11.8%	15.6%
Nonfamily Households	16.9%	13.0%	10.4%
All Households with Children	17.2%	23.0%	27.0%
Multigenerational Households	3.4%	5.4%	6.6%
Unmarried Partner Households	8.4%	8.7%	8.4%
Male-female	6.7%	7.0%	7.0%
Same-sex	1.8%	1.6%	1.3%
2010 Households by Size			
Total	18,332	51,412	111,973
1 Person Household	44.7%	40.8%	38.9%
2 Person Household	30.4%	28.9%	27.7%
3 Person Household	12.3%	13.7%	14.5%
4 Person Household	7.2%	8.8%	9.5%
5 Person Household	3.0%	4.3%	5.0%
6 Person Household	1.3%	1.9%	2.2%
7 + Person Household	1.1%	1.7%	2.1%
2010 Households by Tenure and Mortgage Status			
Total	18,332	51,414	111,973
Owner Occupied	43.3%	44.4%	44.2%
Owned with a Mortgage/Loan	32.0%	32.4%	32.9%
Owned Free and Clear	11.3%	11.9%	11.3%
Renter Occupied	56.7%	55.6%	55.8%
2020 Affordability, Mortgage and Wealth			
Housing Affordability Index	111	120	135
Percent of Income for Mortgage	18.5%	17.1%	15.2%
Wealth Index	83	79	69
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	20,957	62,174	135,407
Housing Units Inside Urbanized Area	100.0%	100.0%	100.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.0%	0.0%
2010 Population By Urban/ Rural Status			
Total Population	40,715	124,355	280,357
Population Inside Urbanized Area	100.0%	100.0%	100.0%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	0.0%
	010 /0	010 /0	01070

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Market Profile

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

		1 mile 2	miles	3 miles
Top 3 Tapestry Segments				
1.	Emerald City (8B)Modes	st Income Homes (12D)	Μ	lodest Income Homes (12D)
2.	Metro Renters (3B)	Emerald City (8B)		Family Foundations (12A)
3.	Retirement Communities (9E)	Metro Renters (3B)		Metro Renters (3B)
2020 Consumer Spending				
Apparel & Services: Total \$	\$40,180,	592 \$104,21	9,118	\$203,822,367
Average Spent	\$2,171	57 \$2,0	58.20	\$1,852.39
Spending Potential Index		101	96	86
Education: Total \$	\$34,299,	692 \$86,25	1,823	\$167,676,612
Average Spent	\$1,853	8.74 \$1,7	03.37	\$1,523.89
Spending Potential Index		104	95	85
Entertainment/Recreation: Total \$	\$56,680,	803 \$148,91	5,948	\$290,908,929
Average Spent	\$3,063	3.33 \$2,9 ⁴	40.93	\$2,643.86
Spending Potential Index		94	91	81
Food at Home: Total \$	\$97,007,	954 \$255,50	9,294	\$501,680,329
Average Spent	\$5,242	2.82 \$5,04	46.00	\$4,559.40
Spending Potential Index		98	94	85
Food Away from Home: Total \$	\$70,566,	643 \$181,78 ⁴	4,008	\$353,845,643
Average Spent	\$3,813	8.79 \$3,5	90.02	\$3,215.84
Spending Potential Index		101	95	85
Health Care: Total \$	\$97,330,	027 \$261,40	0,918	\$513,905,990
Average Spent	\$5,260).23 \$5,1	52.35	\$4,670.51
Spending Potential Index		92	90	81
HH Furnishings & Equipment: Total \$	\$38,138,	707 \$100,19	5,831	\$195,647,589
Average Spent	\$2,061	22 \$1,9	78.75	\$1,778.10
Spending Potential Index		94	91	81
Personal Care Products & Services: Total \$	\$16,944,	342 \$44,06	7,939	\$85,888,650
Average Spent	\$915	5.76 \$8	70.29	\$780.58
Spending Potential Index		100	95	85
Shelter: Total \$	\$367,389,	908 \$944,07	3,965	\$1,835,145,177
Average Spent	\$19,855	5.69 \$18,64	44.32	\$16,678.29
Spending Potential Index		102	96	86
Support Payments/Cash Contributions/Gifts in Kir				\$195,977,599
Average Spent	\$2,069	9.10 \$1,99	99.43	\$1,781.10
Spending Potential Index		88	85	76
Travel: Total \$	\$41,264,			\$207,013,176
Average Spent	\$2,230).14 \$2,1	11.17	\$1,881.39
Spending Potential Index		93	88	78
Vehicle Maintenance & Repairs: Total \$	\$21,220,			\$106,567,533
Average Spent	\$1,146	5.85 \$1,0	34.78	\$968.51
Spending Potential Index		99	94	84

