

400 N Luzerne Ave, Baltimore, Maryland, 21224 Rings: 1, 2, 3 mile radii

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

	Lo	Longitude: -76.58096	
1 mile	2 miles	3 miles	
52,730	129,884	239,316	
50,539	129,140	238,106	
74	3,356	6,850	
48,734	127,432	235,826	
74	3,357	6,874	
47,778	·	236,390	
-0.40%	0.07%	0.05%	
		365,154	
		254,11	
	·	111,03	
23,100	30,330	111,03	
20 691	52 277	100,35	
		2.2	
		108,95	
		2.13	
		108,72	
		2.1	
		110,79	
		2.0	
		0.38%	
10,779	25,256	46,53	
3.25	3.15	3.1	
10,698	26,443	47,44	
3.05	2.98	3.0	
10,663	26,874	48,30	
•		2.9	
		0.36%	
0.07.70	0.02 /0	0.007	
27 882	64 553	121,076	
		36.8%	
		46.0%	
		17.19	
		121,49	
		34.19	
		48.59	
		17.49	
		127,81	
		14.8%	
		128,79	
		35.8%	
41.3%	47.1%	48.6%	
15.9%	16.4%	15.6%	
25,254	71,303	130,63	
43.5%		36.39	
		48.5%	
		15.2%	
20.7,70	20.070	15.27	
¢65.332	¢62.640	\$58,809	
		\$64,09	
\$72,391	\$00,977	\$U4,U3	
#20C 021	#300.04 <i>C</i>	#2C0 22	
		\$260,32	
\$325,999	\$326,342	\$319,67	
\$45,125	\$48,373		
\$45,125 \$51,733	\$48,373 \$56,088		
		\$51,430	
\$51,733	\$56,088	\$44,392 \$51,430 32.0 34.9	
	52,730 50,539 74 48,734 74 47,778 -0.40% 57,299 33,811 23,488 20,691 2.52 21,497 2.35 21,144 2.30 21,034 2.27 -0.10% 10,779 3.25 10,698 3.05 10,663 3.00 -0.07% 27,882 39,3% 40.0% 20,7% 25,960 35.8% 43.9% 20.3% 25,499 15.7% 25,499 15.7% 25,551 42.8% 41.3% 15.9% 25,254	1 mile 2 miles 52,730 129,884 50,539 129,140 74 3,356 48,734 127,432 74 3,357 47,778 127,877 -0,40% 0,07% 57,299 207,722 33,811 149,184 23,488 58,538 20,691 52,277 2,52 2,32 21,497 58,986 2,35 2,13 21,144 58,986 2,35 2,13 21,144 58,986 2,35 2,13 21,144 58,942 2,30 2,11 21,034 60,159 2,27 2,07 -0,10% 0,41% 10,779 25,256 3,25 3,15 10,698 26,443 3,05 2,98 10,663 26,874 3,00 2,93 -0,07% 0,32%	

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

August 18, 2023

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Rings: 1, 2, 3 mile radii

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

	Longitude: -76.58		
	1 mile	2 miles	3 miles
2023 Households by Income			
Household Income Base	21,144	58,935	108,709
<\$15,000	16.5%	16.7%	17.8%
\$15,000 - \$24,999	7.0%	7.8%	8.3%
\$25,000 - \$34,999	6.9%	6.4%	7.2%
\$35,000 - \$49,999	9.0%	8.8%	9.4%
\$50,000 - \$74,999	15.3%	17.2%	16.7%
\$75,000 - \$99,999	11.4%	10.8%	11.3%
\$100,000 - \$149,999	13.6%	12.9%	12.7%
\$150,000 - \$199,999	9.4%	8.0%	7.2%
\$200,000+	10.8%	11.3%	9.5%
Average Household Income	\$103,928	\$104,031	\$95,920
2028 Households by Income			
Household Income Base	21,034	60,152	110,786
<\$15,000	15.8%	16.0%	17.1%
\$15,000 - \$24,999	6.3%	6.9%	7.4%
\$25,000 - \$34,999	6.2%	5.7%	6.5%
\$35,000 - \$49,999	8.3%	8.0%	8.7%
\$50,000 - \$74,999	14.4%	16.3%	16.0%
\$75,000 - \$99,999	11.0%	10.6%	11.1%
\$100,000 - \$149,999	13.9%	13.4%	13.2%
\$150,000 - \$199,999	11.2%	9.5%	8.5%
\$200,000+	12.8%	13.6%	11.6%
Average Household Income	\$117,389	\$118,659	\$109,360
2023 Owner Occupied Housing Units by Value	ψ11.7303	4110,033	Ψ103/300
Total	10,764	25,695	46,120
<\$50,000	6.7%	10.0%	7.8%
\$50,000 - \$99,999	9.7%	10.2%	8.9%
\$100,000 - \$149,999	3.2%	7.0%	8.1%
\$150,000 - \$149,999	7.7%	8.5%	11.3%
\$200,000 - \$249,999	15.3%	10.1%	12.4%
\$250,000 - \$249,999 \$250,000 - \$299,999	10.0%	7.0%	6.9%
	28.7%		
\$300,000 - \$399,999		24.9%	23.1%
\$400,000 - \$499,999 \$500,000 - \$740,000	8.2%	8.0%	8.7%
\$500,000 - \$749,999 \$750,000 - \$000,000	7.3%	10.1%	9.2%
\$750,000 - \$999,999 \$1,000,000 - \$1,400,000	2.1%	2.7%	2.3%
\$1,000,000 - \$1,499,999	1.0%	1.4%	1.1%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.0%	0.2%	0.1%
Average Home Value	\$303,825	\$307,861	\$300,110
2028 Owner Occupied Housing Units by Value	10.005	2.5	
Total	10,996	26,522	47,357
<\$50,000	7.0%	10.3%	8.3%
\$50,000 - \$99,999	8.2%	8.6%	7.4%
\$100,000 - \$149,999	2.5%	5.3%	5.9%
\$150,000 - \$199,999	5.1%	5.9%	7.8%
\$200,000 - \$249,999	10.2%	6.7%	9.2%
\$250,000 - \$299,999	8.6%	5.9%	6.3%
\$300,000 - \$399,999	32.5%	27.5%	26.4%
\$400,000 - \$499,999	10.8%	10.2%	11.1%
\$500,000 - \$749,999	10.7%	14.2%	13.1%
\$750,000 - \$999,999	3.0%	3.3%	2.8%
\$1,000,000 - \$1,499,999	1.4%	1.9%	1.6%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	0.0%	0.2%	0.1%
Average Home Value	\$340,387	\$344,718	\$338,724

