

1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403 Drive Time: 5, 10, 15 minute radii Prepared by Esri

Latitude: 38.95540 Longitude: -76.50456

Drive Time: 5, 1	o, 15 minute radii		Longitude: 70.30430
Donulation Cummany	5 minutes	10 minutes	15 minutes
Population Summary 2000 Total Population	28,788	58,559	85,574
2010 Total Population	31,693	63,347	92,168
2021 Total Population	32,952	67,417	97,525
2021 Group Quarters	219	5,859	6,197
2021 Group Quarters 2026 Total Population	33,639	69,203	99,958
2021-2026 Annual Rate	0.41%	0.52%	0.49%
2021 Total Daytime Population	31,188	86,849	116,460
Workers	15,201	56,898	71,374
Residents	15,987	29,951	45,086
Household Summary	11.002	22.201	22.200
2000 Households	11,863	23,381	33,399
2000 Average Household Size	2.39	2.28	2.38
2010 Households	12,815	25,220	36,292
2010 Average Household Size	2.46	2.28	2.37
2021 Households	13,088	26,700	38,209
2021 Average Household Size	2.50	2.31	2.39
2026 Households	13,316	27,449	39,198
2026 Average Household Size	2.51	2.31	2.39
2021-2026 Annual Rate	0.35%	0.55%	0.51%
2010 Families	7,461	14,267	22,03:
2010 Average Family Size	3.08	2.92	2.90
2021 Families	7,476	14,707	22,653
2021 Average Family Size	3.15	2.97	3.0:
2026 Families	7,560	14,988	23,05
2026 Average Family Size	3.17	2.99	3.02
2021-2026 Annual Rate	0.22%	0.38%	0.35%
Housing Unit Summary	0.2270	0.36 /0	0.55 //
•	12,423	24,805	35,267
2000 Housing Units	•	•	,
Owner Occupied Housing Units	54.3%	57.8%	65.4%
Renter Occupied Housing Units	41.2%	36.4%	29.3%
Vacant Housing Units	4.5%	5.7%	5.3%
2010 Housing Units	13,812	28,008	39,859
Owner Occupied Housing Units	50.4%	53.1%	61.0%
Renter Occupied Housing Units	42.4%	36.9%	30.1%
Vacant Housing Units	7.2%	10.0%	8.9%
2021 Housing Units	14,239	29,698	41,966
Owner Occupied Housing Units	52.4%	53.8%	61.8%
Renter Occupied Housing Units	39.5%	36.1%	29.3%
Vacant Housing Units	8.1%	10.1%	9.0%
2026 Housing Units	14,520	30,575	43,100
Owner Occupied Housing Units	53.8%	55.1%	62.8%
Renter Occupied Housing Units	37.9%	34.7%	28.1%
Vacant Housing Units	8.3%	10.2%	9.1%
Median Household Income	0.5 /0	10.2 //	5.1 //
	\$88,305	\$100,307	\$105,105
2021 2026			
	\$95,574	\$106,823	\$112,738
Median Home Value	¢420.012	±400 240	±402.220
2021	\$430,813	\$489,248	\$492,239
2026	\$492,331	\$552,295	\$556,213
Per Capita Income			
2021	\$50,979	\$57,006	\$59,080
2026	\$55,932	\$62,429	\$64,886
Median Age			
2010	36.4	36.2	39.1
2021	38.5	38.5	41.0
2026	39.6	39.8	42.1

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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2021 Households by Income	<u> </u>		
Household Income Base	13,088	26,700	38,209
<\$15,000	5.2%	4.5%	3.8%
\$15,000 - \$24,999	5.2%	4.7%	4.3%
\$25,000 - \$34,999	7.1%	6.0%	5.8%
\$35,000 - \$49,999	7.1%	6.5%	6.2%
\$50,000 - \$74,999	17.9%	15.2%	14.6%
\$75,000 - \$99,999	12.5%	12.9%	12.6%
\$100,000 - \$149,999	17.5%	17.7%	18.1%
\$150,000 - \$199,999	11.7%	12.9%	13.6%
\$200,000+	15.8%	19.6%	21.0%
Average Household Income	\$126,865	\$142,925	\$149,401
2026 Households by Income	\$120,003	ψ112,323	Ψ115,101
Household Income Base	13,316	27,449	39,198
<\$15,000	4.6%	4.1%	3.4%
\$15,000 - \$24,999	4.6%	4.2%	3.8%
\$25,000 - \$34,999	6.4%	5.4%	5.1%
\$35,000 - \$49,999	6.3%	5.6%	5.3%
\$50,000 - \$74,999	17.4%	14.4%	13.6%
\$75,000 - \$99,999	12.5%	12.9%	12.5%
\$100,000 - \$149,999	17.9%	18.2%	18.4%
\$150,000 - \$199,999	12.7%	13.9%	14.6%
\$200,000+	17.6%	21.4%	23.2%
Average Household Income	\$139,676	\$156,582	\$164,147
2021 Owner Occupied Housing Units by Value			
Total	7,463	15,975	25,920
<\$50,000	1.0%	0.8%	0.8%
\$50,000 - \$99,999	0.2%	0.2%	0.2%
\$100,000 - \$149,999	0.9%	0.8%	0.7%
\$150,000 - \$199,999	5.5%	3.1%	2.2%
\$200,000 - \$249,999	7.7%	5.5%	4.8%
\$250,000 - \$299,999	8.7%	7.7%	7.6%
\$300,000 - \$399,999	21.0%	17.0%	17.8%
\$400,000 - \$499,999	16.3%	16.7%	17.2%
\$500,000 - \$749,999	22.6%	26.6%	27.9%
\$750,000 - \$999,999	9.0%	11.3%	11.7%
\$1,000,000 - \$1,499,999	3.6%	5.0%	4.8%
\$1,500,000 - \$1,999,999	1.3%	2.3%	2.0%
\$2,000,000 +	2.2%	3.0%	2.2%
Average Home Value	\$536,431	\$610,642	\$599,428
2026 Owner Occupied Housing Units by Value	, ,	, ,	. ,
Total	7,810	16,833	27,084
<\$50,000	0.4%	0.3%	0.3%
\$50,000 - \$99,999	0.1%	0.0%	0.0%
\$100,000 - \$149,999	0.1%	0.2%	0.1%
\$150,000 - \$199,999	1.7%	1.0%	0.7%
\$200,000 - \$249,999	3.6%	2.9%	2.4%
\$250,000 - \$249,999	6.0%	5.9%	5.3%
\$300,000 - \$299,999			
\$300,000 - \$399,999 \$400,000 - \$499,999	20.3% 19.3%	15.6% 17.4%	15.7% 17.9%
\$500,000 - \$749,999 \$750,000 - \$000,000	29.2%	32.1%	33.5%
\$750,000 - \$999,999 \$1,000,000 - \$1,400,000	11.5%	13.6%	14.2%
\$1,000,000 - \$1,499,999	4.0%	5.4%	5.2%
\$1,500,000 - \$1,999,999	1.4%	2.4%	2.2%
\$2,000,000 +	2.4%	3.2%	2.4%
Average Home Value	\$597,653	\$658,854	\$648,477