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100. Source: Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri. Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 1 mile radius Prepared by Esri Latitude: 39.33074

Longitude: -76.61605

Top Tapestry Segments	Percent	Demographic Summary	2020	20
Emerald City (8B)	19.5%	Population	41,026	39,9
Metro Renters (3B)	17.3%	Households	18,503	17,9
Retirement Communities (9E)	9.6%	Families	7,023	6,8
Dorms to Diplomas (14C)	8.4%	Median Age	34.5	3
Front Porches (8E)	5.7%	Median Household Income	\$54,974	\$57,9
		Spending Potential	Average Amount	
		Index	Spent	То
Apparel and Services		101	\$2,171.57	\$40,180,5
Men's		105	\$438.66	\$8,116,
Women's		99	\$749.44	\$13,866,8
Children's		97	\$308.47	\$5,707,0
Footwear		104	\$497.45	\$9,204,
Watches & Jewelry		102	\$119.06	\$2,202,
Apparel Products and Services (1)		102	\$58.49	\$1,082,1
		101	\$50.45	\$1,00Z,
Computer		104	¢100.01	42 110 ⁻
Computers and Hardware for Home Use	9	104	\$168.61	\$3,119,
Portable Memory		103	\$4.00	\$74,
Computer Software		109	\$10.65	\$197,
Computer Accessories		98	\$17.37	\$321,
Entertainment & Recreation		94	\$3,063.33	\$56,680,
Fees and Admissions		96	\$686.64	\$12,704,9
Membership Fees for Clubs (2)		98	\$234.94	\$4,347,
Fees for Participant Sports, excl. Trip	S	90	\$88.86	\$1,644,
Tickets to Theatre/Operas/Concerts		101	\$81.53	\$1,508,
Tickets to Movies		103	\$59.08	\$1,093,
Tickets to Parks or Museums		96	\$31.48	\$582 <i>,</i> 4
Admission to Sporting Events, excl. 1	rips	92	\$57.62	\$1,066,2
Fees for Recreational Lessons		91	\$132.10	\$2,444,
Dating Services		127	\$1.03	\$19,
TV/Video/Audio		98	\$1,138.50	\$21,065,
Cable and Satellite Television Service	S	95	\$768.61	\$14,221,
Televisions	-	101	\$109.28	\$2,022,0
Satellite Dishes		85	\$1.00	\$18,
VCRs, Video Cameras, and DVD Play	arc	100	\$5.23	\$96,
Miscellaneous Video Equipment		92	\$23.03	\$426,
Video Cassettes and DVDs		101	\$25.05	\$186,
Video Game Hardware/Accessories		116	\$32.91	\$608,
Video Game Software		115		\$352,
			\$19.03	
Rental/Streaming/Downloaded Video		110	\$59.13	\$1,094,
Installation of Televisions		81	\$0.88	\$16,
Audio (3)		100	\$106.41	\$1,968,
Rental and Repair of TV/Radio/Sound	Equipment	120	\$2.90	\$53,
Pets		89	\$615.18	\$11,382,
Toys/Games/Crafts/Hobbies (4)		100	\$121.15	\$2,241,
Recreational Vehicles and Fees (5)		75	\$116.28	\$2,151,
Sports/Recreation/Exercise Equipment	(6)	95	\$192.62	\$3,564,
Photo Equipment and Supplies (7)		111	\$56.63	\$1,047,
Reading (8)		96	\$103.69	\$1,918,
Catered Affairs (9)		109	\$32.63	\$603,
Food		99	\$9,056.62	\$167,574,
Food at Home		98	\$5,242.82	\$97,007,
Bakery and Cereal Products		97	\$674.58	\$12,481,
Meats, Poultry, Fish, and Eggs		98	\$1,148.82	\$21,256,
Dairy Products		97	\$534.44	\$9,888,
Fruits and Vegetables		99	\$1,030.94	\$19,075,4
Snacks and Other Food at Home (10))	98	\$1,854.04	\$34,305,3
Food Away from Home	,	101	\$3,813.79	\$70,566,6
Alcoholic Beverages		101	\$628.61	\$11,631,1

