

834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

		Lon	gitude: -/6.1/84
	1 mile	3 miles	5 miles
Population Summary			
2000 Total Population	2,691	19,420	33,000
2010 Total Population	2,537	21,463	37,565
2016 Total Population	2,606	23,755	41,705
2016 Group Quarters	0	1,016	1,179
2021 Total Population	2,662	25,082	44,733
2016-2021 Annual Rate	0.43%	1.09%	1.41%
Household Summary			
2000 Households	994	7,303	12,402
2000 Average Household Size	2.71	2.61	2.62
2010 Households	961	7,881	14,137
2010 Average Household Size	2.64	2.59	2.57
2016 Households	988	8,685	15,613
2016 Average Household Size	2.64	2.62	2.60
2021 Households	1,011	9,150	16,721
2021 Average Household Size	2.63	2.63	2.60
2016-2021 Annual Rate	0.46%	1.05%	1.38%
2010 Families	679	5,376	9,764
2010 Average Family Size	3.09	3.10	3.06
2016 Families	691	5,915	10,743
2016 Average Family Size	3.10	3.13	3.09
2021 Families	702	6,221	11,476
2021 Average Family Size	3.11	3.15	3.11
2016-2021 Annual Rate	0.32%	1.01%	1.33%
lousing Unit Summary			
2000 Housing Units	1,064	7,916	13,328
Owner Occupied Housing Units	65.7%	50.5%	59.6%
Renter Occupied Housing Units	27.7%	41.8%	33.4%
Vacant Housing Units	6.6%	7.7%	6.9%
2010 Housing Units	1,023	8,842	15,532
Owner Occupied Housing Units	65.7%	55.1%	62.6%
Renter Occupied Housing Units	28.3%	34.0%	28.4%
Vacant Housing Units	6.1%	10.9%	9.0%
2016 Housing Units	1,060	9,970	17,487
Owner Occupied Housing Units	62.0%	51.4%	59.1%
Renter Occupied Housing Units	31.2%	35.8%	30.2%
Vacant Housing Units	6.8%	12.9%	10.7%
2021 Housing Units	1,088	10,620	18,873
Owner Occupied Housing Units	60.7%	50.6%	58.7%
Renter Occupied Housing Units	32.3%	35.5%	29.9%
Vacant Housing Units	7.1%	13.8%	11.4%
Median Household Income			
2016	\$55,301	\$54,748	\$64,513
2021	\$59,423	\$57,187	\$74,548
Median Home Value			
2016	\$206,048	\$214,093	\$230,936
2021	\$215,566	\$237,867	\$271,671
Per Capita Income			
2016	\$28,506	\$26,671	\$30,746
2021	\$31,529	\$28,560	\$33,737
Median Age	, , ,	, ,,	111, 01
2010	40.6	34.3	36.1
2016	41.1	34.7	37.1
2021	41.1	34.8	37.8
2021	71.1	57.0	3

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.

September 06, 2016

©2016 Esri Page 1 of 7



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

		Lon	gitude: -76.17844
	1 mile	3 miles	5 miles
2016 Households by Income			
Household Income Base	988	8,685	15,610
<\$15,000	6.9%	11.1%	8.8%
\$15,000 - \$24,999	6.5%	7.6%	5.8%
\$25,000 - \$34,999	11.8%	10.5%	8.5%
\$35,000 - \$49,999	19.3%	15.6%	13.8%
\$50,000 - \$74,999	18.9%	20.1%	19.6%
\$75,000 - \$99,999	11.2%	12.0%	14.7%
\$100,000 - \$149,999	15.3%	13.6%	17.0%
\$150,000 - \$199,999	5.9%	6.7%	7.2%
\$200,000+	4.1%	3.0%	4.6%
Average Household Income	\$74,779	\$70,375	\$80,759
2021 Households by Income			
Household Income Base	1,011	9,150	16,718
<\$15,000	8.2%	13.3%	10.4%
\$15,000 - \$24,999	6.6%	7.4%	5.5%
\$25,000 - \$34,999	12.2%	9.2%	7.2%
\$35,000 - \$49,999	16.9%	14.6%	12.7%
\$50,000 - \$74,999	13.3%	15.1%	14.3%
\$75,000 - \$99,999	11.0%	13.5%	16.0%
\$100,000 - \$149,999	19.6%	15.4%	19.4%
\$150,000 - \$199,999	7.2%	8.0%	8.7%
\$200,000+	5.0%	3.5%	5.7%
Average Household Income	\$82,535	\$75,835	\$88,994
2016 Owner Occupied Housing Units by Value	402/000	4,3,000	400/33
Total	657	5,116	10,322
<\$50,000	8.7%	14.2%	11.0%
\$50,000 - \$99,999	7.0%	5.2%	4.1%
\$100,000 - \$149,999	11.6%	10.8%	8.6%
\$150,000 - \$199,999	20.4%	14.3%	14.6%
\$200,000 - \$249,999	18.9%	19.2%	19.1%
	25.4%	16.6%	14.7%
\$250,000 - \$299,999 \$300,000 - \$399,999	2.3%	11.9%	15.2%
\$400,000 - \$499,999	0.5%	4.4%	6.2%
\$500,000 - \$749,999 \$750,000 - \$000,000	0.8%	1.8%	4.3%
\$750,000 - \$999,999	0.0%	0.3%	1.1%
\$1,000,000 +	4.4%	1.4%	1.1%
Average Home Value	\$240,282	\$226,705	\$257,565
2021 Owner Occupied Housing Units by Value	660	F 272	11.071
Total	660	5,372	11,074
<\$50,000	8.6%	12.0%	8.9%
\$50,000 - \$99,999	8.9%	5.9%	4.3%
\$100,000 - \$149,999	13.2%	11.1%	8.4%
\$150,000 - \$199,999	14.1%	9.5%	9.1%
\$200,000 - \$249,999	16.1%	15.2%	14.4%
\$250,000 - \$299,999	23.5%	13.8%	11.5%
\$300,000 - \$399,999	5.0%	20.5%	24.9%
\$400,000 - \$499,999	1.5%	6.6%	8.9%
\$500,000 - \$749,999	2.3%	3.0%	6.1%
\$750,000 - \$999,999	1.1%	0.7%	2.0%
\$1,000,000 +	5.5%	1.8%	1.5%
Average Home Value	\$267,515	\$258,164	\$297,846

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.