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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Market Profile

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	5 minutes	10 minutes	15 minutes
2010 Population by Age	5 iniliates	10 minutes	15 illillutes
Total	31,691	63,346	92,168
0 - 4	7.6%	6.2%	5.9%
5 - 9	5.9%	5.1%	5.4%
10 - 14	5.2%	4.4%	5.0%
15 - 24	12.2%	17.8%	15.4%
25 - 34	17.2%	15.1%	13.4%
35 - 44	13.4%	12.2%	12.3%
45 - 54	13.3%	13.0%	14.0%
55 - 64	12.5%	12.6%	13.4%
65 - 74	7.0%	7.5%	8.1%
75 - 84	4.0%	4.2%	4.8%
85 +	1.7%	2.0%	2.3%
18 +	78.0%	81.6%	80.6%
2021 Population by Age	78.070	81.070	80.070
Total	32,953	67,417	97,523
0 - 4	6.4%	5.2%	5.0%
5 - 9			
	6.3%	5.2%	5.3%
10 - 14	6.6%	5.5%	5.8%
15 - 24	10.8%	16.6%	14.4%
25 - 34	14.3%	12.5%	11.5%
35 - 44	14.7%	13.2%	12.7%
45 - 54	11.4%	10.7%	11.2%
55 - 64	11.5%	12.1%	13.1%
65 - 74	10.3%	11.0%	11.9%
75 - 84 	5.4%	5.8%	6.4%
85 +	2.3%	2.4%	2.7%
18 +	77.5%	81.4%	80.9%
2026 Population by Age			
Total	33,638	69,204	99,956
0 - 4	6.5%	5.2%	5.1%
5 - 9	6.1%	5.1%	5.2%
10 - 14	5.9%	5.0%	5.2%
15 - 24	11.2%	16.7%	14.4%
25 - 34	13.7%	11.6%	10.7%
35 - 44	14.6%	13.4%	13.2%
45 - 54	11.7%	10.8%	11.2%
55 - 64	10.6%	11.1%	12.1%
65 - 74	9.9%	10.9%	11.9%
75 - 84	7.2%	7.5%	8.1%
85 +	2.6%	2.6%	2.9%
18 +	77.9%	81.6%	81.3%
2010 Population by Sex			
Males	15,171	32,022	46,018
Females	16,522	31,325	46,150
2021 Population by Sex			
Males	15,868	34,265	48,957
Females	17,084	33,152	48,568
2026 Population by Sex		·	
Males	16,188	35,159	50,191
Females	17,451	34,044	49,767
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Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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2010 Population by Race/Ethnicity			
Total	31,693	63,346	92,168
White Alone	60.2%	70.2%	75.8%
Black Alone	25.2%	18.5%	14.5%
American Indian Alone	0.3%	0.3%	0.3%
Asian Alone	2.2%	2.3%	2.2%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	9.3%	5.9%	4.7%
Two or More Races	2.7%	2.7%	2.5%
Hispanic Origin	17.6%	12.2%	9.9%
Diversity Index	69.7	58.5	51.0
2021 Population by Race/Ethnicity			
Total	32,952	67,416	97,525
White Alone	53.5%	64.4%	70.3%
Black Alone	27.5%	20.8%	16.7%
American Indian Alone	0.4%	0.3%	0.3%
Asian Alone	2.5%	2.7%	2.7%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	12.9%	8.2%	6.6%
Two or More Races	3.4%	3.5%	3.3%
Hispanic Origin	23.9%	16.9%	14.2%
Diversity Index	77.0	67.1	60.5
2026 Population by Race/Ethnicity			
Total	33,638	69,203	99,957
White Alone	50.7%	61.6%	67.5%
Black Alone	28.1%	21.7%	17.6%
American Indian Alone	0.4%	0.4%	0.4%
Asian Alone	2.6%	3.0%	3.0%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	14.4%	9.2%	7.6%
Two or More Races	3.8%	4.0%	3.9%
Hispanic Origin	27.0%	19.5%	16.6%
Diversity Index	79.6	70.6	64.7
2010 Population by Relationship and Household Type			
Total	31,693	63,347	92,168
In Households	99.3%	91.0%	93.4%
In Family Households	76.6%	68.6%	73.4%
Householder	23.7%	22.3%	23.9%
Spouse	15.6%	16.1%	18.2%
Child	27.2%	23.2%	24.8%
Other relative	5.8%	4.1%	3.8%
Nonrelative	4.2%	2.9%	2.7%
In Nonfamily Households	22.7%	22.3%	20.0%
In Group Quarters	0.7%	9.0%	6.6%
Institutionalized Population	0.5%	1.2%	1.1%
Noninstitutionalized Population	0.2%	7.8%	5.5%
	3.2 /0	7.070	3.5 70

