Market Profile

4226 Harford Ter, Baltimore, Maryland, 21214 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

		LOI	igituue. 70.57454
	1 mile	2 miles	3 miles
Population Summary	21 224	121 647	260,200
2000 Total Population	21,234	121,647 116,711	269,398 255,738
2010 Total Population 2020 Total Population	20,806 19,670	109,675	245,950
2020 Group Quarters	1,796	3,805	11,397
2025 Total Population	18,827	104,765	237,892
•	-0.87%	,	
2020-2025 Annual Rate 2020 Total Daytime Population		-0.91%	-0.66%
	16,659	91,460	225,700
Workers	5,833	30,583	91,874
Residents	10,826	60,877	133,826
Household Summary	7 220	45 150	102.462
2000 Households	7,328	45,156	103,462
2000 Average Household Size	2.69	2.61	2.50
2010 Households	7,135	43,986	98,636
2010 Average Household Size	2.67	2.57	2.48
2020 Households	6,694	41,180	94,491
2020 Average Household Size	2.67	2.57	2.48
2025 Households	6,357	39,148	90,986
2025 Average Household Size	2.68	2.58	2.49
2020-2025 Annual Rate	-1.03%	-1.01%	-0.75%
2010 Families	4,563	27,449	57,562
2010 Average Family Size	3.27	3.19	3.16
2020 Families	4,274	25,660	54,735
2020 Average Family Size	3.28	3.20	3.17
2025 Families	4,067	24,447	52,741
2025 Average Family Size	3.29	3.21	3.18
2020-2025 Annual Rate	-0.99%	-0.96%	-0.74%
Housing Unit Summary			
2000 Housing Units	8,115	50,265	119,200
Owner Occupied Housing Units	71.1%	58.9%	49.1%
Renter Occupied Housing Units	19.2%	30.9%	37.7%
Vacant Housing Units	9.7%	10.2%	13.2%
2010 Housing Units	7,926	49,352	114,146
Owner Occupied Housing Units	67.8%	55.4%	47.1%
Renter Occupied Housing Units	22.3%	33.7%	39.3%
Vacant Housing Units	10.0%	10.9%	13.6%
2020 Housing Units	7,523	46,722	110,785
Owner Occupied Housing Units	68.3%	56.2%	47.4%
Renter Occupied Housing Units	20.7%	31.9%	37.9%
Vacant Housing Units	11.0%	11.9%	14.7%
2025 Housing Units	7,254	45,158	108,471
Owner Occupied Housing Units	67.6%	55.7%	46.8%
Renter Occupied Housing Units	20.0%	31.0%	37.1%
Vacant Housing Units	12.4%	13.3%	16.1%
Median Household Income	121170	1010/0	1011/0
2020	\$68,809	\$54,004	\$51,873
2025	\$73,103	\$55,977	\$53,456
Median Home Value	\$73,103	455,577	455,150
2020	\$179,278	\$149,348	\$166,161
2025	\$208,554	\$171,544	\$191,444
Per Capita Income	\$200,55 4	ΨΙ/Ι,υΗ	φισι,ττ
2020	\$31,269	\$26,794	\$28,167
2025	\$34,295	\$29,130	\$30,393
Median Age	₽J 1 ,∠7J	φ <i>29</i> ,130	\$30,393
2010	35.4	35.8	34.2
2010	37.0	37.7	34.2
2025	37.8	38.9	37.0

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

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	1 mile	2 miles	3 miles
2020 Households by Income			
Household Income Base	6,694	41,180	94,484
<\$15,000	8.3%	14.0%	16.4%
\$15,000 - \$24,999	5.4%	8.1%	8.2%
\$25,000 - \$34,999	7.1%	9.0%	9.2%
\$35,000 - \$49,999	13.0%	14.5%	14.2%
\$50,000 - \$74,999	19.9%	19.5%	17.8%
\$75,000 - \$99,999	15.1%	13.6%	12.0%
\$100,000 - \$149,999	16.8%	13.7%	13.0%
\$150,000 - \$199,999	8.1%	4.2%	4.4%
\$200,000+	6.3%	3.4%	4.7%
Average Household Income	\$90,255	\$70,899	\$73,154
2025 Households by Income			
Household Income Base	6,357	39,148	90,979
<\$15,000	8.0%	13.6%	15.9%
\$15,000 - \$24,999	4.9%	7.6%	7.9%
\$25,000 - \$34,999	6.6%	8.4%	8.7%
\$35,000 - \$49,999	12.4%	14.2%	14.1%
\$50,000 - \$74,999	19.1%	19.1%	17.4%
\$75,000 - \$99,999	14.9%	13.8%	12.1%
\$100,000 - \$149,999	17.2%	14.4%	13.6%
\$100,000 - \$149,999	9.2%	4.8%	4.9%
\$200,000+	7.7%	4.1%	5.3%
Average Household Income	\$99,706	\$77,472	
5	\$99,700	\$//,4/2	\$79,320
2020 Owner Occupied Housing Units by Value	E 100	26.252	52,442
Total	5,138	26,253	52,443
<\$50,000	2.6%	5.2%	7.2%
\$50,000 - \$99,999	10.4%	16.0%	13.3%
\$100,000 - \$149,999	23.0%	29.2%	22.7%
\$150,000 - \$199,999	24.0%	23.7%	21.1%
\$200,000 - \$249,999	16.2%	10.8%	12.6%
\$250,000 - \$299,999	12.3%	6.3%	8.7%
\$300,000 - \$399,999	6.8%	3.9%	6.1%
\$400,000 - \$499,999	1.7%	1.8%	3.2%
\$500,000 - \$749,999	1.5%	1.8%	2.9%
\$750,000 - \$999,999	0.9%	0.8%	1.1%
\$1,000,000 - \$1,499,999	0.4%	0.3%	0.6%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.2%
\$2,000,000 +	0.2%	0.2%	0.3%
Average Home Value	\$208,496	\$182,170	\$211,264
2025 Owner Occupied Housing Units by Value			
Total	4,904	25,138	50,705
<\$50,000	4.7%	7.9%	8.8%
\$50,000 - \$99,999	9.9%	14.2%	11.8%
\$100,000 - \$149,999	17.7%	19.6%	15.8%
\$150,000 - \$199,999	15.9%	19.3%	16.4%
\$200,000 - \$249,999	10.8%	12.9%	12.7%
\$250,000 - \$299,999	16.6%	9.6%	11.3%
\$300,000 - \$399,999	12.7%	7.0%	9.5%
\$400,000 - \$499,999	4.3%	3.7%	5.4%
\$500,000 - \$749,999	3.8%	3.4%	4.7%
\$750,000 - \$999,999	2.6%	1.8%	1.8%
\$1,000,000 - \$1,499,999	0.8%	0.4%	0.9%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.4%
\$2,000,000 +	0.3%	0.3%	0.4%
Average Home Value	\$254,715	\$215,671	\$249,780
Average nome value	ψ237,113	4213,071	ΨΖΗΟ,/00