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

August 18, 2023



Females

Market Profile

400 N Luzerne Ave, Baltimore, Maryland, 21224 Rings: 1, 2, 3 mile radii

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

			Longitude: 70.30030
	1 mile	2 miles	3 miles
2010 Population by Age			
Total	52,730	129,885	239,317
0 - 4	7.8%	6.5%	6.4%
5 - 9	5.7%	5.0%	5.1%
10 - 14	5.2%	4.7%	4.7%
15 - 24	15.1%	15.2%	16.4%
25 - 34	23.1%	23.0%	21.7%
35 - 44	13.4%	13.4%	12.9%
45 - 54	12.0%	13.1%	13.2%
55 - 64	8.7%	9.6%	9.9%
65 - 74	5.0%	5.3%	5.4%
75 - 84	2.9%	3.1%	3.1%
85 +	1.1%	1.1%	1.2%
18 +	77.9%	80.6%	80.8%
2023 Population by Age			
Total	48,735	127,433	235,827
0 - 4	6.5%	5.5%	5.4%
5 - 9	5.9%	5.1%	5.1%
10 - 14	5.6%	4.9%	4.8%
15 - 24	12.0%	12.0%	13.3%
25 - 34	21.3%	22.5%	21.6%
35 - 44	15.5%	15.2%	14.3%
45 - 54	10.5%	10.5%	10.4%
55 - 64	10.2%	10.7%	11.0%
65 - 74	7.4%	8.2%	8.6%
75 - 84	3.8%	4.0%	4.1%
85 +	1.3%	1.4%	1.4%
18 +	79.1%	81.8%	82.1%
2028 Population by Age	7 3.1 70	01.070	02.170
Total	47,779	127,876	236,390
0 - 4	6.6%	5.6%	5.5%
5 - 9	5.6%	4.8%	4.8%
10 - 14	5.4%	4.7%	4.7%
15 - 24		12.4%	
25 - 34	12.5%		13.6%
35 - 44	19.1%	20.2%	19.3%
	16.1%	16.1%	15.4%
45 - 54	11.1%	11.0%	10.8%
55 - 64	9.7%	9.8%	10.0%
65 - 74	8.1%	8.8%	9.1%
75 - 84 	4.3%	4.9%	5.1%
85 +	1.5%	1.6%	1.7%
18 +	79.5%	82.2%	82.4%
2010 Population by Sex			
Males	25,580	65,196	117,449
Females	27,151	64,688	121,868
2023 Population by Sex			
Males	23,923	62,954	114,970
Females	24,811	64,478	120,856
2028 Population by Sex			
Males	23,392	63,048	114,951
Famalas	24.205	64.020	121 440

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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24,385

64,829

121,440



400 N Luzerne Ave, Baltimore, Maryland, 21224 Rings: 1, 2, 3 mile radii

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

		L	ongitude: -76.5809
	1 mile	2 miles	3 miles
2010 Population by Race/Ethnicity			
Total	52,730	129,884	239,310
White Alone	36.1%	35.9%	36.0%
Black Alone	52.0%	54.4%	54.8%
American Indian Alone	0.8%	0.6%	0.5%
Asian Alone	2.2%	2.6%	3.29
Pacific Islander Alone	0.1%	0.1%	0.1%
Some Other Race Alone	6.3%	4.1%	3.09
Two or More Races	2.5%	2.2%	2.3%
Hispanic Origin	12.9%	8.6%	6.69
Diversity Index	68.6	63.8	62.
2020 Population by Race/Ethnicity	00.0	33.3	V
Total	50,539	120 140	238,10
		129,140	,
White Alone	35.4%	36.1%	34.99
Black Alone	40.2%	43.6%	46.39
American Indian Alone	0.9%	0.6%	0.59
Asian Alone	3.7%	4.4%	4.79
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	12.1%	8.5%	7.09
Two or More Races	7.8%	6.7%	6.59
Hispanic Origin	18.8%	13.6%	11.69
Diversity Index	78.5	74.4	72.
2023 Population by Race/Ethnicity			
Total	48,735	127,432	235,82
White Alone	34.3%	35.1%	33.5%
Black Alone	40.4%	43.8%	46.99
American Indian Alone	0.9%	0.7%	0.69
Asian Alone	3.8%	4.5%	4.99
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	12.5%	8.9%	7.49
	8.1%		6.79
Two or More Races		7.0%	
Hispanic Origin	19.6%	14.4%	12.39
Diversity Index	79.1	75.1	73.
2028 Population by Race/Ethnicity			
Total	47,777	127,877	236,39
White Alone	31.8%	33.2%	31.5%
Black Alone	40.2%	43.4%	46.89
American Indian Alone	1.0%	0.7%	0.69
Asian Alone	4.0%	5.0%	5.29
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	14.3%	10.2%	8.5%
Two or More Races	8.7%	7.6%	7.39
Hispanic Origin	21.8%	16.0%	13.99
Diversity Index	80.8	76.8	74.
2010 Population by Relationship and Household Ty		70.8	/4.
		122.004	222.24
Total	52,730	129,884	239,31
In Households	98.9%	93.5%	94.89
In Family Households	71.5%	65.1%	64.19
Householder	20.4%	19.5%	19.59
Spouse	8.4%	8.4%	8.69
Child	29.6%	26.8%	26.49
Other relative	8.2%	6.6%	6.09
Nonrelative	5.0%	3.9%	3.69
In Nonfamily Households	27.4%	28.4%	30.89
In Group Quarters	1.1%	6.5%	5.29
Institutionalized Population	0.0%	4.6%	2.89
·			2.49
Noninstitutionalized Population	1.0%	1.8%	