September 06, 2016

©2016 Esri Page 2 of 7



©2016 Esri

Market Profile

834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328

Longitude: -76.17844

			11g1tddc: 70.17044
	1 mile	3 miles	5 miles
2010 Population by Age	2 526	21.465	27 566
Total 0 - 4	2,536 5.9%	21,465 7.6%	37,566 7.2%
5 - 9	5.8%	6.7%	6.5%
10 - 14	6.1%	6.5%	6.4%
15 - 24	13.2%	15.4%	13.9%
25 - 34	12.7%	14.8%	14.6%
35 - 44	11.4%	12.5%	13.3%
45 - 54	16.7%	14.4%	15.4%
55 - 64	15.5%	10.9%	11.6%
65 - 74	6.7%	6.2%	6.3%
75 - 84	4.4%	3.8%	3.5%
85 +	1.7%	1.2%	1.3%
18 +	77.8%	75.3%	76.0%
2016 Population by Age	77.6%	75.5%	76.0%
Total	2,604	23,755	41,706
0 - 4	5.6%	7.3%	
5 - 9	5.4%	6.9%	6.7% 6.6%
10 - 14	6.0%	6.4%	6.3%
15 - 24	12.6%	14.9%	13.2%
25 - 34	13.2%	15.0%	14.4%
35 - 44			
	11.6%	12.5%	13.0%
45 - 54 55 - 64	13.6%	12.3%	13.4%
65 - 74	15.6%	11.9%	12.9%
75 - 84	10.1%	7.6%	8.2%
75 - 84 85 +	4.6%	3.8%	3.9%
	1.9%	1.5%	1.5%
18 +	79.9%	76.1%	77.0%
2021 Population by Age Total	2,664	25,084	44,731
0 - 4	5.6%	7.4%	6.7%
5 - 9	5.1%	6.7%	6.3%
10 - 14	5.7%	6.5%	6.3%
15 - 24	11.0%	14.1%	12.3%
25 - 34	14.6%	15.5%	14.5%
35 - 44	12.7%	13.1%	13.5%
45 - 54	11.9%	10.9%	11.9%
55 - 64	14.2%	11.5%	13.0%
65 - 74	12.1%	8.5%	9.4%
75 - 84	5.1%	4.3%	4.6%
85 +	2.1%	1.5%	1.6%
18 +	80.3%	76.0%	77.4%
	60.370	70.070	77.470
2010 Population by Sex	1 245	10.672	10 477
Males	1,245	10,672	18,477
Females	1,292	10,791	19,088
2016 Population by Sex	1 200	11.025	20 540
Males	1,280	11,835	20,549
Females	1,326	11,920	21,156
2021 Population by Sex	1.010	12.521	22.000
Males	1,316	12,531	22,090
Females	1,346	12,551	22,644

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.

Page 3 of 7



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

		LOTIG	Jituue/0.1/044
	1 mile	3 miles	5 miles
2010 Population by Race/Ethnicity			
Total	2,537	21,463	37,563
White Alone	56.5%	61.1%	66.5%
Black Alone	33.2%	28.6%	24.3%
American Indian Alone	0.3%	0.4%	0.4%
Asian Alone	2.9%	2.7%	2.9%
Pacific Islander Alone	0.5%	0.3%	0.2%
Some Other Race Alone	1.5%	1.9%	1.5%
Two or More Races	5.0%	4.9%	4.1%
Hispanic Origin	5.4%	6.1%	5.5%
Diversity Index	61.3	59.6	54.9
2016 Population by Race/Ethnicity			
Total	2,606	23,755	41,706
White Alone	53.1%	58.3%	63.8%
Black Alone	34.5%	29.4%	24.9%
American Indian Alone	0.4%	0.5%	0.5%
Asian Alone	3.9%	3.6%	3.9%
Pacific Islander Alone	0.5%	0.3%	0.2%
Some Other Race Alone	1.9%	2.4%	2.0%
Two or More Races	5.7%	5.5%	4.7%
Hispanic Origin	6.9%	7.8%	7.0%
Diversity Index	64.9	63.4	59.1
2021 Population by Race/Ethnicity			
Total	2,662	25,082	44,734
White Alone	49.8%	55.1%	60.9%
Black Alone	35.9%	30.7%	25.9%
American Indian Alone	0.4%	0.5%	0.6%
Asian Alone	4.7%	4.4%	4.9%
Pacific Islander Alone	0.6%	0.3%	0.2%
Some Other Race Alone	2.2%	2.8%	2.3%
Two or More Races	6.4%	6.2%	5.2%
Hispanic Origin	8.2%	9.5%	8.6%
Diversity Index	67.8	66.9	62.9
2010 Population by Relationship and Household Type			
Total	2,537	21,463	37,565
In Households	100.0%	95.3%	96.9%
In Family Households	86.2%	80.6%	82.2%
Householder	26.9%	25.2%	25.9%
Spouse	18.7%	16.5%	18.3%
Child	32.4%	31.9%	31.3%
Other relative	4.7%	4.2%	4.0%
Nonrelative	3.5%	2.8%	2.6%
In Nonfamily Households	13.8%	14.7%	14.7%
In Group Quarters	0.0%	4.7%	3.1%
Institutionalized Population	0.0%	0.0%	0.3%
Noninstitutionalized Population	0.0%	4.7%	2.8%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.

