

9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.39340

Longitude: -76.79491

Population Summary  2000 Total Population 2010 Total Population 2020 Total Population 2020 Group Quarters 2025 Total Population 2020-2025 Annual Rate 2020 Total Daytime Population Workers Residents  Household Summary  2000 Households 2000 Average Household Size 2010 Households 2010 Average Household Size 2020 Households 2020 Average Household Size 2020 Households 2020 Average Household Size 2025 Households 2025 Average Household Size 2020 Families 2010 Average Family Size	9,265 15,076 17,163 18 17,760 0.69% 13,839 6,824 7,015  3,985 2.32 6,474 2.33 7,292 2.35 7,516 2.36 0.61% 3,863 2.98 4,247 3.04 4,347	68,436 83,394 87,646 2,464 90,093 0.55% 82,526 41,813 40,713  27,555 2.43 33,050 2.45 34,612 2.46 35,622 2.46 0.58% 20,820 3.06 21,391 3.10	5 miles  146,207 165,795 171,213 3,945 174,215 0.35% 157,548 76,712 80,836  58,006 2.46 65,882 2.46 67,771 2.47 68,930 2.47 0.34% 42,446 3.04 42,947
2000 Total Population 2010 Total Population 2020 Total Population 2020 Group Quarters 2025 Total Population 2020-2025 Annual Rate 2020 Total Daytime Population Workers Residents  Household Summary 2000 Households 2000 Average Household Size 2010 Households 2010 Average Household Size 2020 Households 2020 Average Household Size 2020 Households 2020 Average Household Size 2025 Households 2025 Average Household Size 2025 Average Household Size 2020-2025 Annual Rate 2010 Families 2010 Average Family Size 2020 Families 2020 Average Family Size	15,076 17,163 18 17,760 0.69% 13,839 6,824 7,015 3,985 2.32 6,474 2.33 7,292 2.35 7,516 2.36 0.61% 3,863 2.98 4,247 3.04	83,394 87,646 2,464 90,093 0.55% 82,526 41,813 40,713 27,555 2.43 33,050 2.45 34,612 2.46 35,622 2.46 0.58% 20,820 3.06 21,391	165,795 171,213 3,945 174,215 0.35% 157,548 76,712 80,836 58,006 2.46 65,882 2.46 67,771 2.47 68,930 2.47 0.34% 42,446 3.04
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2020-2025 Annual Rate 2010 Families 2010 Average Family Size 2020 Families 2020 Average Family Size	0.61% 3,863 2.98 4,247 3.04	0.58% 20,820 3.06 21,391	0.34% 42,446 3.04 42,947
2010 Families 2010 Average Family Size 2020 Families 2020 Average Family Size	3,863 2.98 4,247 3.04	20,820 3.06 21,391	42,446 3.04 42,947
2010 Average Family Size 2020 Families 2020 Average Family Size	2.98 4,247 3.04	3.06 21,391	3.04 42,947
2020 Families 2020 Average Family Size	4,247 3.04	21,391	42,947
2020 Average Family Size	3.04	•	•
• .		0.20	3.07
2025 Families	.,.	21,843	43,412
2025 Average Family Size	3.06	3.11	3.09
2020-2025 Annual Rate	0.47%	0.42%	0.22%
lousing Unit Summary	<b>0.</b>	01.12.70	0.2270
2000 Housing Units	4,268	29,117	61,105
Owner Occupied Housing Units	60.4%	58.0%	60.8%
Renter Occupied Housing Units	32.9%	36.6%	34.1%
Vacant Housing Units	6.7%	5.4%	5.1%
2010 Housing Units	6,844	35,018	69,745
Owner Occupied Housing Units	49.9%	55.5%	58.0%
Renter Occupied Housing Units	44.7%	38.9%	36.4%
Vacant Housing Units	5.4%	5.6%	5.5%
3	7,732	36,939	72,379
2020 Housing Units Owner Occupied Housing Units	51.2%	55.3%	58.2%
Renter Occupied Housing Units	43.2%	38.4%	35.4%
Vacant Housing Units	5.7%	6.3%	6.4%
-	8,001	38,208	74,061
2025 Housing Units Owner Occupied Housing Units	51.9%	54.9%	57.9%
Renter Occupied Housing Units	42.0%	38.4%	35.2%
Vacant Housing Units	6.1%	6.8%	6.9%
Median Household Income	0.170	0.670	0.570
2020	\$92,453	\$79,792	\$79,792
2025	\$100,612	\$85,003	\$84,747
Median Home Value	<del>+/</del>	4-2,2-2	40.7
2020	\$277,827	\$266,128	\$269,556
2025	\$317,067	\$306,422	\$314,651
Per Capita Income	ψ31,700,	\$300,12 <u>2</u>	Ψ31 1,031
2020	\$46,796	\$39,218	\$41,582
2025	\$52,051	\$43,442	\$45,717
Median Age	Ψ32,031	ψ15,772	ψτ5,/1/
2010	34.7	35.7	37.8
2020	37.0	37.3	39.3
2025	37.8	37.3 37.7	39.8

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

February 02, 2021

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Prepared by Esri Latitude: 39.39340 Longitude: -76.79491