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Rings: 1, 2, 3 mile radii

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

	1 mile	2 miles	ongitude: -/6.58090 3 miles
2023 Population 25+ by Educational Attainment	1 IIIIE	Z IIIIIC3	3 miles
Total	34,108	92,305	168,514
Less than 9th Grade	4.0%	3.8%	3.6%
9th - 12th Grade, No Diploma	8.5%	9.1%	8.6%
High School Graduate	20.6%	18.9%	20.1%
GED/Alternative Credential	3.7%	5.0%	4.8%
Some College, No Degree	12.0%	12.7%	14.2%
Associate Degree	4.5%	4.5%	4.7%
Bachelor's Degree	25.8%	23.8%	23.1%
Graduate/Professional Degree	20.9%	22.2%	21.0%
2023 Population 15+ by Marital Status			
Total	39,954	107,634	199,784
Never Married	53.9%	56.1%	56.0%
Married	33.0%	30.4%	29.8%
Widowed	4.6%	4.7%	5.0%
Divorced	8.5%	8.8%	9.2%
2023 Civilian Population 16+ in Labor Force			
Civilian Population 16+	26,996	70,634	130,838
Population 16+ Employed	94.8%	95.5%	95.0%
Population 16+ Unemployment rate	5.2%	4.5%	5.0%
Population 16-24 Employed	12.0%	12.4%	13.0%
Population 16-24 Unemployment rate	12.6%	9.0%	10.2%
Population 25-54 Employed	70.9%	69.9%	68.9%
Population 25-54 Unemployment rate	3.5%	3.0%	3.6%
Population 55-64 Employed	12.1%	12.0%	12.0%
Population 55-64 Unemployment rate	5.1%	5.9%	5.8%
Population 65+ Employed	4.9%	5.7%	6.1%
Population 65+ Unemployment rate	8.6%	10.1%	6.7%
2023 Employed Population 16+ by Industry			
Total	25,599	67,440	124,344
Agriculture/Mining	0.4%	0.2%	0.2%
Construction	6.7%	5.7%	5.1%
Manufacturing	6.2%	5.5%	5.4%
Wholesale Trade	1.5%	1.3%	1.2%
Retail Trade	6.0%	6.7%	7.4%
Transportation/Utilities	5.5%	5.4%	5.9%
Information	2.0%	2.5%	2.2%
Finance/Insurance/Real Estate	7.2%	7.4%	6.5%
Services	57.5%	58.3%	59.0%
Public Administration	6.8%	7.0%	7.3%
2023 Employed Population 16+ by Occupation			
Total	25,599	67,440	124,344
White Collar	72.5%	73.2%	72.0%
Management/Business/Financial	22.2%	21.8%	20.8%
Professional	37.8%	37.5%	36.0%
Sales	5.3%	5.7%	5.7%
Administrative Support	7.2%	8.1%	9.4%
Services	14.0%	13.9%	14.5%
Blue Collar	13.5%	12.9%	13.5%
Farming/Forestry/Fishing	0.2%	0.1%	0.1%
Construction/Extraction	3.9%	2.9%	2.4%
Installation/Maintenance/Repair	0.8%	1.3%	1.5%
Production	2.8%	2.5%	2.8%
Transportation/Material Moving	5.7%	6.1%	6.8%

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Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

	Longitude: -76		
	1 mile	2 miles	3 miles
2010 Households by Type			
Total	20,692	52,278	100,35
Households with 1 Person	33.1%	38.0%	39.7%
Households with 2+ People	66.9%	62.0%	60.3%
Family Households	52.1%	48.3%	46.4%
Husband-wife Families	21.3%	20.8%	20.5%
With Related Children	8.5%	7.5%	7.5%
Other Family (No Spouse Present)	30.7%	27.5%	25.9%
Other Family with Male Householder	6.5%	5.5%	5.19
With Related Children	3.1%	2.6%	2.49
Other Family with Female Householder	24.3%	22.0%	20.89
With Related Children	16.2%	14.4%	13.89
Nonfamily Households	14.8%	13.7%	13.9%
All Households with Children	28.4%	24.9%	24.2%
Multigenerational Households	6.7%	5.9%	5.3%
Unmarried Partner Households	10.7%	9.8%	9.49
Male-female	9.5%	8.6%	8.29
Same-sex	1.1%	1.2%	1.39
2010 Households by Size			
Total	20,691	52,276	100,35
1 Person Household	33.1%	38.0%	39.7%
2 Person Household	29.1%	29.4%	29.19
3 Person Household	16.0%	14.5%	14.19
4 Person Household	9.5%	8.4%	8.49
5 Person Household	5.7%	4.9%	4.59
6 Person Household	3.1%	2.4%	2.29
7 + Person Household	3.4%	2.4%	2.09
2010 Households by Tenure and Mortgage Status			
Total	20,691	52,277	100,35
Owner Occupied	44.9%	43.2%	41.39
Owned with a Mortgage/Loan	33.6%	31.9%	31.29
Owned Free and Clear	11.3%	11.3%	10.09
Renter Occupied	55.1%	56.8%	58.79
2023 Affordability, Mortgage and Wealth	33.1 //	30.0 %	30.7
Housing Affordability Index	84	82	8
Percent of Income for Mortgage	26.4%	26.9%	26.6%
Wealth Index	72	71	
	72	/1	6
2010 Housing Units By Urban/ Rural Status	25.000	64.021	121 10
Total Housing Units	25,960	64,921	121,49
Housing Units Inside Urbanized Area	100.0%	100.0%	100.09
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.09
Rural Housing Units	0.0%	0.0%	0.09
2010 Population By Urban/ Rural Status			
Total Population	52,730	129,884	239,31
Population Inside Urbanized Area	100.0%	100.0%	100.09
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	0.0%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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	1 mile		2 miles	3 miles
Top 3 Tapestry Segments				
1.	Metro Renters (3B)		Metro Renters (3B)	Metro Renters (3B)
	Modest Income Homes (12D)	Mode	est Income Homes (12D)	City Commons (11E)
3.	City Commons (11E)		Laptops and Lattes (3A)	Modest Income Homes (12D)
2023 Consumer Spending				
Apparel & Services: Total \$		54,478	\$138,044,106	
Average Spent	\$2,	367.31	\$2,342.03	\$2,154.31
Spending Potential Index		108	107	98
Education: Total \$		26,336	\$107,144,258	\$182,727,923
Average Spent	\$1,	822.09	\$1,817.79	\$1,680.70
Spending Potential Index		102	101	94
Entertainment/Recreation: Total \$	\$74,7	17,189	\$208,559,261	\$355,770,349
Average Spent	\$3,	533.73	\$3,538.38	\$3,272.32
Spending Potential Index		93	94	87
Food at Home: Total \$	\$148,3	36,278	\$406,922,795	\$694,043,332
Average Spent	\$7,	015.53	\$6,903.78	\$6,383.71
Spending Potential Index		103	102	94
Food Away from Home: Total \$	\$81,6	53,407	\$227,194,673	\$385,091,992
Average Spent	\$3,	861.78	\$3,854.55	\$3,542.02
Spending Potential Index		104	104	95
Health Care: Total \$	\$141,6	53,307	\$395,922,394	\$678,651,999
Average Spent	\$6,	699.46	\$6,717.15	\$6,242.14
Spending Potential Index		91	91	85
HH Furnishings & Equipment: Total \$	\$60,5	64,212	\$169,468,682	\$288,291,279
Average Spent	\$2,	864.37	\$2,875.18	\$2,651.66
Spending Potential Index		97	97	90
Personal Care Products & Services: Total \$	\$20,5	23,397	\$57,058,107	\$97,253,406
Average Spent	\$	970.65	\$968.04	\$894.52
Spending Potential Index		102	101	94
Shelter: Total \$	\$539,4	84,604	\$1,489,547,443	\$2,536,185,343
Average Spent	\$25,	514.78	\$25,271.41	\$23,327.47
Spending Potential Index		103	102	94
Support Payments/Cash Contributions/Gifts in Kind: Total	al \$ \$55,2	50,849	\$155,598,511	\$267,966,606
Average Spent		613.07	\$2,639.86	\$2,464.72
Spending Potential Index	. ,	84	84	79
Travel: Total \$	\$44.1	02,334	\$123,998,705	\$210,831,607
Average Spent		085.81	\$2,103.74	\$1,939.20
Spending Potential Index	Ψ-/	93	94	\$6
Vehicle Maintenance & Repairs: Total \$	\$26.9	82,497	\$74,935,843	\$128,086,752
Average Spent		276.13	\$1,271.35	\$1,178.12
Spending Potential Index	Ψ±,	97	97	90
Spending Fotontial Index		37	37	90