September 06, 2016

©2016 Esri Page 4 of 7



©2016 Esri

Market Profile

834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

September 06, 2016

Page 5 of 7

		LOTT	gituuc. 70.17044
	1 mile	3 miles	5 miles
2016 Population 25+ by Educational Attainment	4.000	45.050	22.22
Total	1,839	15,350	28,028
Less than 9th Grade	3.3%	3.7%	3.2%
9th - 12th Grade, No Diploma	9.3%	7.5%	6.7%
High School Graduate	33.0%	29.9%	26.3%
GED/Alternative Credential	3.8%	4.1%	4.2%
Some College, No Degree	25.1%	25.0%	24.3%
Associate Degree	6.6%	9.2%	8.3%
Bachelor's Degree	12.3%	12.6%	17.0%
Graduate/Professional Degree	6.6%	7.9%	10.1%
2016 Population 15+ by Marital Status			
Total	2,165	18,882	33,553
Never Married	30.9%	37.0%	32.4%
Married	53.3%	44.5%	49.2%
Widowed	7.1%	5.1%	5.7%
Divorced	8.6%	13.4%	12.7%
2016 Civilian Population 16+ in Labor Force	00.504	00.004	02.604
Civilian Employed	89.6%	92.3%	93.6%
Civilian Unemployed	10.4%	7.7%	6.4%
2016 Employed Population 16+ by Industry	4 222	11 105	22.225
Total	1,238	11,195	20,925
Agriculture/Mining	0.0%	0.6%	0.4%
Construction	7.9%	6.0%	6.0%
Manufacturing Mindowsky Tools	5.1%	5.3%	6.2%
Wholesale Trade	2.3%	3.6%	2.9%
Retail Trade	15.2%	14.6%	13.6%
Transportation/Utilities	3.2%	4.9%	4.6%
Information	0.1%	1.4%	1.7%
Finance/Insurance/Real Estate	5.5%	3.8%	5.1%
Services	38.5%	44.5%	45.4%
Public Administration	22.3%	15.3%	14.0%
2016 Employed Population 16+ by Occupation	1 220	11 105	20.020
Total White Collar	1,238	11,195	20,929
	62.0%	57.5%	62.4%
Management/Business/Financial Professional	11.6%	13.1% 17.5%	15.8%
	13.9%	7.9%	21.9% 8.3%
Sales	8.5% 27.9%		
Administrative Support		19.1%	16.3%
Services Blue Collar	21.6% 16.4%	19.9% 22.6%	17.3% 20.3%
Farming/Forestry/Fishing	1.3%	0.3%	0.3%
Construction/Extraction Installation/Maintenance/Repair	4.0% 3.0%	3.7% 4.2%	3.9% 3.8%
Production	3.6%	4.2%	3.8% 4.4%
Transportation/Material Moving	4.4%	9.5%	7.9%
2010 Population By Urban/ Rural Status	4.470	3. 3%	7.970
• •	2.527	21.462	27.565
Total Population	2,537	21,463	37,565
Population Inside Urbanized Area	99.9%	96.4%	91.3%
Population Inside Urbanized Cluster Rural Population	0.0% 0.1%	0.0% 3.6%	0.0% 8.7%
Nurai Pupulation	0.170	3.0%	0.770

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

		LO	ingitude. 70.17044
	1 mile	3 miles	5 miles
2010 Households by Type			
Total	961	7,882	14,137
Households with 1 Person	23.6%	25.6%	24.5%
Households with 2+ People	76.4%	74.4%	75.5%
Family Households	70.7%	68.2%	69.1%
Husband-wife Families	49.2%	44.7%	48.8%
With Related Children	18.2%	20.2%	21.6%
Other Family (No Spouse Present)	21.4%	23.5%	20.2%
Other Family with Male Householder	4.9%	5.4%	5.2%
With Related Children	3.1%	3.3%	3.1%
Other Family with Female Householder	16.5%	18.1%	15.1%
With Related Children	9.7%	12.3%	10.0%
Nonfamily Households	5.7%	6.2%	6.5%
All Households with Children	32.0%	36.4%	35.4%
Multigenerational Households	6.5%	5.1%	4.9%
Unmarried Partner Households	7.4%	7.5%	7.5%
Male-female	6.8%	6.9%	6.8%
Same-sex	0.6%	0.6%	0.8%
2010 Households by Size			
Total	961	7,881	14,138
1 Person Household	23.6%	25.6%	24.5%
2 Person Household	33.6%	32.3%	33.5%
3 Person Household	18.5%	18.0%	18.3%
4 Person Household	13.2%	13.4%	13.4%
5 Person Household	6.5%	6.6%	6.4%
6 Person Household	2.5%	2.4%	2.4%
7 + Person Household	2.1%	1.7%	1.5%
2010 Households by Tenure and Mortgage Status			
Total	961	7,881	14,137
Owner Occupied	69.9%	61.9%	68.8%
Owned with a Mortgage/Loan	53.1%	47.0%	54.3%
Owned Free and Clear	16.9%	14.9%	14.6%
Renter Occupied	30.1%	38.1%	31.2%
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	1,023	8,842	15,532
Housing Units Inside Urbanized Area	100.0%	95.9%	91.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	4.1%	9.0%
	010 /0	112 /0	3.3 70

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.

September 06, 2016

©2016 Esri Page 6 of 7



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

		1 mile	3 miles	5 miles
Top 3 Tapestry Segments				
	1.	Parks and Rec (5C)	Parks and Rec (5C)	Parks and Rec (5C)
	2.	Front Porches (8E)	Metro Fusion (11C)	Metro Fusion (11C)
	3.	Old and Newcomers (8F)	Front Porches (8E)	Pleasantville (2B)
2016 Consumer Spending				
Apparel & Services: Total \$		\$1,889,581	\$16,327,898	\$33,085,493
Average Spent		\$1,912.53	\$1,880.01	\$2,119.10
Spending Potential Index		95	93	105
Education: Total \$		\$1,558,924	\$11,810,513	\$23,940,570
Average Spent		\$1,577.86	\$1,359.87	\$1,533.37
Spending Potential Index		112	96	108
Entertainment/Recreation: Total \$		\$2,735,694	\$22,951,785	\$47,371,307
Average Spent		\$2,768.92	\$2,642.69	\$3,034.09
Spending Potential Index		95	91	104
Food at Home: Total \$		\$4,533,390	\$39,620,140	\$80,029,699
Average Spent		\$4,588.45	\$4,561.90	\$5,125.84
Spending Potential Index		92	92	103
Food Away from Home: Total \$		\$2,819,408	\$24,843,173	\$50,575,008
Average Spent		\$2,853.65	\$2,860.47	\$3,239.29
Spending Potential Index		92	92	105
Health Care: Total \$		\$4,961,317	\$40,420,733	\$84,167,972
Average Spent		\$5,021.58	\$4,654.09	\$5,390.89
Spending Potential Index		95	88	102
HH Furnishings & Equipment: Total \$		\$1,664,976	\$13,969,247	\$28,903,748
Average Spent		\$1,685.20	\$1,608.43	\$1,851.26
Spending Potential Index		95	91	105
Personal Care Products & Services: Total \$		\$675,856	\$5,786,563	\$11,954,259
Average Spent		\$684.06	\$666.27	\$765.66
Spending Potential Index		93	91	104
Shelter: Total \$		\$15,400,051	\$128,707,899	\$260,253,020
Average Spent		\$15,587.10	\$14,819.56	\$16,669.00
Spending Potential Index		100	95	107
Support Payments/Cash Contributions/Gifts in Kind: Total	 \$	\$2,132,910	\$17,583,821	\$37,106,738
Average Spent		\$2,158.82	\$2,024.62	\$2,376.66
Spending Potential Index		93	87	102
Travel: Total \$		\$1,855,098	\$14,655,022	\$30,960,533
Average Spent		\$1,877.63	\$1,687.39	\$1,983.00
Spending Potential Index		101	91	107
Vehicle Maintenance & Repairs: Total \$		\$955,671	\$8,121,618	\$16,704,767
Average Spent		\$967.28	\$935.13	\$1,069.93
Spending Potential Index		93	90	103

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2016 and 2021 Esri converted Census 2000 data into 2010 geography.