		Lon	Longitude: -76.7949		
	1 mile	3 miles	5 miles		
2020 Households by Income					
Household Income Base	7,292	34,612	67,771		
<\$15,000	3.9%	6.0%	6.7%		
\$15,000 - \$24,999	2.8%	5.0%	6.0%		
\$25,000 - \$34,999	4.3%	5.2%	5.0%		
\$35,000 - \$49,999	8.2%	11.8%	11.0%		
\$50,000 - \$74,999	17.6%	18.1%	17.7%		
\$75,000 - \$99,999	17.4%	15.7%	14.7%		
\$100,000 - \$149,999	22.9%	20.5%	19.5%		
\$150,000 - \$199,999	13.7%	10.1%	9.8%		
\$200,000+	9.2%	7.5%	9.6%		
Average Household Income	\$111,786	\$99,423	\$104,905		
2025 Households by Income	. ,	' '	, ,		
Household Income Base	7,516	35,622	68,930		
<\$15,000	3.8%	5.6%	6.2%		
\$15,000 - \$24,999	2.5%	4.6%	5.4%		
\$25,000 - \$34,999	3.8%	4.6%	4.5%		
\$35,000 - \$49,999 \$35,000 - \$49,999	7.4%	11.2%	10.4%		
. , . ,	15.4%	16.7%	16.6%		
\$50,000 - \$74,999					
\$75,000 - \$99,999 \$100,000 - \$140,000	16.7%	15.4%	14.6%		
\$100,000 - \$149,999	23.4%	21.2%	20.1%		
\$150,000 - \$199,999	15.7%	11.7%	11.0%		
\$200,000+	11.3%	9.0%	11.0%		
Average Household Income	\$124,692	\$110,009	\$115,410		
2020 Owner Occupied Housing Units by Value					
Total	3,955	20,430	42,133		
<\$50,000	0.9%	1.5%	1.8%		
\$50,000 - \$99,999	0.3%	0.8%	1.7%		
\$100,000 - \$149,999	3.8%	5.3%	5.8%		
\$150,000 - \$199,999	13.8%	14.6%	14.5%		
\$200,000 - \$249,999	20.0%	21.7%	19.8%		
\$250,000 - \$299,999	19.9%	19.3%	16.2%		
\$300,000 - \$399,999	24.7%	19.9%	18.1%		
\$400,000 - \$499,999	14.6%	9.2%	10.4%		
\$500,000 - \$749,999	1.4%	5.5%	8.4%		
\$750,000 - \$999,999	0.0%	0.7%	1.4%		
\$1,000,000 - \$1,499,999	0.0%	0.6%	0.8%		
\$1,500,000 - \$1,999,999	0.0%	0.4%	0.5%		
\$2,000,000 +	0.5%	0.7%	0.5%		
Average Home Value	\$301,915	\$314,644	\$328,593		
2025 Owner Occupied Housing Units by Value					
Total	4,156	20,951	42,879		
<\$50,000	0.8%	1.2%	1.6%		
\$50,000 - \$99,999	0.1%	0.5%	1.1%		
\$100,000 - \$149,999	1.8%	2.8%	3.1%		
\$150,000 \$149,999	7.3%	8.4%	8.6%		
\$200,000 - \$249,999	14.5%	16.0%	15.3%		
	20.0%	19.4%	16.7%		
\$250,000 - \$299,999 \$300,000 - \$399,999					
	32.1%	27.4%	24.0%		
\$400,000 - \$499,999 \$500,000 - \$740,000	20.5%	13.5%	14.4%		
\$500,000 - \$749,999	2.1%	7.8%	11.2%		
\$750,000 - \$999,999	0.0%	1.0%	1.8%		
\$1,000,000 - \$1,499,999	0.0%	0.7%	0.9%		
\$1,500,000 - \$1,999,999	0.0%	0.4%	0.5%		
\$2,000,000 +	0.7%	0.9%	0.7%		
Average Home Value	\$337,413	\$359,625	\$371,660		

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

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Kings: 1, 3, 5 mile radii			gitude: -76.79491
	1 mile	3 miles	5 miles
2010 Population by Age	15.070	02.205	165 704
Total	15,078	83,395	165,794
0 - 4	7.1%	6.7%	6.3%
5 - 9	6.3%	6.2%	6.1%
10 - 14	6.3%	6.2%	6.4%
15 - 24	11.7%	14.5%	13.7%
25 - 34	19.1%	15.5%	13.8%
35 - 44	16.9%	14.5%	13.7%
45 - 54	13.9%	13.9%	14.4%
55 - 64	10.1%	11.8%	12.6%
65 - 74	4.2%	6.0%	6.9%
75 - 84	2.4%	3.2%	4.1%
85 +	1.9%	1.5%	2.1%
18 +	76.8%	76.9%	77.1%
2020 Population by Age			
Total	17,163	87,646	171,213
0 - 4	6.2%	5.9%	5.6%
5 - 9	6.5%	6.0%	5.8%
10 - 14	6.7%	6.2%	6.1%
15 - 24	10.8%	13.5%	12.7%
25 - 34	15.8%	15.0%	14.0%
35 - 44	18.0%	14.2%	13.0%
45 - 54	13.8%	12.6%	12.5%
55 - 64	11.2%	12.0%	12.8%
65 - 74	7.0%	8.9%	10.0%
75 - 84	2.6%	4.1%	5.0%
85 +	1.3%	1.6%	2.4%
18 +	77.2%	78.3%	79.0%
2025 Population by Age			
Total	17,761	90,092	174,215
0 - 4	6.1%	5.9%	5.6%
5 - 9	6.0%	5.7%	5.5%
10 - 14	6.1%	5.7%	5.7%
15 - 24	10.5%	13.0%	12.1%
25 - 34	16.1%	15.6%	14.3%
35 - 44	17.8%	14.3%	13.6%
45 - 54	13.5%	12.1%	11.8%
55 - 64	11.5%	11.6%	12.1%
65 - 74	7.4%	9.1%	10.2%
75 - 84	3.7%	5.2%	6.4%
85 +	1.1%	1.7%	2.6%
18 +	78.2%	79.1%	79.6%
2010 Population by Sex			
Males	6,706	37,958	75,986
Females	8,370	45,436	89,809
2020 Population by Sex	·	·	
Males	7,756	40,248	79,023
Females	9,406	47,398	92,190
2025 Population by Sex		,	,
Males	8,073	41,519	80,663
Females	9,686	48,573	93,552
	-,	-,	,

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

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Noninstitutionalized Population

## Market Profile

9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

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Longitude: -76.79491

1 mile 3 miles 5 miles 2010 Population by Race/Ethnicity 165,795 15,076 83,394 White Alone 22.6% 27.3% 36.2% Black Alone 65.9% 63.2% 54.8% 0.3% American Indian Alone 0.4% 0.3% Asian Alone 7.3% 4.5% 4.0% 0.0% 0.0% 0.0% Pacific Islander Alone Some Other Race Alone 0.9% 2.0% 2.1% Two or More Races 2.9% 2.7% 2.6% Hispanic Origin 3.2% 4.5% 4.8% Diversity Index 53.9 56.6 60.6 2020 Population by Race/Ethnicity 87,647 171,214 17,162 White Alone 16.3% 20.5% 29.2% Black Alone 71.2% 68.5% 60.1% 0.2% American Indian Alone 0.3% 0.2% Asian Alone 8.0% 5.1% 4.7% Pacific Islander Alone 0.0% 0.0% 0.0% Some Other Race Alone 1.2% 2.5% 2.7% Two or More Races 3.1% 3.0% 3.1% Hispanic Origin 4.1% 5.8% 6.4% Diversity Index 50.3 54.2 60.4 2025 Population by Race/Ethnicity 90,093 174,215 Total 17,760 White Alone 13.5% 17.8% 26.1% 73.4% 70.5% 62.4% Black Alone American Indian Alone 0.3% 0.2% 0.2% 8.3% 5.4% 5.1% Asian Alone Pacific Islander Alone 0.0% 0.0% 0.0% Some Other Race Alone 1.3% 2.7% 3.0% Two or More Races 3.2% 3.2% 3.2% Hispanic Origin 6.5% 7.2% 4.5% Diversity Index 48.5 53.2 60.2 2010 Population by Relationship and Household Type 165,795 Total 15,076 83,394 99.9% 97.7% In Households 97.1% In Family Households 78.6% 79.0% 80.4% Householder 25.1% 24.9% 25.6% Spouse 16.4% 15.7% 16.7% Child 29.6% 30.4% 30.6% Other relative 5.2% 5.3% 5.0% Nonrelative 2.3% 2.6% 2.5% In Nonfamily Households 21.3% 18.1% 17.3% In Group Quarters 0.1% 2.9% 2.3% Institutionalized Population 0.0% 0.5% 0.8%