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 1 mile radius

Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

	Spending Potential Index	Average Amount Spent	Total
Financial		opene	
Value of Stocks/Bonds/Mutual Funds	88	\$21,416.58	\$396,270,958
Value of Retirement Plans	82	\$78,575.78	\$1,453,887,568
Value of Other Financial Assets	86	\$7,050.21	\$130,450,071
Vehicle Loan Amount excluding Interest	97	\$2,843.92	\$52,621,011
Value of Credit Card Debt	95	\$2,469.55	\$45,693,998
Health			
Nonprescription Drugs	95	\$140.39	\$2,597,656
Prescription Drugs	88	\$308.05	\$5,699,783
Eyeglasses and Contact Lenses	91	\$85.28	\$1,577,997
Home			. , ,
Mortgage Payment and Basics (11)	78	\$8,127.62	\$150,385,282
Maintenance and Remodeling Services	78	\$2,004.77	\$37,094,257
Maintenance and Remodeling Materials (12)	74	\$408.60	\$7,560,277
Utilities, Fuel, and Public Services	96	\$4,682.21	\$86,634,848
Household Furnishings and Equipment			
Household Textiles (13)	100	\$101.53	\$1,878,547
Furniture	98	\$628.48	\$11,628,681
Rugs	90	\$31.61	\$584,950
Major Appliances (14)	85	\$303.84	\$5,621,932
Housewares (15)	94	\$91.03	\$1,684,270
Small Appliances	103	\$51.07	\$944,960
Luggage	104	\$15.26	\$282,406
Telephones and Accessories	98	\$86.24	\$1,595,697
Household Operations			
Child Care	99	\$507.69	\$9,393,724
Lawn and Garden (16)	80	\$393.03	\$7,272,217
Moving/Storage/Freight Express	119	\$71.29	\$1,319,131
Housekeeping Supplies (17)	95	\$740.24	\$13,696,579
Insurance			
Owners and Renters Insurance	80	\$480.46	\$8,889,869
Vehicle Insurance	100	\$1,794.85	\$33,210,151
Life/Other Insurance	85	\$459.21	\$8,496,850
Health Insurance	92	\$3,409.55	\$63,086,967
Personal Care Products (18)	101	\$504.35	\$9,332,007
School Books and Supplies (19)	105	\$154.85	\$2,865,177
Smoking Products	106	\$427.59	\$7,911,689
Transportation			
Payments on Vehicles excluding Leases	91	\$2,359.38	\$43,655,639
Gasoline and Motor Oil	97	\$2,290.27	\$42,376,941
Vehicle Maintenance and Repairs	99	\$1,146.85	\$21,220,221
Travel			
Airline Fares	96	\$577.35	\$10,682,747
Lodging on Trips	89	\$581.11	\$10,752,258
Auto/Truck Rental on Trips	97	\$28.01	\$518,350
Food and Drink on Trips	93	\$535.41	\$9,906,625

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 2 mile radius Prepared by Esri Latitude: 39.33074

Longitude: -76.61605

Fop Tapestry Segments	Percent	Demographic Summary	2020	20
Modest Income Homes (12D)	14.8%	Population	122,403	120,6
Emerald City (8B)	14.5%	Households	50,636	49,6
Metro Renters (3B)	11.6%	Families	23,010	22,5
Family Foundations (12A)	11.2%	Median Age	35.3	30
Social Security Set (9F)	8.3%	Median Household Income	\$52,040	\$54,2
, , , ,		Spending Potential	Average Amount	. ,
		Index	Spent	То
Apparel and Services		96	\$2,058.20	\$104,219,1
Men's		97	\$406.94	\$20,605,7
Women's		95	\$713.27	\$36,117,3
Children's		93	\$297.04	\$15,041,0
Footwear		99	\$472.59	\$13,041,0
Watches & Jewelry		96	\$112.04	\$5,673,3
Apparel Products and Services (1)		97	\$56.32	\$2,851,6
Computer				
Computers and Hardware for Home	Use	96	\$155.82	\$7,889,9
Portable Memory		97	\$3.76	\$190,4
Computer Software		99	\$9.63	\$487,7
Computer Accessories		93	\$16.43	\$831,9
Entertainment & Recreation		91	\$2,940.93	\$148,916,9
Fees and Admissions		90	\$643.12	\$32,565,0
Membership Fees for Clubs (2)		92	\$219.41	\$11,109,8
Fees for Participant Sports, excl.	Trips	85	\$83.73	\$4,239,9
Tickets to Theatre/Operas/Concer		94	\$75.88	\$3,842,4
Tickets to Movies	13	94	\$54.02	\$2,735,3
Tickets to Parks or Museums		89	\$29.34	\$1,485,4
	d Tring	88		
Admission to Sporting Events, exe	ci. irips	86	\$55.48	\$2,809,
Fees for Recreational Lessons			\$124.24	\$6,291,2
Dating Services		126	\$1.02	\$51,
TV/Video/Audio		95	\$1,111.32	\$56,272,8
Cable and Satellite Television Ser	vices	94	\$764.49	\$38,710,8
Televisions		97	\$104.39	\$5,286,0
Satellite Dishes		84	\$0.98	\$49,4
VCRs, Video Cameras, and DVD P	layers	94	\$4.90	\$248,3
Miscellaneous Video Equipment		91	\$22.80	\$1,154,4
Video Cassettes and DVDs		95	\$9.53	\$482,
Video Game Hardware/Accessorie	S	106	\$29.95	\$1,516,
Video Game Software		104	\$17.18	\$870,
Rental/Streaming/Downloaded Vi	deo	100	\$53.76	\$2,722,
Installation of Televisions		79	\$0.85	\$43,
Audio (3)		94	\$99.54	\$5,040,
Rental and Repair of TV/Radio/So	und Equipment	121	\$2.94	\$148,6
Pets		85	\$592.62	\$30,008,0
Toys/Games/Crafts/Hobbies (4)		95	\$115.54	\$5,850,6
Recreational Vehicles and Fees (5)		74	\$115.73	\$5,860,3
Sports/Recreation/Exercise Equipme	ant (6)	90	\$181.92	\$9,211,
Photo Equipment and Supplies (7)		101	\$51.88	\$2,627,0
Reading (8)		91	\$98.15	\$4,970,2
Catered Affairs (9)				
		102	\$30.64	\$1,551,3
Food		95	\$8,636.02	\$437,293,
Food at Home		94	\$5,046.00	\$255,509,2
Bakery and Cereal Products		94	\$651.36	\$32,982,4
Meats, Poultry, Fish, and Eggs		95	\$1,114.28	\$56,422,8
Dairy Products		93	\$511.60	\$25,905,3
Fruits and Vegetables		94	\$984.17	\$49,834,3
Snacks and Other Food at Home	(10)	95	\$1,784.59	\$90,364,
Food Away from Home		95	\$3,590.02	\$181,784,0
Alcoholic Beverages		94	\$585.09	\$29,626,8