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Market Profile

4226 Harford Ter, Baltimore, Maryland, 21214 Rings: 1, 2, 3 mile radii Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

	1 mile	2 miles	3 miles
2010 Population by Age	1 mile	2 111165	5 miles
Total	20,803	116,711	255,740
0 - 4	5.8%	6.5%	6.6%
5 - 9	5.6%	6.0%	5.9%
10 - 14	6.1%	6.5%	6.0%
15 - 24	19.8%	16.7%	18.4%
25 - 34	12.2%	13.3%	14.2%
35 - 44	12.6%	12.5%	12.5%
45 - 54	15.1%	15.3%	14.6%
55 - 64	12.7%	12.2%	11.3%
65 - 74	5.6%	6.2%	5.9%
75 - 84	3.0%	3.5%	3.3%
85 +	1.4%	1.3%	1.3%
18 +	78.4%	76.7%	77.6%
2020 Population by Age			
Total	19,669	109,673	245,949
0 - 4	5.2%	5.8%	5.8%
5 - 9	5.3%	6.0%	5.9%
10 - 14	5.8%	6.4%	6.0%
15 - 24	18.5%	14.1%	15.9%
25 - 34	12.8%	14.2%	15.3%
35 - 44	11.6%	12.3%	12.1%
45 - 54	12.1%	12.1%	11.8%
55 - 64	13.8%	13.6%	12.8%
65 - 74	9.9%	9.7%	9.0%
75 - 84	3.6%	4.1%	4.0%
85 +	1.4%	1.6%	1.5%
18 +	80.4%	78.2%	79.1%
2025 Population by Age			, , , , , , , , , , , , , , , , , , , ,
Total	18,828	104,766	237,892
0 - 4	5.1%	5.8%	5.8%
5 - 9	5.0%	5.7%	5.5%
10 - 14	5.4%	6.1%	5.7%
15 - 24	18.2%	14.0%	15.8%
25 - 34	13.0%	13.2%	14.5%
35 - 44	11.8%	13.2%	12.9%
45 - 54	11.4%	11.7%	11.3%
55 - 64	12.6%	12.6%	11.9%
65 - 74	11.0%	10.9%	10.0%
75 - 84	5.0%	5.3%	5.0%
85 +	1.4%	1.6%	1.6%
18 +	81.1%	78.7%	79.6%
	01.170	70.770	79.070
2010 Population by Sex	0.640	F2 001	110.000
Males	9,648	53,091	118,089
Females	11,158	63,620	137,649
2020 Population by Sex	0.002	40.000	112.000
Males	9,093	49,902	113,869
Females	10,577	59,772	132,081
2025 Population by Sex	0.311	47.014	110,400
Males	8,711	47,814	110,400
Females	10,116	56,951	127,492

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4226 Harford Ter, Baltimore, Maryland, 21214 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

		LONG	Jituue: -/0.5/454
	1 mile	2 miles	3 miles
2010 Population by Race/Ethnicity	20.007		255 720
Total	20,807	116,710	255,739
White Alone	27.1%	16.3%	26.1%
Black Alone	68.6%	79.7%	67.6%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	0.9%	1.2%	2.6%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	0.7%	0.6%	1.2%
Two or More Races	2.3%	1.9%	2.1%
Hispanic Origin	2.0%	1.8%	3.2%
Diversity Index	47.7	36.2	50.7
2020 Population by Race/Ethnicity			
Total	19,671	109,675	245,950
White Alone	25.1%	15.1%	24.6%
Black Alone	69.7%	80.2%	67.8%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	1.0%	1.2%	3.0%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	1.0%	0.8%	1.7%
Two or More Races	2.8%	2.4%	2.6%
Hispanic Origin	2.7%	2.5%	4.4%
Diversity Index	48.0	36.7	52.3
2025 Population by Race/Ethnicity			
Total	18,828	104,766	237,890
White Alone	24.1%	14.5%	23.6%
Black Alone	70.2%	80.3%	67.9%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	1.1%	1.3%	3.2%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	1.1%	1.0%	1.9%
Two or More Races	3.1%	2.6%	2.9%
Hispanic Origin	3.4%	3.0%	5.3%
Diversity Index	48.5	37.3	53.4
2010 Population by Relationship and Household Type			
Total	20,806	116,711	255,738
In Households	91.5%	96.8%	95.6%
In Family Households	74.7%	78.6%	74.6%
Householder	22.3%	23.6%	22.5%
Spouse	11.9%	10.5%	10.3%
Child	31.8%	34.5%	32.1%
Other relative	5.6%	6.4%	6.2%
Nonrelative	3.1%	3.6%	3.5%
In Nonfamily Households	16.7%	18.1%	21.0%
In Group Quarters	8.5%	3.2%	4.4%
Institutionalized Population	1.1%	0.7%	0.5%
Noninstitutionalized Population	7.5%	2.5%	3.8%
	7.5%	2.5%	3.8%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

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Latitude: 39.33788 Longitude: -76.57454