**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

0.1%

2.4%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

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1.6%

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.39340

Kings: 1, 3, 5 mile radii			atitude: 39.39340 gitude: -76.79493
	1 mile	3 miles	5 miles
2020 Population 25+ by Educational Attainment			
Total	11,975	59,949	119,543
Less than 9th Grade	0.8%	2.3%	2.3%
9th - 12th Grade, No Diploma	3.4%	3.8%	4.0%
High School Graduate	12.4%	18.3%	18.8%
GED/Alternative Credential	1.4%	2.7%	2.8%
Some College, No Degree	15.1%	20.5%	19.8%
Associate Degree	8.3%	7.8%	7.4%
Bachelor's Degree	32.5%	27.2%	27.0%
Graduate/Professional Degree	26.2%	17.3%	17.9%
2020 Population 15+ by Marital Status			
Total	13,833	71,758	141,308
Never Married	36.3%	38.7%	36.8%
Married	47.2%	44.3%	45.3%
Widowed	4.5%	5.8%	6.0%
Divorced	12.0%	11.3%	11.8%
2020 Civilian Population 16+ in Labor Force			
Civilian Population 16+	11,269	52,644	101,419
Population 16+ Employed	90.8%	90.0%	90.0%
Population 16+ Unemployment rate	9.2%	10.0%	10.0%
Population 16-24 Employed	11.6%	11.4%	11.0%
Population 16-24 Unemployment rate	15.1%	16.5%	16.8%
Population 25-54 Employed	69.0%	65.1%	62.4%
Population 25-54 Unemployment rate	8.6%	9.4%	9.5%
Population 55-64 Employed	13.7%	14.9%	16.6%
Population 55-64 Unemployment rate	7.7%	8.8%	8.7%
Population 65+ Employed	5.7%	8.6%	10.0%
Population 65+ Unemployment rate	7.1%	8.0%	7.9%
· · ·	7.1%	0.0%	7.9%
2020 Employed Population 16+ by Industry  Total	10.222	47.254	01 221
	10,233	47,354	91,231
Agriculture/Mining	0.0%	0.1%	0.2%
Construction	2.1%	3.2%	4.2%
Manufacturing	2.5%	3.6%	4.1%
Wholesale Trade	0.6%	0.9%	1.3%
Retail Trade	8.7%	8.8%	8.7%
Transportation/Utilities	2.4%	5.1%	5.7%
Information	1.7%	1.7%	2.0%
Finance/Insurance/Real Estate	8.2%	9.2%	8.4%
Services	62.2%	55.4%	55.0%
Public Administration	11.6%	12.1%	10.5%
2020 Employed Population 16+ by Occupation			
Total	10,232	47,353	91,233
White Collar	78.1%	70.0%	70.0%
Management/Business/Financial	18.5%	16.4%	16.2%
Professional	38.7%	31.0%	30.3%
Sales	9.6%	8.7%	8.7%
Administrative Support	11.3%	13.8%	14.7%
Services	15.5%	18.6%	17.6%
Blue Collar	6.4%	11.4%	12.4%
Farming/Forestry/Fishing	0.0%	0.1%	0.1%
Construction/Extraction	0.9%	2.3%	2.5%
Installation/Maintenance/Repair	1.5%	2.5%	2.4%
Production	1.7%	2.4%	2.6%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.39340 Longitude: -76.79491

		LOTI	yitude: -/6./949.
2010 Harrachalda ku Turra	1 mile	3 miles	5 miles
2010 Households by Type	6 474	22.050	CE 002
Total	6,474	33,050	65,882
Households with 1 Person	31.6%	30.0%	29.3%
Households with 2+ People	68.4%	70.0%	70.7%
Family Households	59.7%	63.0%	64.4%
Husband-wife Families	39.1%	39.8%	42.0%
With Related Children	19.3%	18.0%	18.2%
Other Family (No Spouse Present)	20.6%	23.2%	22.4%
Other Family with Male Householder	3.8%	4.7%	4.6%
With Related Children	2.3%	2.7%	2.5%
Other Family with Female Householder	16.7%	18.5%	17.9%
With Related Children	10.8%	12.0%	11.6%
Nonfamily Households	8.8%	7.0%	6.3%
All Households with Children	32.7%	33.1%	32.7%
Multigenerational Households	4.2%	5.1%	4.9%
Unmarried Partner Households	7.1%	6.7%	6.2%
Male-female	6.3%	6.0%	5.4%
Same-sex	0.8%	0.8%	0.8%
2010 Households by Size			
Total	6,474	33,049	65,882
1 Person Household	31.6%	30.0%	29.3%
2 Person Household	32.3%	31.6%	32.3%
3 Person Household	16.6%	17.1%	17.1%
4 Person Household	11.5%	11.9%	12.2%
5 Person Household	5.2%	5.6%	5.5%
6 Person Household	1.8%	2.2%	2.2%
7 + Person Household	1.0%	1.5%	1.4%
2010 Households by Tenure and Mortgage Status			
Total	6,474	33,050	65,882
Owner Occupied	52.8%	58.8%	61.4%
Owned with a Mortgage/Loan	49.8%	51.3%	50.3%
Owned Free and Clear	3.0%	7.5%	11.1%
Renter Occupied	47.2%	41.2%	38.6%
2020 Affordability, Mortgage and Wealth	77.270	71.2 /0	30.070
Housing Affordability Index	170	156	154
Percent of Income for Mortgage	12.6%	13.9%	14.1%
Wealth Index	110	104	122
2010 Housing Units By Urban/ Rural Status	6.044	25.040	60.745
Total Housing Units	6,844	35,018	69,745
Housing Units Inside Urbanized Area	100.0%	99.1%	97.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.9%	3.0%
2010 Population By Urban/ Rural Status			
Total Population	15,076	83,394	165,795
Population Inside Urbanized Area	100.0%	99.0%	96.5%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	1.0%	3.5%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

February 02, 2021



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### Market Profile

9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.39340 Longitude: -76.79491