©2016 Esri Page 7 of 7



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 1 mile radius

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

Top Tapestry Segments	Percent	Demographic Summary	2016	
Parks and Rec (5C)	97.4%	Population	2,606	:
Front Porches (8E)	2.5%	Households	988	
Old and Newcomers (8F)	0.1%	Families	691	
Top Tier (1A)	0.0%	Median Age	41.1	
Professional Pride (1B)	0.0%	Median Household Income	\$55,301	\$5
()		Spending Potential Index	Average Amount	17
Annaral and Candidae			Spent	
Apparel and Services		95	\$1,912.53	\$1,88
Men's		96	\$383.87	\$37
Women's		95	\$650.49	\$64
Children's		90	\$290.63	\$28
Footwear		96	\$410.45	\$40
Watches & Jewelry		99	\$103.00	\$10
Apparel Products and Services (1)		103	\$74.10	\$7
Computer				
Computers and Hardware for Home Use	!	97	\$168.53	\$16
Portable Memory		94	\$4.42	\$
Computer Software		105	\$13.53	\$1
Computer Accessories		100	\$17.80	\$1
Entertainment & Recreation		95	\$2,768.92	\$2,73
Fees and Admissions		106	\$609.50	\$60
Membership Fees for Clubs (2)		108	\$207.00	\$20
Fees for Participant Sports, excl. Trips	5	101	\$89.98	\$8
Tickets to Theatre/Operas/Concerts		110	\$58.13	\$5
Tickets to Movies/Museums/Parks		96	\$63.61	\$6
Admission to Sporting Events, excl. T	rine	105	\$56.15	\$5
Fees for Recreational Lessons	iips	109	\$133.80	\$13
Dating Services		120	\$0.83	\$13
		93	•	¢1 10
TV/Video/Audio		93	\$1,119.78	\$1,10
Cable and Satellite Television Service	S		\$835.21	\$82
Televisions		96	\$105.36	\$10
Satellite Dishes		72	\$1.05	\$
VCRs, Video Cameras, and DVD Playe	ers	91	\$7.36	\$
Miscellaneous Video Equipment		78	\$6.01	\$
Video Cassettes and DVDs		90	\$16.60	\$1
Video Game Hardware/Accessories		90	\$23.13	\$2
Video Game Software		86	\$11.81	\$1
Streaming/Downloaded Video		89	\$16.17	\$1
Rental of Video Cassettes and DVDs		86	\$13.99	\$1
Installation of Televisions		97	\$0.89	
Audio (3)		96	\$78.22	\$7
Rental and Repair of TV/Radio/Sound	Equipment	101	\$3.98	\$
Pets		90	\$480.41	\$47
Toys/Games/Crafts/Hobbies (4)		93	\$106.72	\$10
Recreational Vehicles and Fees (5)		92	\$98.50	\$9
Sports/Recreation/Exercise Equipment	(6)	87	\$143.77	\$14
Photo Equipment and Supplies (7)	-	97	\$53.26	\$5
Reading (8)		99	\$129.65	\$12
Catered Affairs (9)		106	\$27.35	\$2
Food		92	\$7,442.10	\$7,35
Food at Home		92	\$4,588.45	\$4,53
Bakery and Cereal Products		94	\$630.97	\$ 4 ,55 \$62
Meats, Poultry, Fish, and Eggs		91	·	
			\$1,015.52	\$1,00
Dairy Products		93	\$495.74	\$48
Fruits and Vegetables		94	\$901.10	\$89
Snacks and Other Food at Home (10)		90	\$1,545.12	\$1,52
Food Away from Home		92	\$2,853.65	\$2,81
Alcoholic Beverages		99	\$507.03	\$50

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

September 06, 2016

©2016 Esri Page 1 of 9



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 1 mile radius

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

	Spending Potential Index	Average Amount Spent	Tota
nancial	Ilidex	Spent	1012
Value of Stocks/Bonds/Mutual Funds	104	\$7,807.95	\$7,714,25
Value of Retirement Plans	106	\$27,798.57	\$27,464,98
Value of Other Financial Assets	87	\$978.71	\$966,96
Vehicle Loan Amount excluding Interest	84	\$2,044.65	\$2,020,11
Value of Credit Card Debt	103	\$590.01	\$582,92
ealth	103	\$330.01	Ψ302,32
Nonprescription Drugs	90	\$112.26	\$110,91
Prescription Drugs	89	\$373.64	\$369,15
Eyeglasses and Contact Lenses	98	\$87.49	\$86,43
ome	30	ψο/. 13	φου, το
Mortgage Payment and Basics (11)	106	\$9,073.41	\$8,964,53
Maintenance and Remodeling Services	103	\$1,810.22	\$1,788,49
Maintenance and Remodeling Materials (12)	92	\$334.43	\$330,41
Utilities, Fuel, and Public Services	95	\$4,607.57	\$4,552,27
pusehold Furnishings and Equipment	30	ψ .γοσσ.	4 .,552,27
Household Textiles (13)	99	\$86.43	\$85,39
Furniture	95	\$468.78	\$463,15
Rugs	112	\$27.36	\$27,02
Major Appliances (14)	93	\$262.10	\$258,9
Housewares (15)	92	\$77.34	\$76,4
Small Appliances	99	\$46.64	\$46,08
Luggage	104	\$9.63	\$9,5:
Telephones and Accessories	95	\$67.94	\$67,12
ousehold Operations		7.5.5	1-,
Child Care	102	\$432.12	\$426,93
Lawn and Garden (16)	94	\$381.90	\$377,32
Moving/Storage/Freight Express	87	\$55.36	\$54,69
ousekeeping Supplies (17)	92	\$644.93	\$637,18
surance			
Owners and Renters Insurance	95	\$437.40	\$432,15
Vehicle Insurance	94	\$1,053.28	\$1,040,64
Life/Other Insurance	101	\$417.79	\$412,77
Health Insurance	96	\$3,247.98	\$3,209,00
rsonal Care Products (18)	91	\$394.43	\$389,69
hool Books and Supplies (19)	90	\$148.02	\$146,24
noking Products	85	\$349.73	\$345,53
ansportation			
Payments on Vehicles excluding Leases	87	\$1,808.08	\$1,786,38
Gasoline and Motor Oil	88	\$2,711.48	\$2,678,94
Vehicle Maintenance and Repairs	93	\$967.28	\$955,67
avel			
Airline Fares	104	\$475.64	\$469,93
Lodging on Trips	102	\$472.36	\$466,69
Auto/Truck Rental on Trips	96	\$23.03	\$22,75
Food and Drink on Trips	100	\$437.27	\$432,01