		LOI	igitude: 70.57151
	1 mile	2 miles	3 miles
2020 Population 25+ by Educational Attainment	10.005		
Total	12,825	74,151	163,388
Less than 9th Grade	3.1%	3.6%	4.0%
9th - 12th Grade, No Diploma	6.2%	8.8%	8.5%
High School Graduate	24.9%	28.8%	26.3%
GED/Alternative Credential	6.6%	5.6%	5.1%
Some College, No Degree	21.1%	23.0%	20.9%
Associate Degree	5.9%	5.9%	5.6%
Bachelor's Degree	18.7%	14.2%	16.0%
Graduate/Professional Degree	13.4%	10.1%	13.6%
2020 Population 15+ by Marital Status			
Total	16,465	89,618	202,502
Never Married	46.2%	50.1%	51.6%
Married	35.8%	31.2%	31.5%
Widowed	5.4%	6.7%	5.7%
Divorced	12.5%	12.0%	11.2%
2020 Civilian Population 16+ in Labor Force			
Civilian Population 16+	10,372	57,026	130,788
Population 16+ Employed	86.2%	86.4%	86.5%
Population 16+ Unemployment rate	13.8%	13.6%	13.5%
Population 16-24 Employed	11.6%	11.1%	11.8%
Population 16-24 Unemployment rate	30.4%	26.6%	25.7%
Population 25-54 Employed	63.3%	66.1%	66.1%
Population 25-54 Unemployment rate	11.5%	12.1%	12.0%
Population 55-64 Employed	18.2%	16.9%	15.9%
Population 55-64 Unemployment rate	10.1%	10.8%	11.1%
Population 65+ Employed	6.9%	5.9%	6.2%
Population 65+ Unemployment rate	8.2%	8.7%	8.9%
2020 Employed Population 16+ by Industry			
Total	8,942	49,257	113,097
Agriculture/Mining	0.4%	0.3%	0.3%
Construction	6.5%	5.1%	5.1%
Manufacturing	5.0%	5.2%	4.9%
Wholesale Trade	1.5%	1.4%	1.4%
Retail Trade	7.2%	8.7%	8.7%
Transportation/Utilities	7.0%	7.9%	6.5%
Information	1.3%	1.4%	1.5%
Finance/Insurance/Real Estate	6.5%	5.4%	5.3%
Services	56.8%	55.1%	57.8%
Public Administration	7.9%	9.5%	8.5%
2020 Employed Population 16+ by Occupation			
Total	8,942	49,258	113,096
White Collar	62.5%	57.8%	60.3%
Management/Business/Financial	12.9%	10.5%	11.3%
Professional	25.4%	22.1%	26.1%
Sales	7.0%	7.5%	7.7%
Administrative Support	17.1%	17.7%	15.3%
Services	20.1%	22.6%	21.9%
Blue Collar	17.5%	19.5%	17.7%
Farming/Forestry/Fishing	0.1%	0.1%	0.2%
Construction/Extraction	4.8%	4.4%	4.0%
Installation/Maintenance/Repair	1.9%	2.3%	2.2%
Production	4.6%	3.9%	3.8%
Transportation/Material Moving	6.1%	8.8%	7.5%
המושףטו נמנוטון המנכוומו הטעווע	0.1%	0.070	1.5%

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	1 mile	2 miles	3 miles
2010 Households by Type			
Total	7,135	43,986	98,637
Households with 1 Person	27.2%	30.0%	32.6%
Households with 2+ People	72.8%	70.0%	67.4%
Family Households	64.0%	62.4%	58.4%
Husband-wife Families	34.3%	27.8%	26.9%
With Related Children	14.4%	11.5%	11.4%
Other Family (No Spouse Present)	29.6%	34.6%	31.5%
Other Family with Male Householder	5.5%	6.0%	5.8%
With Related Children	2.8%	3.1%	3.0%
Other Family with Female Householder	24.1%	28.7%	25.7%
With Related Children	15.4%	18.3%	16.6%
Nonfamily Households	8.8%	7.6%	9.0%
All Households with Children	33.5%	33.5%	31.6%
Multigenerational Households	8.1%	8.4%	7.2%
Unmarried Partner Households	8.8%	8.5%	8.5%
Male-female	6.5%	7.2%	7.2%
Same-sex	2.3%	1.3%	1.3%
2010 Households by Size			
Total	7,136	43,987	98,637
1 Person Household	27.2%	30.0%	32.6%
2 Person Household	30.2%	28.9%	28.7%
3 Person Household	18.1%	17.5%	16.7%
4 Person Household	12.5%	12.0%	11.2%
5 Person Household	6.6%	6.4%	5.9%
6 Person Household	3.0%	2.8%	2.7%
7 + Person Household	2.5%	2.4%	2.2%
2010 Households by Tenure and Mortgage Status			
Total	7,135	43,986	98,636
Owner Occupied	75.3%	62.2%	54.5%
Owned with a Mortgage/Loan	61.5%	49.7%	42.0%
Owned Free and Clear	13.8%	12.4%	12.5%
Renter Occupied	24.7%	37.8%	45.5%
2020 Affordability, Mortgage and Wealth			
Housing Affordability Index	178	169	151
Percent of Income for Mortgage	10.9%	11.6%	13.4%
Wealth Index	95	66	68
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	7,926	49,352	114,146
Housing Units Inside Urbanized Area	100.0%	100.0%	100.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.0%	0.0%
2010 Population By Urban/ Rural Status			
Total Population	20,806	116,711	255,738
Population Inside Urbanized Area	100.0%	100.0%	100.0%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.0%	0.0%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

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Longitude: -76.57454

		1 mile	2 miles	3 miles
Top 3 Tapestry Segments				
1.	Parks and Rec (5C)		undations (12A)	Family Foundations (12A)
2.	Family Foundations (12A)		ty Strivers (11A)	Parks and Rec (5C)
3.	City Strivers (11A)	Par	ks and Rec (5C)	Iodest Income Homes (12D)
2020 Consumer Spending				
Apparel & Services: Total \$		329,851	\$70,830,543	\$169,730,270
Average Spent	\$2	2,140.70	\$1,720.02	\$1,796.26
Spending Potential Index		100	80	84
Education: Total \$		927,030	\$59,825,560	\$143,184,866
Average Spent	\$1	1,931.14	\$1,452.78	\$1,515.33
Spending Potential Index		108	81	85
Entertainment/Recreation: Total \$		483,092	\$104,121,332	\$245,994,942
Average Spent	\$3	3,209.31	\$2,528.44	\$2,603.37
Spending Potential Index		99	78	80
Food at Home: Total \$	\$35,	595,373	\$176,734,092	\$420,110,546
Average Spent	\$5	5,317.50	\$4,291.75	\$4,446.04
Spending Potential Index		100	80	83
Food Away from Home: Total \$	\$24,	641,519	\$122,223,914	\$293,936,110
Average Spent	\$3	3,681.14	\$2,968.04	\$3,110.73
Spending Potential Index		98	79	83
Health Care: Total \$		764,618	\$186,254,981	\$434,485,894
Average Spent	\$5	5,641.56	\$4,522.95	\$4,598.17
Spending Potential Index		98	79	80
HH Furnishings & Equipment: Total \$		325,233	\$69,859,697	\$165,528,943
Average Spent	\$2	2,140.01	\$1,696.45	\$1,751.80
Spending Potential Index		98	78	80
Personal Care Products & Services: Total \$		062,740	\$30,015,853	\$71,566,325
Average Spent		\$905.70	\$728.89	\$757.39
Spending Potential Index		99	79	82
Shelter: Total \$		773,117	\$646,052,380	\$1,544,008,807
Average Spent	\$19	9,984.03	\$15,688.50	\$16,340.27
Spending Potential Index		103	81	84
Support Payments/Cash Contributions/Gifts in Kind:	Total \$ \$14,	191,198	\$69,969,947	\$165,667,539
Average Spent	\$2	2,119.99	\$1,699.12	\$1,753.26
Spending Potential Index		91	73	75
Travel: Total \$	\$16,	209,227	\$75,962,065	\$178,163,697
Average Spent	\$2	2,421.46	\$1,844.63	\$1,885.51
Spending Potential Index		100	77	78
Vehicle Maintenance & Repairs: Total \$	\$7,	341,209	\$36,591,367	\$88,629,176
Average Spent	\$1	L,096.68	\$888.57	\$937.96
Spending Potential Index		95	77	81