		1 mile	3 miles	5 miles
Top 3 Tapestry Segments				
1.	Enterprising Professionals (2D)	Enterprising P	· · · · · · · · · · · · · · · · · · ·	orising Professionals (2D)
2.	Soccer Moms (4A)		` ,	Young Professionals (8C)
3.	Pleasantville (2B)	Bright Young P	rofessionals	Pleasantville (2B)
2020 Consumer Spending				
Apparel & Services: Total \$		515,208	\$82,559,506	\$169,432,235
Average Spent	\$2	,676.25	\$2,385.29	\$2,500.07
Spending Potential Index		125	111	117
Education: Total \$	\$16,6	566,668	\$72,284,274	\$148,543,300
Average Spent	\$2	,285.61	\$2,088.42	\$2,191.84
Spending Potential Index		128	117	123
Entertainment/Recreation: Total \$	\$27,9	967,687	\$119,877,551	\$249,631,319
Average Spent	\$3	,835.39	\$3,463.47	\$3,683.45
Spending Potential Index		118	107	113
Food at Home: Total \$	\$46,6	514,430	\$199,470,599	\$413,407,608
Average Spent	\$6	,392.54	\$5,763.05	\$6,100.07
Spending Potential Index		120	108	114
Food Away from Home: Total \$	\$34,8	370,304	\$145,085,294	\$296,915,195
Average Spent	\$4	,781.99	\$4,191.76	\$4,381.15
Spending Potential Index		127	111	116
Health Care: Total \$	\$46,8	350,783	\$203,583,412	\$432,298,307
Average Spent	\$6	,424.96	\$5,881.87	\$6,378.81
Spending Potential Index		112	102	111
HH Furnishings & Equipment: Total \$	\$18,8	323,142	\$80,767,933	\$168,769,352
Average Spent	\$2	,581.34	\$2,333.52	\$2,490.29
Spending Potential Index		118	107	114
Personal Care Products & Services: Total \$	\$8,2	273,088	\$34,866,752	\$72,301,557
Average Spent	\$1	,134.54	\$1,007.36	\$1,066.85
Spending Potential Index		123	110	116
Shelter: Total \$	\$181,4	412,337	\$767,199,331	\$1,570,789,225
Average Spent	\$24	,878.27	\$22,165.70	\$23,177.90
Spending Potential Index		128	114	120
Support Payments/Cash Contributions/Gifts in	Kind: Total \$ \$18,6	582,157	\$80,759,025	\$172,436,900
Average Spent	\$2	,562.01	\$2,333.27	\$2,544.41
Spending Potential Index		109	100	109
Travel: Total \$	\$22,2	260,228	\$93,233,242	\$192,684,120
Average Spent		,052.69	\$2,693.67	\$2,843.16
Spending Potential Index		127	112	118
Vehicle Maintenance & Repairs: Total \$	\$9.4	463,102	\$41,713,830	\$88,543,069
Average Spent		,297.74	\$1,205.18	\$1,306.50

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025 Esri converted Census 2000 data into 2010 geography.

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 1 mile radius

Latitude: 39.39340 Longitude: -76.79491

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2020	2025
Enterprising Professionals (2D)	75.2%	Population	17,163	17,760
Soccer Moms (4A)	18.1%	Households	7,292	7,516
Pleasantville (2B)	4.3%	Families	4,247	4,347
Home Improvement (4B)	2.3%	Median Age	37.0	37.8
	0.0%	Median Household Income	\$92,453	\$100,612
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		125	\$2,676.25	\$19,515,208
Men's		125	\$524.25	\$3,822,831
Women's		126	\$946.80	\$6,904,073
Children's		125	\$397.76	\$2,900,491
Footwear		122	\$584.43	\$4,261,700
Watches & Jewelry		126	\$146.65	\$1,069,402
Apparel Products and Services (1)		132	\$76.35	\$556,711
Computer				
Computers and Hardware for Home I	Use	129	\$209.40	\$1,526,929
Portable Memory		127	\$4.92	\$35,875
Computer Software		131	\$12.73	\$92,849
Computer Accessories		118	\$20.84	\$151,990
Entertainment & Recreation		118	\$3,835.39	\$27,967,687
Fees and Admissions		133	\$954.85	\$6,962,768
Membership Fees for Clubs (2)		133	\$318.59	\$2,323,176
Fees for Participant Sports, excl. T	•	137	\$134.80	\$982,957
Tickets to Theatre/Operas/Concert	is	129	\$104.30	\$760,538
Tickets to Movies		130	\$74.64	\$544,263
Tickets to Parks or Museums		132	\$43.33	\$315,946
Admission to Sporting Events, exc	I. Trips	127	\$79.82	\$582,018
Fees for Recreational Lessons		137	\$198.22	\$1,445,402
Dating Services		143	\$1.16	\$8,467
TV/Video/Audio		113	\$1,314.80	\$9,587,549
Cable and Satellite Television Serv	rices	109	\$884.63	\$6,450,747
Televisions		116	\$125.23	\$913,145
Satellite Dishes		105	\$1.23	\$9,004
VCRs, Video Cameras, and DVD Pl	ayers	117	\$6.13	\$44,720
Miscellaneous Video Equipment		118	\$29.41	\$214,474
Video Cassettes and DVDs Video Game Hardware/Accessories	-	115 124	\$11.53	\$84,098 \$255,925
Video Game Software	•	123	\$35.10 \$20.19	\$253,925 \$147,207
Rental/Streaming/Downloaded Vid	loo	127	\$68.35	\$498,438
Installation of Televisions	ieu	127	\$1.38	\$10,080
Audio (3)		123	\$128.88	\$939,814
Rental and Repair of TV/Radio/Sou	ınd Fauinment	112	\$2.73	\$19,898
Pets	and Equipment	111	\$770.35	\$5,617,374
Toys/Games/Crafts/Hobbies (4)		118	\$143.98	\$1,049,884
Recreational Vehicles and Fees (5)		116	\$180.58	\$1,316,815
Sports/Recreation/Exercise Equipme	nt (6)	119	\$242.11	\$1,765,433
Photo Equipment and Supplies (7)	(0)	130	\$66.45	\$484,528
Reading (8)		117	\$125.76	\$917,035
Catered Affairs (9)		122	\$36.52	\$266,301
Food		123	\$11,174.54	\$81,484,734
Food at Home		120	\$6,392.54	\$46,614,430
Bakery and Cereal Products		118	\$819.01	\$5,972,192
Meats, Poultry, Fish, and Eggs		120	\$1,403.47	\$10,234,115
Dairy Products		119	\$657.40	\$4,793,772
Fruits and Vegetables		123	\$1,284.60	\$9,367,319
Snacks and Other Food at Home (	10)	118	\$2,228.06	\$16,247,032
Food Away from Home		127	\$4,781.99	\$34,870,304
Alcoholic Beverages		134	\$836.18	\$6,097,446