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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Drive Time: 5, 10, 15	Drive Time: 5, 10, 15 minute radii		
	5 minutes	10 minutes	15 minute
2021 Population 25+ by Educational Attainment			
Total	23,050	45,536	67,78
Less than 9th Grade	5.8%	3.7%	3.19
9th - 12th Grade, No Diploma	6.5%	5.0%	4.59
High School Graduate	17.1%	14.8%	15.29
GED/Alternative Credential	2.6%	2.2%	2.39
Some College, No Degree	14.1%	14.0%	14.70
Associate Degree	6.7%	6.7%	6.70
Bachelor's Degree	25.7%	28.8%	28.3
Graduate/Professional Degree	21.5%	24.8%	25.29
2021 Population 15+ by Marital Status			
Total	26,596	56,715	81,82
Never Married	37.3%	39.5%	35.6
Married	45.4%	44.7%	48.29
Widowed	5.1%	4.8%	5.5
Divorced	12.2%	11.0%	10.7
2021 Civilian Population 16+ in Labor Force			
Civilian Population 16+	17,732	33,731	49,3
Population 16+ Employed	95.4%	95.8%	95.5
Population 16+ Unemployment rate	4.6%	4.2%	4.5
Population 16-24 Employed	10.8%	10.8%	10.0
Population 16-24 Unemployment rate	7.4%	7.6%	9.9
Population 25-54 Employed	65.8%	61.9%	59.7
Population 25-54 Unemployment rate	3.8%	3.6%	3.7
Population 55-64 Employed	15.0%	17.4%	19.1
Population 55-64 Unemployment rate	8.1%	6.2%	5.5
Population 65+ Employed	8.5%	10.0%	11.3
Population 65+ Unemployment rate	0.3%	0.6%	1.8
2021 Employed Population 16+ by Industry			
otal	16,919	32,306	47,1:
Agriculture/Mining	0.1%	0.1%	0.2
Construction	8.7%	6.8%	7.3
Manufacturing	3.4%	3.7%	3.9
Wholesale Trade	1.1%	1.3%	1.5
Retail Trade	9.1%	7.9%	7.8
Transportation/Utilities	2.9%	3.4%	3.5
Information	1.5%	1.7%	1.7
Finance/Insurance/Real Estate	5.3%	6.0%	6.6
Services	56.0%	56.3%	54.9
Public Administration	11.8%	12.9%	12.6
2021 Employed Population 16+ by Occupation	11.6 //	12.9 /0	12.0
Total	16,917	32,303	47,1
White Collar	68.3%	74.7%	74.9
Management/Business/Financial	24.8%	28.7%	28.6
, , , , , , , , , , , , , , , , , , ,			
Professional	28.3%	30.4%	30.0
Sales	7.7%	8.0%	8.4
Administrative Support	7.5%	7.7%	7.9
Services	17.7%	14.1%	13.8
Blue Collar	14.0%	11.2%	11.3
Farming/Forestry/Fishing	0.0%	0.0%	0.1
Construction/Extraction	5.2%	3.4%	3.5
Installation/Maintenance/Repair	1.4%	1.2%	1.6
Production	2.6%	2.1%	1.8
Transportation/Material Moving	4.7%	4.5%	4.4

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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2010 Households by Type			
Total	12,815	25,220	36,292
Households with 1 Person	31.7%	33.7%	30.8%
Households with 2+ People	68.3%	66.3%	69.2%
Family Households	58.2%	56.6%	60.7%
Husband-wife Families	38.4%	40.9%	46.1%
With Related Children	15.8%	15.4%	17.8%
Other Family (No Spouse Present)	19.9%	15.7%	14.6%
Other Family with Male Householder	4.5%	3.7%	3.8%
With Related Children	2.6%	2.0%	2.0%
Other Family with Female Householder	15.4%	12.0%	10.8%
With Related Children	10.3%	7.6%	6.7%
Nonfamily Households	10.1%	9.7%	8.5%
All Households with Children	29.3%	25.4%	26.8%
Multigenerational Households	3.6%	2.7%	2.9%
Unmarried Partner Households	8.1%	7.1%	6.5%
Male-female	7.3%	6.4%	5.8%
Same-sex	0.8%	0.7%	0.7%
2010 Households by Size			
Total	12,817	25,220	36,292
1 Person Household	31.7%	33.7%	30.8%
2 Person Household	33.1%	35.1%	35.7%
3 Person Household	14.7%	13.5%	14.2%
4 Person Household	10.6%	9.8%	11.1%
5 Person Household	5.3%	4.5%	4.9%
6 Person Household	2.2%	1.7%	1.8%
7 + Person Household	2.4%	1.7%	1.6%
2010 Households by Tenure and Mortgage Status			
Total	12,815	25,220	36,292
Owner Occupied	54.3%	59.0%	67.0%
Owned with a Mortgage/Loan	43.8%	46.3%	52.3%
Owned Free and Clear	10.5%	12.7%	14.7%
Renter Occupied	45.7%	41.0%	33.0%
2021 Affordability, Mortgage and Wealth			
Housing Affordability Index	111	112	117
Percent of Income for Mortgage	20.5%	20.5%	19.6%
Wealth Index	146	181	200
2010 Housing Units By Urban/ Rural Status			
Total Housing Units	13,812	28,008	39,859
Housing Units Inside Urbanized Area	100.0%	99.8%	98.0%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	0.2%	2.0%
2010 Population By Urban/ Rural Status			
Total Population	31,693	63,347	92,168
Population Inside Urbanized Area	100.0%	99.8%	97.5%
Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	0.2%	2.5%
·			

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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Top 3 Tapestry Segments			- 1 (1-)
1.	Old and Newcomers (8F)	Exurbanites (1E)	Exurbanites (1E)
2.	Urban Chic (2A)	Urban Chic (2A)	Top Tier (1A)
	nterprising Professionals (2D)	Golden Years (9B)	Urban Chic (2A)
2021 Consumer Spending			
Apparel & Services: Total \$	\$37,911,215	\$86,252,998	\$127,273,918
Average Spent	\$2,896.64	\$3,230.45	\$3,330.99
Spending Potential Index	137	152	157
Education: Total \$	\$33,500,531	\$77,777,983	\$117,118,381
Average Spent	\$2,559.64	\$2,913.03	\$3,065.20
Spending Potential Index	148	169	178
Entertainment/Recreation: Total \$	\$56,473,984	\$129,365,232	\$193,343,044
Average Spent	\$4,314.94	\$4,845.14	\$5,060.14
Spending Potential Index	134	150	157
Food at Home: Total \$	\$95,799,484	\$217,115,257	\$321,395,868
Average Spent	\$7,319.64	\$8,131.66	\$8,411.52
Spending Potential Index	134	149	154
Food Away from Home: Total \$	\$68,045,043	\$154,622,616	\$227,997,815
Average Spent	\$5,199.04	\$5,791.11	\$5,967.12
Spending Potential Index	137	153	157
Health Care: Total \$	\$105,786,106	\$243,075,032	\$365,038,834
Average Spent	\$8,082.68	\$9,103.93	\$9,553.74
Spending Potential Index	130	146	153
HH Furnishings & Equipment: Total \$	\$39,672,463	\$91,211,094	\$136,890,786
Average Spent	\$3,031.21	\$3,416.15	\$3,582.68
Spending Potential Index	134	152	159
Personal Care Products & Services: Total \$	\$16,130,337	\$36,935,865	\$55,003,340
Average Spent	\$1,232.45	\$1,383.37	\$1,439.54
Spending Potential Index	137	154	160
Shelter: Total \$	\$374,760,279	\$855,746,909	\$1,270,069,876
Average Spent	\$28,633.88	\$32,050.45	\$33,240.07
Spending Potential Index	142	159	165
Support Payments/Cash Contributions/Gifts in Kind: To	tal \$ \$41,384,100	\$96,621,283	\$146,138,275
Average Spent	\$3,161.99	\$3,618.77	\$3,824.71
Spending Potential Index	132	151	160
Travel: Total \$	\$46,247,994	\$107,427,830	\$162,589,931
Average Spent	\$3,533.62	\$4,023.51	\$4,255.28
Spending Potential Index	140	159	168
Vehicle Maintenance & Repairs: Total \$	\$18,930,058	\$42,987,093	\$63,743,261
Average Spent	\$1,446.37	\$1,610.00	\$1,668.28
Spending Potential Index	131	145	151
- F	101	2.13	191

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026 Esri converted Census 2000 data into 2010 geography.