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
Source: Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 1 mile radius

Prepared by Esri Latitude: 39.33788

Longitude: -76.57454

Top Tapestry Segments	Percent	Demographic Summary	2020	202
Parks and Rec (5C)	29.4%	Population	19,670	18,82
Family Foundations (12A)	28.6%	Households	6,694	6,35
City Strivers (11A)	14.7%	Families	4,274	4,06
City Lights (8A)	10.2%	Median Age	37.0	37.
Emerald City (8B)	8.2%	Median Household Income	\$68,809	\$73,10
		Spending Potential Index	Average Amount Spent	Tota
Apparel and Services		100	\$2,140.70	\$14,329,85
Men's		100	\$420.75	\$2,816,47
Women's		100	\$757.47	\$5,070,52
Children's		95	\$302.60	\$2,025,59
Footwear		101	\$302.00	\$3,246,29
Watches & Jewelry		96	\$111.71	\$747,75
•		109	\$63.22	
Apparel Products and Services (1)		109	\$03.22	\$423,20
Computer				
Computers and Hardware for Home U	se	101	\$163.57	\$1,094,92
Portable Memory		100	\$3.87	\$25,89
Computer Software		100	\$9.76	\$65,30
Computer Accessories		103	\$18.15	\$121,52
Entertainment & Recreation		99	\$3,209.31	\$21,483,09
Fees and Admissions		103	\$739.19	\$4,948,12
Membership Fees for Clubs (2)		104	\$250.15	\$1,674,50
Fees for Participant Sports, excl. Tri	ps	96	\$94.32	\$631,39
Tickets to Theatre/Operas/Concerts		110	\$88.78	\$594,32
Tickets to Movies		94	\$54.10	\$362,11
Tickets to Parks or Museums		97	\$31.86	\$213,24
Admission to Sporting Events, excl.	Trips	100	\$62.51	\$418,44
Fees for Recreational Lessons	P -	108	\$156.41	\$1,046,98
Dating Services		131	\$1.06	\$7,10
TV/Video/Audio		99	\$1,161.69	\$7,776,35
Cable and Satellite Television Service	200	102	\$823.00	\$5,509,13
Televisions		95	\$102.94	\$689,09
Satellite Dishes		91	\$102.94	\$7,1
		91		
VCRs, Video Cameras, and DVD Pla	yers		\$4.73	\$31,68
Miscellaneous Video Equipment		97	\$24.16	\$161,72
Video Cassettes and DVDs		93	\$9.25	\$61,94
Video Game Hardware/Accessories		94	\$26.62	\$178,1
Video Game Software		93	\$15.34	\$102,7
Rental/Streaming/Downloaded Vide	0	91	\$49.31	\$330,00
Installation of Televisions		92	\$0.99	\$6,64
Audio (3)		96	\$101.66	\$680,53
Rental and Repair of TV/Radio/Sour	nd Equipment	108	\$2.61	\$17,49
Pets		92	\$638.96	\$4,277,2
Toys/Games/Crafts/Hobbies (4)		97	\$118.04	\$790,18
Recreational Vehicles and Fees (5)		108	\$168.88	\$1,130,49
Sports/Recreation/Exercise Equipmen	t (6)	93	\$187.51	\$1,255,19
Photo Equipment and Supplies (7)		101	\$51.46	\$344,48
Reading (8)		101	\$108.98	\$729,5
Catered Affairs (9)		116	\$34.59	\$231,5
Food		99	\$8,998.64	\$60,236,8
Food at Home		100	\$5,317.50	\$35,595,3
Bakery and Cereal Products		100	\$696.45	\$4,662,0
Meats, Poultry, Fish, and Eggs		101	\$1,177.72	\$7,883,6
Dairy Products		99	\$547.66	\$3,666,0
Fruits and Vegetables		101	\$1,056.43	\$7,071,7
Snacks and Other Food at Home (1	0)	98	\$1,839.24	\$12,311,8
Food Away from Home	-,	98	\$3,681.14	\$24,641,5
		90	40,001.14	ΨΖΞ,ΟΞΙ,Ο.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 1 mile radius

Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	96	\$23,414.63	\$156,737,503
Value of Retirement Plans	102	\$97,335.99	\$651,567,118
Value of Other Financial Assets	104	\$8,493.42	\$56,854,973
Vehicle Loan Amount excluding Interest	92	\$2,690.17	\$18,008,023
Value of Credit Card Debt	102	\$2,650.07	\$17,739,598
Health			
Nonprescription Drugs	96	\$141.93	\$950,109
Prescription Drugs	96	\$336.40	\$2,251,834
Eyeglasses and Contact Lenses	99	\$92.68	\$620,373
Home			
Mortgage Payment and Basics (11)	101	\$10,608.06	\$71,010,322
Maintenance and Remodeling Services	99	\$2,553.65	\$17,094,151
Maintenance and Remodeling Materials (12)	93	\$512.14	\$3,428,232
Utilities, Fuel, and Public Services	99	\$4,836.74	\$32,377,125
Household Furnishings and Equipment			
Household Textiles (13)	101	\$102.35	\$685,109
Furniture	101	\$644.26	\$4,312,679
Rugs	99	\$34.81	\$233,010
Major Appliances (14)	96	\$344.68	\$2,307,299
Housewares (15)	93	\$90.65	\$606,828
Small Appliances	98	\$48.37	\$323,756
Luggage	101	\$14.88	\$99,582
Telephones and Accessories	105	\$92.80	\$621,170
Household Operations		+	+/
Child Care	101	\$518.68	\$3,472,047
Lawn and Garden (16)	97	\$473.62	\$3,170,380
Moving/Storage/Freight Express	91	\$54.89	\$367,430
Housekeeping Supplies (17)	97	\$753.58	\$5,044,449
Insurance		+	+=,= ,
Owners and Renters Insurance	95	\$571.52	\$3,825,765
Vehicle Insurance	97	\$1,744.00	\$11,674,365
Life/Other Insurance	101	\$548.57	\$3,672,140
Health Insurance	99	\$3,679.98	\$24,633,780
Personal Care Products (18)	96	\$478.74	\$3,204,686
School Books and Supplies (19)	94	\$138.48	\$926,996
Smoking Products	99	\$398.59	\$2,668,144
Transportation		4000100	42,000,111
Payments on Vehicles excluding Leases	91	\$2,343.56	\$15,687,777
Gasoline and Motor Oil	94	\$2,221.13	\$14,868,219
Vehicle Maintenance and Repairs	95	\$1,096.68	\$7,341,209
Travel	55	φ1,090.00	Ψ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Airline Fares	102	\$613.97	\$4,109,903
Lodging on Trips	102	\$661.49	\$4,109,903
Auto/Truck Rental on Trips	102	\$001.49 \$29.10	\$4,420,012 \$194,772
Food and Drink on Trips	101	\$29.10	\$3,826,518
	100	\$211.02	\$J,020,518