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 1 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

Top Tapestry Segments	Percent	Demographic Summary	2023	2
Metro Renters (3B)	22.2%	Population	48,734	47,
Modest Income Homes (12D)	13.2%	Households	21,144	21,
City Commons (11E)	12.8%	Families	10,698	10
Trendsetters (3C)	8.1%	Median Age	34.4	
Social Security Set (9F)	6.9%	Median Household Income	\$65,332	\$72,
200.0. 2000.1.2, 200 (3.)	0.5 70	Spending Potential	Average Amount	T'-/
		Index	Spent	Т
Apparel and Services		108	\$2,367.31	\$50,054,
Men's		106	\$432.81	
Women's		106	\$788.59	\$9,151,
		106	\$766.59 \$354.47	\$16,673,
Children's			·	\$7,494,
Footwear		113	\$561.80	\$11,878,
Watches & Jewelry		106	\$179.71	\$3,799
Apparel Products and Services (1)		112	\$49.94	\$1,055,
Computer				
Computers and Hardware for Hom	e Use	107	\$272.77	\$5,767
Portable Memory		101	\$4.65	\$98,
Computer Software		117	\$16.85	\$356,
Computer Accessories		102	\$25.66	\$542,
Entertainment & Recreation		93	\$3,533.73	\$74,717,
Fees and Admissions		90	\$641.43	\$13,562
Membership Fees for Clubs (2)		91	\$254.19	\$5,374,
Fees for Participant Sports, excl	. Trips	84	\$100.54	\$2,125
Tickets to Theatre/Operas/Conc	•	93	\$50.82	\$1,074,
Tickets to Movies		103	\$28.57	\$603,
Tickets to Parks or Museums		94	\$26.04	\$550,
Admission to Sporting Events, e	xcl Trins	92	\$53.69	\$1,135,
Fees for Recreational Lessons	ixen mps	87	\$125.95	\$2,663,
Dating Services		152	\$1.63	\$34,
TV/Video/Audio		100	\$1,358.71	\$28,728
Cable and Satellite Television Se	arvices	97	\$836.06	\$17,677,
Televisions	ei vices	105	\$153.05	\$3,236,
Satellite Dishes		103	·	
	Diagrama	101	\$1.72	\$36,
VCRs, Video Cameras, and DVD	Players		\$4.91	\$103,
Miscellaneous Video Equipment		114	\$14.34	\$303,
Video Cassettes and DVDs		105	\$6.88	\$145,
Video Game Hardware/Accessor	ies	122	\$49.03	\$1,036,
Video Game Software		124	\$24.03	\$508,
Rental/Streaming/Downloaded	Video	105	\$129.95	\$2,747,
Installation of Televisions		91	\$1.47	\$31
Audio (3)		99	\$133.65	\$2,825,
Rental and Repair of TV/Radio/S	Sound Equipment	131	\$3.63	\$76
Pets		88	\$809.15	\$17,108,
Toys/Games/Crafts/Hobbies (4)		101	\$160.51	\$3,393
Recreational Vehicles and Fees (5)		75	\$112.75	\$2,384,
Sports/Recreation/Exercise Equipr	nent (6)	88	\$248.00	\$5,243,
Photo Equipment and Supplies (7)		101	\$47.34	\$1,000,
Reading (8)		97	\$123.26	\$2,606
Catered Affairs (9)		107	\$32.56	\$688,
Food		103	\$10,877.30	\$229,989,
Food at Home		103	\$7,015.53	\$148,336
Bakery and Cereal Products		103	\$908.28	\$19,204
Meats, Poultry, Fish, and Eggs		104	\$1,531.35	\$32,378
Dairy Products		101	\$666.00	\$14,081
Fruits and Vegetables		101	\$1,397.29	\$29,544,
Snacks and Other Food at Home	(10)	104	\$2,512.61	\$53,126
			カイ・フェイ・ロエ	\$JJ,120,
Food Away from Home	(10)	104	\$3,861.78	\$81,653

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 1 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

Tot	Average Amount Spent	Spending Potential Index	
100	Spent	Index	Financial
\$679,929,98	\$32,157.11	82	Value of Stocks/Bonds/Mutual Funds
\$2,287,756,09	\$108,198.83	76	Value of Retirement Plans
\$152,830,07	\$7,228.06	84	Value of Other Financial Assets
\$73,180,89	\$3,461.07	95	Vehicle Loan Amount excluding Interest
\$66,022,40	\$3,122.51	99	Value of Credit Card Debt
φοσ,σ22, το	43/122131	33	Health
\$3,365,45	\$159.17	93	Nonprescription Drugs
\$7,018,94	\$331.96	90	Prescription Drugs
\$2,200,72	\$104.08	94	Eyeglasses and Contact Lenses
Ψ2,200,72	\$10 H.00	31	Home
\$205,340,09	\$9,711.51	75	Mortgage Payment and Basics (11)
\$56,997,16	\$2,695.67	73	Maintenance and Remodeling Services
\$11,284,39	\$533.69	68	Maintenance and Remodeling Materials (12)
\$120,418,50	\$5,695.16	98	Utilities, Fuel, and Public Services
Ψ120/110/30	43,033.10	36	Household Furnishings and Equipment
\$2,694,23	\$127.42	104	Household Textiles (13)
\$17,360,7	\$821.07	100	Furniture
\$805,43	\$38.09	91	Rugs
\$9,664,8	\$457.10	87	Major Appliances (14)
\$2,228,2	\$105.38	98	Housewares (15)
\$1,686,8	\$79.78	110	Small Appliances
\$314,8	\$14.89	104	Luggage
\$2,270,7	\$107.40	100	Telephones and Accessories
Ψ2,270,7	\$107.10	100	Household Operations
\$10,654,26	\$503.89	98	Child Care
\$10,774,7	\$509.59	76	Lawn and Garden (16)
\$2,037,3	\$96.35	107	Moving/Storage/Freight Express
\$19,353,0	\$915.30	98	Housekeeping Supplies (17)
Ψ15/555/0	Ψ313.30	36	Insurance
\$13,001,4	\$614.90	79	Owners and Renters Insurance
\$46,549,89	\$2,201.57	101	Vehicle Insurance
\$12,237,20	\$578.76	84	Life/Other Insurance
\$95,518,13	\$4,517.50	91	Health Insurance
\$12,036,23	\$569.25	103	Personal Care Products (18)
\$2,926,74	\$138.42	103	School Books and Supplies (19)
\$10,600,63	\$501.35	116	Smoking Products
420,000,0	φσσ1.00		Transportation
\$60,312,5	\$2,852.47	94	Payments on Vehicles excluding Leases
\$53,112,08	\$2,511.92	99	Gasoline and Motor Oil
\$26,982,49	\$1,276.13	97	Vehicle Maintenance and Repairs
Ψ20,302, 1	Ψ1,2,0.13		Travel
\$9,470,0	\$447.88	96	Airline Fares
\$13,570,58	\$641.82	89	Lodging on Trips
Ψ10,0,0,0			
\$1,676,52	\$79.29	100	Auto/Truck Rental on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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August 18, 2023