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

September 06, 2016

©2016 Esri Page 2 of 9



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 3 mile radius

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

Top Tapestry Segments P	ercent	Demographic Summary	2016	2
Parks and Rec (5C)	22.3%	Population	23,755	25,
Metro Fusion (11C)	18.3%	Households	8,685	9,
Front Porches (8E)	11.7%	Families	5,915	6,
Up and Coming Families (7A)	10.2%	Median Age	34.7	Í
Pleasantville (2B)	8.9%	Median Household Income	\$54,748	\$57,
		Spending Potential	Average Amount	7/
		Index	Spent	T
Apparel and Services		93	\$1,880.01	\$16,327
Men's		93	\$375.11	\$3,257
Women's		92	\$628.87	\$5,461
Children's		96	\$308.62	\$2,680
Footwear		94	\$403.25	\$3,502
Watches & Jewelry		93	\$95.97	\$833
•		95	\$68.19	
Apparel Products and Services (1)		95	\$00.19	\$592
Computer		0.0	+1.CF. C.C	+1 120
Computers and Hardware for Home Use		96	\$165.66	\$1,438
Portable Memory		93	\$4.39	\$38
Computer Software		98	\$12.67	\$110
Computer Accessories		93	\$16.52	\$143
Entertainment & Recreation		91	\$2,642.69	\$22,951
Fees and Admissions		95	\$546.67	\$4,747
Membership Fees for Clubs (2)		94	\$179.97	\$1,563
Fees for Participant Sports, excl. Trips		94	\$83.67	\$726
Tickets to Theatre/Operas/Concerts		95	\$49.90	\$433
Tickets to Movies/Museums/Parks		97	\$64.31	\$558
Admission to Sporting Events, excl. Trip	os	93	\$49.71	\$431
Fees for Recreational Lessons		96	\$118.33	\$1,027
Dating Services		112	\$0.77	\$6
TV/Video/Audio		91	\$1,095.19	\$9,511
Cable and Satellite Television Services		90	\$808.51	\$7,021
Televisions		94	\$102.91	\$893
Satellite Dishes		84	\$1.22	\$10
VCRs, Video Cameras, and DVD Players	s	95	\$7.66	\$66
Miscellaneous Video Equipment		88	\$6.76	\$58
Video Cassettes and DVDs		94	\$17.41	\$151
Video Game Hardware/Accessories		96	\$24.64	\$213
Video Game Software		98	\$13.44	\$116
Streaming/Downloaded Video		96	\$17.47	\$151
Rental of Video Cassettes and DVDs		95	\$15.51	
Installation of Televisions		83	\$15.31 \$0.76	\$134
Audio (3)		92	\$75.00	\$6 \$651
` ,	·aiamaant			
Rental and Repair of TV/Radio/Sound E	quipment	100	\$3.91	\$33
Pets		87	\$463.48	\$4,025
Toys/Games/Crafts/Hobbies (4)		92	\$104.97	\$911
Recreational Vehicles and Fees (5)		85	\$91.20	\$792
Sports/Recreation/Exercise Equipment (6)	90	\$148.64	\$1,290
Photo Equipment and Supplies (7)		92	\$50.57	\$439
Reading (8)		90	\$118.37	\$1,028
Catered Affairs (9)		91	\$23.60	\$204
Food		92	\$7,422.37	\$64,463
Food at Home		92	\$4,561.90	\$39,620
Bakery and Cereal Products		91	\$615.52	\$5,345
Meats, Poultry, Fish, and Eggs		92	\$1,019.49	\$8,854
Dairy Products		91	\$484.07	\$4,204
Fruits and Vegetables		93	\$885.91	\$7,694
Snacks and Other Food at Home (10)		91	\$1,556.91	\$13,521
Food Away from Home		92	\$2,860.47	\$24,843
Alcoholic Beverages		93	\$478.85	\$4,158

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

September 06, 2016

©2016 Esri Page 4 of 9



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 3 mile radius

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	86	\$6,480.45	\$56,282,684
Value of Retirement Plans	85	\$22,191.58	\$192,733,851
Value of Other Financial Assets	86	\$973.35	\$8,453,533
Vehicle Loan Amount excluding Interest	91	\$2,206.96	\$19,167,478
Value of Credit Card Debt	92	\$526.29	\$4,570,869
Health			
Nonprescription Drugs	88	\$109.17	\$948,151
Prescription Drugs	84	\$351.78	\$3,055,188
Eyeglasses and Contact Lenses	88	\$78.93	\$685,510
Home			
Mortgage Payment and Basics (11)	89	\$7,657.17	\$66,502,506
Maintenance and Remodeling Services	85	\$1,488.27	\$12,925,611
Maintenance and Remodeling Materials (12)	80	\$290.76	\$2,525,233
Utilities, Fuel, and Public Services	90	\$4,404.88	\$38,256,371
Household Furnishings and Equipment			
Household Textiles (13)	92	\$80.28	\$697,206
Furniture	93	\$457.44	\$3,972,880
Rugs	92	\$22.57	\$196,018
Major Appliances (14)	87	\$247.00	\$2,145,219
Housewares (15)	91	\$76.38	\$663,324
Small Appliances	94	\$44.07	\$382,777
Luggage	94	\$8.68	\$75,362
Telephones and Accessories	92	\$65.72	\$570,738
Household Operations			
Child Care	97	\$411.82	\$3,576,629
Lawn and Garden (16)	84	\$341.39	\$2,964,936
Moving/Storage/Freight Express	96	\$61.09	\$530,595
Housekeeping Supplies (17)	90	\$630.65	\$5,477,187
Insurance			
Owners and Renters Insurance	83	\$383.27	\$3,328,689
Vehicle Insurance	92	\$1,026.04	\$8,911,144
Life/Other Insurance	87	\$360.58	\$3,131,597
Health Insurance	88	\$2,981.28	\$25,892,436
Personal Care Products (18)	92	\$397.59	\$3,453,075
School Books and Supplies (19)	93	\$153.20	\$1,330,569
Smoking Products	86	\$354.35	\$3,077,496
Transportation			
Payments on Vehicles excluding Leases	90	\$1,865.16	\$16,198,881
Gasoline and Motor Oil	90	\$2,767.55	\$24,036,181
Vehicle Maintenance and Repairs	90	\$935.13	\$8,121,618
Travel			. , .
Airline Fares	93	\$425.25	\$3,693,319
Lodging on Trips	89	\$414.32	\$3,598,388
Auto/Truck Rental on Trips	91	\$21.76	\$188,988