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1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403

Drive Time: 5 minute radius

Prepared by Esri Latitude: 38.95540 Longitude: -76.50456

Top Tapestry Segments	Percent	Demographic Summary	2021	20
Old and Newcomers (8F)	14.3%	Population	32,952	33,
Urban Chic (2A)	13.2%	Households	13,088	13,
Enterprising Professionals (2D)	12.4%	Families	7,476	7,
City Lights (8A)	10.9%	Median Age	38.5	3
, , ,		-		
Bright Young Professionals (8C)	10.6%	Median Household Income	\$88,305	\$95,
		Spending Potential	Average Amount	_
		Index	Spent	To
Apparel and Services		137	\$2,896.64	\$37,911,
Men's		140	\$569.53	\$7,454,
Women's		137	\$1,010.46	\$13,224,
Children's		131	\$408.03	\$5,340,
Footwear		136	\$683.36	\$8,943,
Watches & Jewelry		134	\$172.80	\$2,261,
Apparel Products and Services (1)		144	\$76.11	\$996,
Computer				
Computers and Hardware for Home	Use	142	\$239.04	\$3,128,
Portable Memory		135	\$5.88	\$76,
Computer Software		147	\$14.17	\$185,
Computer Accessories		135	\$24.29	\$317,
Entertainment & Recreation		134	\$4,314.94	\$56,473,
Fees and Admissions		143	\$1,058.27	\$13,850,
Membership Fees for Clubs (2)		143	\$356.50	\$4,665,
	Trino			
Fees for Participant Sports, excl.		142	\$163.34	\$2,137,
Tickets to Theatre/Operas/Concer	τs	145	\$116.83	\$1,529,
Tickets to Movies		141	\$78.52	\$1,027,
Tickets to Parks or Museums		136	\$46.22	\$604,
Admission to Sporting Events, ex	cl. Trips	139	\$89.59	\$1,172,
Fees for Recreational Lessons		146	\$205.47	\$2,689,
Dating Services		149	\$1.79	\$23,
TV/Video/Audio		131	\$1,535.91	\$20,101,
Cable and Satellite Television Ser	vices	129	\$1,041.61	\$13,632,
Televisions		133	\$149.67	\$1,958,
Satellite Dishes		127	\$1.99	\$26,
VCRs, Video Cameras, and DVD P	Players	131	\$6.42	\$84,
Miscellaneous Video Equipment	•	134	\$20.76	\$271,
Video Cassettes and DVDs		134	\$10.26	\$134,
Video Game Hardware/Accessorie	es	130	\$37.57	\$491,
Video Game Software	-	134	\$21.43	\$280,
Rental/Streaming/Downloaded Vi	den	134	\$94.42	\$1,235,
Installation of Televisions	uco	172	\$1.27	\$1,235,
Audio (3)		137	\$147.06	\$1,924,
. ,	und Equipment	116	·	
Rental and Repair of TV/Radio/So	una Equipment		\$3.45	\$45,
Pets		128	\$934.36	\$12,228,
Toys/Games/Crafts/Hobbies (4)		130	\$150.77	\$1,973,
Recreational Vehicles and Fees (5)		127	\$143.85	\$1,882,
Sports/Recreation/Exercise Equipme	ent (6)	132	\$237.13	\$3,103,
Photo Equipment and Supplies (7)		140	\$64.38	\$842,
Reading (8)		141	\$145.59	\$1,905,
Catered Affairs (9)		154	\$45.14	\$590,
Food		135	\$12,518.68	\$163,844,
Food at Home		134	\$7,319.64	\$95,799
Bakery and Cereal Products		134	\$936.69	\$12,259
Meats, Poultry, Fish, and Eggs		134	\$1,575.31	\$20,617
Dairy Products		135	\$740.35	\$9,689
Fruits and Vegetables		137	\$1,449.91	\$18,976,
Snacks and Other Food at Home	(10)	133	\$2,617.38	\$34,256,
	\ <i>)</i>	137	\$5,199.04	\$68,045,
Food Away from Home				

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

February 21, 2022

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1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403 Drive Time: 5 minute radius

Latitude: 38.95540 Longitude: -76.50456

Prepared by Esri

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	144	\$39,294.22	\$514,282,720
Value of Retirement Plans	137	\$137,456.78	\$1,799,034,287
Value of Other Financial Assets	138	\$11,911.73	\$155,900,737
Vehicle Loan Amount excluding Interest	128	\$3,660.34	\$47,906,467
Value of Credit Card Debt	135	\$3,753.79	\$49,129,660
Health			
Nonprescription Drugs	126	\$195.31	\$2,556,176
Prescription Drugs	122	\$406.47	\$5,319,852
Eyeglasses and Contact Lenses	130	\$125.72	\$1,645,370
Home			
Mortgage Payment and Basics (11)	134	\$14,235.30	\$186,311,640
Maintenance and Remodeling Services	135	\$3,886.02	\$50,860,197
Maintenance and Remodeling Materials (12)	122	\$752.93	\$9,854,364
Utilities, Fuel, and Public Services	130	\$6,452.59	\$84,451,46
Household Furnishings and Equipment			
Household Textiles (13)	138	\$139.74	\$1,828,883
Furniture	134	\$855.39	\$11,195,38
Rugs	136	\$42.77	\$559,78
Major Appliances (14)	129	\$487.77	\$6,383,88
Housewares (15)	135	\$119.27	\$1,561,06
Small Appliances	136	\$71.39	\$934,40
Luggage	142	\$23.75	\$310,79
Telephones and Accessories	134	\$134.32	\$1,757,95
lousehold Operations			
Child Care	140	\$744.05	\$9,738,17
Lawn and Garden (16)	127	\$638.12	\$8,351,73
Moving/Storage/Freight Express	146	\$104.19	\$1,363,68
Housekeeping Supplies (17)	131	\$1,021.74	\$13,372,56
Insurance			
Owners and Renters Insurance	121	\$757.96	\$9,920,19
Vehicle Insurance	131	\$2,442.23	\$31,963,94
Life/Other Insurance	129	\$781.04	\$10,222,20
Health Insurance	130	\$5,368.58	\$70,263,91
Personal Care Products (18)	135	\$670.25	\$8,772,29
School Books and Supplies (19)	136	\$177.46	\$2,322,59
Smoking Products	121	\$465.92	\$6,097,98
Transportation			
Payments on Vehicles excluding Leases	125	\$3,255.63	\$42,609,71
Gasoline and Motor Oil	130	\$3,132.91	\$41,003,47
Vehicle Maintenance and Repairs	131	\$1,446.37	\$18,930,05
Travel		. ,	, -,,
Airline Fares	146	\$915.50	\$11,982,07
Lodging on Trips	138	\$976.67	\$12,782,69
Auto/Truck Rental on Trips	144	\$79.37	\$1,038,78
Food and Drink on Trips	139	\$828.59	\$10,844,52
	233	4020.00	÷ 10,0 . 1,02