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 2 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

Top Tapestry Segments	Percent	Demographic Summary	2023	20
Metro Renters (3B)	32.3%	Population	127,432	127,8
Modest Income Homes (12D)	13.2%	Households	58,942	60,1
Laptops and Lattes (3A)	7.9%	Families	26,443	26,8
City Commons (11E)	7.9%	Median Age	35.0	30,0
Emerald City (8B)	4.5%	Median Household Income	\$62,649	\$68,9
Efficiald City (OD)	7.570	Spending Potential	· ,	Ψ00,3
			Average Amount	То
Annanal and Compless		Index	Spent	
Apparel and Services		107	\$2,342.03	\$138,044,1
Men's		105 105	\$431.31	\$25,422,4
Women's			\$781.84	\$46,083,0
Children's		105	\$348.02	\$20,512,8
Footwear		111	\$551.34	\$32,497,0
Watches & Jewelry		107	\$180.58	\$10,643,8
Apparel Products and Services (1)		110	\$48.94	\$2,884,8
Computer				
Computers and Hardware for Home	e Use	106	\$271.69	\$16,013,6
Portable Memory		101	\$4.63	\$273,0
Computer Software		116	\$16.74	\$986,8
Computer Accessories		102	\$25.50	\$1,503,2
Entertainment & Recreation		94	\$3,538.38	\$208,559,2
Fees and Admissions		91	\$645.88	\$38,069,
Membership Fees for Clubs (2)		93	\$257.99	\$15,206,
Fees for Participant Sports, excl.	Trips	85	\$101.50	\$5,982,
Tickets to Theatre/Operas/Conce		94	\$51.15	\$3,015,
Tickets to Movies		102	\$28.29	\$1,667,
Tickets to Parks or Museums		94	\$26.24	\$1,546,
Admission to Sporting Events, ex	cl Trins	95	\$55.24	\$3,255,9
Fees for Recreational Lessons	ci. IIIps	85	\$123.90	\$7,302,
Dating Services		146	\$1.56	\$91,
TV/Video/Audio		100	\$1,349.13	\$79,520,3
Cable and Satellite Television Se	nvicos	96	\$826.08	
	vices		·	\$48,690,8
Televisions		104 102	\$152.28	\$8,975,
Satellite Dishes	DI		\$1.75	\$103,
VCRs, Video Cameras, and DVD	Players	101	\$4.88	\$287,
Miscellaneous Video Equipment		113	\$14.23	\$838,
Video Cassettes and DVDs		105	\$6.86	\$404,
Video Game Hardware/Accessori	es	121	\$48.62	\$2,865,
Video Game Software		123	\$23.88	\$1,407,
Rental/Streaming/Downloaded V	ideo	106	\$130.66	\$7,701,
Installation of Televisions		90	\$1.45	\$85,
Audio (3)		100	\$134.91	\$7,951,
Rental and Repair of TV/Radio/So	ound Equipment	128	\$3.55	\$209,
Pets		88	\$814.38	\$48,001,
Toys/Games/Crafts/Hobbies (4)		101	\$159.73	\$9,414,
Recreational Vehicles and Fees (5)		77	\$115.13	\$6,786,
Sports/Recreation/Exercise Equipm	ent (6)	90	\$251.77	\$14,839,
Photo Equipment and Supplies (7)		102	\$47.65	\$2,808,
Reading (8)		97	\$122.64	\$7,228,
Catered Affairs (9)		106	\$32.07	\$1,890,
Food		102	\$10,758.33	\$634,117,
Food at Home		102	\$6,903.78	\$406,922,
Bakery and Cereal Products		101	\$892.22	\$52,589,
Meats, Poultry, Fish, and Eggs		102	\$1,502.69	\$88,571,
Dairy Products		99	\$654.95	\$38,604,
Fruits and Vegetables		102	\$1,369.69	\$80,732,
Snacks and Other Food at Home	(10)	102	\$1,369.69 \$2,484.23	\$146,425,
Shacks and Other Food at Home	(10)	101	74,404.23	
Food Away from Home		104	\$3,854.55	\$227,194,6

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

August 18, 2023



400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 2 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