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 2 mile radius

Prepared by Esri Latitude: 39.33788

Latitude: 39.33788 Longitude: -76.57454

Top Tapestry Segments	Percent	Demographic Summary	2020	202
Family Foundations (12A)	31.8%	Population	109,675	104,7
City Strivers (11A)	16.5%	Households	41,180	39,14
Parks and Rec (5C)	15.2%	Families	25,660	24,4
Modest Income Homes (12D)	10.2%	Median Age	37.7	38
Front Porches (8E)	5.1%	Median Household Income	\$54,004	\$55,9
	5.170			\$JJ,9
		Spending Potential Index	Average Amount	Tot
Apparel and Services		80	Spent \$1,720.02	\$70,830,54
Men's		80	\$333.62	\$13,738,2
			•	
Women's		80	\$603.77	\$24,863,2
Children's		78	\$249.00	\$10,253,8
Footwear		82	\$394.15	\$16,231,0
Watches & Jewelry		78	\$90.54	\$3,728,3
Apparel Products and Services (1)		85	\$48.95	\$2,015,8
Computer				
Computers and Hardware for Hom	e Use	79	\$128.73	\$5,301,1
Portable Memory		80	\$3.11	\$128,2
Computer Software		79	\$7.66	\$315,2
Computer Accessories		80	\$14.17	\$583,4
Entertainment & Recreation		78		
			\$2,528.44	\$104,121,3
Fees and Admissions		78	\$557.61	\$22,962,3
Membership Fees for Clubs (2)		79	\$188.65	\$7,768,6
Fees for Participant Sports, excl		74	\$72.75	\$2,995,7
Tickets to Theatre/Operas/Conc	erts	82	\$65.97	\$2,716,5
Tickets to Movies		75	\$43.27	\$1,781,7
Tickets to Parks or Museums		76	\$24.85	\$1,023,1
Admission to Sporting Events, e	xcl. Trips	77	\$48.32	\$1,989,9
Fees for Recreational Lessons		78	\$112.93	\$4,650,6
Dating Services		107	\$0.87	\$35,9
TV/Video/Audio		81	\$950.03	\$39,122,0
Cable and Satellite Television Se	ervices	83	\$670.71	\$27,619,9
Televisions	.1 11005	79	\$85.71	\$3,529,4
Satellite Dishes		74	\$0.86	\$35,529,529,5
	Disuara			
VCRs, Video Cameras, and DVD	Players	75	\$3.93	\$161,6
Miscellaneous Video Equipment		80	\$19.83	\$816,6
Video Cassettes and DVDs		77	\$7.67	\$316,0
Video Game Hardware/Accessor	ies	80	\$22.69	\$934,2
Video Game Software		78	\$12.91	\$531,7
Rental/Streaming/Downloaded \	/ideo	76	\$41.02	\$1,689,3
Installation of Televisions		70	\$0.76	\$31,4
Audio (3)		77	\$81.59	\$3,359,7
Rental and Repair of TV/Radio/S	ound Equipment	96	\$2.33	\$96,1
Pets		73	\$506.45	\$20,855,5
Toys/Games/Crafts/Hobbies (4)		79	\$95.72	\$3,941,8
Recreational Vehicles and Fees (5)		75	\$116.67	\$4,804,3
Sports/Recreation/Exercise Equipm	pent (6)	74	\$150.65	\$6,203,7
Photo Equipment and Supplies (7)		80	\$40.71	\$1,676,3
Reading (8)		78	\$84.34	\$3,473,1
Catered Affairs (9)		88	\$26.27	\$1,081,9
Food		80	\$7,259.79	\$298,958,0
Food at Home		80	\$4,291.75	\$176,734,0
Bakery and Cereal Products		81	\$559.58	\$23,043,5
Meats, Poultry, Fish, and Eggs		82	\$955.30	\$39,339,1
Dairy Products		79	\$436.78	\$17,986,7
Fruits and Vegetables		80	\$840.40	\$34,607,6
Snacks and Other Food at Home	e (10)	80	\$1,499.68	\$61,756,9
Food Away from Home		79	\$2,968.04	\$122,223,9