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 2 mile radius

Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	84	\$20,402.53	\$1,033,102,470
Value of Retirement Plans	81	\$77,695.73	\$3,934,200,782
Value of Other Financial Assets	89	\$7,285.27	\$368,896,723
Vehicle Loan Amount excluding Interest	94	\$2,736.06	\$138,542,985
Value of Credit Card Debt	92	\$2,389.76	\$121,007,812
Health			
Nonprescription Drugs	93	\$137.51	\$6,963,161
Prescription Drugs	89	\$312.00	\$15,798,295
Eyeglasses and Contact Lenses	89	\$83.02	\$4,203,668
Home			
Mortgage Payment and Basics (11)	77	\$8,016.20	\$405,908,344
Maintenance and Remodeling Services	76	\$1,947.87	\$98,632,175
Maintenance and Remodeling Materials (12)	73	\$403.44	\$20,428,744
Utilities, Fuel, and Public Services	94	\$4,589.99	\$232,418,696
Household Furnishings and Equipment			
Household Textiles (13)	97	\$98.02	\$4,963,582
Furniture	94	\$601.63	\$30,464,224
Rugs	87	\$30.38	\$1,538,083
Major Appliances (14)	83	\$298.34	\$15,106,797
Housewares (15)	90	\$87.34	\$4,422,754
Small Appliances	97	\$47.96	\$2,428,627
	97	\$14.19	\$718,575
Telephones and Accessories	94	\$82.79	\$4,192,088
Household Operations			.,,,
Child Care	92	\$474.08	\$24,005,759
Lawn and Garden (16)	79	\$386.93	\$19,592,531
Moving/Storage/Freight Express	107	\$64.63	\$3,272,705
Housekeeping Supplies (17)	93	\$720.38	\$36,477,269
Insurance			. , ,
Owners and Renters Insurance	82	\$490.37	\$24,830,211
Vehicle Insurance	96	\$1,725.00	\$87,347,037
Life/Other Insurance	86	\$466.63	\$23,628,123
Health Insurance	90	\$3,348.41	\$169,550,225
Personal Care Products (18)	96	\$478.44	\$24,226,261
School Books and Supplies (19)	96	\$140.93	\$7,136,137
Smoking Products	105	\$423.30	\$21,434,126
Transportation		+	+/
Payments on Vehicles excluding Leases	89	\$2,294.42	\$116,180,092
Gasoline and Motor Oil	93	\$2,193.86	\$111,088,440
Vehicle Maintenance and Repairs	94	\$1,084.78	\$54,928,793
Travel	7-	41,001.70	<i>401,920,79</i>
Airline Fares	90	\$538.01	\$27,242,744
Lodging on Trips	86	\$555.92	\$28,149,567
Auto/Truck Rental on Trips	91	\$26.13	\$1,323,342
Food and Drink on Trips	88	\$506.90	\$25,667,513
rood and Drink on mpo	80	4500.50	<i>423,007,3</i> 13