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

September 06, 2016

©2016 Esri Page 5 of 9



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 5 mile radius

Latitude: 39.49328 Longitude: -76.17844

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2016	
Parks and Rec (5C)	12.5%	Population	41,705	4
Metro Fusion (11C)	10.2%	Households	15,613	1
Pleasantville (2B)	9.0%	Families	10,743	1
Comfortable Empty Nesters (5A)	8.7%	Median Age	37.1	-
Front Porches (8E)	6.5%	Median Household Income	\$64,513	\$7
Tront Forthes (6L)	0.570			Ψ /
		Spending Potential	Average Amount	
Assessment Construction		Index	Spent	+22.00
Apparel and Services		105	\$2,119.10	\$33,08
Men's		106	\$423.51	\$6,61
Women's		104	\$715.76	\$11,17
Children's		106	\$340.18	\$5,31
Footwear		105	\$451.58	\$7,05
Watches & Jewelry		106	\$110.37	\$1,72
Apparel Products and Services (1)		108	\$77.71	\$1,21
Computer				
Computers and Hardware for Home U	Jse	108	\$187.09	\$2,92
Portable Memory		106	\$4.99	\$7
Computer Software		110	\$14.17	\$22
Computer Accessories		107	\$18.95	\$29
Entertainment & Recreation		104	\$3,034.09	\$47,37
Fees and Admissions		110	\$636.37	\$9,93
Membership Fees for Clubs (2)		110	\$209.60	\$3,27
Fees for Participant Sports, excl. Tr	inc	111	\$98.90	
,	•			\$1,54
Tickets to Theatre/Operas/Concerts	S	110	\$57.95	\$90
Tickets to Movies/Museums/Parks	- .	110	\$72.91	\$1,13
Admission to Sporting Events, excl	. Irips	109	\$57.83	\$90
Fees for Recreational Lessons		112	\$138.37	\$2,16
Dating Services		117	\$0.81	\$1
TV/Video/Audio		102	\$1,232.44	\$19,24
Cable and Satellite Television Servi	ces	101	\$909.93	\$14,20
Televisions		105	\$115.88	\$1,80
Satellite Dishes		99	\$1.44	\$2
VCRs, Video Cameras, and DVD Pla	ayers	106	\$8.58	\$13
Miscellaneous Video Equipment		101	\$7.79	\$12
Video Cassettes and DVDs		104	\$19.30	\$30
Video Game Hardware/Accessories		105	\$26.89	\$41
Video Game Software		106	\$14.63	\$22
Streaming/Downloaded Video		107	\$19.49	\$30
Rental of Video Cassettes and DVD	S	105	\$17.21	\$26
Installation of Televisions		102	\$0.94	\$1
Audio (3)		105	\$86.18	\$1,34
Rental and Repair of TV/Radio/Sou	nd Equipment	106	\$4.17	\$6
Pets	= 40.61110110	101	\$541.32	\$8,45
Toys/Games/Crafts/Hobbies (4)		104	\$118.76	\$1,85
Recreational Vehicles and Fees (5)		103	\$110.28	\$1,03 \$1,72
Sports/Recreation/Exercise Equipmer	nt (6)	103	\$172.01	\$1,72 \$2,68
	ic (0 <i>)</i>	104	•	\$2,00 \$91
Photo Equipment and Supplies (7)			\$58.55	
Reading (8)		104	\$136.43	\$2,13
Catered Affairs (9)		108	\$27.94	\$43
Food		104	\$8,365.13	\$130,60
Food at Home		103	\$5,125.84	\$80,02
Bakery and Cereal Products		102	\$691.19	\$10,79
Meats, Poultry, Fish, and Eggs		103	\$1,139.38	\$17,78
Dairy Products		102	\$543.52	\$8,48
Fruits and Vegetables		104	\$996.10	\$15,55
Snacks and Other Food at Home (1	10)	103	\$1,755.65	\$27,41
Food Away from Home		105	\$3,239.29	\$50,57
Alcoholic Beverages		106	\$543.67	\$8,48