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

March 12, 2021

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 1 mile radius

Prepared by Esri Latitude: 39.39340 Longitude: -76.79491

To	Average Amount Spent	Spending Potential Index	
			Financial
\$207,992,	\$28,523.43	117	Value of Stocks/Bonds/Mutual Funds
\$815,343,	\$111,813.40	117	Value of Retirement Plans
\$70,211,	\$9,628.58	118	Value of Other Financial Assets
\$25,894,	\$3,551.05	122	Vehicle Loan Amount excluding Interest
\$23,302,	\$3,195.60	123	Value of Credit Card Debt
			Health
\$1,177,	\$161.54	109	Nonprescription Drugs
\$2,496,	\$342.37	98	Prescription Drugs
\$749,	\$102.81	110	Eyeglasses and Contact Lenses
			Home
\$95,557,	\$13,104.36	125	Mortgage Payment and Basics (11)
\$22,781,	\$3,124.13	122	Maintenance and Remodeling Services
\$4,644,	\$636.92	116	Maintenance and Remodeling Materials (12)
\$40,055,	\$5,493.06	112	Utilities, Fuel, and Public Services
			Household Furnishings and Equipment
\$861,	\$118.19	117	Household Textiles (13)
\$5,548,	\$760.85	119	Furniture
\$291,	\$40.03	114	Rugs
\$2,919,	\$400.36	112	Major Appliances (14)
\$828,	\$113.63	117	Housewares (15)
\$429,	\$58.88	119	Small Appliances
\$140,	\$19.29	131	Luggage
\$783,	\$107.45	122	Telephones and Accessories
			Household Operations
\$5,649,3	\$774.73	150	Child Care
\$4,046,	\$554.86	114	Lawn and Garden (16)
\$591,	\$81.11	135	Moving/Storage/Freight Express
\$6,513,	\$893.29	115	Housekeeping Supplies (17)
			Insurance
\$4,616,	\$633.03	106	Owners and Renters Insurance
\$15,192,	\$2,083.49	116	Vehicle Insurance
\$4,397,	\$603.11	111	Life/Other Insurance
\$30,760,	\$4,218.42	114	Health Insurance
\$4,440,	\$608.92	122	Personal Care Products (18)
\$1,348,	\$184.89	125	School Books and Supplies (19)
\$2,881,	\$395.10	98	Smoking Products
			Transportation
\$21,727,	\$2,979.62	115	Payments on Vehicles excluding Leases
\$20,265,	\$2,779.09	117	Gasoline and Motor Oil
\$9,463,	\$1,297.74	112	Vehicle Maintenance and Repairs
			Travel
\$5,883,	\$806.82	135	Airline Fares
\$5,862,	\$803.92	124	Lodging on Trips
	+20.01	135	Auto/Truck Dontal on Tring
\$282,9 \$5,236,0	\$38.81	133	Auto/Truck Rental on Trips

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 3 mile radius

Latitude: 39.39340 Longitude: -76.79491

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2020	2
Enterprising Professionals (2D)	35.4%	Population	87,646	90
Pleasantville (2B)	12.3%	Households	34,612	35
Bright Young Professionals (8C)	7.6%	Families	21,391	21
Soccer Moms (4A)	6.7%	Median Age	37.3	
Young and Restless (11B)	5.1%	Median Household Income	\$79,792	\$85
		Spending Potential Index	Average Amount Spent	1
Apparel and Services		111	\$2,385.29	\$82,559
Men's		112	\$470.25	\$16,276
Women's		111	\$836.93	\$28,967
Children's		111	\$351.84	\$12,177
Footwear		111	\$532.39	\$18,427
Watches & Jewelry		108	\$126.36	\$4,373
Apparel Products and Services (1)		117	\$67.52	\$2,336
Computer			12.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Computers and Hardware for Home	lise	115	\$187.10	\$6,475
Portable Memory	030	112	\$4.34	\$150
Computer Software		117	\$11.35	\$392
Computer Accessories		110	\$19.33	\$669
Entertainment & Recreation		107	\$3,463.47	\$119,877
Fees and Admissions		116	\$835.67	\$28,924
Membership Fees for Clubs (2)		117	\$280.26	\$9,700
Fees for Participant Sports, excl.	Trine	117	\$112.99	\$3,910
Tickets to Theatre/Operas/Conce		117	\$94.88	\$3,284
Tickets to Movies	its	117	\$94.88 \$65.70	\$3,264 \$2,274
Tickets to Planks or Museums		113	\$37.30	
Admission to Sporting Events, ex	ol Trino	109	\$68.64	\$1,291
Fees for Recreational Lessons	ci. irips	121	·	\$2,375
		130	\$174.84	\$6,051
Dating Services		104	\$1.05	\$36
TV/Video/Audio	n dage		\$1,210.46	\$41,896
Cable and Satellite Television Ser	vices	102	\$823.45	\$28,501
Televisions		106	\$113.97	\$3,944
Satellite Dishes	N	100	\$1.17	\$40
VCRs, Video Cameras, and DVD F	Players	104	\$5.45	\$188
Miscellaneous Video Equipment		105	\$26.19	\$906
Video Cassettes and DVDs		105	\$10.45	\$361
Video Game Hardware/Accessorie	es	111	\$31.57	\$1,092
Video Game Software		111	\$18.31	\$633
Rental/Streaming/Downloaded Vi	aeo	112	\$60.45	\$2,092
Installation of Televisions		108	\$1.17	\$40
Audio (3)		109	\$115.62	\$4,001
Rental and Repair of TV/Radio/So	ouna Equipment	110	\$2.67	\$92
Pets		100	\$693.53	\$24,004
Toys/Games/Crafts/Hobbies (4)		107	\$130.42	\$4,514
Recreational Vehicles and Fees (5)	(6)	109	\$170.44	\$5,899
Sports/Recreation/Exercise Equipme	ent (6)	106	\$213.94	\$7,405
Photo Equipment and Supplies (7)		115	\$58.83	\$2,036
Reading (8)		108	\$115.94	\$4,013
Catered Affairs (9)		115	\$34.24	\$1,185
Food		109	\$9,954.81	\$344,555
Food at Home		108	\$5,763.05	\$199,470
Bakery and Cereal Products		107	\$744.47	\$25,767
Meats, Poultry, Fish, and Eggs		108	\$1,265.13	\$43,788
Dairy Products		108	\$592.69	\$20,514
Fruits and Vegetables		110	\$1,154.00	\$39,942
Snacks and Other Food at Home	(10)	107	\$2,006.75	\$69,457
Food Away from Home		111	\$4,191.76	\$145,085
Alcoholic Beverages		116	\$719.26	\$24,894