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 3 mile radius Prepared by Esri Latitude: 39.33074

Longitude: -76.61605

Modest Income Homes (12D) Family Foundations (12A) Metro Renters (3B) City Commons (11E) City Strivers (11A) Apparel and Services	17.4% 13.3% 12.3% 10.2% 8.4%	Population Households Families	274,153 110,032	269,70 108,16
Metro Renters (3B) City Commons (11E) City Strivers (11A)	12.3% 10.2%			108,16
Metro Renters (3B) City Commons (11E) City Strivers (11A)	10.2%	Families		
City Commons (11E) City Strivers (11A)	10.2%		54,273	52,95
City Strivers (11A)		Median Age	35.7	36
		Median Household Income	\$47,315	\$50,02
Annarel and Services		Spending Potential	Average Amount	450701
Annarel and Services		Index	Spent	Tot
Apparer and Services		86	\$1,852.39	\$203,822,36
Men's		87	\$363.15	\$39,957,74
Women's		85	\$640.72	\$70,500,03
Children's		85	\$270.41	\$29,753,56
Footwear		89	\$427.40	\$47,028,20
Watches & Jewelry		86	\$99.92	\$10,994,13
Apparel Products and Services (1)		88	\$50.79	\$5,588,6
		00	430.75	φ5,500,0
Computer	1	05	¢120 E0	¢15 240 0
Computers and Hardware for Home L	Jse	85	\$138.59	\$15,248,8
Portable Memory		87	\$3.35	\$369,0
Computer Software		87	\$8.51	\$935,8
Computer Accessories		83	\$14.71	\$1,618,18
Entertainment & Recreation		81	\$2,643.86	\$290,908,9
Fees and Admissions		80	\$571.08	\$62,836,8
Membership Fees for Clubs (2)		81	\$194.88	\$21,442,8
Fees for Participant Sports, excl. Tr	rips	75	\$73.96	\$8,137,8
Tickets to Theatre/Operas/Concert	S	83	\$67.44	\$7,420,1
Tickets to Movies		83	\$47.63	\$5,240,4
Tickets to Parks or Museums		79	\$26.08	\$2,869,8
Admission to Sporting Events, excl	. Trips	79	\$49.63	\$5,461,2
Fees for Recreational Lessons	•	76	\$110.53	\$12,161,4
Dating Services		116	\$0.94	\$102,9
TV/Video/Audio		86	\$1,008.85	\$111,006,1
Cable and Satellite Television Servi	ices	86	\$698.66	\$76,874,6
Televisions		87	\$94.19	\$10,364,0
Satellite Dishes		74	\$0.87	\$96,2
VCRs, Video Cameras, and DVD Pla	avore	84	\$4.37	\$480,9
	ayers	83	\$20.73	
Miscellaneous Video Equipment				\$2,281,5
Video Cassettes and DVDs		85	\$8.51	\$936,5
Video Game Hardware/Accessories	i	94	\$26.77	\$2,945,0
Video Game Software		93	\$15.25	\$1,677,8
Rental/Streaming/Downloaded Vid	eo	88	\$47.47	\$5,223,4
Installation of Televisions		69	\$0.75	\$82,4
Audio (3)		83	\$88.54	\$9,742,7
Rental and Repair of TV/Radio/Sou	nd Equipment	112	\$2.73	\$300,6
Pets		77	\$531.94	\$58,530,7
Toys/Games/Crafts/Hobbies (4)		85	\$104.08	\$11,452,1
Recreational Vehicles and Fees (5)		67	\$104.60	\$11,509,0
Sports/Recreation/Exercise Equipmer	nt (6)	80	\$162.09	\$17,834,9
Photo Equipment and Supplies (7)		90	\$46.17	\$5,079,7
Reading (8)		81	\$87.46	\$9,622,9
Catered Affairs (9)		92	\$27.60	\$3,036,4
Food		85	\$7,775.25	\$855,525,9
Food at Home		85	\$4,559.40	\$501,680,3
Bakery and Cereal Products		85	\$589.73	\$64,888,7
Meats, Poultry, Fish, and Eggs		87	\$1,011.57	\$111,304,7
Dairy Products		84	\$460.79	\$50,701,1
Fruits and Vegetables		85		
	10)		\$885.98	\$97,486,5
Snacks and Other Food at Home (1	10)	86	\$1,611.34	\$177,299,2
Food Away from Home Alcoholic Beverages		85 83	\$3,215.84 \$518.94	\$353,845,64 \$57,100,44