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

September 06, 2016

©2016 Esri Page 7 of 9



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 5 mile radius

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

Tota	Average Amount Spent	Spending Potential Index	
			inancial
\$122,662,70	\$7,856.45	105	Value of Stocks/Bonds/Mutual Funds
\$421,929,90	\$27,024.27	103	Value of Retirement Plans
\$17,920,49	\$1,147.79	102	Value of Other Financial Assets
\$39,182,32	\$2,509.60	103	Vehicle Loan Amount excluding Interest
\$9,405,61	\$602.42	105	Value of Credit Card Debt
+1 057 10	±425.20	101	Health
\$1,957,49	\$125.38	101	Nonprescription Drugs
\$6,390,49	\$409.31	98	Prescription Drugs
\$1,426,78	\$91.38	102	Eyeglasses and Contact Lenses
			lome
\$142,746,32	\$9,142.79	107	Mortgage Payment and Basics (11)
\$28,195,67	\$1,805.91	103	Maintenance and Remodeling Services
\$5,527,63	\$354.04	98	Maintenance and Remodeling Materials (12)
\$77,750,04	\$4,979.83	102	Utilities, Fuel, and Public Services
			lousehold Furnishings and Equipment
\$1,430,41	\$91.62	105	Household Textiles (13)
\$8,137,82	\$521.22	106	Furniture
\$411,57	\$26.36	108	Rugs
\$4,538,70	\$290.70	103	Major Appliances (14)
\$1,367,82	\$87.61	105	Housewares (15)
\$775,07	\$49.64	105	Small Appliances
\$157,53	\$10.09	109	Luggage
\$1,151,91	\$73.78	104	Telephones and Accessories
			lousehold Operations
\$7,271,87	\$465.76	110	Child Care
\$6,415,72	\$410.92	101	Lawn and Garden (16)
\$1,061,43	\$67.98	107	Moving/Storage/Freight Express
\$11,234,05	\$719.53	102	Housekeeping Supplies (17)
			Insurance
\$7,141,65	\$457.42	99	Owners and Renters Insurance
\$18,124,46	\$1,160.86	104	Vehicle Insurance
\$6,659,80	\$426.55	103	Life/Other Insurance
\$53,824,94	\$3,447.44	102	Health Insurance
\$7,052,15	\$451.68	104	Personal Care Products (18)
\$2,700,93	\$172.99	105	School Books and Supplies (19)
\$6,074,70	\$389.08	95	Smoking Products
1 - 7 - 7	,		Fransportation
\$33,301,09	\$2,132.91	102	Payments on Vehicles excluding Leases
\$48,823,89	\$3,127.13	102	Gasoline and Motor Oil
\$16,704,76	\$1,069.93	103	Vehicle Maintenance and Repairs
Ψ10//01//	Ψ1,005133	103	Fravel
\$7,744,34	\$496.02	109	Airline Fares
\$7,669,30	\$491.21	106	Lodging on Trips
	\$25.70	107	Auto/Truck Rental on Trips
\$401,30			

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.

September 06, 2016

©2016 Esri Page 8 of 9



834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Ring: 5 mile radius

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

- (1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers...
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for College, Elementary school, High school, Vocational/Technical School, Preschool/Other Schools, and Other School Supplies.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2016 and 2021; Consumer Spending data are derived from the 2013 and 2014 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Business Summary

834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

Data for all businesses in area	1 mile	3 miles	5 miles
Total Businesses:	150	1,067	1,534
Total Employees:	1,597	13,356	20,579
Total Residential Population:	2,606	23,755	41,705
Employee/Residential Population Ratio:	0.61:1	0.56:1	0.49:1

		Businesses		Employees		Businesses		Employees		Businesses		Employees	
by SIC Codes	Number		Number			Percent		Percent	Number		Number		
Agriculture & Mining	2	1.3%	8	0.5%	12	1.1%	45	0.3%	19	1.2%	70	0.30	
Construction	15	10.0%	203	12.7%	88	8.2%	816	6.1%	133	8.7%	1,121	5.49	
Manufacturing	4	2.7%	17	1.1%	33	3.1%	874	6.5%	52	3.4%	1,949	9.5	
Transportation	9	6.0%	117	7.3%	38	3.6%	448	3.4%	52	3.4%	501	2.4	
Communication	1	0.7%	2	0.1%	12	1.1%	60	0.4%	16	1.0%	79	0.4	
Utility	0	0.0%	0	0.0%	5	0.5%	60	0.4%	7	0.5%	73	0.4	
Wholesale Trade	8	5.3%	215	13.5%	48	4.5%	2,353	17.6%	72	4.7%	3,117	15.19	
Retail Trade Summary	34	22.7%	558	34.9%	213	20.0%	2,868	21.5%	302	19.7%	4,196	20.4	
Home Improvement	2	1.3%	35	2.2%	14	1.3%	325	2.4%	18	1.2%	410	2.0	
General Merchandise Stores	1	0.7%	149	9.3%	6	0.6%	365	2.7%	7	0.5%	370	1.89	
Food Stores	4	2.7%	27	1.7%	28	2.6%	293	2.2%	40	2.6%	460	2.2	
Auto Dealers, Gas Stations, Auto Aftermarket	10	6.7%	95	5.9%	35	3.3%	303	2.3%	49	3.2%	400	1.9	
Apparel & Accessory Stores	0	0.0%	1	0.1%	3	0.3%	5	0.0%	6	0.4%	238	1.2	
Furniture & Home Furnishings	2	1.3%	18	1.1%	23	2.2%	128	1.0%	29	1.9%	223	1.1	
Eating & Drinking Places	6	4.0%	165	10.3%	53	5.0%	1,122	8.4%	82	5.3%	1,665	8.1	
Miscellaneous Retail	8	5.3%	68	4.3%	51	4.8%	327	2.4%	74	4.8%	431	2.1	
Finance, Insurance, Real Estate Summary	15	10.0%	53	3.3%	127	11.9%	466	3.5%	176	11.5%	603	2.9	
Banks, Savings & Lending Institutions	8	5.3%	23	1.4%	69	6.5%	200	1.5%	91	5.9%	239	1.2	
Securities Brokers	0	0.0%	1	0.1%	4	0.4%	16	0.1%	6	0.4%	24	0.1	
Insurance Carriers & Agents	2	1.3%	8	0.5%	12	1.1%	50	0.4%	17	1.1%	64	0.3	
Real Estate, Holding, Other Investment Offices	5	3.3%	20	1.3%	42	3.9%	199	1.5%	61	4.0%	276	1.3	
Services Summary	58	38.7%	395	24.7%	420	39.4%	4,178	31.3%	610	39.8%	7,531	36.6	
Hotels & Lodging	4	2.7%	34	2.1%	21	2.0%	267	2.0%	30	2.0%	429	2.1	
Automotive Services	16	10.7%	84	5.3%	53	5.0%	359	2.7%	65	4.2%	432	2.1	
Motion Pictures & Amusements	4	2.7%	13	0.8%	31	2.9%	188	1.4%	48	3.1%	383	1.9	
Health Services	2	1.3%	25	1.6%	45	4.2%	409	3.1%	76	5.0%	1,032	5.0	
Legal Services	1	0.7%	5	0.3%	2	0.2%	9	0.1%	3	0.2%	13	0.1	
Education Institutions & Libraries	1	0.7%	62	3.9%	20	1.9%	824	6.2%	27	1.8%	1,147	5.6	
Other Services	31	20.7%	171	10.7%	247	23.1%	2,122	15.9%	359	23.4%	4,094	19.9	
Government	1	0.7%	29	1.8%	34	3.2%	999	7.5%	39	2.5%	1,135	5.5	
Unclassified Establishments	3	2.0%	1	0.1%	38	3.6%	189	1.4%	58	3.8%	204	1.0	
Tabala	150	100.00/	1 507	100.00/	1 067	100.00/	12 250	100.00/	1 524	100.00/	20 570	100.0	
Totals Source: Copyright 2016 Infogroup, Inc. All rights reserve	150	100.0%	1,597	100.0%	1,067	100.0%	13,356	100.0%	1,534	100.0%	20,579	100.0	