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

February 21, 2022



1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403

Drive Time: 10 minute radius

Prepared by Esri Latitude: 38.95540 Longitude: -76.50456

Top Tapestry Segments	Percent	Demographic Summary	2021	
Exurbanites (1E)	14.6%	Population	67,417	69
Urban Chic (2A)	14.3%	Households	26,700	2.
Golden Years (9B)	12.5%	Families	14,707	1
Top Tier (1A)	8.4%	Median Age	38.5	
Old and Newcomers (8F)	7.2%	Median Household Income	\$100,307	\$10
	7.270	Spending Potential	Average Amount	
A I I G		Index	Spent	+06.25
Apparel and Services		152	\$3,230.45	\$86,25
Men's		158	\$640.76	\$17,10
Women's		153	\$1,131.04	\$30,19
Children's		143	\$444.50	\$11,86
Footwear		151	\$755.15	\$20,16
Watches & Jewelry		154	\$198.23	\$5,29
Apparel Products and Services (1)		165	\$86.96	\$2,32
Computer				
Computers and Hardware for Home	Use	160	\$268.09	\$7,15
Portable Memory		151	\$6.55	\$17
Computer Software		163	\$15.69	\$41
Computer Accessories		151	\$27.19	\$72
Entertainment & Recreation		150	\$4,845.14	\$129,36
Fees and Admissions		162	\$1,202.80	\$32,11
		164	\$407.21	
Membership Fees for Clubs (2)	Trinc		•	\$10,87
Fees for Participant Sports, excl.	•	161	\$185.61	\$4,95
Tickets to Theatre/Operas/Concer	TS	165	\$133.69	\$3,56
Tickets to Movies		157	\$86.96	\$2,32
Tickets to Parks or Museums		151	\$51.24	\$1,36
Admission to Sporting Events, exc	cl. Irips	160	\$103.04	\$2,75
Fees for Recreational Lessons		166	\$233.08	\$6,22
Dating Services		163	\$1.96	\$5
TV/Video/Audio		146	\$1,712.70	\$45,72
Cable and Satellite Television Ser	vices	145	\$1,166.40	\$31,14
Televisions		148	\$165.79	\$4,42
Satellite Dishes		141	\$2.21	\$5
VCRs, Video Cameras, and DVD P	layers	144	\$7.07	\$18
Miscellaneous Video Equipment		151	\$23.47	\$62
Video Cassettes and DVDs		146	\$11.23	\$29
Video Game Hardware/Accessorie	S	140	\$40.61	\$1,08
Video Game Software		144	\$23.10	\$61
Rental/Streaming/Downloaded Vi	deo	147	\$102.97	\$2,74
Installation of Televisions		201	\$1.49	\$3
Audio (3)		154	\$164.52	\$4,39
Rental and Repair of TV/Radio/So	und Equipment	130	\$3.84	\$10
Pets		144	\$1,048.75	\$28,00
Toys/Games/Crafts/Hobbies (4)		143	\$165.70	\$4,42
Recreational Vehicles and Fees (5)		146	\$165.08	\$4,40
Sports/Recreation/Exercise Equipme	nt (6)	146	\$263.24	\$7,02
Photo Equipment and Supplies (7)	.110 (0)	156	\$71.82	\$1,91
Reading (8)		159	\$164.54	\$4,39
Catered Affairs (9)				
. ,		174	\$51.04	\$1,36
Food		151	\$13,922.77	\$371,73
Food at Home		149	\$8,131.66	\$217,11
Bakery and Cereal Products		149	\$1,040.89	\$27,79
Meats, Poultry, Fish, and Eggs		148	\$1,749.00	\$46,69
Dairy Products		150	\$823.39	\$21,98
Fruits and Vegetables		153	\$1,614.89	\$43,11
Snacks and Other Food at Home	(10)	148	\$2,903.50	\$77,52
Food Away from Home		153	\$5,791.11	\$154,62
Alcoholic Beverages		160	\$1,005.06	\$26,83

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

February 21, 2022

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1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403

Drive Time: 10 minute radius Longitude: -76.50456

	Spending Potential Index	Average Amount Spent	Total
Financial	<u> </u>	ope	1000
Value of Stocks/Bonds/Mutual Funds	168	\$45,847.96	\$1,224,140,399
Value of Retirement Plans	159	\$159,709.32	\$4,264,238,959
Value of Other Financial Assets	165	\$14,216.49	\$379,580,216
Vehicle Loan Amount excluding Interest	141	\$4,022.65	\$107,404,827
Value of Credit Card Debt	151	\$4,174.98	\$111,471,871
Health			
Nonprescription Drugs	140	\$217.53	\$5,807,950
Prescription Drugs	137	\$458.18	\$12,233,411
Eyeglasses and Contact Lenses	146	\$141.81	\$3,786,377
Home			
Mortgage Payment and Basics (11)	152	\$16,230.97	\$433,366,780
Maintenance and Remodeling Services	157	\$4,509.42	\$120,401,502
Maintenance and Remodeling Materials (12)	138	\$853.79	\$22,796,281
Utilities, Fuel, and Public Services	144	\$7,172.20	\$191,497,839
Household Furnishings and Equipment			
Household Textiles (13)	154	\$156.13	\$4,168,721
Furniture	150	\$958.37	\$25,588,556
Rugs	156	\$49.17	\$1,312,815
Major Appliances (14)	147	\$552.67	\$14,756,207
Housewares (15)	153	\$134.75	\$3,597,772
Small Appliances	150	\$79.01	\$2,109,535
Luggage	159	\$26.53	\$708,267
Telephones and Accessories	150	\$150.58	\$4,020,451
Household Operations			
Child Care	155	\$823.08	\$21,976,280
Lawn and Garden (16)	147	\$736.79	\$19,672,183
Moving/Storage/Freight Express	162	\$115.45	\$3,082,390
Housekeeping Supplies (17)	146	\$1,141.61	\$30,481,062
Insurance			
Owners and Renters Insurance	138	\$861.73	\$23,008,191
Vehicle Insurance	145	\$2,698.54	\$72,051,017
Life/Other Insurance	148	\$892.17	\$23,821,052
Health Insurance	146	\$6,042.98	\$161,347,644
Personal Care Products (18)	150	\$746.34	\$19,927,328
School Books and Supplies (19)	150	\$195.88	\$5,229,991
Smoking Products	131	\$504.77	\$13,477,229
Transportation			
Payments on Vehicles excluding Leases	138	\$3,606.90	\$96,304,172
Gasoline and Motor Oil	143	\$3,451.64	\$92,158,692
Vehicle Maintenance and Repairs	145	\$1,610.00	\$42,987,093
Travel		. ,	
Airline Fares	166	\$1,042.54	\$27,835,829
Lodging on Trips	158	\$1,118.09	\$29,852,997
Auto/Truck Rental on Trips	164	\$90.05	\$2,404,368
Food and Drink on Trips	158	\$939.70	\$25,090,061
•			