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 3 mile radius

Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	73	\$17,890.24	\$1,968,498,944
Value of Retirement Plans	73	\$69,516.32	\$7,649,019,614
Value of Other Financial Assets	82	\$6,695.11	\$736,676,045
Vehicle Loan Amount excluding Interest	85	\$2,470.66	\$271,852,114
Value of Credit Card Debt	83	\$2,153.63	\$236,968,123
Health			
Nonprescription Drugs	84	\$124.44	\$13,692,220
Prescription Drugs	81	\$284.57	\$31,311,553
Eyeglasses and Contact Lenses	80	\$74.98	\$8,249,987
Home			
Mortgage Payment and Basics (11)	69	\$7,192.96	\$791,455,812
Maintenance and Remodeling Services	67	\$1,730.65	\$190,426,406
Maintenance and Remodeling Materials (12)	66	\$361.46	\$39,772,375
Utilities, Fuel, and Public Services	85	\$4,177.83	\$459,694,460
Household Furnishings and Equipment			
Household Textiles (13)	88	\$88.72	\$9,761,961
Furniture	85	\$542.74	\$59,718,640
Rugs	77	\$27.06	\$2,977,232
Major Appliances (14)	75	\$269.22	\$29,622,295
Housewares (15)	81	\$78.52	\$8,639,260
Small Appliances	87	\$42.93	\$4,723,335
	86	\$12.62	\$1,389,033
Telephones and Accessories	84	\$74.20	\$8,164,234
Household Operations			
Child Care	83	\$425.71	\$46,841,474
Lawn and Garden (16)	71	\$347.21	\$38,204,541
Moving/Storage/Freight Express	94	\$56.73	\$6,241,636
Housekeeping Supplies (17)	84	\$651.62	\$71,699,205
Insurance		1	1 //
Owners and Renters Insurance	75	\$446.88	\$49,170,735
Vehicle Insurance	87	\$1,561.22	\$171,783,978
Life/Other Insurance	79	\$425.68	\$46,838,121
Health Insurance	82	\$3,035.19	\$333,968,007
Personal Care Products (18)	86	\$429.65	\$47,275,732
School Books and Supplies (19)	85	\$125.18	\$13,773,901
Smoking Products	97	\$389.60	\$42,869,001
Transportation		1	+
Payments on Vehicles excluding Leases	81	\$2,078.57	\$228,708,898
Gasoline and Motor Oil	84	\$1,980.98	\$217,971,298
Vehicle Maintenance and Repairs	84	\$968.51	\$106,567,533
Travel		\$200.31	φ±00,007,000
Airline Fares	80	\$476.69	\$52,451,253
Lodging on Trips	77	\$497.39	\$54,728,321
Auto/Truck Rental on Trips	80	\$23.07	\$2,538,070
Food and Drink on Trips	79	\$452.06	\$49,741,251
	75	φ 1 52.00	ΨΤ2,1+1,231

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Datastory Retail Goods and Services Expenditures