September 06, 2016

©2016 Esri Page 1 of 2



Business Summary

834 Old Philadelphia Rd, Aberdeen, Maryland, 21001 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.49328 Longitude: -76.17844

	Busin	Businesses Employees		yees	Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture, Forestry, Fishing & Hunting	0	0.0%	1	0.1%	2	0.2%	7	0.1%	2	0.1%	7	0.0%
Mining	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Utilities	0	0.0%	0	0.0%	3	0.3%	53	0.4%	4	0.3%	65	0.3%
Construction	16	10.7%	204	12.8%	92	8.6%	836	6.3%	142	9.3%	1,153	5.6%
Manufacturing	3	2.0%	19	1.2%	35	3.3%	906	6.8%	55	3.6%	1,991	9.7%
Wholesale Trade	8	5.3%	214	13.4%	46	4.3%	2,348	17.6%	70	4.6%	3,112	15.1%
Retail Trade	27	18.0%	388	24.3%	151	14.2%	1,691	12.7%	204	13.3%	2,439	11.9%
Motor Vehicle & Parts Dealers	9	6.0%	92	5.8%	28	2.6%	285	2.1%	35	2.3%	355	1.7%
Furniture & Home Furnishings Stores	2	1.3%	18	1.1%	12	1.1%	73	0.5%	13	0.8%	81	0.4%
Electronics & Appliance Stores	1	0.7%	2	0.1%	10	0.9%	52	0.4%	15	1.0%	137	0.7%
Bldg Material & Garden Equipment & Supplies Dealers	2	1.3%	35	2.2%	13	1.2%	324	2.4%	17	1.1%	409	2.0%
Food & Beverage Stores	3	2.0%	27	1.7%	24	2.2%	271	2.0%	34	2.2%	419	2.0%
Health & Personal Care Stores	2	1.3%	12	0.8%	17	1.6%	117	0.9%	22	1.4%	158	0.8%
Gasoline Stations	1	0.7%	3	0.2%	7	0.7%	18	0.1%	13	0.8%	45	0.2%
Clothing & Clothing Accessories Stores	1	0.7%	5	0.3%	7	0.7%	23	0.2%	11	0.7%	258	1.3%
Sport Goods, Hobby, Book, & Music Stores	0	0.0%	0	0.0%	4	0.4%	24	0.2%	5	0.3%	25	0.1%
General Merchandise Stores	1	0.7%	149	9.3%	6	0.6%	365	2.7%	7	0.5%	370	1.8%
Miscellaneous Store Retailers	4	2.7%	43	2.7%	19	1.8%	131	1.0%	26	1.7%	156	0.8%
Nonstore Retailers	0	0.0%	2	0.1%	3	0.3%	9	0.1%	7	0.5%	27	0.1%
Transportation & Warehousing	7	4.7%	112	7.0%	30	2.8%	398	3.0%	40	2.6%	440	2.1%
Information	2	1.3%	5	0.3%	21	2.0%	320	2.4%	28	1.8%	533	2.6%
Finance & Insurance	11	7.3%	36	2.3%	87	8.2%	279	2.1%	118	7.7%	343	1.7%
Central Bank/Credit Intermediation & Related Activities	8	5.3%	23	1.4%	70	6.6%	201	1.5%	94	6.1%	244	1.2%
Securities, Commodity Contracts & Other Financial	0	0.0%	1	0.1%	4	0.4%	16	0.1%	6	0.4%	24	0.1%
Insurance Carriers & Related Activities; Funds, Trusts &	2	1.3%	11	0.7%	13	1.2%	61	0.5%	18	1.2%	75	0.4%
Real Estate, Rental & Leasing	12	8.0%	52	3.3%	70	6.6%	392	2,9%	97	6.3%	509	2.5%
Professional, Scientific & Tech Services	9	6.0%	66	4.1%	79	7.4%	768	5.8%	123	8.0%	1,355	6.6%
Legal Services	1	0.7%	5	0.3%	4	0.4%	14	0.1%	6	0.4%	18	0.1%
Management of Companies & Enterprises	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Administrative & Support & Waste Management & Remediation	5	3.3%	24	1.5%	40	3.7%	268	2.0%	59	3.8%	462	2.2%
Educational Services	3	2.0%	65	4.1%	26	2.4%	723	5.4%	36	2.3%	1,031	5.0%
Health Care & Social Assistance	3	2.0%	34	2.1%	64	6.0%	836	6.3%	107	7.0%	2,022	9.8%
Arts, Entertainment & Recreation	1	0.7%	13	0.8%	17	1.6%	176	1.3%	31	2.0%	357	1.7%
Accommodation & Food Services	11	7.3%	201	12.6%	77	7.2%	1,408	10.5%	118	7.7%	2,133	10.4%
Accommodation	4	2.7%	34	2.1%	21	2.0%	267	2.0%	30	2.0%	429	2.1%
Food Services & Drinking Places	7	4.7%	167	10.5%	56	5.2%	1,141	8.5%	88	5.7%	1,705	8.3%
Other Services (except Public Administration)	30	20.0%	135	8.5%	153	14.3%	760	5.7%	202	13.2%	1,289	6.3%
Automotive Repair & Maintenance	12	8.0%	64	4.0%	40	3.7%	196	1.5%	46	3.0%	230	1.1%
Public Administration	1	0.7%	29	1.8%	34	3.2%	999	7.5%	39	2.5%	1,135	5.5%
Tublic Administration		0.7 70	23	1.0 /0	J-1	5.2 /0	555	7.570	33	2.5 /0	1,133	3.3 /
Unclassified Establishments	3	2.0%	1	0.1%	38	3.6%	189	1.4%	58	3.8%	204	1.0%
Total	150	100.0%	1,597	100.0%	1,067	100.0%	13,356	100.0%	1,534	100.0%	20,579	100.0%
Source: Copyright 2016 Infogroup, Inc. All rights reserved. Esr			•		_,		,_		_,_0.		==,=.5	

September 06, 2016

©2016 Esri Page 2 of 2