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 2 mile radius

Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

	Spending Potential	Average Amount	
	Index	Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	73	\$17,732.83	\$730,238,034
Value of Retirement Plans	76	\$72,646.41	\$2,991,578,978
Value of Other Financial Assets	82	\$6,694.82	\$275,692,780
Vehicle Loan Amount excluding Interest	78	\$2,268.16	\$93,402,833
Value of Credit Card Debt	81	\$2,094.12	\$86,235,711
Health			
Nonprescription Drugs	79	\$116.75	\$4,807,850
Prescription Drugs	79	\$276.25	\$11,376,157
Eyeglasses and Contact Lenses	78	\$73.05	\$3,008,164
Home			
Mortgage Payment and Basics (11)	74	\$7,763.40	\$319,696,700
Maintenance and Remodeling Services	72	\$1,856.69	\$76,458,607
Maintenance and Remodeling Materials (12)	69	\$381.54	\$15,711,817
Utilities, Fuel, and Public Services	81	\$3,956.25	\$162,918,417
Household Furnishings and Equipment			
Household Textiles (13)	82	\$82.98	\$3,417,040
Furniture	80	\$512.56	\$21,107,249
Rugs	75	\$26.44	\$1,088,649
Major Appliances (14)	75	\$269.21	\$11,085,867
Housewares (15)	76	\$73.39	\$3,022,116
Small Appliances	79	\$39.28	\$1,617,598
Luggage	80	\$11.78	\$485,079
Telephones and Accessories	82	\$72.54	\$2,987,120
Household Operations			
Child Care	78	\$400.84	\$16,506,699
Lawn and Garden (16)	73	\$358.27	\$14,753,502
Moving/Storage/Freight Express	78	\$46.66	\$1,921,505
Housekeeping Supplies (17)	79	\$615.72	\$25,355,203
Insurance			
Owners and Renters Insurance	76	\$454.72	\$18,725,210
Vehicle Insurance	80	\$1,443.58	\$59,446,481
Life/Other Insurance	79	\$430.22	\$17,716,640
Health Insurance	79	\$2,945.04	\$121,276,669
Personal Care Products (18)	79	\$392.76	\$16,173,854
School Books and Supplies (19)	76	\$112.48	\$4,632,005
Smoking Products	86	\$344.45	\$14,184,259
Transportation			, , ,
Payments on Vehicles excluding Leases	75	\$1,944.77	\$80,085,495
Gasoline and Motor Oil	77	\$1,831.96	\$75,440,299
Vehicle Maintenance and Repairs	77	\$888.57	\$36,591,367
Travel		+	+//
Airline Fares	77	\$463.23	\$19,075,698
Lodging on Trips	77	\$498.26	\$20,518,386
Auto/Truck Rental on Trips	77	\$22.19	\$913,808
Food and Drink on Trips	77	\$439.18	\$18,085,583
	,,,	4100110	+-0,000,000

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 3 mile radius

Prepared by Esri Latitude: 39.33788

Longitude: -76.57454

Top Tapestry Segments	Percent	Demographic Summary	2020	20
Family Foundations (12A)	16.9%	Population	245,950	237,8
Parks and Rec (5C)	15.1%	Households	94,491	90,9
Modest Income Homes (12D)	10.5%	Families	54,735	52,7
City Strivers (11A)	9.8%	Median Age	35.9	37
Metro Fusion (11C)	5.7%	Median Household Income	\$51,873	\$53,4
	517 /0	Spending Potential	Average Amount	<i>433</i> /1
		Index	Spent	То
Annevel and Comissos			-	
Apparel and Services		84	\$1,796.26	\$169,730,2
Men's		84	\$351.47	\$33,211,1
Women's		83	\$623.91	\$58,954,0
Children's		82	\$262.26	\$24,781,1
Footwear		87	\$414.91	\$39,205,5
Watches & Jewelry		81	\$94.25	\$8,905,4
Apparel Products and Services (1)		85	\$49.45	\$4,672,9
Computer				
Computers and Hardware for Home L	Jse	83	\$135.66	\$12,818,7
Portable Memory		84	\$3.25	\$306,7
Computer Software		84	\$8.21	\$775,2
Computer Accessories		83	\$14.63	\$1,382,2
Entertainment & Recreation		80		
		80	\$2,603.37	\$245,994,9
Fees and Admissions			\$573.80	\$54,218,8
Membership Fees for Clubs (2)		81	\$194.28	\$18,357,8
Fees for Participant Sports, excl. Tr	•	76	\$74.64	\$7,052,3
Tickets to Theatre/Operas/Concerts	S	84	\$67.64	\$6,391,4
Tickets to Movies		81	\$46.55	\$4,398,2
Tickets to Parks or Museums		79	\$25.93	\$2,450,2
Admission to Sporting Events, excl	. Trips	78	\$48.85	\$4,615,
Fees for Recreational Lessons		79	\$115.03	\$10,869,6
Dating Services		109	\$0.88	\$83,3
TV/Video/Audio		84	\$977.99	\$92,411,4
Cable and Satellite Television Servi	ces	84	\$680.41	\$64,293,0
Televisions		84	\$90.18	\$8,521,0
Satellite Dishes		75	\$0.88	\$83,6
VCRs, Video Cameras, and DVD Pla	avers	80	\$4.19	\$396,3
Miscellaneous Video Equipment	.,	81	\$20.17	\$1,905,
Video Cassettes and DVDs		82	\$8.18	\$772,
Video Game Hardware/Accessories		88	\$25.06	\$2,367,8
Video Game Software		87	\$14.37	\$1,357,
		84		
Rental/Streaming/Downloaded Vide	80		\$45.18	\$4,269,3
Installation of Televisions		70	\$0.76	\$71,
Audio (3)		81	\$86.16	\$8,140,9
Rental and Repair of TV/Radio/Sou	na Equipment	101	\$2.45	\$231,0
Pets		75	\$523.44	\$49,460,3
Toys/Games/Crafts/Hobbies (4)		83	\$100.68	\$9,513,0
Recreational Vehicles and Fees (5)		72	\$112.22	\$10,603,
Sports/Recreation/Exercise Equipmer	nt (6)	78	\$157.85	\$14,915,3
Photo Equipment and Supplies (7)		85	\$43.62	\$4,121,6
Reading (8)		81	\$86.88	\$8,208,9
Catered Affairs (9)		90	\$26.90	\$2,541,5
Food		83	\$7,556.77	\$714,046,6
Food at Home		83	\$4,446.04	\$420,110,
Bakery and Cereal Products		83	\$577.60	\$54,577,8
Meats, Poultry, Fish, and Eggs		84	\$984.42	\$93,018,
Dairy Products		82	\$452.18	\$42,727,3
Fruits and Vegetables		83	\$870.24	\$82,229,7
2	0)	83	\$1,561.60	\$02,229,7 \$147,556,8
Spacks and ()they beed at Users (1			10.100	3,00,0,00,0
Snacks and Other Food at Home (1 Food Away from Home	.0)	83	\$3,110.73	\$293,936,1