3501 St Paul St, Baltimore, Maryland, 21218 Ring: 3 mile radius

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Datastory Business Summary

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.33074 Longitude: -76.61605

											ongitude: -/	0.01005	
Data for all businesses in area	1 mile				2 miles				3 miles				
Total Businesses:	1,732			4,571				11,133					
Total Employees:	17,246			43,342				164,844					
Total Residential Population:		41,02	5		122,403					274,1	53		
Employee/Residential Population Ratio (per 100 Residents)	s) 42				35				60				
	Busine		Emplo	-	Busine		Emplo	-	Busine		Emplo		
by SIC Codes	Number	Percent	Number	Percent	Number		Number	Percent	Number	Percent	Number		
Agriculture & Mining	14	0.8%	110	0.6%	38	0.8%	508	1.2%	71	0.6%	766	0.5%	
Construction	65	3.8%	761	4.4%	186	4.1%	1,678	3.9%	359	3.2%	3,394	2.1%	
Manufacturing	35	2.0%	592	3.4%	104	2.3%	2,039	4.7%	199	1.8%	3,964	2.4%	
Transportation	21	1.2%	238	1.4%	73	1.6%	1,150	2.7%	176	1.6%	1,880	1.1%	
Communication	18	1.0%	222	1.3%	42	0.9%	942	2.2%	104	0.9%	1,432	0.9%	
Utility	2	0.1%	17	0.1%	10	0.2%	467	1.1%	20	0.2%	533	0.3%	
Wholesale Trade	24	1.4%	368	2.1%	61	1.3%	801	1.8%	141	1.3%	1,502	0.9%	
Retail Trade Summary	366	21.1%	2,678	15.5%	877	19.2%	6,269	14.5%	2,141	19.2%	14,909	9.0%	
Home Improvement	10	0.6%	89	0.5%	22	0.5%	172	0.4%	43	0.4%	370	0.2%	
General Merchandise Stores	14	0.8%	77	0.4%	43	0.9%	247	0.6%	104	0.9%	641	0.4%	
Food Stores	53	3.1%	594	3.4%	124	2.7%	1,265	2.9%	307	2.8%	2,592	1.6%	
Auto Dealers, Gas Stations, Auto Aftermarket	16	0.9%	108	0.6%	56	1.2%	262	0.6%	124	1.1%	692	0.4%	
Apparel & Accessory Stores	17	1.0%	50	0.3%	31	0.7%	91	0.2%	122	1.1%	710	0.4%	
Furniture & Home Furnishings	14	0.8%	85	0.5%	42	0.9%	271	0.6%	85	0.8%	527	0.3%	
Eating & Drinking Places	148	8.5%	1,284	7.4%	330	7.2%	2,960	6.8%	830	7.5%	6,947	4.2%	
Miscellaneous Retail	94	5.4%	391	2.3%	230	5.0%	1,001	2.3%	526	4.7%	2,431	1.5%	
Finance, Insurance, Real Estate Summary	157	9.1%	1,115	6.5%	363	7.9%	2,320	5.4%	963	8.6%	8,831	5.4%	
Banks, Savings & Lending Institutions	26	1.5%	208	1.2%	43	0.9%	332	0.8%	130	1.2%	1,892	1.1%	
Securities Brokers	16	0.9%	147	0.9%	36	0.8%	322	0.7%	132	1.2%	1,554	0.9%	
Insurance Carriers & Agents	7	0.4%	25	0.1%	22	0.5%	87	0.2%	87	0.8%	850	0.5%	
Real Estate, Holding, Other Investment Offices	109	6.3%	735	4.3%	262	5.7%	1,579	3.6%	614	5.5%	4,535	2.8%	
Services Summary	749	43.2%	10,583	61.4%	2,030	44.4%	24,382	56.3%	5,005	45.0%	106,503	64.6%	
Hotels & Lodging	3	0.2%	139	0.8%	15	0.3%	248	0.6%	52	0.5%	2,343	1.4%	
Automotive Services	33	1.9%	172	1.0%	117	2.6%	610	1.4%	261	2.3%	1,311	0.8%	
Motion Pictures & Amusements	36	2.1%	287	1.7%	115	2.5%	1,063	2.5%	234	2.1%	2,512	1.5%	
Health Services	120	6.9%	3,644	21.1%	252	5.5%	5,181	12.0%	771	6.9%	51,135	31.0%	
Legal Services	28	1.6%	128	0.7%	85	1.9%	473	1.1%	393	3.5%	5,874	3.6%	
Education Institutions & Libraries	48	2.8%	2,218	12.9%	135	3.0%	6,283	14.5%	312	2.8%	15,529	9.4%	
Other Services	482	27.8%	3,994	23.2%	1,310	28.7%	10,523	24.3%	2,981	26.8%	27,799	16.9%	
Government	8	0.5%	240	1.4%	53	1.2%	2,010	4.6%	267	2.4%	19,293	11.7%	
Unclassified Establishments	271	15.6%	324	1.9%	734	16.1%	776	1.8%	1,685	15.1%	1,836	1.1%	
Tatala	1,732	100.0%	17,246	100.0%	4,571	100.0%	43,342	100.0%	11,133	100.0%	164,844	100.0%	
Totals	,		•		4,571	100.070	45,542	100.0 %	11,133	100.0 %	104,044	100.070	

Source: Copyright 2020 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2020. Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