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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Prepared by Esri

Latitude: 38.95540



1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403

Drive Time: 15 minute radius

Prepared by Esri Latitude: 38.95540 Longitude: -76.50456

Top Tapestry Segments	Percent	Demographic Summary	2021	2026
Exurbanites (1E)	17.2%	Population	97,525	99,958
Top Tier (1A)	11.8%	Households	38,209	39,198
Urban Chic (2A)	11.0%	Families	22,653	23,055
Golden Years (9B)	9.3%	Median Age	41.0	42.1
Enterprising Professionals (2D)	7.0%	Median Household Income	\$105,105	\$112,738
		Spending Potential	Average Amount	
		Index	Spent	Total
Apparel and Services		157	\$3,330.99	\$127,273,918
Men's		163	\$662.16	\$25,300,479
Women's		159	\$1,173.54	\$44,839,843
Children's		146 154	\$454.32 \$773.81	\$17,359,256
Footwear			\$772.81	\$29,528,408
Watches & Jewelry		159	\$204.47	\$7,812,727
Apparel Products and Services (1)		172	\$90.88	\$3,472,561
Computer				
Computers and Hardware for Home	e Use	166	\$279.00	\$10,660,284
Portable Memory		156	\$6.75	\$257,896
Computer Software		167	\$16.06	\$613,700
Computer Accessories		157	\$28.28	\$1,080,448
Entertainment & Recreation		157	\$5,060.14	\$193,343,044
Fees and Admissions		172	\$1,273.19	\$48,647,424
Membership Fees for Clubs (2)		172	\$428.76	\$16,382,551
Fees for Participant Sports, excl.	•	172	\$197.73	\$7,555,114
Tickets to Theatre/Operas/Conce	erts	176	\$142.21	\$5,433,713
Tickets to Movies		161	\$89.53	\$3,420,710
Tickets to Parks or Museums		158	\$53.50	\$2,044,175
Admission to Sporting Events, ex	kcl. Trips	170	\$109.85	\$4,197,093
Fees for Recreational Lessons		177	\$249.70	\$9,540,624
Dating Services		160	\$1.92	\$73,444
TV/Video/Audio		151	\$1,774.40	\$67,797,942
Cable and Satellite Television Se	rvices	151	\$1,216.49	\$46,480,947
Televisions		152	\$170.14	\$6,500,784
Satellite Dishes		142	\$2.23	\$85,244
VCRs, Video Cameras, and DVD	Players	148	\$7.24	\$276,628
Miscellaneous Video Equipment		158	\$24.48	\$935,198
Video Cassettes and DVDs		148	\$11.34	\$433,323
Video Game Hardware/Accessori	es	139	\$40.26	\$1,538,456
Video Game Software		142	\$22.74	\$869,035
Rental/Streaming/Downloaded V	'ideo	147	\$103.58	\$3,957,705
Installation of Televisions		218	\$1.61	\$61,489
Audio (3)		159	\$170.50	\$6,514,485
Rental and Repair of TV/Radio/S	ound Equipment	128	\$3.79	\$144,649
Pets		150	\$1,096.28	\$41,887,645
Toys/Games/Crafts/Hobbies (4)		146	\$169.32	\$6,469,723
Recreational Vehicles and Fees (5)		159	\$179.66	\$6,864,460
Sports/Recreation/Exercise Equipm	ent (6)	150	\$269.52	\$10,298,212
Photo Equipment and Supplies (7)		160	\$73.62	\$2,812,955
Reading (8)		167	\$172.02	\$6,572,701
Catered Affairs (9)		179	\$52.64	\$2,011,160
Food		156	\$14,378.65	\$549,393,683
Food at Home		154	\$8,411.52	\$321,395,868
Bakery and Cereal Products		154	\$1,078.77	\$41,218,690
Meats, Poultry, Fish, and Eggs		154	\$1,810.36	\$69,172,011
Dairy Products		156	\$853.50	\$32,611,281
Fruits and Vegetables		158	\$1,674.73	\$63,989,727
Snacks and Other Food at Home	(10)	152	\$2,994.17	\$114,404,158
Food Away from Home		157	\$5,967.12	\$227,997,815
Alcoholic Beverages		167	\$1,049.04	\$40,082,920

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403 Drive Time: 15 minute radius