Tota	Average Amount Spent	Spending Potential Index	
			Financial
\$1,919,960,72	\$32,573.73	83	Value of Stocks/Bonds/Mutual Funds
\$6,481,683,74	\$109,967.15	78	Value of Retirement Plans
\$426,191,05	\$7,230.69	84	Value of Other Financial Assets
\$206,935,30	\$3,510.83	96	Vehicle Loan Amount excluding Interest
\$182,081,54	\$3,089.16	98	Value of Credit Card Debt
			Health
\$9,418,36	\$159.79	94	Nonprescription Drugs
\$19,643,40	\$333.27	90	Prescription Drugs
\$6,110,72	\$103.67	93	Eyeglasses and Contact Lenses
			Home
\$582,079,09	\$9,875.46	76	Mortgage Payment and Basics (11)
\$163,348,93	\$2,771.35	73	Maintenance and Remodeling Services
\$32,412,70	\$549.91	70	Maintenance and Remodeling Materials (12)
\$332,787,20	\$5,646.01	97	Utilities, Fuel, and Public Services
			Household Furnishings and Equipment
\$7,415,37	\$125.81	103	Household Textiles (13)
\$48,442,82	\$821.87	100	Furniture
\$2,262,19	\$38.38	92	Rugs
\$27,103,38	\$459.83	87	Major Appliances (14)
\$6,222,45	\$105.57	98	Housewares (15)
\$4,620,85	\$78.40	108	Small Appliances
\$874,25	\$14.83	103	Luggage
\$6,251,94	\$106.07	99	Telephones and Accessories
			Household Operations
\$30,214,39	\$512.61	99	Child Care
\$30,670,82	\$520.36	78	Lawn and Garden (16)
\$5,647,56	\$95.82	107	Moving/Storage/Freight Express
\$53,613,41	\$909.60	98	Housekeeping Supplies (17)
			Insurance
\$37,054,46	\$628.66	81	Owners and Renters Insurance
\$128,957,87	\$2,187.88	101	Vehicle Insurance
\$34,459,05	\$584.63	84	Life/Other Insurance
\$267,047,44	\$4,530.68	92	Health Insurance
\$33,268,12	\$564.42	102	Personal Care Products (18)
\$8,151,17	\$138.29	103	School Books and Supplies (19)
\$29,004,42	\$492.08	114	Smoking Products
			Transportation
\$169,928,72	\$2,882.98	95	Payments on Vehicles excluding Leases
\$147,082,54	\$2,495.38	99	Gasoline and Motor Oil
\$74,935,84	\$1,271.35	97	Vehicle Maintenance and Repairs
1,	, ,,=, =,==	-,	Travel
\$26,468,93	\$449.07	96	Airline Fares
	\$651.14	90	Lodging on Trips
\$38.379.60			
\$38,379,60 \$4,698,29	\$79.71	101	Auto/Truck Rental on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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August 18, 2023

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 3 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

Top Tapestry Segments	Percent	Demographic Summary	2023	
Metro Renters (3B)	25.0%	Population	235,826	236
City Commons (11E)	10.1%	Households	108,721	110
Modest Income Homes (12D)	8.4%	Families	47,443	4
Social Security Set (9F)	6.5%	Median Age	34.9	
Laptops and Lattes (3A)	6.4%	Median Household Income	\$58,809	\$64
, ,		Spending Potential Index	Average Amount Spent	
Apparel and Services		98	\$2,154.31	\$234,21
Men's		97	\$396.54	\$43,11
Women's		97	\$721.32	\$78,42
Children's		97	\$320.44	\$34,83
Footwear		102	\$506.80	\$55,09
Watches & Jewelry		97	\$164.19	\$17,85
•		101	\$45.01	
Apparel Products and Services (1)		101	\$45.01	\$4,89
Computer				
Computers and Hardware for Home	Use	98	\$250.45	\$27,22
Portable Memory		93	\$4.27	\$46
Computer Software		106	\$15.37	\$1,67
Computer Accessories		94	\$23.62	\$2,56
Entertainment & Recreation		87	\$3,272.32	\$355,77
Fees and Admissions		84	\$597.74	\$64,98
Membership Fees for Clubs (2)		86	\$237.69	\$25,84
Fees for Participant Sports, excl.	Trips	79	\$95.00	\$10,32
Tickets to Theatre/Operas/Concer	ts	87	\$47.46	\$5,15
Tickets to Movies		95	\$26.14	\$2,84
Tickets to Parks or Museums		87	\$24.18	\$2,62
Admission to Sporting Events, ex	cl. Trips	87	\$50.76	\$5,51
Fees for Recreational Lessons	•	79	\$115.09	\$12,51
Dating Services		133	\$1.42	\$15
TV/Video/Audio		92	\$1,249.04	\$135,79
Cable and Satellite Television Ser	vices	89	\$766.74	\$83,36
Televisions		96	\$140.61	\$15,28
Satellite Dishes		93	\$1.59	\$17
VCRs, Video Cameras, and DVD F	lavers	94	\$4.52	\$49
Miscellaneous Video Equipment	,	105	\$13.20	\$1,43
Video Cassettes and DVDs		98	\$6.38	\$69
Video Game Hardware/Accessorie	ıs.	111	\$44.69	\$4,85
Video Game Software	.5	113	\$21.96	\$2,38
Rental/Streaming/Downloaded Vi	den	97	\$120.25	\$13,07
Installation of Televisions	uco	84	\$1.36	\$14
Audio (3)		92	\$124.49	\$13,53
Rental and Repair of TV/Radio/So	und Fauinment	117	\$3.26	\$35
Pets	una Equipinient	82	\$751.68	
Toys/Games/Crafts/Hobbies (4)		93	\$147.63	\$81,72
Recreational Vehicles and Fees (5)		71	\$147.03	\$16,05 \$11,54
Sports/Recreation/Exercise Equipme	nt (C)		· ·	
	ent (6)	83	\$232.95	\$25,32
Photo Equipment and Supplies (7)		94	\$43.78	\$4,75
Reading (8)		90	\$113.96	\$12,38
Catered Affairs (9)		97	\$29.34	\$3,18
Food		94	\$9,925.73	\$1,079,13
Food at Home		94	\$6,383.71	\$694,04
Bakery and Cereal Products		94	\$825.93	\$89,79
Meats, Poultry, Fish, and Eggs		94	\$1,389.23	\$151,03
Dairy Products		92	\$606.32	\$65,91
Fruits and Vegetables		94	\$1,266.97	\$137,74
Snacks and Other Food at Home	(10)	94	\$2,295.26	\$249,54
Food Away from Home		95	\$3,542.02	\$385,09
Alcoholic Beverages		93	\$627.11	\$68,17

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 3 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