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 3 mile radius

Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	74	\$17,939.99	\$1,695,167,965
Value of Retirement Plans	75	\$71,492.16	\$6,755,365,320
Value of Other Financial Assets	80	\$6,539.29	\$617,903,875
Vehicle Loan Amount excluding Interest	81	\$2,374.85	\$224,402,261
Value of Credit Card Debt	82	\$2,135.73	\$201,807,014
Health			
Nonprescription Drugs	81	\$120.13	\$11,351,673
Prescription Drugs	80	\$278.34	\$26,300,856
Eyeglasses and Contact Lenses	79	\$74.24	\$7,015,467
Home			
Mortgage Payment and Basics (11)	72	\$7,586.99	\$716,902,037
Maintenance and Remodeling Services	71	\$1,831.60	\$173,069,913
Maintenance and Remodeling Materials (12)	68	\$376.29	\$35,555,633
Utilities, Fuel, and Public Services	83	\$4,068.74	\$384,459,661
Household Furnishings and Equipment			. , ,
Household Textiles (13)	85	\$86.09	\$8,134,482
Furniture	83	\$531.79	\$50,249,707
Rugs	77	\$26.92	\$2,544,058
Major Appliances (14)	76	\$272.71	\$25,768,861
Housewares (15)	79	\$76.22	\$7,201,813
Small Appliances	84	\$41.51	\$3,922,727
	84	\$12.37	\$1,169,200
Telephones and Accessories	83	\$73.57	\$6,951,349
lousehold Operations		<i>\$</i> 75157	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>
Child Care	81	\$418.16	\$39,511,942
Lawn and Garden (16)	73	\$355.70	\$33,610,534
Moving/Storage/Freight Express	87	\$52.46	\$4,957,023
Housekeeping Supplies (17)	82	\$634.65	\$59,968,316
Insurance	02	<i>400 1100</i>	<i><i><i>433</i>,300,310</i></i>
Owners and Renters Insurance	75	\$448.13	\$42,344,387
Vehicle Insurance	84	\$1,510.34	\$142,713,998
Life/Other Insurance	78	\$424.42	\$40,103,880
Health Insurance	81	\$2,990.10	\$282,537,193
Personal Care Products (18)	83	\$412.92	\$39,017,219
School Books and Supplies (19)	82	\$121.41	\$11,472,621
Smoking Products	90	\$363.21	\$34,320,169
Transportation	90	\$505.21	\$J 1 ,520,109
-	78	\$2,019.89	\$190,861,447
Payments on Vehicles excluding Leases Gasoline and Motor Oil	81	\$2,019.89 \$1,921.34	
Vehicle Maintenance and Repairs	81	\$1,921.34 \$937.96	\$181,549,254 \$88,629,176
Travel	81	\$221.20	\$88,629,176
Airline Fares	80	\$476.91	¢45 064 160
	77	\$476.91	\$45,064,162
Lodging on Trips			\$47,572,176
Auto/Truck Rental on Trips	80	\$22.94	\$2,167,438
Food and Drink on Trips	79	\$450.86	\$42,602,392

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.
Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Datastory Retail Goods and Services Expenditures

4226 Harford Ter, Baltimore, Maryland, 21214 Ring: 3 mile radius

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

Datastory Business Summary

4226 Harford Ter, Baltimore, Maryland, 21214 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.33788 Longitude: -76.57454

Data for all businesses in area	1 mile				2 miles				3 miles				
Total Businesses:	417				2,14			6,383					
Total Employees:	2,924			18,625				71,010					
Total Residential Population:	19,670			109,675				245,950					
Employee/Residential Population Ratio (per 100 Residents)	15				17			29					
	Busine	esses	Emplo	yees	Busine	esses	Emplo	oyees	Busine	esses	Emplo	oyees	
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
Agriculture & Mining	1	0.2%	3	0.1%	22	1.0%	427	2.3%	55	0.9%	719	1.0%	
Construction	21	5.0%	131	4.5%	124	5.8%	1,100	5.9%	306	4.8%	2,907	4.1%	
Manufacturing	7	1.7%	64	2.2%	37	1.7%	546	2.9%	111	1.7%	2,007	2.8%	
Transportation	7	1.7%	41	1.4%	54	2.5%	567	3.0%	127	2.0%	1,538	2.2%	
Communication	3	0.7%	29	1.0%	17	0.8%	80	0.4%	53	0.8%	371	0.5%	
Utility	0	0.0%	0	0.0%	6	0.3%	38	0.2%	12	0.2%	89	0.1%	
Wholesale Trade	5	1.2%	31	1.1%	31	1.4%	331	1.8%	123	1.9%	1,408	2.0%	
Retail Trade Summary	70	16.8%	592	20.2%	410	19.1%	2,870	15.4%	1,304	20.4%	9,049	12.7%	
Home Improvement	2	0.5%	4	0.1%	6	0.3%	44	0.2%	25	0.4%	318	0.4%	
General Merchandise Stores	2	0.5%	13	0.4%	27	1.3%	172	0.9%	77	1.2%	483	0.7%	
Food Stores	9	2.2%	122	4.2%	64	3.0%	723	3.9%	200	3.1%	1,905	2.7%	
Auto Dealers, Gas Stations, Auto Aftermarket	10	2.4%	58	2.0%	56	2.6%	278	1.5%	128	2.0%	642	0.9%	
Apparel & Accessory Stores	4	1.0%	17	0.6%	24	1.1%	189	1.0%	59	0.9%	327	0.5%	
Furniture & Home Furnishings	4	1.0%	25	0.9%	21	1.0%	107	0.6%	60	0.9%	306	0.4%	
Eating & Drinking Places	19	4.6%	228	7.8%	124	5.8%	928	5.0%	470	7.4%	3,738	5.3%	
Miscellaneous Retail	20	4.8%	125	4.3%	88	4.1%	430	2.3%	286	4.5%	1,331	1.9%	
Finance, Insurance, Real Estate Summary	31	7.4%	160	5.5%	146	6.8%	912	4.9%	471	7.4%	2,983	4.2%	
Banks, Savings & Lending Institutions	3	0.7%	26	0.9%	21	1.0%	164	0.9%	65	1.0%	505	0.7%	
Securities Brokers	3	0.7%	27	0.9%	13	0.6%	102	0.5%	42	0.7%	378	0.5%	
Insurance Carriers & Agents	3	0.7%	8	0.3%	17	0.8%	61	0.3%	41	0.6%	177	0.2%	
Real Estate, Holding, Other Investment Offices	21	5.0%	101	3.5%	96	4.5%	585	3.1%	322	5.0%	1,924	2.7%	
Services Summary	205	49.2%	1,727	59.1%	1,011	47.1%	11,311	60.7%	2,868	44.9%	47,992	67.6%	
Hotels & Lodging	1	0.2%	16	0.5%	3	0.1%	26	0.1%	12	0.2%	262	0.4%	
Automotive Services	11	2.6%	31	1.1%	75	3.5%	258	1.4%	198	3.1%	1,062	1.5%	
Motion Pictures & Amusements	12	2.9%	104	3.6%	51	2.4%	503	2.7%	149	2.3%	1,403	2.0%	
Health Services	30	7.2%	389	13.3%	149	6.9%	3,922	21.1%	430	6.7%	22,768	32.1%	
Legal Services	1	0.2%	4	0.1%	7	0.3%	33	0.2%	62	1.0%	286	0.4%	
Education Institutions & Libraries	10	2.4%	355	12.1%	68	3.2%	2,596	13.9%	195	3.1%	8,638	12.2%	
Other Services	141	33.8%	829	28.4%	659	30.7%	3,973	21.3%	1,822	28.5%	13,573	19.1%	
Government	4	1.0%	45	1.5%	12	0.6%	155	0.8%	46	0.7%	886	1.2%	
Unclassified Establishments	64	15.3%	100	3.4%	278	12.9%	290	1.6%	908	14.2%	1,060	1.5%	
Totals	417	100.0%	2,924	100.0%	2,147	100.0%	18,625	100.0%	6,383	100.0%	71,010	100.0%	