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 3 mile radius

Prepared by Esri Latitude: 39.39340 Longitude: -76.79491

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	106	\$25,811.76	\$893,396,594
Value of Retirement Plans	106	\$100,952.98	\$3,494,184,642
Value of Other Financial Assets	105	\$8,590.91	\$297,348,725
Vehicle Loan Amount excluding Interest	106	\$3,099.49	\$107,279,691
Value of Credit Card Debt	109	\$2,842.20	\$98,374,157
Health			
Nonprescription Drugs	100	\$148.11	\$5,126,523
Prescription Drugs	94	\$327.80	\$11,345,903
Eyeglasses and Contact Lenses	101	\$94.90	\$3,284,737
Home			
Mortgage Payment and Basics (11)	109	\$11,422.80	\$395,366,108
Maintenance and Remodeling Services	107	\$2,760.41	\$95,543,404
Maintenance and Remodeling Materials (12)	101	\$553.92	\$19,172,373
Utilities, Fuel, and Public Services	104	\$5,060.95	\$175,169,563
Household Furnishings and Equipment			
Household Textiles (13)	107	\$108.81	\$3,766,104
Furniture	108	\$693.91	\$24,017,542
Rugs	104	\$36.56	\$1,265,337
Major Appliances (14)	102	\$365.59	\$12,653,903
Housewares (15)	105	\$101.72	\$3,520,767
Small Appliances	108	\$53.37	\$1,847,102
Luggage	116	\$17.07	\$590,728
Telephones and Accessories	112	\$98.88	\$3,422,361
Household Operations			
Child Care	123	\$634.17	\$21,949,747
Lawn and Garden (16)	102	\$499.08	\$17,274,226
Moving/Storage/Freight Express	118	\$70.85	\$2,452,196
Housekeeping Supplies (17)	104	\$809.63	\$28,022,784
Insurance			
Owners and Renters Insurance	96	\$576.60	\$19,957,188
Vehicle Insurance	106	\$1,903.35	\$65,878,869
Life/Other Insurance	102	\$550.11	\$19,040,270
Health Insurance	104	\$3,840.71	\$132,934,513
Personal Care Products (18)	108	\$539.01	\$18,656,289
School Books and Supplies (19)	112	\$164.45	\$5,691,772
Smoking Products	96	\$386.20	\$13,367,245
Transportation			
Payments on Vehicles excluding Leases	102	\$2,626.06	\$90,893,173
Gasoline and Motor Oil	105	\$2,487.20	\$86,087,133
Vehicle Maintenance and Repairs	104	\$1,205.18	\$41,713,830
Travel			
Airline Fares	117	\$702.10	\$24,301,209
Lodging on Trips	110	\$716.67	\$24,805,403
Auto/Truck Rental on Trips	117	\$33.59	\$1,162,550
Food and Drink on Trips	111	\$635.96	\$22,011,880

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 5 mile radius

Latitude: 39.39340 Longitude: -76.79491

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2020	20
Enterprising Professionals (2D)	19.7%	Population	171,213	174,
Bright Young Professionals (8C)	9.1%	Households	67,771	68,
Pleasantville (2B)	9.1%	Families	42,947	43,
Parks and Rec (5C)	7.8%	Median Age	39.3	
Savvy Suburbanites (1D)	7.0%	Median Household Income	\$79,792	\$84,
		Spending Potential	Average Amount	
		Index	Spent	Т
Apparel and Services		117	\$2,500.07	\$169,432
Men's		117	\$491.94	\$33,339
Women's		117	\$881.12	\$59,714
Children's		114	\$363.98	\$24,667
Footwear		117	\$560.41	\$37,979
Watches & Jewelry		113	\$132.17	\$8,957
Apparel Products and Services (1)		122	\$70.45	\$4,774
Computer				
Computers and Hardware for Home	Use	120	\$195.14	\$13,224
Portable Memory		117	\$4.53	\$306
Computer Software		121	\$11.74	\$795
Computer Accessories		118	\$20.77	\$1,407
Entertainment & Recreation		113	\$3,683.45	\$249,631
Fees and Admissions		122	\$873.50	\$59,197
Membership Fees for Clubs (2)		123	\$293.91	\$19,918
Fees for Participant Sports, excl.	Trips	120	\$118.30	\$8,017
Tickets to Theatre/Operas/Conce		124	\$100.18	\$6,789
Tickets to Movies	1.03	119	\$68.08	\$4,613
Tickets to Parks or Museums		117	\$38.48	\$2,607
Admission to Sporting Events, ex	rcl Trins	116	\$72.70	\$4,927
Fees for Recreational Lessons	ici. Irips	125	\$180.76	\$12,250
Dating Services		135	\$1.09	\$73
TV/Video/Audio		112	\$1,302.17	\$88,249
Cable and Satellite Television Ser	vices	110	\$893.16	\$60,530
Televisions	VICES	113	\$121.40	\$8,227
Satellite Dishes		109	\$1.28	\$86
	Dlavoro	109	\$5.80	
VCRs, Video Cameras, and DVD	riayeis			\$393
Miscellaneous Video Equipment		113	\$28.10	\$1,904
Video Cassettes and DVDs		112 115	\$11.15	\$755
Video Game Hardware/Accessori	es		\$32.74	\$2,218
Video Game Software		116	\$19.09	\$1,293
Rental/Streaming/Downloaded V	ideo	117	\$62.96	\$4,266
Installation of Televisions		119	\$1.28	\$86
Audio (3)		115	\$122.36	\$8,292
Rental and Repair of TV/Radio/So	ouna Equipment	117	\$2.85	\$193
Pets		107	\$741.32	\$50,239
Toys/Games/Crafts/Hobbies (4)		113	\$137.70	\$9,332
Recreational Vehicles and Fees (5)		116	\$180.59	\$12,238
Sports/Recreation/Exercise Equipm	ent (6)	112	\$226.25	\$15,333
Photo Equipment and Supplies (7)		119	\$60.99	\$4,133
Reading (8)		116	\$125.00	\$8,471
Catered Affairs (9)		120	\$35.93	\$2,434,
Food		115	\$10,481.22	\$710,322
Food at Home		114	\$6,100.07	\$413,407
Bakery and Cereal Products		114	\$790.34	\$53,562
Meats, Poultry, Fish, and Eggs		115	\$1,337.26	\$90,627
Dairy Products		114	\$627.50	\$42,526
Fruits and Vegetables		116	\$1,216.32	\$82,431
Snacks and Other Food at Home	(10)	113	\$2,128.64	\$144,260
Food Away from Home		116	\$4,381.15	\$296,915
Alcoholic Beverages		120	\$748.78	\$50,745,