Tot	Average Amount Spent	Spending Potential Index	
	- F		Financial
\$3,308,321,1	\$30,429.46	77	Value of Stocks/Bonds/Mutual Funds
\$11,196,877,8	\$102,987.26	73	Value of Retirement Plans
\$731,390,5	\$6,727.22	79	Value of Other Financial Assets
\$351,742,5	\$3,235.28	89	Vehicle Loan Amount excluding Interest
\$310,906,4	\$2,859.67	90	Value of Credit Card Debt
			Health
\$16,115,5	\$148.23	87	Nonprescription Drugs
\$33,762,9	\$310.55	84	Prescription Drugs
\$10,468,9	\$96.29	87	Eyeglasses and Contact Lenses
			Home
\$1,001,530,3	\$9,211.93	71	Mortgage Payment and Basics (11)
\$281,294,1	\$2,587.30	68	Maintenance and Remodeling Services
\$55,601,4	\$511.41	65	Maintenance and Remodeling Materials (12)
\$568,793,6	\$5,231.68	90	Utilities, Fuel, and Public Services
			Household Furnishings and Equipment
\$12,636,4	\$116.23	95	Household Textiles (13)
\$82,476,8	\$758.61	92	Furniture
\$3,850,5	\$35.42	85	Rugs
\$46,316,2	\$426.01	81	Major Appliances (14)
\$10,602,5	\$97.52	91	Housewares (15)
\$7,849,6	\$72.20	99	Small Appliances
\$1,485,7	\$13.67	95	Luggage
\$10,658,9	\$98.04	91	Telephones and Accessories
			Household Operations
\$50,742,5	\$466.72	90	Child Care
\$52,654,6	\$484.31	72	Lawn and Garden (16)
\$9,614,0	\$88.43	99	Moving/Storage/Freight Express
\$91,523,1	\$841.82	90	Housekeeping Supplies (17)
			Insurance
\$63,570,9	\$584.72	75	Owners and Renters Insurance
\$219,771,5	\$2,021.43	93	Vehicle Insurance
\$59,084,6	\$543.45	78	Life/Other Insurance
\$457,366,0	\$4,206.79	85	Health Insurance
\$56,618,6	\$520.77	94	Personal Care Products (18)
\$13,880,6	\$127.67	95	School Books and Supplies (19)
\$49,283,0	\$453.30	105	Smoking Products
			Transportation
\$289,152,1	\$2,659.58	88	Payments on Vehicles excluding Leases
\$250,361,2	\$2,302.79	91	Gasoline and Motor Oil
\$128,086,7	\$1,178.12	90	Vehicle Maintenance and Repairs
			Travel
\$44,945,3	\$413.40	89	Airline Fares
\$65,278,7	\$600.42	83	Lodging on Trips
		02	A. ta /Tural, Dantal on Trina
\$7,983,6	\$73.43	93	Auto/Truck Rental on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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400 N Luzerne Ave, Baltimore, Maryland, 21224 Ring: 3 mile radius

Prepared by Esri Latitude: 39.29590 Longitude: -76.58096

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Business Summary

400 N Luzerne Ave, Baltimore, Maryland, 21224 Rings: 1, 2, 3 mile radii

Latitude: 39.29590 Longitude: -76.58096

Prepared by Esri

Data for all businesses in area	1 mile	2 miles	3 miles
Total Businesses:	1,785	8,362	14,148
Total Employees:	29,441	132,429	227,192
Total Residential Population:	48,734	127,432	235.826
Employee/Residential Population Ratio (per 100 Residents)	60	104	96

iotal Residential Population.	46,734					127,4	32		233,020				
Employee/Residential Population Ratio (per 100 Residents)		60			104				96				
	Businesses		Employees		Businesses		Employees		Businesses		Employees		
by SIC Codes	Number		Number	Percent	Number		Number		Number	Percent	Number		
Agriculture & Mining	11	0.6%	134	0.5%	58	0.7%	541	0.4%	97	0.7%	1,211	0.5%	
Construction	66	3.7%	505	1.7%	258	3.1%	2,346	1.8%	491	3.5%	4,881	2.1%	
Manufacturing	30	1.7%	324	1.1%	166	2.0%	3,677	2.8%	300	2.1%	6,833	3.0%	
Transportation	28	1.6%	167	0.6%	186	2.2%	3,095	2.3%	310	2.2%	4,474	2.0%	
Communication	20	1.1%	54	0.2%	60	0.7%	481	0.4%	99	0.7%	748	0.3%	
Utility	3	0.2%	36	0.1%	29	0.3%	1,267	1.0%	38	0.3%	1,677	0.7%	
Wholesale Trade	28	1.6%	467	1.6%	156	1.9%	2,067	1.6%	291	2.1%	3,793	1.7%	
Retail Trade Summary	429	24.0%	2,332	7.9%	1,515	18.1%	14,889	11.2%	2,591	18.3%	25,085	11.0%	
Home Improvement	8	0.4%	111	0.4%	30	0.4%	385	0.3%	56	0.4%	1,009	0.4%	
General Merchandise Stores	27	1.5%	120	0.4%	80	1.0%	592	0.4%	126	0.9%	907	0.4%	
Food Stores	71	4.0%	392	1.3%	177	2.1%	1,463	1.1%	317	2.2%	2,940	1.3%	
Auto Dealers & Gas Stations	18	1.0%	98	0.3%	92	1.1%	542	0.4%	159	1.1%	1,169	0.5%	
Apparel & Accessory Stores	17	1.0%	68	0.2%	76	0.9%	2,209	1.7%	134	0.9%	3,910	1.7%	
Furniture & Home Furnishings	12	0.7%	37	0.1%	67	0.8%	482	0.4%	104	0.7%	841	0.4%	
Eating & Drinking Places	199	11.1%	1,221	4.1%	711	8.5%	7,654	5.8%	1,176	8.3%	11,498	5.1%	
Miscellaneous Retail	77	4.3%	285	1.0%	282	3.4%	1,561	1.2%	518	3.7%	2,811	1.2%	
Finance, Insurance, Real Estate Summary	131	7.3%	713	2.4%	922	11.0%	12,987	9.8%	1,461	10.3%	16,927	7.5%	
Banks, Savings & Lending Institutions	30	1.7%	182	0.6%	157	1.9%	2,840	2.1%	245	1.7%	3,384	1.5%	
Securities Brokers	9	0.5%	56	0.2%	162	1.9%	3,329	2.5%	229	1.6%	3,930	1.7%	
Insurance Carriers & Agents	17	1.0%	75	0.3%	88	1.1%	1,614	1.2%	116	0.8%	2,067	0.9%	
Real Estate, Holding, Other Investment Offices	75	4.2%	399	1.4%	515	6.2%	5,203	3.9%	871	6.2%	7,546	3.3%	
Services Summary	703	39.4%	24,105	81.9%	3,299	39.5%	74,983	56.6%	5,649	39.9%	132,750	58.4%	
Hotels & Lodging	7	0.4%	77	0.3%	67	0.8%	3,627	2.7%	96	0.7%	4,732	2.1%	
Automotive Services	28	1.6%	123	0.4%	150	1.8%	1,034	0.8%	280	2.0%	2,187	1.0%	
Movies & Amusements	22	1.2%	199	0.7%	139	1.7%	1,402	1.1%	233	1.6%	3,118	1.4%	
Health Services	148	8.3%	16,114	54.7%	467	5.6%	25,014	18.9%	932	6.6%	56,496	24.9%	
Legal Services	15	0.8%	88	0.3%	440	5.3%	7,748	5.9%	570	4.0%	8,764	3.9%	
Education Institutions & Libraries	55	3.1%	2,176	7.4%	158	1.9%	5,629	4.3%	312	2.2%	12,913	5.7%	
Other Services	427	23.9%	5,329	18.1%	1,878	22.5%	30,528	23.1%	3,226	22.8%	44,539	19.6%	
Government	16	0.9%	357	1.2%	230	2.8%	14,535	11.0%	373	2.6%	26,322	11.6%	
Unclassified Establishments	321	18.0%	248	0.8%	1,483	17.7%	1,561	1.2%	2,450	17.3%	2,491	1.1%	
Totals	1,785	100.0%	29,441	100.0%	8,362	100.0%	132,429	100.0%	14,148	100.0%	227,192	100.0%	
	,		•		•		,		•		•		