Source: Copyright 2020 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2020.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

4226 Harford Ter, Baltimore, Maryland, 21214 Rings: 1, 2, 3 mile radii

Prepared by Esri

Latitude: 39.33788

Longitude: -76.57454

by NAICS Codes	Businesses		Emple	Employees		Businesses		Employees		Businesses		Employees	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Perce	
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	5	0.2%	310	1.7%	11	0.2%	320	0.5	
Mining	0	0.0%	0	0.0%	0	0.0%	3	0.0%	3	0.0%	70	0.1	
Utilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0	
Construction	25	6.0%	156	5.3%	131	6.1%	1,157	6.2%	329	5.2%	3,087	4.3	
Manufacturing	8	1.9%	79	2.7%	44	2.0%	609	3.3%	119	1.9%	1,856	2.6	
Wholesale Trade	5	1.2%	31	1.1%	26	1.2%	315	1.7%	112	1.8%	1,380	1.9	
Retail Trade	49	11.8%	345	11.8%	277	12.9%	1,820	9.8%	809	12.7%	5,017	7.1	
Motor Vehicle & Parts Dealers	7	1.7%	48	1.6%	42	2.0%	233	1.3%	97	1.5%	522	0.7	
Furniture & Home Furnishings Stores	2	0.5%	7	0.2%	6	0.3%	17	0.1%	25	0.4%	112	0.2	
Electronics & Appliance Stores	2	0.5%	15	0.5%	9	0.4%	43	0.2%	30	0.5%	127	0.2	
Bldg Material & Garden Equipment & Supplies Dealers	2	0.5%	4	0.1%	6	0.3%	44	0.2%	25	0.4%	318	0.4	
Food & Beverage Stores	13	3.1%	122	4.2%	81	3.8%	705	3.8%	228	3.6%	1,815	2.6	
Health & Personal Care Stores	4	1.0%	28	1.0%	25	1.2%	134	0.7%	72	1.1%	433	0.6	
Gasoline Stations	3	0.7%	10	0.3%	14	0.7%	45	0.2%	32	0.5%	121	0.2	
Clothing & Clothing Accessories Stores	4	1.0%	17	0.6%	28	1.3%	199	1.1%	69	1.1%	360	0.5	
Sport Goods, Hobby, Book, & Music Stores	4	1.0%	15	0.5%	11	0.5%	38	0.2%	44	0.7%	209	0.3	
General Merchandise Stores	2	0.5%	13	0.4%	27	1.3%	172	0.9%	77	1.2%	483	0.7	
Miscellaneous Store Retailers	4	1.0%	32	1.1%	20	0.9%	143	0.8%	91	1.4%	437	0.6	
Nonstore Retailers	3	0.7%	35	1.2%	7	0.3%	48	0.3%	20	0.3%	81	0.1	
Transportation & Warehousing	7	1.7%	41	1.4%	52	2.4%	564	3.0%	119	1.9%	1,710	2.4	
Information	7	1.7%	72	2.5%	35	1.6%	217	1.2%	121	1.9%	1,691	2.4	
Finance & Insurance	10	2.4%	60	2.1%	53	2.5%	350	1.9%	159	2.5%	1,095	1.5	
Central Bank/Credit Intermediation & Related Activities	3	0.7%	26	0.9%	23	1.1%	185	1.0%	70	1.1%	536	0.8	
Securities, Commodity Contracts & Other Financial	3	0.7%	27	0.9%	14	0.7%	104	0.6%	47	0.7%	383	0.5	
Insurance Carriers & Related Activities; Funds, Trusts &	3	0.7%	8	0.3%	17	0.8%	61	0.3%	41	0.6%	177	0.2	
Real Estate, Rental & Leasing	20	4.8%	78	2.7%	101	4.7%	536	2.9%	325	5.1%	1,782	2.5	
Professional, Scientific & Tech Services	33	7.9%	135	4.6%	139	6.5%	659	3.5%	493	7.7%	3,036	4.3	
Legal Services	2	0.5%	10	0.3%	12	0.6%	58	0.3%	75	1.2%	347	0.5	
Management of Companies & Enterprises	1	0.2%	8	0.3%	6	0.3%	61	0.3%	21	0.3%	219	0.3	
Administrative & Support & Waste Management & Remediation	15	3.6%	80	2.7%	68	3.2%	431	2.3%	199	3.1%	1,581	2.2	
Educational Services	9	2.2%	334	11.4%	66	3.1%	2,552	13.7%	195	3.1%	8,350	11.8	
Health Care & Social Assistance	47	11.3%	678	23.2%	262	12.2%	5,221	28.0%	684	10.7%	25,572	36.0	
Arts, Entertainment & Recreation	9	2.2%	126	4.3%	41	1.9%	518	2.8%	128	2.0%	1,582	2.2	
Accommodation & Food Services	21	5.0%	252	8.6%	129	6.0%	981	5.3%	494	7.7%	4,123	5.8	
Accommodation	1	0.2%	16	0.5%	3	0.1%	26	0.1%	12	0.2%	262	0.4	
Food Services & Drinking Places	20	4.8%	236	8.1%	126	5.9%	955	5.1%	481	7.5%	3,862	5.4	
Other Services (except Public Administration)	85	20.4%	311	10.6%	423	19.7%	1,884	10.1%	1,110	17.4%	6,600	9.3	
Automotive Repair & Maintenance	9	2.2%	23	0.8%	63	2.9%	202	1.1%	1,110	2.5%	648	0.9	
Public Administration	4	1.0%	45	1.5%	12	0.6%	155	0.8%	46	0.7%	886	1.2	
	-	1.0 /0	-13	1.570	12	0.070	155	0.070		0.7 /0	000	1.2	
Unclassified Establishments	63	15.1%	93	3.2%	277	12.9%	283	1.5%	907	14.2%	1,053	1.5	
Total	417	100.0%	2,924	100.0%	2,147	100.0%	18,625	100.0%	6,383	100.0%	71,010	100.0	

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.