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 5 mile radius

Prepared by Esri Latitude: 39.39340 Longitude: -76.79491

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	116	\$28,383.11	\$1,923,551,761
Value of Retirement Plans	116	\$110,526.11	\$7,490,464,718
Value of Other Financial Assets	116	\$9,492.03	\$643,284,543
Vehicle Loan Amount excluding Interest	112	\$3,276.05	\$222,021,197
Value of Credit Card Debt	116	\$3,005.62	\$203,694,183
Health			
Nonprescription Drugs	109	\$161.24	\$10,927,212
Prescription Drugs	105	\$367.56	\$24,909,718
Eyeglasses and Contact Lenses	110	\$102.83	\$6,968,833
Home			
Mortgage Payment and Basics (11)	116	\$12,132.14	\$822,207,074
Maintenance and Remodeling Services	115	\$2,964.50	\$200,906,976
Maintenance and Remodeling Materials (12)	107	\$590.89	\$40,045,31
Utilities, Fuel, and Public Services	111	\$5,433.51	\$368,234,29
Household Furnishings and Equipment			
Household Textiles (13)	115	\$116.25	\$7,878,349
Furniture	115	\$739.41	\$50,110,46
Rugs	113	\$39.61	\$2,684,65
Major Appliances (14)	110	\$395.57	\$26,807,91
Housewares (15)	112	\$108.55	\$7,356,76
Small Appliances	114	\$56.50	\$3,829,35
Luggage	122	\$17.90	\$1,213,04
Telephones and Accessories	120	\$105.60	\$7,156,74
Household Operations	120	Ψ103.00	ψ,/130/, 1
Child Care	123	\$636.38	\$43,128,07
Lawn and Garden (16)	111	\$541.97	\$36,729,53
Moving/Storage/Freight Express	122	\$73.51	\$4,981,55
Housekeeping Supplies (17)	112	\$867.32	\$58,779,17
Insurance	112	4007.52	Ψ30,773,17
Owners and Renters Insurance	106	\$634.27	\$42,985,01
Vehicle Insurance	112	\$2,024.36	\$137,193,22
Life/Other Insurance	111	\$599.70	\$40,642,47
Health Insurance	112	\$4,148.22	\$281,128,88
Personal Care Products (18)	114	\$568.72	\$38,542,80
School Books and Supplies (19)	117	\$171.89	\$11,649,17
Smoking Products	104	\$419.80	\$28,450,43
Transportation	104	\$419.00	\$20,430,43
	100	¢2.702.65	¢100 260 07
Payments on Vehicles excluding Leases	108	\$2,792.65	\$189,260,87
Gasoline and Motor Oil	111	\$2,629.34	\$178,192,93
Vehicle Maintenance and Repairs	113	\$1,306.50	\$88,543,06
Travel	122	A721 72	#40 F00 77
Airline Fares	122	\$731.73	\$49,589,77
Lodging on Trips	117	\$761.98	\$51,640,14
Auto/Truck Rental on Trips	122	\$35.08	\$2,377,64
Food and Drink on Trips	117	\$671.83	\$45,530,40

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9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Ring: 5 mile radius

Longitude: -76.79491

Prepared by Esri

Latitude: 39.39340

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.



# **Business Summary**

9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

Latitude: 39.39340 Longitude: -76.79491

Prepared by Esri

Data for all businesses in area	1 mile	3 miles	5 miles
Total Businesses:	311	2,924	6,283
Total Employees:	3,851	38,367	67,240
Total Residential Population:	17,163	87,646	171,213
Employee/Residential Population Patio (per 100 Residents)	22	44	30

		,	_		/								
Employee/Residential Population Ratio (per 100 Residents)	22				44				39				
	Businesses		Employees		Businesses		-	Employees		Businesses		Employees	
by SIC Codes	Number	Percent		Percent	Number	Percent	Number		Number	Percent	Number		
Agriculture & Mining	1	0.3%	41	1.1%	32	1.1%	232	0.6%	80	1.3%	588	0.9%	
Construction	13	4.2%	58	1.5%	154	5.3%	1,476	3.8%	346	5.5%	2,982	4.4%	
Manufacturing	4	1.3%	52	1.4%	50	1.7%	1,087	2.8%	105	1.7%	2,176	3.2%	
Transportation	7	2.3%	30	0.8%	62	2.1%	395	1.0%	135	2.1%	794	1.2%	
Communication	3	1.0%	11	0.3%	19	0.6%	133	0.3%	44	0.7%	376	0.6%	
Utility	0	0.0%	0	0.0%	4	0.1%	75	0.2%	11	0.2%	206	0.3%	
Wholesale Trade	4	1.3%	257	6.7%	59	2.0%	2,481	6.5%	135	2.1%	3,113	4.6%	
Retail Trade Summary	42	13.5%	469	12.2%	503	17.2%	8,243	21.5%	1,018	16.2%	13,165	19.6%	
Home Improvement	0	0.0%	15	0.4%	13	0.4%	337	0.9%	26	0.4%	412	0.6%	
General Merchandise Stores	3	1.0%	38	1.0%	30	1.0%	1,360	3.5%	55	0.9%	1,733	2.6%	
Food Stores	4	1.3%	152	3.9%	48	1.6%	1,288	3.4%	107	1.7%	1,981	2.9%	
Auto Dealers, Gas Stations, Auto Aftermarket	1	0.3%	20	0.5%	52	1.8%	804	2.1%	103	1.6%	1,457	2.2%	
Apparel & Accessory Stores	2	0.6%	4	0.1%	27	0.9%	195	0.5%	63	1.0%	351	0.5%	
Furniture & Home Furnishings	2	0.6%	17	0.4%	37	1.3%	509	1.3%	67	1.1%	700	1.0%	
Eating & Drinking Places	16	5.1%	174	4.5%	169	5.8%	2,816	7.3%	307	4.9%	4,472	6.7%	
Miscellaneous Retail	13	4.2%	50	1.3%	125	4.3%	934	2.4%	289	4.6%	2,059	3.1%	
Finance, Insurance, Real Estate Summary	47	15.1%	1,023	26.6%	362	12.4%	8,372	21.8%	787	12.5%	11,710	17.4%	
Banks, Savings & Lending Institutions	9	2.9%	53	1.4%	60	2.1%	414	1.1%	113	1.8%	834	1.2%	
Securities Brokers	5	1.6%	39	1.0%	45	1.5%	317	0.8%	110	1.8%	682	1.0%	
Insurance Carriers & Agents	7	2.3%	712	18.5%	72	2.5%	5,972	15.6%	145	2.3%	6,458	9.6%	
Real Estate, Holding, Other Investment Offices	27	8.7%	218	5.7%	186	6.4%	1,668	4.3%	418	6.7%	3,735	5.6%	
Services Summary	134	43.1%	1,805	46.9%	1,265	43.3%	15,487	40.4%	2,682	42.7%	30,765	45.8%	
Hotels & Lodging	1	0.3%	15	0.4%	5	0.2%	154	0.4%	16	0.3%	456	0.7%	
Automotive Services	1	0.3%	6	0.2%	76	2.6%	463	1.2%	164	2.6%	872	1.3%	
Motion Pictures & Amusements	8	2.6%	31	0.8%	69	2.4%	443	1.2%	135	2.1%	1,117	1.7%	
Health Services	25	8.0%	184	4.8%	237	8.1%	4,153	10.8%	479	7.6%	7,253	10.8%	
Legal Services	8	2.6%	79	2.1%	56	1.9%	489	1.3%	153	2.4%	1,082	1.6%	
Education Institutions & Libraries	5	1.6%	703	18.3%	54	1.8%	3,538	9.2%	114	1.8%	5,301	7.9%	
Other Services	86	27.7%	786	20.4%	767	26.2%	6,247	16.3%	1,621	25.8%	14,684	21.8%	
Government	0	0.0%	0	0.0%	10	0.3%	125	0.3%	31	0.5%	901	1.3%	
Unclassified Establishments	56	18.0%	105	2.7%	404	13.8%	260	0.7%	909	14.5%	465	0.7%	
Totals	311	100.0%	3,851	100.0%	2,924	100.0%	38,367	100.0%	6,283	100.0%	67,240	100.0%	