Source: Copyright 2023 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2023.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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Business Summary

400 N Luzerne Ave, Baltimore, Maryland, 21224

Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.29590 Longitude: -76.58096

	Businesses		Emplo	Employees		Businesses		Employees		Businesses		oyees
by NAICS Codes	Number		Number	•	Number	Percent	Number	Percent	Number	Percent	Number	•
Agriculture, Forestry, Fishing & Hunting	1	0.1%	5	0.0%	14	0.2%	47	0.0%	23	0.2%	429	0.2%
Mining	1	0.1%	55	0.2%	6	0.1%	88	0.1%	9	0.1%	111	0.0%
Utilities	0	0.0%	0	0.0%	8	0.1%	1,121	0.8%	9	0.1%	1,193	0.5%
Construction	76	4.3%	577	2.0%	305	3.6%	2,780	2.1%	562	4.0%	5,658	2.5%
Manufacturing	36	2.0%	331	1.1%	156	1.9%	2,720	2.1%	288	2.0%	5,188	2.3%
Wholesale Trade	28	1.6%	461	1.6%	153	1.8%	2,046	1.5%	287	2.0%	3,769	1.7%
Retail Trade	217	12.2%	1,019	3.5%	758	9.1%	6,910	5.2%	1,331	9.4%	12,900	5.7%
Motor Vehicle & Parts Dealers	12	0.7%	51	0.2%	74	0.9%	421	0.3%	123	0.9%	928	0.4%
Furniture & Home Furnishings Stores	7	0.4%	15	0.1%	36	0.4%	224	0.2%	50	0.4%	359	0.2%
Electronics & Appliance Stores	4	0.2%	14	0.0%	21	0.3%	206	0.2%	39	0.3%	396	0.2%
Building Material & Garden Equipment & Supplies Dealers	8	0.4%	111	0.4%	30	0.4%	385	0.3%	56	0.4%	1,009	0.4%
Food & Beverage Stores	78	4.4%	361	1.2%	186	2.2%	1,334	1.0%	324	2.3%	2,560	1.1%
Health & Personal Care Stores	15	0.8%	111	0.4%	71	0.8%	551	0.4%	132	0.9%	909	0.4%
Gasoline Stations & Fuel Dealers	6	0.3%	47	0.2%	19	0.2%	122	0.1%	36	0.3%	241	0.1%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	19	1.1%	75	0.3%	91	1.1%	2,272	1.7%	164	1.2%	4,048	1.8%
Sporting Goods, Hobby, Book, & Music Stores	30	1.7%	83	0.3%	120	1.4%	578	0.4%	217	1.5%	958	0.4%
General Merchandise Stores	38	2.1%	150	0.5%	109	1.3%	818	0.6%	189	1.3%	1,490	0.7%
Transportation & Warehousing	22	1.2%	142	0.5%	146	1.7%	2,855	2.2%	249	1.8%	4,361	1.9%
Information	39	2.2%	1,348	4.6%	211	2.5%	4,319	3.3%	328	2.3%	6,180	2.7%
Finance & Insurance	56	3.1%	314	1.1%	419	5.0%	7,992	6.0%	614	4.3%	9,614	4.2%
Central Bank/Credit Intermediation & Related Activities	30	1.7%	181	0.6%	144	1.7%	2,645	2.0%	232	1.6%	3,186	1.4%
Securities & Commodity Contracts	10	0.6%	57	0.2%	186	2.2%	3,731	2.8%	265	1.9%	4,359	1.9%
Funds, Trusts & Other Financial Vehicles	17	1.0%	75	0.3%	89	1.1%	1,616	1.2%	117	0.8%	2,069	0.9%
Real Estate, Rental & Leasing	67	3.8%	320	1.1%	446	5.3%	3,638	2.7%	780	5.5%	5,693	2.5%
Professional, Scientific & Tech Services	135	7.6%	1,175	4.0%	1,127	13.5%	22,493	17.0%	1,621	11.5%	27,763	12.2%
Legal Services	18	1.0%	99	0.3%	460	5.5%	7,884	6.0%	601	4.2%	8,949	3.9%
Management of Companies & Enterprises	4	0.2%	38	0.1%	41	0.5%	1,305	1.0%	72	0.5%	1,591	0.7%
Administrative, Support & Waste Management Services	47	2.6%	368	1.2%	262	3.1%	3,756	2.8%	417	2.9%	5,475	2.4%
Educational Services	56	3.1%	2,112	7.2%	154	1.8%	5,511	4.2%	302	2.1%	12,595	5.5%
Health Care & Social Assistance	195	10.9%	16,510	56.1%	614	7.3%	26,826	20.3%	1,210	8.6%	60,806	26.8%
Arts, Entertainment & Recreation	24	1.3%	190	0.6%	163	1.9%	2,507	1.9%	287	2.0%	4,921	2.2%
Accommodation & Food Services	210	11.8%	1,351	4.6%	794	9.5%	11,408	8.6%	1,299	9.2%	16,431	7.2%
Accommodation	7	0.4%	77	0.3%	67	0.8%	3,627	2.7%	96	0.7%	4,732	2.1%
Food Services & Drinking Places	203	11.4%	1,274	4.3%	726	8.7%	7,780	5.9%	1,203	8.5%	11,699	5.1%
Other Services (except Public Administration)	234	13.1%	2,520	8.6%	870	10.4%	7,734	5.8%	1,637	11.6%	13,338	5.9%
Automotive Repair & Maintenance	22	1.2%	92	0.3%	88	1.1%	331	0.2%	159	1.1%	693	0.3%
Public Administration	16	0.9%	357	1.2%	232	2.8%	14,817	11.2%	376	2.7%	26,698	11.8%
Unclassified Establishments	321	18.0%	248	0.8%	1,482	17.7%	1,554	1.2%	2,448	17.3%	2,477	1.1%
Total	1,785	100.0%	29,441	100.0%	8,362	100.0%	132,429	100.0%	14,148	100.0%	227,192	100.0%

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