3501 St Paul St, Baltimore, Maryland, 21218 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.33074

Longitude: -76.61605

by NAICS Codes	Businesses		Emple	Employees		Businesses		yees	Businesses		Employees	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Perce
Agriculture, Forestry, Fishing & Hunting	2	0.1%	16	0.1%	7	0.2%	312	0.7%	17	0.2%	344	0.2
Mining	1	0.1%	8	0.0%	1	0.0%	8	0.0%	5	0.0%	84	0.1
Utilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	5	0.0%	29	0.0
Construction	69	4.0%	799	4.6%	204	4.5%	1,817	4.2%	402	3.6%	3,704	2.2
Manufacturing	37	2.1%	394	2.3%	96	2.1%	1,570	3.6%	173	1.6%	2,710	1.6
Wholesale Trade	23	1.3%	362	2.1%	57	1.2%	776	1.8%	127	1.1%	1,449	0.9
Retail Trade	206	11.9%	1,325	7.7%	523	11.4%	3,109	7.2%	1,271	11.4%	7,576	4.6
Motor Vehicle & Parts Dealers	14	0.8%	96	0.6%	40	0.9%	195	0.4%	89	0.8%	558	0.3
Furniture & Home Furnishings Stores	4	0.2%	25	0.1%	13	0.3%	105	0.2%	36	0.3%	236	0.1
Electronics & Appliance Stores	8	0.5%	50	0.3%	23	0.5%	126	0.3%	48	0.4%	253	0.2
Bldg Material & Garden Equipment & Supplies Dealers	10	0.6%	89	0.5%	22	0.5%	172	0.4%	43	0.4%	370	0.2
Food & Beverage Stores	53	3.1%	568	3.3%	131	2.9%	1,148	2.6%	338	3.0%	2,454	1.5
Health & Personal Care Stores	20	1.2%	135	0.8%	55	1.2%	365	0.8%	134	1.2%	745	0.5
Gasoline Stations	3	0.2%	12	0.1%	17	0.4%	68	0.2%	35	0.3%	134	0.1
Clothing & Clothing Accessories Stores	21	1.2%	63	0.4%	39	0.9%	116	0.3%	159	1.4%	867	0.5
Sport Goods, Hobby, Book, & Music Stores	15	0.9%	90	0.5%	43	0.9%	222	0.5%	71	0.6%	414	0.3
General Merchandise Stores	14	0.8%	77	0.4%	43	0.9%	247	0.6%	104	0.9%	641	0.4
Miscellaneous Store Retailers	42	2.4%	121	0.7%	89	1.9%	296	0.7%	192	1.7%	728	0.4
Nonstore Retailers	3	0.2%	1	0.0%	9	0.2%	50	0.1%	23	0.2%	176	0.1
Transportation & Warehousing	16	0.9%	213	1.2%	61	1.3%	1,114	2.6%	154	1.4%	1,789	1.1
Information	48	2.8%	837	4.9%	119	2.6%	2,228	5.1%	283	2.5%	5,699	3.5
Finance & Insurance	54	3.1%	391	2.3%	107	2.3%	760	1.8%	375	3.4%	4,590	2.8
Central Bank/Credit Intermediation & Related Activities	27	1.6%	214	1.2%	45	1.0%	342	0.8%	134	1.2%	1,849	1.1
Securities, Commodity Contracts & Other Financial	20	1.2%	152	0.9%	41	0.9%	331	0.8%	152	1.4%	1,883	1.1
Insurance Carriers & Related Activities; Funds, Trusts &	7	0.4%	25	0.1%	22	0.5%	87	0.2%	88	0.8%	858	0.5
Real Estate, Rental & Leasing	102	5.9%	677	3.9%	254	5.6%	1,425	3.3%	577	5.2%	3,867	2.3
Professional, Scientific & Tech Services	182	10.5%	1,095	6.3%	451	9.9%	3,022	7.0%	1,194	10.7%	12,971	7.9
Legal Services	34	2.0%	155	0.9%	97	2.1%	526	1.2%	418	3.8%	6,003	3.6
Management of Companies & Enterprises	6	0.3%	55	0.3%	17	0.4%	167	0.4%	36	0.3%	365	0.2
Administrative & Support & Waste Management & Remediation	45	2.6%	436	2.5%	147	3.2%	1,469	3.4%	355	3.2%	3,458	2.1
Educational Services	49	2.8%	2,085	12.1%	142	3.1%	6,111	14.1%	313	2.8%	14,900	9.0
Health Care & Social Assistance	177	10.2%	4,235	24.6%	421	9.2%	7,279	16.8%	1,140	10.2%	55,622	33.7
Arts, Entertainment & Recreation	33	1.9%	463	2.7%	118	2.6%	1,437	3.3%	239	2.1%	3,352	2.0
Accommodation & Food Services	152	8.8%	1,431	8.3%	351	7.7%	3,266	7.5%	900	8.1%	9,462	5.7
Accommodation	3	0.2%	139	0.8%	15	0.3%	248	0.6%	52	0.5%	2,343	1.4
Food Services & Drinking Places	149	8.6%	1,292	7.5%	337	7.4%	3,017	7.0%	848	7.6%	7,119	4.3
Other Services (except Public Administration)	250	14.4%	1,859	10.8%	708	15.5%	4,686	10.8%	1,615	14.5%	11,478	7.0
Automotive Repair & Maintenance	26	1.5%	130	0.8%	84	1.8%	391	0.9%	156	1.4%	651	0.4
Public Administration	8	0.5%	240	1.4%	53	1.2%	2,010	4.6%	269	2.4%	19,570	11.9
Unclassified Establishments	271	15.6%	324	1.9%	734	16.1%	776	1.8%	1,684	15.1%	1,824	1.1
Total	1,732	100.0%	17,246	100.0%	4,571	100.0%	43,342	100.0%	11,133	100.0%	164,844	100.0

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.