Latitude: 38.95540 Longitude: -76.50456

Prepared by Esri

Tot	Average Amount Spent	Spending Potential Index	
			Financial
\$1,879,244,24	\$49,183.29	180	Value of Stocks/Bonds/Mutual Funds
\$6,618,649,7	\$173,222.27	173	Value of Retirement Plans
\$590,796,0	\$15,462.22	180	Value of Other Financial Assets
\$157,061,28	\$4,110.58	144	Vehicle Loan Amount excluding Interest
\$166,355,3	\$4,353.83	157	Value of Credit Card Debt
			lealth
\$8,578,2	\$224.51	145	Nonprescription Drugs
\$18,313,62	\$479.30	144	Prescription Drugs
\$5,682,2	\$148.71	154	Eyeglasses and Contact Lenses
1-77	-		lome
\$674,393,5	\$17,650.12	166	Mortgage Payment and Basics (11)
\$187,580,4	\$4,909.33	171	Maintenance and Remodeling Services
\$35,100,9	\$918.66	149	Maintenance and Remodeling Materials (12)
\$284,568,3	\$7,447.68	150	Utilities, Fuel, and Public Services
Ψ20 ./500/5.	ψ, γ, ι, ι, ισσ	100	lousehold Furnishings and Equipment
\$6,187,4	\$161.94	160	Household Textiles (13)
\$38,083,74	\$996.72	156	Furniture
\$2,006,69	\$52.52	167	Rugs
\$22,454,08	\$587.66	156	Major Appliances (14)
\$5,367,4	\$140.48	159	Housewares (15)
\$3,094,3	\$80.98	154	Small Appliances
\$1,050,2	\$27.49	164	Luggage
\$6,055,3	\$158.48	158	Telephones and Accessories
\$0,033,3	\$130.40	130	Household Operations
\$32,645,80	\$854.40	161	Child Care
\$30,353,59	\$794.41	158	Lawn and Garden (16)
\$4,439,3	\$116.19	163	Moving/Storage/Freight Express
\$45,387,5	\$1,187.87	152	Housekeeping Supplies (17)
\$4J,J07,J	\$1,167.67	132	Insurance
¢25 221 0	¢021.92	147	
\$35,221,90	\$921.82	147	Owners and Renters Insurance
\$106,029,60	\$2,774.99	149	Vehicle Insurance
\$36,468,65	\$954.45	158	Life/Other Insurance
\$242,297,49	\$6,341.37	153	Health Insurance
\$29,475,4	\$771.43	155	Personal Care Products (18)
\$7,698,08	\$201.47	154	School Books and Supplies (19)
\$19,098,93	\$499.85	130	Smoking Products
+4.40.464.4	12 722 42	4.40	Transportation
\$142,461,4	\$3,728.48	143	Payments on Vehicles excluding Leases
\$135,812,48	\$3,554.46	148	Gasoline and Motor Oil
\$63,743,20	\$1,668.28	151	Vehicle Maintenance and Repairs
			[ravel
\$42,025,9	\$1,099.90	175	Airline Fares
\$45,526,40	\$1,191.51	168	Lodging on Trips
\$3,619,0	\$94.72	172	Auto/Truck Rental on Trips
\$37,828,0	\$990.03	166	Food and Drink on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

February 21, 2022

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1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403

Drive Time: 15 minute radius

Prepared by Esri Latitude: 38.95540 Longitude: -76.50456

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2021 and 2026; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Data for all businesses in area

Total Businesses:

Business Summary

1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403 Drive Time: 5, 10, 15 minute radii

5 minutes

1,541

Prepared by Esri Latitude: 38.95540

Latitude: 38.95540 Longitude: -76.50456

15 minutes

6,703

Total Employees:	13,389				73,440				86,662			
Total Residential Population:	32,952				67,417				97,525			
Employee/Residential Population Ratio (per 100 Residents)	41 109					89						
	Businesses Employees		Busine		Emplo	Businesses Employees						
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	•	Number	Percent	Number	•
Agriculture & Mining	32	2.1%	216	1.6%	65	1.2%	476	0.6%	107	1.6%	1,105	1.3%
Construction	116	7.5%	639	4.8%	282	5.2%	3,230	4.4%	396	5.9%	4,022	4.6%
Manufacturing	35	2.3%	460	3.4%	97	1.8%	1,269	1.7%	123	1.8%	1,965	2.3%
Transportation	50	3.2%	469	3.5%	129	2.4%	1,323	1.8%	153	2.3%	1,510	1.7%
Communication	14	0.9%	246	1.8%	50	0.9%	640	0.9%	57	0.9%	678	0.8%
Utility	2	0.1%	5	0.0%	8	0.1%	38	0.1%	11	0.2%	87	0.1%
Wholesale Trade	26	1.7%	149	1.1%	93	1.7%	741	1.0%	114	1.7%	972	1.1%
Retail Trade Summary	280	18.2%	3,449	25.8%	1,134	20.8%	16,863	23.0%	1,333	19.9%	19,767	22.8%
Home Improvement	18	1.2%	89	0.7%	31	0.6%	434	0.6%	44	0.7%	581	0.7%
General Merchandise Stores	11	0.7%	132	1.0%	47	0.9%	1,314	1.8%	56	0.8%	1,530	1.8%
Food Stores	19	1.2%	341	2.5%	78	1.4%	1,575	2.1%	95	1.4%	1,981	2.3%
Auto Dealers, Gas Stations, Auto Aftermarket	61	4.0%	1,176	8.8%	158	2.9%	2,470	3.4%	188	2.8%	2,902	3.3%
Apparel & Accessory Stores	6	0.4%	45	0.3%	135	2.5%	1,470	2.0%	135	2.0%	1,473	1.7%
Furniture & Home Furnishings	26	1.7%	140	1.0%	79	1.4%	769	1.0%	93	1.4%	991	1.1%
Eating & Drinking Places	65	4.2%	940	7.0%	312	5.7%	6,526	8.9%	371	5.5%	7,631	8.8%
Miscellaneous Retail	74	4.8%	587	4.4%	294	5.4%	2,305	3.1%	351	5.2%	2,678	3.1%
Finance, Insurance, Real Estate Summary	159	10.3%	1,340	10.0%	571	10.5%	4,841	6.6%	686	10.2%	5,636	6.5%
Banks, Savings & Lending Institutions	21	1.4%	141	1.1%	88	1.6%	768	1.0%	112	1.7%	967	1.1%
Securities Brokers	23	1.5%	176	1.3%	108	2.0%	779	1.1%	128	1.9%	865	1.0%
Insurance Carriers & Agents	25	1.6%	122	0.9%	77	1.4%	429	0.6%	96	1.4%	604	0.7%
Real Estate, Holding, Other Investment Offices	90	5.8%	902	6.7%	298	5.5%	2,866	3.9%	349	5.2%	3,199	3.7%
Services Summary	642	41.7%	5,514	41.2%	2,212	40.6%	32,333	44.0%	2,756	41.1%	37,880	43.7%
Hotels & Lodging	6	0.4%	225	1.7%	46	0.8%	1,483	2.0%	52	0.8%	1,537	1.8%
Automotive Services	48	3.1%	309	2.3%	118	2.2%	886	1.2%	141	2.1%	1,026	1.2%
Motion Pictures & Amusements	46	3.0%	306	2.3%	139	2.6%	911	1.2%	178	2.7%	1,280	1.5%
Health Services	87	5.6%	687	5.1%	395	7.2%	8,071	11.0%	493	7.4%	9,533	11.0%
Legal Services	48	3.1%	271	2.0%	209	3.8%	1,054	1.4%	238	3.6%	1,189	1.4%
Education Institutions & Libraries	24	1.6%	673	5.0%	74	1.4%	9,538	13.0%	94	1.4%	10,238	11.8%
Other Services	384	24.9%	3,043	22.7%	1,231	22.6%	10,391	14.1%	1,560	23.3%	13,078	15.1%
Government	24	1.6%	751	5.6%	262	4.8%	10,934	14.9%	280	4.2%	12,140	14.0%
Unclassified Establishments	162	10.5%	152	1.1%	547	10.0%	752	1.0%	687	10.2%	899	1.0%
Totals	1,541	100.0%	13,389	100.0%	5,450	100.0%	73,440	100.0%	6,703	100.0%	86,662	100.0%

10 minutes

5,450

Source: Copyright 2021 Data Axle, Inc. All rights reserved. Esri Total Residential Population forecasts for 2021.

Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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Business Summary

1200 Forest Dr 1200 Forest Dr, Annapolis, Maryland, 21403 Drive Time: 5, 10, 15 minute radii Prepared by Esri

Latitude: 38.95540 Longitude: -76.50456

	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture, Forestry, Fishing & Hunting	2	0.1%	7	0.1%	8	0.1%	47	0.1%	14	0.2%	62	0.1%
Mining	0	0.0%	0	0.0%	1	0.0%	8	0.0%	3	0.0%	45	0.1%
Utilities	0	0.0%	0	0.0%	2	0.0%	20	0.0%	4	0.1%	64	0.1%
Construction	127	8.2%	733	5.5%	316	5.8%	3,470	4.7%	439	6.5%	4,348	5.0%
Manufacturing	38	2.5%	440	3.3%	96	1.8%	1,098	1.5%	120	1.8%	1,268	1.5%
Wholesale Trade	26	1.7%	148	1.1%	89	1.6%	729	1.0%	111	1.7%	960	1.1%
Retail Trade	204	13.2%	2,460	18.4%	793	14.6%	10,123	13.8%	930	13.9%	11,889	13.7%
Motor Vehicle & Parts Dealers	58	3.8%	1,152	8.6%	144	2.6%	2,393	3.3%	170	2.5%	2,803	3.2%
Furniture & Home Furnishings Stores	13	0.8%	69	0.5%	50	0.9%	501	0.7%	57	0.9%	521	0.6%
Electronics & Appliance Stores	5	0.3%	35	0.3%	18	0.3%	210	0.3%	22	0.3%	390	0.5%
Bldg Material & Garden Equipment & Supplies Dealers	18	1.2%	89	0.7%	31	0.6%	434	0.6%	44	0.7%	581	0.7%
Food & Beverage Stores	22	1.4%	384	2.9%	71	1.3%	1,527	2.1%	91	1.4%	1,981	2.3%
Health & Personal Care Stores	14	0.9%	102	0.8%	75	1.4%	546	0.7%	86	1.3%	663	0.8%
Gasoline Stations	5	0.3%	27	0.2%	15	0.3%	80	0.1%	19	0.3%	102	0.1%
Clothing & Clothing Accessories Stores	10	0.6%	53	0.4%	163	3.0%	1,659	2.3%	166	2.5%	1,670	1.9%
Sport Goods, Hobby, Book, & Music Stores	10	0.6%	57	0.4%	46	0.8%	517	0.7%	52	0.8%	569	0.7%
General Merchandise Stores	11	0.7%	132	1.0%	47	0.9%	1,314	1.8%	56	0.8%	1,530	1.8%
Miscellaneous Store Retailers	30	1.9%	318	2.4%	103	1.9%	759	1.0%	124	1.8%	829	1.0%
Nonstore Retailers	10	0.6%	44	0.3%	31	0.6%	183	0.2%	44	0.7%	251	0.3%
Transportation & Warehousing	32	2.1%	339	2.5%	78	1.4%	995	1.4%	92	1.4%	1,155	1.3%
Information	33	2.1%	441	3.3%	127	2.3%	1,466	2.0%	155	2.3%	2,211	2.6%
Finance & Insurance	71	4.6%	443	3.3%	277	5.1%	1,991	2.7%	340	5.1%	2,452	2.8%
Central Bank/Credit Intermediation & Related Activities	22	1.4%	140	1.0%	88	1.6%	762	1.0%	112	1.7%	961	1.1%
Securities, Commodity Contracts & Other Financial	24	1.6%	182	1.4%	112	2.1%	800	1.1%	132	2.0%	886	1.0%
Insurance Carriers & Related Activities; Funds, Trusts &	25	1.6%	122	0.9%	77	1.4%	429	0.6%	96	1.4%	604	0.7%
Real Estate, Rental & Leasing	86	5.6%	740	5.5%	278	5.1%	2,413	3.3%	338	5.0%	2,760	3.2%
Professional, Scientific & Tech Services	208	13.5%	1,233	9.2%	730	13.4%	5,013	6.8%	891	13.3%	6,197	7.2%
Legal Services	54	3.5%	291	2.2%	237	4.3%	1,344	1.8%	270	4.0%	1,494	1.7%
Management of Companies & Enterprises	6	0.4%	136	1.0%	22	0.4%	246	0.3%	25	0.4%	261	0.3%
Administrative & Support & Waste Management & Remediation	63	4.1%	279	2.1%	179	3.3%	1,138	1.5%	236	3.5%	1,615	1.9%
Educational Services	30	1.9%	701	5.2%	91	1.7%	9,565	13.0%	120	1.8%	10,276	11.9%
Health Care & Social Assistance	118	7.7%	1,435	10.7%	470	8.6%	9,348	12.7%	607	9.1%	11,599	13.4%
Arts, Entertainment & Recreation	47	3.0%	338	2.5%	143	2.6%	1,080	1.5%	176	2.6%	1,438	1.7%
Accommodation & Food Services	72	4.7%	1,170	8.7%	368	6.8%	8,093	11.0%	434	6.5%	9,264	10.7%
Accommodation	6	0.4%	225	1.7%	46	0.8%	1,483	2.0%	52	0.8%	1,537	1.8%
Food Services & Drinking Places	66	4.3%	945	7.1%	322	5.9%	6,610	9.0%	382	5.7%	7,727	8.9%
Other Services (except Public Administration)	192	12.5%	1,437	10.7%	573	10.5%	4,950	6.7%	702	10.5%	5,801	6.7%
Automotive Repair & Maintenance	39	2.5%	263	2.0%	87	1.6%	650	0.9%	102	1.5%	747	0.9%
Public Administration	25	1.6%	757	5.7%	262	4.8%	10,893	14.8%	280	4.2%	12,099	14.0%
Unclassified Establishments	162	10.5%	152	1.1%	547	10.0%	752	1.0%	687	10.2%	899	1.0%
Total	1,541	100.0%	13,389	100.0%	5,450	100.0%	73,440	100.0%	6,703	100.0%	86,662	100.0%

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