Source: Copyright 2020 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2020.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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# **Business Summary**

9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 2 9307 Lyons Mill Rd, Owings Mills, Maryland, 21117 Rings: 1, 3, 5 mile radii

Latitude: 39.39340 Longitude: -76.79491

Prepared by Esri

	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	4	0.1%	11	0.0%	11	0.2%	49	0.1%
Mining	0	0.0%	0	0.0%	2	0.1%	11	0.0%	2	0.0%	11	0.0%
Utilities	0	0.0%	0	0.0%	2	0.1%	61	0.2%	4	0.1%	80	0.1%
Construction	15	4.8%	71	1.8%	162	5.5%	1,519	4.0%	368	5.9%	3,189	4.7%
Manufacturing	3	1.0%	48	1.2%	56	1.9%	1,125	2.9%	117	1.9%	2,238	3.3%
Wholesale Trade	3	1.0%	252	6.5%	54	1.8%	2,457	6.4%	124	2.0%	3,026	4.5%
Retail Trade	25	8.0%	283	7.3%	319	10.9%	5,286	13.8%	680	10.8%	8,398	12.5%
Motor Vehicle & Parts Dealers	0	0.0%	4	0.1%	40	1.4%	749	2.0%	72	1.1%	1,307	1.9%
Furniture & Home Furnishings Stores	1	0.3%	3	0.1%	21	0.7%	340	0.9%	32	0.5%	407	0.6%
Electronics & Appliance Stores	1	0.3%	14	0.4%	13	0.4%	164	0.4%	26	0.4%	277	0.4%
Bldg Material & Garden Equipment & Supplies Dealers	0	0.0%	15	0.4%	13	0.4%	337	0.9%	26	0.4%	412	0.6%
Food & Beverage Stores	4	1.3%	133	3.5%	43	1.5%	1,147	3.0%	93	1.5%	1,716	2.6%
Health & Personal Care Stores	6	1.9%	42	1.1%	51	1.7%	471	1.2%	99	1.6%	841	1.3%
Gasoline Stations	1	0.3%	15	0.4%	12	0.4%	56	0.1%	31	0.5%	151	0.2%
Clothing & Clothing Accessories Stores	2	0.6%	4	0.1%	34	1.2%	281	0.7%	82	1.3%	494	0.7%
Sport Goods, Hobby, Book, & Music Stores	0	0.0%	1	0.0%	12	0.4%	101	0.3%	32	0.5%	207	0.3%
General Merchandise Stores	3	1.0%	38	1.0%	30	1.0%	1,360	3.5%	55	0.9%	1,733	2.6%
Miscellaneous Store Retailers	3	1.0%	14	0.4%	33	1.1%	278	0.7%	90	1.4%	804	1.2%
Nonstore Retailers	3	1.0%	0	0.0%	18	0.6%	5	0.0%	41	0.7%	51	0.1%
Transportation & Warehousing	3	1.0%	15	0.4%	47	1.6%	295	0.8%	105	1.7%	591	0.9%
Information	10	3.2%	75	1.9%	63	2.2%	628	1.6%	117	1.9%	1,135	1.7%
Finance & Insurance	21	6.8%	805	20.9%	185	6.3%	6,801	17.7%	383	6.1%	8,105	12.1%
Central Bank/Credit Intermediation & Related Activities	9	2.9%	53	1.4%	61	2.1%	413	1.1%	114	1.8%	833	1.2%
Securities, Commodity Contracts & Other Financial	5	1.6%	39	1.0%	53	1.8%	416	1.1%	122	1.9%	802	1.2%
Insurance Carriers & Related Activities; Funds, Trusts &	7	2.3%	712	18.5%	72	2.5%	5,972	15.6%	147	2.3%	6,469	9.6%
Real Estate, Rental & Leasing	25	8.0%	195	5.1%	189	6.5%	1,502	3.9%	407	6.5%	3,326	4.9%
Professional, Scientific & Tech Services	40	12.9%	403	10.5%	303	10.4%	2,711	7.1%	661	10.5%	5,903	8.8%
Legal Services	9	2.9%	82	2.1%	72	2.5%	592	1.5%	182	2.9%	1,230	1.8%
Management of Companies & Enterprises	2	0.6%	13	0.3%	7	0.2%	44	0.1%	29	0.5%	223	0.3%
Administrative & Support & Waste Management & Remediation	13	4.2%	95	2.5%	118	4.0%	831	2.2%	265	4.2%	2,344	3.5%
Educational Services	5	1.6%	704	18.3%	68	2.3%	3,564	9.3%	147	2.3%	5,382	8.0%
Health Care & Social Assistance	37	11.9%	403	10.5%	357	12.2%	5,571	14.5%	715	11.4%	10,626	15.8%
Arts, Entertainment & Recreation	8	2.6%	27	0.7%	53	1.8%	363	0.9%	102	1.6%	991	1.5%
Accommodation & Food Services	18	5.8%	201	5.2%	182	6.2%	3,072	8.0%	341	5.4%	5,134	7.6%
Accommodation	1	0.3%	15	0.4%	5	0.2%	154	0.4%	16	0.3%	456	0.7%
Food Services & Drinking Places	17	5.5%	186	4.8%	177	6.1%	2,918	7.6%	325	5.2%	4,677	7.0%
Other Services (except Public Administration)	29	9.3%	156	4.1%	340	11.6%	2,110	5.5%	764	12.2%	5,103	7.6%
Automotive Repair & Maintenance	1	0.3%	6	0.2%	55	1.9%	311	0.8%	123	2.0%	627	0.9%
Public Administration	0	0.0%	0	0.0%	11	0.4%	145	0.4%	32	0.5%	921	1.4%
Unclassified Establishments	56	18.0%	105	2.7%	404	13.8%	260	0.7%	909	14.5%	465	0.7%
Total	311	100.0%	3,851	100.0%	2,924	100.0%	38,367	100.0%	6,283	100.0%	67,240	100.0%

Source: Copyright 2020 Infogroup, Inc. All rights reserved. Esri Total Residential Population forecasts for 2020.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

March 12, 2021

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